

# VFACTS NATIONAL REPORT



FEDERAL CHAMBER OF AUTOMOTIVE INDUSTRIES

## NEW VEHICLE SALES

*AUGUST 2025*

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Total Market</b>								
AUSTRALIAN CAPITAL TERRITORY	1,615	1,338	11,608	12,346	277	-738	20.7%	-6.0%
NEW SOUTH WALES	30,536	29,831	246,620	251,388	705	-4,768	2.4%	-1.9%
NORTHERN TERRITORY	840	911	7,204	7,287	-71	-83	-7.8%	-1.1%
QUEENSLAND	21,907	21,310	176,501	178,720	597	-2,219	2.8%	-1.2%
SOUTH AUSTRALIA	6,404	6,813	52,699	55,398	-409	-2,699	-6.0%	-4.9%
TASMANIA	1,554	1,604	12,527	13,480	-50	-953	-3.1%	-7.1%
VICTORIA	27,036	26,039	217,420	223,933	997	-6,513	3.8%	-2.9%
WESTERN AUSTRALIA	10,647	10,482	87,868	87,674	165	194	1.6%	0.2%
<b>Total</b>	<b>100,539</b>	<b>98,328</b>	<b>812,447</b>	<b>830,226</b>	<b>2,211</b>	<b>-17,779</b>	<b>2.2%</b>	<b>-2.1%</b>

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This report is compiled with the assistance of R. L. Polk Australia Pty Ltd in conjunction with the FCAI.

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TOTAL MARKET SEGMENTATION  
AUGUST 2025

Volumes

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Passenger	13,203	15,166	108,811	145,743	-1,963	-36,932	-12.9	-25.3
SUV	60,495	56,541	488,779	464,485	3,954	24,294	7.0	5.2
Light Commercial	23,211	22,507	184,948	186,307	704	-1,359	3.1	-0.7
Heavy Commercial	3,630	4,114	29,909	33,691	-484	-3,782	-11.8	-11.2
<b>Total Market</b>	<b>100,539</b>	<b>98,328</b>	<b>812,447</b>	<b>830,226</b>	<b>2,211</b>	<b>-17,779</b>	<b>2.2</b>	<b>-2.1</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Micro	746	565	5,269	4,166	181	1,103	32.0	26.5
Light	1,653	2,411	17,751	20,632	-758	-2,881	-31.4	-14.0
Small	5,891	7,454	49,576	64,737	-1,563	-15,161	-21.0	-23.4
Medium	2,439	2,229	15,439	39,160	210	-23,721	9.4	-60.6
Large	192	195	1,542	1,497	-3	45	-1.5	3.0
Upper Large	21	13	240	182	8	58	61.5	31.9
People Movers	1,284	1,279	9,934	8,865	5	1,069	0.4	12.1
Sports	977	1,020	9,060	6,504	-43	2,556	-4.2	39.3
SUV Light	4,055	5,166	35,897	35,759	-1,111	138	-21.5	0.4
SUV Small	17,752	13,893	137,553	122,521	3,859	15,032	27.8	12.3
SUV Medium	23,277	23,908	186,313	187,653	-631	-1,340	-2.6	-0.7
SUV Large	13,259	10,952	112,645	98,608	2,307	14,037	21.1	14.2
SUV Upper Large	2,152	2,622	16,371	19,944	-470	-3,573	-17.9	-17.9
Light Buses < 20 Seats	419	378	3,419	2,235	41	1,184	10.8	53.0
Light Buses => 20 Seats	52	22	481	183	30	298	136.4	162.8
Vans/CC <= 2.5t	132	126	1,013	954	6	59	4.8	6.2
Vans/CC 2.5-3.5t	1,346	2,129	14,565	16,959	-783	-2,394	-36.8	-14.1
PU/CC 4X2	2,086	2,150	15,721	18,170	-64	-2,449	-3.0	-13.5
PU/CC 4X4	18,529	16,764	143,985	140,973	1,765	3,012	10.5	2.1
Pick-Up/CC > \$100K	647	938	5,764	6,833	-291	-1,069	-31.0	-15.6
Heavy Commercial	3,630	4,114	29,909	33,691	-484	-3,782	-11.8	-11.2
<b>Total Market</b>	<b>100,539</b>	<b>98,328</b>	<b>812,447</b>	<b>830,226</b>	<b>2,211</b>	<b>-17,779</b>	<b>2.2</b>	<b>-2.1</b>

Percentage Mix

	Month		YTD		Yr to Yr change +/-	
	2025	2024	2025	2024	MTH	YTD
Passenger	13.1	15.4	13.4	17.6	-2.3	-4.2
SUV	60.2	57.5	60.2	55.9	2.7	4.2
Light Commercial	23.1	22.9	22.8	22.4	0.2	0.3
Heavy Commercial	3.6	4.2	3.7	4.1	-0.6	-0.4
<b>Total Market</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>0.0</b>	<b>0.0</b>

	Month		YTD		Yr to Yr change +/-	
	2025	2024	2025	2024	MTH	YTD
Micro	0.7	0.6	0.6	0.5	0.2	0.1
Light	1.6	2.5	2.2	2.5	-0.8	-0.3
Small	5.9	7.6	6.1	7.8	-1.7	-1.7
Medium	2.4	2.3	1.9	4.7	0.2	-2.8
Large	0.2	0.2	0.2	0.2	0.0	0.0
Upper Large	0.0	0.0	0.0	0.0	0.0	0.0
People Movers	1.3	1.3	1.2	1.1	0.0	0.2
Sports	1.0	1.0	1.1	0.8	-0.1	0.3
SUV Light	4.0	5.3	4.4	4.3	-1.2	0.1
SUV Small	17.7	14.1	16.9	14.8	3.5	2.2
SUV Medium	23.2	24.3	22.9	22.6	-1.2	0.3
SUV Large	13.2	11.1	13.9	11.9	2.0	2.0
SUV Upper Large	2.1	2.7	2.0	2.4	-0.5	-0.4
Light Buses < 20 Seats	0.4	0.4	0.4	0.3	0.0	0.2
Light Buses => 20 Seats	0.1	0.0	0.1	0.0	0.0	0.0
Vans/CC <= 2.5t	0.1	0.1	0.1	0.1	0.0	0.0
Vans/CC 2.5-3.5t	1.3	2.2	1.8	2.0	-0.8	-0.2
PU/CC 4X2	2.1	2.2	1.9	2.2	-0.1	-0.3
PU/CC 4X4	18.4	17.0	17.7	17.0	1.4	0.7
Pick-Up/CC > \$100K	0.6	1.0	0.7	0.8	-0.3	-0.1
Heavy Commercial	3.6	4.2	3.7	4.1	-0.6	-0.4
<b>Total Market</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>0.0</b>	<b>0.0</b>

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NEW VEHICLE SALES BY MARQUE  
AUGUST 2025

Total Market	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Alfa Romeo	28	42	341	448	-14	-107	-33.3%	-23.9%
Aston Martin	11	1	119	97	10	22	>999%	22.7%
Audi	1,417	975	9,560	10,228	442	-668	45.3%	-6.5%
Bentley	12	8	80	131	4	-51	50.0%	-38.9%
BMW	1,721	1,533	17,888	17,304	188	584	12.3%	3.4%
BYD	4,877	2,021	32,839	13,355	2,856	19,484	141.3%	145.9%
Chery	3,305	1,088	20,577	6,240	2,217	14,337	203.8%	229.8%
Chevrolet	345	359	2,601	2,720	-14	-119	-3.9%	-4.4%
Citroen	1	16	8	103	-15	-95	-93.8%	-92.2%
CUPRA	188	132	1,942	1,405	56	537	42.4%	38.2%
Deepal	16	0	155	0	16	155	-	-
Dodge	0	0	0	6	0	-6	-	-100.0%
Ferrari	20	20	141	158	0	-17	0.0%	-10.8%
Fiat	41	43	278	371	-2	-93	-4.7%	-25.1%
Fiat Professional	112	174	966	839	-62	127	-35.6%	15.1%
Ford	8,002	8,890	62,581	66,261	-888	-3,680	-10.0%	-5.6%
Geely	401	0	2,736	0	401	2,736	-	-
Genesis	133	121	1,033	951	12	82	9.9%	8.6%
GMC	44	0	162	0	44	162	-	-
GWM	4,488	3,148	34,398	27,991	1,340	6,407	42.6%	22.9%
Honda	1,185	846	10,411	10,703	339	-292	40.1%	-2.7%
Hyundai	6,322	6,211	51,957	48,314	111	3,643	1.8%	7.5%
Isuzu Ute	3,223	3,924	29,092	33,648	-701	-4,556	-17.9%	-13.5%
JAC	137	0	1,146	0	137	1,146	-	-
Jaguar	33	83	424	539	-50	-115	-60.2%	-21.3%
Jeep	114	223	1,291	1,661	-109	-370	-48.9%	-22.3%
KGM	307	312	2,922	3,875	-5	-953	-1.6%	-24.6%
Kia	7,402	6,903	55,554	54,823	499	731	7.2%	1.3%
Lamborghini	15	23	186	184	-8	2	-34.8%	1.1%
Land Rover	666	683	5,770	5,490	-17	280	-2.5%	5.1%
LDV	1,247	1,209	9,700	11,395	38	-1,695	3.1%	-14.9%
Leapmotor	29	0	381	0	29	381	-	-
Lexus	1,168	1,110	9,853	8,662	58	1,191	5.2%	13.7%
Lotus	8	10	49	129	-2	-80	-20.0%	-62.0%
Maserati	22	35	192	277	-13	-85	-37.1%	-30.7%
Mazda	6,814	8,263	63,208	65,286	-1,449	-2,078	-17.5%	-3.2%
McLaren	6	11	47	55	-5	-8	-45.5%	-14.5%
Mercedes-Benz Cars	1,809	2,075	15,122	13,264	-266	1,858	-12.8%	14.0%
Mercedes-Benz Vans	402	443	3,364	3,160	-41	204	-9.3%	6.5%
MG	3,927	3,561	28,609	32,255	366	-3,646	10.3%	-11.3%
MINI	430	151	3,759	2,161	279	1,598	184.8%	73.9%
Mitsubishi	4,551	5,516	42,913	50,868	-965	-7,955	-17.5%	-15.6%
Nissan	2,611	3,376	25,897	31,593	-765	-5,696	-22.7%	-18.0%
Omoda Jaecoo	500	0	1,624	0	500	1,624	-	-
Peugeot	117	156	961	1,497	-39	-536	-25.0%	-35.8%
Polestar	0	0	0	264	0	-264	-	-100.0%
Porsche	419	589	3,826	4,455	-170	-629	-28.9%	-14.1%
RAM	260	286	2,243	2,633	-26	-390	-9.1%	-14.8%
Renault	329	411	3,200	3,783	-82	-583	-20.0%	-15.4%
Rolls-Royce	4	1	45	38	3	7	300.0%	18.4%
Skoda	420	328	2,902	3,736	92	-834	28.0%	-22.3%
Stellantis	42	0	113	1	42	112	-	>999%
Subaru	3,202	3,004	26,376	28,348	198	-1,972	6.6%	-7.0%
Suzuki	835	1,975	10,488	14,195	-1,140	-3,707	-57.7%	-26.1%
Tesla	0	0	0	23,116	0	-23,116	-	-100.0%
Toyota	20,791	21,490	163,491	165,496	-699	-2,005	-3.3%	-1.2%
Volkswagen	2,626	2,790	19,802	24,197	-164	-4,395	-5.9%	-18.2%
Volvo Car	641	820	4,763	6,346	-179	-1,583	-21.8%	-24.9%
Zeekr	88	0	610	0	88	610	-	-
Daf	44	50	341	455	-6	-114	-12.0%	-25.1%
Dennis Eagle	9	6	67	38	3	29	50.0%	76.3%
Foton Mobility	1	1	33	54	0	-21	0.0%	-38.9%
Freightliner	11	12	88	188	-1	-100	-8.3%	-53.2%
Fuso	335	289	2,316	2,528	46	-212	15.9%	-8.4%
Hino	406	408	2,938	3,354	-2	-416	-0.5%	-12.4%
Hyundai Commercial Vehicles	16	31	185	231	-15	-46	-48.4%	-19.9%
Isuzu	1,015	1,070	8,383	8,783	-55	-400	-5.1%	-4.6%
Iveco Trucks	103	147	1,174	1,489	-44	-315	-29.9%	-21.2%
Kenworth	267	327	2,181	2,321	-60	-140	-18.3%	-6.0%
Mack	61	61	466	675	0	-209	0.0%	-31.0%
Man	20	35	229	225	-15	4	-42.9%	1.8%
Mercedes-Benz Trucks	66	98	619	781	-32	-162	-32.7%	-20.7%
Scania	101	126	745	1,033	-25	-288	-19.8%	-27.9%
SEA Electric	0	0	0	12	0	-12	-	-100.0%
UD Trucks	36	65	340	645	-29	-305	-44.6%	-47.3%
Volvo Commercial	165	197	1,536	2,186	-32	-650	-16.2%	-29.7%
Western Star	19	16	110	173	3	-63	18.8%	-36.4%
<b>Total</b>	<b>100,539</b>	<b>98,328</b>	<b>812,447</b>	<b>830,226</b>	<b>2,211</b>	<b>-17,779</b>	<b>2.2%</b>	<b>-2.1%</b>

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NEW VEHICLE SALES SHARE BY MARQUE  
AUGUST 2025

Total Market	Month		YTD		Variance +/- ppts.	
	2025	2024	2025	2024	MTH	YTD
Alfa Romeo	0.0	0.0	0.0	0.1	-0.01	-0.01
Aston Martin	0.0	0.0	0.0	0.0	0.01	0.00
Audi	1.4	1.0	1.2	1.2	0.42	-0.06
Bentley	0.0	0.0	0.0	0.0	0.00	-0.01
BMW	1.7	1.6	2.2	2.1	0.15	0.12
BYD	4.9	2.1	4.0	1.6	2.80	2.43
Chery	3.3	1.1	2.5	0.8	2.18	1.78
Chevrolet	0.3	0.4	0.3	0.3	-0.02	-0.01
Citroen	0.0	0.0	0.0	0.0	-0.02	-0.01
CUPRA	0.2	0.1	0.2	0.2	0.05	0.07
Deepal	0.0	0.0	0.0	0.0	0.02	0.02
Dodge	0.0	0.0	0.0	0.0	0.00	0.00
Ferrari	0.0	0.0	0.0	0.0	0.00	0.00
Fiat	0.0	0.0	0.0	0.0	0.00	-0.01
Fiat Professional	0.1	0.2	0.1	0.1	-0.07	0.02
Ford	8.0	9.0	7.7	8.0	-1.08	-0.28
Geely	0.4	0.0	0.3	0.0	0.40	0.34
Genesis	0.1	0.1	0.1	0.1	0.01	0.01
GMC	0.0	0.0	0.0	0.0	0.04	0.02
GWM	4.5	3.2	4.2	3.4	1.26	0.86
Honda	1.2	0.9	1.3	1.3	0.32	-0.01
Hyundai	6.3	6.3	6.4	5.8	-0.03	0.58
Isuzu Ute	3.2	4.0	3.6	4.1	-0.79	-0.47
JAC	0.1	0.0	0.1	0.0	0.14	0.14
Jaguar	0.0	0.1	0.1	0.1	-0.05	-0.01
Jeep	0.1	0.2	0.2	0.2	-0.11	-0.04
KGM	0.3	0.3	0.4	0.5	-0.01	-0.11
Kia	7.4	7.0	6.8	6.6	0.34	0.23
Lamborghini	0.0	0.0	0.0	0.0	-0.01	0.00
Land Rover	0.7	0.7	0.7	0.7	-0.03	0.05
LDV	1.2	1.2	1.2	1.4	0.01	-0.18
Leapmotor	0.0	0.0	0.0	0.0	0.03	0.05
Lexus	1.2	1.1	1.2	1.0	0.03	0.17
Lotus	0.0	0.0	0.0	0.0	0.00	-0.01
Maserati	0.0	0.0	0.0	0.0	-0.01	-0.01
Mazda	6.8	8.4	7.8	7.9	-1.63	-0.08
McLaren	0.0	0.0	0.0	0.0	-0.01	0.00
Mercedes-Benz Cars	1.8	2.1	1.9	1.6	-0.31	0.26
Mercedes-Benz Vans	0.4	0.5	0.4	0.4	-0.05	0.03
MG	3.9	3.6	3.5	3.9	0.28	-0.36
MINI	0.4	0.2	0.5	0.3	0.27	0.20
Mitsubishi	4.5	5.6	5.3	6.1	-1.08	-0.85
Nissan	2.6	3.4	3.2	3.8	-0.84	-0.62
Omoda Jaecoo	0.5	0.0	0.2	0.0	0.50	0.20
Peugeot	0.1	0.2	0.1	0.2	-0.04	-0.06
Polestar	0.0	0.0	0.0	0.0	0.00	-0.03
Porsche	0.4	0.6	0.5	0.5	-0.18	-0.07
RAM	0.3	0.3	0.3	0.3	-0.03	-0.04
Renault	0.3	0.4	0.4	0.5	-0.09	-0.06
Rolls-Royce	0.0	0.0	0.0	0.0	0.00	0.00
Skoda	0.4	0.3	0.4	0.4	0.08	-0.09
Stellantis	0.0	0.0	0.0	0.0	0.04	0.01
Subaru	3.2	3.1	3.2	3.4	0.13	-0.17
Suzuki	0.8	2.0	1.3	1.7	-1.18	-0.42
Tesla	0.0	0.0	0.0	2.8	0.00	-2.78
Toyota	20.7	21.9	20.1	19.9	-1.18	0.19
Volkswagen	2.6	2.8	2.4	2.9	-0.23	-0.48
Volvo Car	0.6	0.8	0.6	0.8	-0.20	-0.18
Zeekr	0.1	0.0	0.1	0.0	0.09	0.08
Daf	0.0	0.1	0.0	0.1	-0.01	-0.01
Dennis Eagle	0.0	0.0	0.0	0.0	0.00	0.00
Foton Mobility	0.0	0.0	0.0	0.0	0.00	0.00
Freightliner	0.0	0.0	0.0	0.0	0.00	-0.01
Fuso	0.3	0.3	0.3	0.3	0.04	-0.02
Hino	0.4	0.4	0.4	0.4	-0.01	-0.04
Hyundai Commercial Vehicles	0.0	0.0	0.0	0.0	-0.02	-0.01
Isuzu	1.0	1.1	1.0	1.1	-0.08	-0.03
Iveco Trucks	0.1	0.1	0.1	0.2	-0.05	-0.03
Kenworth	0.3	0.3	0.3	0.3	-0.07	-0.01
Mack	0.1	0.1	0.1	0.1	0.00	-0.02
Man	0.0	0.0	0.0	0.0	-0.02	0.00
Mercedes-Benz Trucks	0.1	0.1	0.1	0.1	-0.03	-0.02
Scania	0.1	0.1	0.1	0.1	-0.03	-0.03
SEA Electric	0.0	0.0	0.0	0.0	0.00	0.00
UD Trucks	0.0	0.1	0.0	0.1	-0.03	-0.04
Volvo Commercial	0.2	0.2	0.2	0.3	-0.04	-0.07
Western Star	0.0	0.0	0.0	0.0	0.00	-0.01
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>0.00</b>	<b>0.00</b>

NEW VEHICLE SALES BY BUYER TYPE  
AUGUST 2025

Total Market	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Passenger</b>	<b>13,203</b>	<b>15,166</b>	<b>108,811</b>	<b>145,743</b>	<b>-1,963</b>	<b>-36,932</b>	<b>-12.9%</b>	<b>-25.3%</b>
Private	6,984	8,394	58,124	85,484	-1,410	-27,360	-16.8%	-32.0%
Business	4,634	4,924	39,857	44,765	-290	-4,908	-5.9%	-11.0%
Gov't	215	315	1,963	3,815	-100	-1,852	-31.7%	-48.5%
Rental	1,370	1,533	8,867	11,679	-163	-2,812	-10.6%	-24.1%
<b>SUV</b>	<b>60,495</b>	<b>56,541</b>	<b>488,779</b>	<b>464,485</b>	<b>3,954</b>	<b>24,294</b>	<b>7.0%</b>	<b>5.2%</b>
Private	34,822	33,426	290,097	283,528	1,396	6,569	4.2%	2.3%
Business	20,299	18,129	160,071	145,043	2,170	15,028	12.0%	10.4%
Gov't	1,290	1,562	10,164	12,044	-272	-1,880	-17.4%	-15.6%
Rental	4,084	3,424	28,447	23,870	660	4,577	19.3%	19.2%
<b>Light Commercial</b>	<b>23,211</b>	<b>22,507</b>	<b>184,948</b>	<b>186,307</b>	<b>704</b>	<b>-1,359</b>	<b>3.1%</b>	<b>-0.7%</b>
Private	7,308	6,663	61,778	54,683	645	7,095	9.7%	13.0%
Business	13,739	13,832	107,198	114,440	-93	-7,242	-0.7%	-6.3%
Gov't	1,358	1,256	10,041	11,130	102	-1,089	8.1%	-9.8%
Rental	806	756	5,931	6,054	50	-123	6.6%	-2.0%
<b>Sub Total</b>	<b>96,909</b>	<b>94,214</b>	<b>782,538</b>	<b>796,535</b>	<b>2,695</b>	<b>-13,997</b>	<b>2.9%</b>	<b>-1.8%</b>
Private	49,114	48,483	409,999	423,695	631	-13,696	1.3%	-3.2%
Business	38,672	36,885	307,126	304,248	1,787	2,878	4.8%	0.9%
Gov't	2,863	3,133	22,168	26,989	-270	-4,821	-8.6%	-17.9%
Rental	6,260	5,713	43,245	41,603	547	1,642	9.6%	3.9%
<b>Heavy Commercial</b>	<b>3,630</b>	<b>4,114</b>	<b>29,909</b>	<b>33,691</b>	<b>-484</b>	<b>-3,782</b>	<b>-11.8%</b>	<b>-11.2%</b>
<b>Total</b>	<b>100,539</b>	<b>98,328</b>	<b>812,447</b>	<b>830,226</b>	<b>2,211</b>	<b>-17,779</b>	<b>2.2%</b>	<b>-2.1%</b>

NEW VEHICLE SALES BY FUEL TYPE  
AUGUST 2025

Total Market	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Passenger</b>								
Diesel	1,066	1,002	7,097	6,775	64	322	6.4%	4.8%
Electric	1,517	1,287	10,685	24,958	230	-14,273	17.9%	-57.2%
Hybrid	3,539	3,089	26,041	30,243	450	-4,202	14.6%	-13.9%
Hydrogen	0	1	2	9	-1	-7	-100.0%	-77.8%
Petrol	7,029	9,720	64,388	83,201	-2,691	-18,813	-27.7%	-22.6%
PHEV	52	67	598	557	-15	41	-22.4%	7.4%
<b>SUV</b>								
Diesel	9,559	8,184	84,100	76,391	1,375	7,709	16.8%	10.1%
Electric	5,275	2,102	33,686	32,471	3,173	1,215	151.0%	3.7%
Hybrid	13,765	13,478	101,943	85,665	287	16,278	2.1%	19.0%
Hydrogen	0	0	0	1	0	-1	-	-100.0%
Petrol	29,630	30,192	250,034	257,387	-562	-7,353	-1.9%	-2.9%
PHEV	2,266	2,585	19,016	12,570	-319	6,446	-12.3%	51.3%
<b>Light Commercial</b>								
Diesel	19,834	20,116	156,354	169,314	-282	-12,960	-1.4%	-7.7%
Electric	56	45	375	272	11	103	24.4%	37.9%
Hybrid	77	97	912	408	-20	504	-20.6%	123.5%
Petrol	1,656	2,249	13,371	16,313	-593	-2,942	-26.4%	-18.0%
PHEV	1,588	0	13,936	0	1,588	13,936	-	-
Heavy Commercial	3,630	4,114	29,909	33,691	-484	-3,782	-11.8%	-11.2%
<b>Total</b>	<b>100,539</b>	<b>98,328</b>	<b>812,447</b>	<b>830,226</b>	<b>2,211</b>	<b>-17,779</b>	<b>2.2%</b>	<b>-2.1%</b>
<b>Passenger, SUV, Light Commercial</b>								
Diesel	30,459	29,302	247,551	252,480	1,157	-4,929	3.9%	-2.0%
Electric	6,848	3,434	44,746	57,701	3,414	-12,955	99.4%	-22.5%
Hybrid	17,381	16,664	128,896	116,316	717	12,580	4.3%	10.8%
Hydrogen	0	1	2	10	-1	-8	-100.0%	-80.0%
Petrol	38,315	42,161	327,793	356,901	-3,846	-29,108	-9.1%	-8.2%
PHEV	3,906	2,652	33,550	13,127	1,254	20,423	47.3%	155.6%
Heavy Commercial	3,630	4,114	29,909	33,691	-484	-3,782	-11.8%	-11.2%
<b>Total</b>	<b>100,539</b>	<b>98,328</b>	<b>812,447</b>	<b>830,226</b>	<b>2,211</b>	<b>-17,779</b>	<b>2.2%</b>	<b>-2.1%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Locally Manufactured</b>					0	0	-	-
<b>Total Locally Manufactured</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>-</b>
<b>Imported</b>								
Argentina	0	0	0	5	0	-5	-	-100.0%
Austria	80	54	438	454	26	-16	48.1%	-3.5%
Belgium	5	11	92	111	-6	-19	-54.5%	-17.1%
China	20,070	11,975	141,858	121,320	8,095	20,538	67.6%	16.9%
Czech Republic	870	905	5,917	5,366	-35	551	-3.9%	10.3%
England	926	1,116	8,911	11,744	-190	-2,833	-17.0%	-24.1%
France	269	439	2,797	3,425	-170	-628	-38.7%	-18.3%
Germany	4,385	4,345	36,383	35,286	40	1,097	0.9%	3.1%
Hungary	705	745	5,484	6,727	-40	-1,243	-5.4%	-18.5%
India	141	341	2,747	3,314	-200	-567	-58.7%	-17.1%
Indonesia	247	119	978	1,194	128	-216	107.6%	-18.1%
Italy	226	317	2,002	2,143	-91	-141	-28.7%	-6.6%
Japan	28,547	31,768	246,499	258,779	-3,221	-12,280	-10.1%	-4.7%
Korea	12,884	13,070	101,230	107,497	-186	-6,267	-1.4%	-5.8%
Mexico	1,413	992	12,328	10,100	421	2,228	42.4%	22.1%
Poland	241	191	1,253	1,402	50	-149	26.2%	-10.6%
Portugal	324	632	3,677	5,353	-308	-1,676	-48.7%	-31.3%
Romania	27	26	84	829	1	-745	3.8%	-89.9%
Slovak Republic	662	712	5,978	5,014	-50	964	-7.0%	19.2%
South Africa	1,127	865	8,030	8,738	262	-708	30.3%	-8.1%
Spain	367	518	3,679	3,656	-151	23	-29.2%	0.6%
Sweden	65	55	484	562	10	-78	18.2%	-13.9%
Thailand	20,802	22,474	169,522	186,230	-1,672	-16,708	-7.4%	-9.0%
Turkey	952	770	7,273	5,491	182	1,782	23.6%	32.5%
USA	2,542	2,980	23,197	20,504	-438	2,693	-14.7%	13.1%
Wales	3	0	40	42	3	-2	-	-4.8%
Other	2,659	2,908	21,566	24,940	-249	-3,374	-8.6%	-13.5%
<b>Total Imported</b>	<b>100,539</b>	<b>98,328</b>	<b>812,447</b>	<b>830,226</b>	<b>2,211</b>	<b>-17,779</b>	<b>2.2%</b>	<b>-2.1%</b>
<b>Total Market</b>	<b>100,539</b>	<b>98,328</b>	<b>812,447</b>	<b>830,226</b>	<b>2,211</b>	<b>-17,779</b>	<b>2.2%</b>	<b>-2.1%</b>

Micro	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>Micro</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Fiat 500 / Abarth	41	5.5%	43	7.6%	278	5.3%	371	8.9%	-4.7%	-25.1%
Kia Picanto	705	94.5%	522	92.4%	4,991	94.7%	3,795	91.1%	35.1%	31.5%
<b>Total Micro</b>	<b>746</b>	<b>0.7%</b>	<b>565</b>	<b>0.6%</b>	<b>5,269</b>	<b>0.6%</b>	<b>4,166</b>	<b>0.5%</b>	<b>32.0%</b>	<b>26.5%</b>

<b>Total Micro</b>	<b>746</b>	<b>0.7%</b>	<b>565</b>	<b>0.6%</b>	<b>5,269</b>	<b>0.6%</b>	<b>4,166</b>	<b>0.5%</b>	<b>32.0%</b>	<b>26.5%</b>
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Light	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>Light &lt; \$30K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Mazda2	305	25.9%	492	23.0%	2,964	21.6%	3,406	19.1%	-38.0%	-13.0%
MG MG3	418	35.5%	923	43.1%	6,188	45.2%	8,543	47.9%	-54.7%	-27.6%
Suzuki Swift	238	20.2%	548	25.6%	2,517	18.4%	4,145	23.2%	-56.6%	-39.3%
Toyota Yaris	218	18.5%	179	8.4%	2,034	14.8%	1,747	9.8%	21.8%	16.4%
<b>Total Light &lt; \$30K</b>	<b>1,179</b>	<b>1.2%</b>	<b>2,142</b>	<b>2.2%</b>	<b>13,703</b>	<b>1.7%</b>	<b>17,841</b>	<b>2.1%</b>	<b>-45.0%</b>	<b>-23.2%</b>

<b>Light &gt; \$30K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Audi A1	37	7.8%	6	2.2%	297	7.3%	165	5.9%	516.7%	80.0%
Citroen C3	0	0.0%	0	0.0%	6	0.1%	14	0.5%	-	-57.1%
Hyundai i20	103	21.7%	13	4.8%	945	23.3%	199	7.1%	692.3%	374.9%
MINI Aceman	55	11.6%	0	0.0%	483	11.9%	0	0.0%	-	-
MINI Cooper	163	34.4%	59	21.9%	1,525	37.7%	995	35.7%	176.3%	53.3%
Peugeot 208/e208	0	0.0%	0	0.0%	4	0.1%	0	0.0%	-	-
Skoda Fabia	26	5.5%	32	11.9%	210	5.2%	247	8.8%	-18.8%	-15.0%
Volkswagen Polo	90	19.0%	159	59.1%	578	14.3%	1,171	42.0%	-43.4%	-50.6%
<b>Total Light &gt; \$30K</b>	<b>474</b>	<b>0.5%</b>	<b>269</b>	<b>0.3%</b>	<b>4,048</b>	<b>0.5%</b>	<b>2,791</b>	<b>0.3%</b>	<b>76.2%</b>	<b>45.0%</b>

<b>Total Light</b>	<b>1,653</b>	<b>1.6%</b>	<b>2,411</b>	<b>2.5%</b>	<b>17,751</b>	<b>2.2%</b>	<b>20,632</b>	<b>2.5%</b>	<b>-31.4%</b>	<b>-14.0%</b>
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Small	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>Small &lt; \$45K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
BYD Dolphin	434	9.2%	165	2.8%	2,046	5.5%	1,639	3.2%	163.0%	24.8%
Hyundai i30	975	20.8%	1,098	18.4%	7,447	19.8%	8,276	16.3%	-11.2%	-10.0%
Kia Cerato	4	0.1%	1,406	23.6%	1,094	2.9%	11,217	22.1%	-99.7%	-90.2%
Kia K4	533	11.4%	0	0.0%	3,855	10.3%	0	0.0%	-	-
Mazda3	748	15.9%	973	16.3%	7,191	19.2%	7,472	14.7%	-23.1%	-3.8%
MG MG5	57	1.2%	329	5.5%	1,514	4.0%	2,838	5.6%	-82.7%	-46.7%
Skoda Scala	8	0.2%	13	0.2%	97	0.3%	262	0.5%	-38.5%	-63.0%
Subaru Impreza	112	2.4%	123	2.1%	1,143	3.0%	1,342	2.6%	-8.9%	-14.8%
Toyota Corolla	1,823	38.8%	1,855	31.1%	13,145	35.0%	17,722	34.9%	-1.7%	-25.8%
<b>Total Small &lt; \$45K</b>	<b>4,694</b>	<b>4.7%</b>	<b>5,962</b>	<b>6.1%</b>	<b>37,532</b>	<b>4.6%</b>	<b>50,768</b>	<b>6.1%</b>	<b>-21.3%</b>	<b>-26.1%</b>

VFACTS  
National

NEW VEHICLE SALES BY SEGMENT AND MODEL  
AUGUST 2025

Small > \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Audi A3	259	21.6%	175	11.7%	1,332	11.1%	2,088	14.9%	48.0%	-36.2%
BMW 1 Series	102	8.5%	97	6.5%	1,173	9.7%	737	5.3%	5.2%	59.2%
BMW 2 Series Gran Coupe	41	3.4%	14	0.9%	442	3.7%	398	2.8%	192.9%	11.1%
CUPRA Born	1	0.1%	24	1.6%	313	2.6%	297	2.1%	-95.8%	5.4%
CUPRA Leon	17	1.4%	28	1.9%	163	1.4%	223	1.6%	-39.3%	-26.9%
GWM Ora	33	2.8%	106	7.1%	432	3.6%	781	5.6%	-68.9%	-44.7%
Honda Civic	56	4.7%	69	4.6%	553	4.6%	784	5.6%	-18.8%	-29.5%
Mercedes-Benz A-Class	160	13.4%	159	10.7%	1,329	11.0%	1,511	10.8%	0.6%	-12.0%
Mercedes-Benz B-Class	0	0.0%	0	0.0%	0	0.0%	2	0.0%	-	-100.0%
MG MG4	104	8.7%	309	20.7%	2,533	21.0%	3,387	24.2%	-66.3%	-25.2%
MINI Clubman	0	0.0%	0	0.0%	0	0.0%	174	1.2%	-	-100.0%
Nissan Leaf	0	0.0%	46	3.1%	62	0.5%	277	2.0%	-100.0%	-77.6%
Peugeot 308/e308	4	0.3%	22	1.5%	61	0.5%	112	0.8%	-81.8%	-45.5%
Renault Megane	0	0.0%	0	0.0%	1	0.0%	24	0.2%	-	-95.8%
Subaru WRX	147	12.3%	192	12.9%	1,425	11.8%	1,551	11.1%	-23.4%	-8.1%
Volkswagen Golf	273	22.8%	251	16.8%	2,225	18.5%	1,623	11.6%	8.8%	37.1%
<b>Total Small &gt; \$45K</b>	<b>1,197</b>	<b>1.2%</b>	<b>1,492</b>	<b>1.5%</b>	<b>12,044</b>	<b>1.5%</b>	<b>13,969</b>	<b>1.7%</b>	<b>-19.8%</b>	<b>-13.8%</b>

<b>Total Small</b>	<b>5,891</b>	<b>5.9%</b>	<b>7,454</b>	<b>7.6%</b>	<b>49,576</b>	<b>6.1%</b>	<b>64,737</b>	<b>7.8%</b>	<b>-21.0%</b>	<b>-23.4%</b>
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Medium	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
Medium < \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
BYD Seal	623	32.8%	371	24.7%	2,505	23.2%	5,033	24.7%	67.9%	-50.2%
Honda Accord	3	0.2%	13	0.9%	75	0.7%	111	0.5%	-76.9%	-32.4%
Hyundai Sonata	27	1.4%	49	3.3%	261	2.4%	377	1.8%	-44.9%	-30.8%
Mazda6	26	1.4%	89	5.9%	820	7.6%	894	4.4%	-70.8%	-8.3%
Skoda Octavia	47	2.5%	38	2.5%	487	4.5%	694	3.4%	23.7%	-29.8%
Toyota Camry	1,170	61.6%	933	62.0%	6,585	61.0%	13,219	64.7%	25.4%	-50.2%
Volkswagen Passat	2	0.1%	11	0.7%	66	0.6%	89	0.4%	-81.8%	-25.8%
<b>Total Medium &lt; \$60K</b>	<b>1,898</b>	<b>1.9%</b>	<b>1,504</b>	<b>1.5%</b>	<b>10,799</b>	<b>1.3%</b>	<b>20,417</b>	<b>2.5%</b>	<b>26.2%</b>	<b>-47.1%</b>

Medium > \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Alfa Romeo Giulia	16	3.0%	14	1.9%	147	3.2%	159	0.8%	14.3%	-7.5%
Audi A4	0	0.0%	38	5.2%	26	0.6%	354	1.9%	-100.0%	-92.7%
Audi A5	73	13.5%	19	2.6%	371	8.0%	307	1.6%	284.2%	20.8%
BMW 3 Series	171	31.6%	142	19.6%	1,167	25.2%	1,856	9.9%	20.4%	-37.1%
BMW 4 Series Gran Coupe	1	0.2%	17	2.3%	19	0.4%	214	1.1%	-94.1%	-91.1%
BMW i4	54	10.0%	119	16.4%	680	14.7%	1,454	7.8%	-54.6%	-53.2%
Genesis G70	2	0.4%	5	0.7%	26	0.6%	29	0.2%	-60.0%	-10.3%
Hyundai Ioniq 6	4	0.7%	29	4.0%	87	1.9%	311	1.7%	-86.2%	-72.0%
Jaguar XE	0	0.0%	5	0.7%	3	0.1%	58	0.3%	-100.0%	-94.8%
Lexus ES	94	17.4%	70	9.7%	644	13.9%	769	4.1%	34.3%	-16.3%
Mercedes-Benz C-Class	76	14.0%	175	24.1%	997	21.5%	1,452	7.7%	-56.6%	-31.3%
Mercedes-Benz CLA-Class	45	8.3%	64	8.8%	342	7.4%	559	3.0%	-29.7%	-38.8%
Peugeot 508	0	0.0%	7	1.0%	2	0.0%	53	0.3%	-100.0%	-96.2%
Polestar 2	0	0.0%	0	0.0%	0	0.0%	264	1.4%	-	-100.0%
Tesla Model 3	0	0.0%	0	0.0%	0	0.0%	10,600	56.6%	-	-100.0%
Volkswagen Arteon	0	0.0%	1	0.1%	0	0.0%	86	0.5%	-100.0%	-100.0%
Volvo S60	0	0.0%	9	1.2%	37	0.8%	107	0.6%	-100.0%	-65.4%
Volvo V60 Cross Country	5	0.9%	11	1.5%	92	2.0%	111	0.6%	-54.5%	-17.1%
<b>Total Medium &gt; \$60K</b>	<b>541</b>	<b>0.5%</b>	<b>725</b>	<b>0.7%</b>	<b>4,640</b>	<b>0.6%</b>	<b>18,743</b>	<b>2.3%</b>	<b>-25.4%</b>	<b>-75.2%</b>

<b>Total Medium</b>	<b>2,439</b>	<b>2.4%</b>	<b>2,229</b>	<b>2.3%</b>	<b>15,439</b>	<b>1.9%</b>	<b>39,160</b>	<b>4.7%</b>	<b>9.4%</b>	<b>-60.6%</b>
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Large	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>Large &lt; \$70K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Citroen C5 X	1	2.2%	5	31.3%	2	1.4%	36	22.1%	-80.0%	-94.4%
Skoda Superb	44	97.8%	11	68.8%	140	98.6%	127	77.9%	300.0%	10.2%
<b>Total Large &lt; \$70K</b>	<b>45</b>	<b>0.0%</b>	<b>16</b>	<b>0.0%</b>	<b>142</b>	<b>0.0%</b>	<b>163</b>	<b>0.0%</b>	<b>181.3%</b>	<b>-12.9%</b>

Large > \$70K	Volume		Share		Volume		Share		Variance +/- %	
	2025	2024	2025	2024	2025	2024	2025	2024	MTH	YTD
Audi A6	10	6.8%	21	11.7%	124	8.9%	172	12.9%	-52.4%	-27.9%
Audi A7	5	3.4%	4	2.2%	35	2.5%	29	2.2%	25.0%	20.7%
Audi e-tron GT	4	2.7%	3	1.7%	23	1.6%	72	5.4%	33.3%	-68.1%
BMW 5 Series	32	21.8%	33	18.4%	243	17.4%	327	24.5%	-3.0%	-25.7%
BMW i5	20	13.6%	8	4.5%	292	20.9%	87	6.5%	150.0%	235.6%
Genesis G80	8	5.4%	2	1.1%	31	2.2%	39	2.9%	300.0%	-20.5%
Jaguar XF	0	0.0%	0	0.0%	0	0.0%	10	0.7%	-	-100.0%
Maserati Ghibli	0	0.0%	2	1.1%	7	0.5%	12	0.9%	-100.0%	-41.7%
Mercedes-Benz E-Class	39	26.5%	51	28.5%	374	26.7%	246	18.4%	-23.5%	52.0%
Mercedes-Benz EQE	9	6.1%	30	16.8%	99	7.1%	134	10.0%	-70.0%	-26.1%
MG IM5	10	6.8%	0	0.0%	28	2.0%	0	0.0%	-	-
Porsche Taycan	10	6.8%	24	13.4%	142	10.1%	197	14.8%	-58.3%	-27.9%
Toyota Mirai	0	0.0%	1	0.6%	2	0.1%	9	0.7%	-100.0%	-77.8%
<b>Total Large &gt; \$70K</b>	<b>147</b>	<b>0.1%</b>	<b>179</b>	<b>0.2%</b>	<b>1,400</b>	<b>0.2%</b>	<b>1,334</b>	<b>0.2%</b>	<b>-17.9%</b>	<b>4.9%</b>

<b>Total Large</b>	<b>192</b>	<b>0.2%</b>	<b>195</b>	<b>0.2%</b>	<b>1,542</b>	<b>0.2%</b>	<b>1,497</b>	<b>0.2%</b>	<b>-1.5%</b>	<b>3.0%</b>
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Upper Large	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>Upper Large &gt; \$100K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Audi A8	0	0.0%	0	0.0%	3	1.3%	6	3.3%	-	-50.0%
Bentley Sedan	0	0.0%	1	7.7%	6	2.5%	18	9.9%	-100.0%	-66.7%
BMW 6 Series GT	0	0.0%	0	0.0%	0	0.0%	3	1.6%	-	-100.0%
BMW 7 Series	2	9.5%	2	15.4%	31	12.9%	26	14.3%	0.0%	19.2%
BMW 8 Series Gran Coupe	3	14.3%	0	0.0%	15	6.3%	11	6.0%	-	36.4%
BMW i7	4	19.0%	0	0.0%	22	9.2%	25	13.7%	-	-12.0%
Lexus LS	1	4.8%	1	7.7%	8	3.3%	10	5.5%	0.0%	-20.0%
Lotus Emeya	0	0.0%	2	15.4%	3	1.3%	5	2.7%	-100.0%	-40.0%
Mercedes-AMG GT 4D	1	4.8%	0	0.0%	3	1.3%	7	3.8%	-	-57.1%
Mercedes-Benz EQS	0	0.0%	0	0.0%	2	0.8%	6	3.3%	-	-66.7%
Mercedes-Benz S-Class	4	19.0%	2	15.4%	63	26.3%	18	9.9%	100.0%	250.0%
Porsche Panamera	4	19.0%	5	38.5%	71	29.6%	39	21.4%	-20.0%	82.1%
Rolls-Royce Sedan	2	9.5%	0	0.0%	13	5.4%	8	4.4%	-	62.5%
<b>Total Upper Large &gt; \$100K</b>	<b>21</b>	<b>0.0%</b>	<b>13</b>	<b>0.0%</b>	<b>240</b>	<b>0.0%</b>	<b>182</b>	<b>0.0%</b>	<b>61.5%</b>	<b>31.9%</b>

<b>Total Upper Large</b>	<b>21</b>	<b>0.0%</b>	<b>13</b>	<b>0.0%</b>	<b>240</b>	<b>0.0%</b>	<b>182</b>	<b>0.0%</b>	<b>61.5%</b>	<b>31.9%</b>
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People Movers	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>People Movers &lt; \$70K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Ford Tourneo	91	8.0%	0	0.0%	521	5.9%	0	0.0%	-	-
Hyundai Staria	111	9.8%	116	10.0%	776	8.8%	854	10.9%	-4.3%	-9.1%
Kia Carnival	899	79.5%	990	85.6%	7,312	82.6%	6,595	84.0%	-9.2%	10.9%
LDV Mifa	18	1.6%	35	3.0%	159	1.8%	327	4.2%	-48.6%	-51.4%
Volkswagen Caddy	12	1.1%	15	1.3%	80	0.9%	72	0.9%	-20.0%	11.1%
Volkswagen Caravelle	0	0.0%	0	0.0%	3	0.0%	3	0.0%	-	0.0%
<b>Total People Movers &lt; \$70K</b>	<b>1,131</b>	<b>1.1%</b>	<b>1,156</b>	<b>1.2%</b>	<b>8,851</b>	<b>1.1%</b>	<b>7,851</b>	<b>0.9%</b>	<b>-2.2%</b>	<b>12.7%</b>

<b>People Movers &gt; \$70K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
LDV Mifa9	0	0.0%	0	0.0%	3	0.3%	2	0.2%	-	50.0%
Lexus LM	12	7.8%	13	10.6%	183	16.9%	195	19.2%	-7.7%	-6.2%
Mercedes-Benz EQV	7	4.6%	1	0.8%	30	2.8%	8	0.8%	600.0%	275.0%
Mercedes-Benz Marco Polo	0	0.0%	5	4.1%	0	0.0%	18	1.8%	-100.0%	-100.0%
Mercedes-Benz V-Class	14	9.2%	29	23.6%	175	16.2%	150	14.8%	-51.7%	16.7%
Mercedes-Benz Vito/ eVito Tour	8	5.2%	12	9.8%	95	8.8%	57	5.6%	-33.3%	66.7%
Toyota Granvia	0	0.0%	13	10.6%	33	3.0%	78	7.7%	-100.0%	-57.7%
Volkswagen California	0	0.0%	9	7.3%	17	1.6%	98	9.7%	-100.0%	-82.7%
Volkswagen ID. Buzz	70	45.8%	0	0.0%	277	25.6%	0	0.0%	-	-
Volkswagen Multivan	33	21.6%	41	33.3%	187	17.3%	408	40.2%	-19.5%	-54.2%
Zeekr 009	9	5.9%	0	0.0%	83	7.7%	0	0.0%	-	-
<b>Total People Movers &gt; \$70K</b>	<b>153</b>	<b>0.2%</b>	<b>123</b>	<b>0.1%</b>	<b>1,083</b>	<b>0.1%</b>	<b>1,014</b>	<b>0.1%</b>	<b>24.4%</b>	<b>6.8%</b>

<b>Total People Movers</b>	<b>1,284</b>	<b>1.3%</b>	<b>1,279</b>	<b>1.3%</b>	<b>9,934</b>	<b>1.2%</b>	<b>8,865</b>	<b>1.1%</b>	<b>0.4%</b>	<b>12.1%</b>
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Sports	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>Sports &lt; \$90K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Ford Mustang	283	54.1%	296	58.2%	3,571	64.5%	315	13.9%	-4.4%	>999%
Mazda MX5	61	11.7%	81	15.9%	565	10.2%	424	18.7%	-24.7%	33.3%
MINI Cabrio	41	7.8%	2	0.4%	224	4.0%	188	8.3%	>999%	19.1%
Nissan Z	17	3.3%	26	5.1%	114	2.1%	258	11.4%	-34.6%	-55.8%
Subaru BRZ	49	9.4%	67	13.2%	539	9.7%	703	31.1%	-26.9%	-23.3%
Toyota GR86 / 86	72	13.8%	37	7.3%	526	9.5%	375	16.6%	94.6%	40.3%
<b>Total Sports &lt; \$90K</b>	<b>523</b>	<b>0.5%</b>	<b>509</b>	<b>0.5%</b>	<b>5,539</b>	<b>0.7%</b>	<b>2,263</b>	<b>0.3%</b>	<b>2.8%</b>	<b>144.8%</b>

<b>Sports &gt; \$90K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Audi A5	0	0.0%	10	2.7%	7	0.3%	78	2.5%	-100.0%	-91.0%
Audi TT	0	0.0%	0	0.0%	0	0.0%	47	1.5%	-	-100.0%
BMW 2 Series Coupe/Conv	104	32.6%	92	24.9%	760	30.4%	1,117	36.3%	13.0%	-32.0%
BMW 4 Series Coupe/Conv	50	15.7%	51	13.8%	394	15.8%	497	16.1%	-2.0%	-20.7%
BMW Z4	4	1.3%	8	2.2%	42	1.7%	61	2.0%	-50.0%	-31.1%
Chevrolet Corvette Stingray	28	8.8%	28	7.6%	153	6.1%	159	5.2%	0.0%	-3.8%
Jaguar F-Type	1	0.3%	6	1.6%	18	0.7%	44	1.4%	-83.3%	-59.1%
Lotus Emira	7	2.2%	5	1.4%	40	1.6%	115	3.7%	40.0%	-65.2%
Mercedes-Benz C-Class Cpe/Conv	0	0.0%	0	0.0%	0	0.0%	40	1.3%	-	-100.0%
Mercedes-Benz CLE-Class	63	19.7%	78	21.1%	639	25.6%	277	9.0%	-19.2%	130.7%
Mercedes-Benz E-Class Cpe/Conv	0	0.0%	0	0.0%	1	0.0%	17	0.6%	-	-94.1%
MG Cyberster	2	0.6%	0	0.0%	40	1.6%	0	0.0%	-	-
Porsche Boxster	13	4.1%	27	7.3%	117	4.7%	192	6.2%	-51.9%	-39.1%
Porsche Cayman	18	5.6%	41	11.1%	153	6.1%	271	8.8%	-56.1%	-43.5%
Toyota Supra	29	9.1%	23	6.2%	132	5.3%	164	5.3%	26.1%	-19.5%
<b>Total Sports &gt; \$90K</b>	<b>319</b>	<b>0.3%</b>	<b>369</b>	<b>0.4%</b>	<b>2,496</b>	<b>0.3%</b>	<b>3,079</b>	<b>0.4%</b>	<b>-13.6%</b>	<b>-18.9%</b>

VFACTS  
National

NEW VEHICLE SALES BY SEGMENT AND MODEL  
AUGUST 2025

Sports > \$200K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Aston Martin Coupe/Conv	8	5.9%	1	0.7%	79	7.7%	55	4.7%	700.0%	43.6%
Bentley Coupe/Conv	3	2.2%	3	2.1%	38	3.7%	69	5.9%	0.0%	-44.9%
BMW 8 Series	1	0.7%	0	0.0%	15	1.5%	21	1.8%	-	-28.6%
Chevrolet Corvette E-Ray	6	4.4%	1	0.7%	16	1.6%	1	0.1%	500.0%	>999%
Chevrolet Corvette Z06	1	0.7%	11	7.7%	23	2.2%	37	3.2%	-90.9%	-37.8%
Ferrari Coupe/Conv	11	8.1%	15	10.6%	113	11.0%	120	10.3%	-26.7%	-5.8%
Lamborghini Coupe/Conv	5	3.7%	14	9.9%	72	7.0%	108	9.3%	-64.3%	-33.3%
Lexus LC	3	2.2%	1	0.7%	41	4.0%	42	3.6%	200.0%	-2.4%
Maserati Coupe/Conv	1	0.7%	6	4.2%	11	1.1%	16	1.4%	-83.3%	-31.3%
McLaren Coupe/Conv	6	4.4%	11	7.7%	47	4.6%	55	4.7%	-45.5%	-14.5%
Mercedes-AMG GT Cpe/Conv	9	6.7%	1	0.7%	96	9.4%	1	0.1%	800.0%	>999%
Mercedes-Benz SL-Class	1	0.7%	3	2.1%	18	1.8%	38	3.3%	-66.7%	-52.6%
Porsche 911	80	59.3%	75	52.8%	446	43.5%	584	50.3%	6.7%	-23.6%
Rolls-Royce Coupe/Conv	0	0.0%	0	0.0%	10	1.0%	15	1.3%	-	-33.3%
<b>Total Sports &gt; \$200K</b>	<b>135</b>	<b>0.1%</b>	<b>142</b>	<b>0.1%</b>	<b>1,025</b>	<b>0.1%</b>	<b>1,162</b>	<b>0.1%</b>	<b>-4.9%</b>	<b>-11.8%</b>

<b>Total Sports</b>	<b>977</b>	<b>1.0%</b>	<b>1,020</b>	<b>1.0%</b>	<b>9,060</b>	<b>1.1%</b>	<b>6,504</b>	<b>0.8%</b>	<b>-4.2%</b>	<b>39.3%</b>
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<b>Total Passenger &lt; \$</b>	<b>10,216</b>	<b>10.2%</b>	<b>11,854</b>	<b>12.1%</b>	<b>81,835</b>	<b>10.1%</b>	<b>103,469</b>	<b>12.5%</b>	<b>-13.8%</b>	<b>-20.9%</b>
<b>Total Passenger &gt; \$</b>	<b>2,987</b>	<b>3.0%</b>	<b>3,312</b>	<b>3.4%</b>	<b>26,976</b>	<b>3.3%</b>	<b>42,274</b>	<b>5.1%</b>	<b>-9.8%</b>	<b>-36.2%</b>
<b>Total Passenger</b>	<b>13,203</b>	<b>13.1%</b>	<b>15,166</b>	<b>15.4%</b>	<b>108,811</b>	<b>13.4%</b>	<b>145,743</b>	<b>17.6%</b>	<b>-12.9%</b>	<b>-25.3%</b>

NEW VEHICLE SALES BY MARQUE - PASSENGER  
AUGUST 2025

	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Alfa Romeo	16	0.1%	14	0.1%	147	0.1%	159	0.1%	14.3%	-7.5%
Aston Martin	8	0.1%	1	0.0%	79	0.1%	55	0.0%	700.0%	43.6%
Audi	388	2.9%	276	1.8%	2,218	2.0%	3,318	2.3%	40.6%	-33.2%
Bentley	3	0.0%	4	0.0%	44	0.0%	87	0.1%	-25.0%	-49.4%
BMW	589	4.5%	583	3.8%	5,295	4.9%	6,834	4.7%	1.0%	-22.5%
BYD	1,057	8.0%	536	3.5%	4,551	4.2%	6,672	4.6%	97.2%	-31.8%
Chevrolet	35	0.3%	40	0.3%	192	0.2%	197	0.1%	-12.5%	-2.5%
Citroen	1	0.0%	5	0.0%	8	0.0%	50	0.0%	-80.0%	-84.0%
CUPRA	18	0.1%	52	0.3%	476	0.4%	520	0.4%	-65.4%	-8.5%
Ferrari	11	0.1%	15	0.1%	113	0.1%	120	0.1%	-26.7%	-5.8%
Fiat	41	0.3%	43	0.3%	278	0.3%	371	0.3%	-4.7%	-25.1%
Ford	374	2.8%	296	2.0%	4,092	3.8%	315	0.2%	26.4%	>999%
Genesis	10	0.1%	7	0.0%	57	0.1%	68	0.0%	42.9%	-16.2%
GWM	33	0.2%	106	0.7%	432	0.4%	781	0.5%	-68.9%	-44.7%
Honda	59	0.4%	82	0.5%	628	0.6%	895	0.6%	-28.0%	-29.8%
Hyundai	1,220	9.2%	1,305	8.6%	9,516	8.7%	10,017	6.9%	-6.5%	-5.0%
Jaguar	1	0.0%	11	0.1%	21	0.0%	112	0.1%	-90.9%	-81.3%
Kia	2,141	16.2%	2,918	19.2%	17,252	15.9%	21,607	14.8%	-26.6%	-20.2%
Lamborghini	5	0.0%	14	0.1%	72	0.1%	108	0.1%	-64.3%	-33.3%
LDV	18	0.1%	35	0.2%	162	0.1%	329	0.2%	-48.6%	-50.8%
Lexus	110	0.8%	85	0.6%	876	0.8%	1,016	0.7%	29.4%	-13.8%
Lotus	7	0.1%	7	0.0%	43	0.0%	120	0.1%	0.0%	-64.2%
Maserati	1	0.0%	8	0.1%	18	0.0%	28	0.0%	-87.5%	-35.7%
Mazda	1,140	8.6%	1,635	10.8%	11,540	10.6%	12,196	8.4%	-30.3%	-5.4%
McLaren	6	0.0%	11	0.1%	47	0.0%	55	0.0%	-45.5%	-14.5%
Mercedes-Benz Cars	407	3.1%	563	3.7%	3,963	3.6%	4,308	3.0%	-27.7%	-8.0%
Mercedes-Benz Vans	29	0.2%	47	0.3%	300	0.3%	233	0.2%	-38.3%	28.8%
MG	591	4.5%	1,561	10.3%	10,303	9.5%	14,768	10.1%	-62.1%	-30.2%
MINI	259	2.0%	61	0.4%	2,232	2.1%	1,357	0.9%	324.6%	64.5%
Nissan	17	0.1%	72	0.5%	176	0.2%	535	0.4%	-76.4%	-67.1%
Peugeot	4	0.0%	29	0.2%	67	0.1%	165	0.1%	-86.2%	-59.4%
Polestar	0	0.0%	0	0.0%	0	0.0%	264	0.2%	-	-100.0%
Porsche	125	0.9%	172	1.1%	929	0.9%	1,283	0.9%	-27.3%	-27.6%
Renault	0	0.0%	0	0.0%	1	0.0%	24	0.0%	-	-95.8%
Rolls-Royce	2	0.0%	0	0.0%	23	0.0%	23	0.0%	-	0.0%
Skoda	125	0.9%	94	0.6%	934	0.9%	1,330	0.9%	33.0%	-29.8%
Subaru	308	2.3%	382	2.5%	3,107	2.9%	3,596	2.5%	-19.4%	-13.6%
Suzuki	238	1.8%	548	3.6%	2,517	2.3%	4,145	2.8%	-56.6%	-39.3%
Tesla	0	0.0%	0	0.0%	0	0.0%	10,600	7.3%	-	-100.0%
Toyota	3,312	25.1%	3,041	20.1%	22,457	20.6%	33,314	22.9%	8.9%	-32.6%
Volkswagen	480	3.6%	487	3.2%	3,433	3.2%	3,550	2.4%	-1.4%	-3.3%
Volvo Car	5	0.0%	20	0.1%	129	0.1%	218	0.1%	-75.0%	-40.8%
Zeekr	9	0.1%	0	0.0%	83	0.1%	0	0.0%	-	-
<b>Total Passenger</b>	<b>13,203</b>	<b>100.0%</b>	<b>15,166</b>	<b>100.0%</b>	<b>108,811</b>	<b>100.0%</b>	<b>145,743</b>	<b>100.0%</b>	<b>-12.9%</b>	<b>-25.3%</b>

SUV Light	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
SUV Light	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Ford Puma	0	0.0%	26	0.5%	1	0.0%	829	2.3%	-100.0%	-99.9%
Hyundai Inster	44	1.1%	0	0.0%	282	0.8%	0	0.0%	-	-
Hyundai Venue	665	16.4%	659	12.8%	5,260	14.7%	4,562	12.8%	0.9%	15.3%
Jeep Avenger	42	1.0%	0	0.0%	113	0.3%	1	0.0%	-	>999%
Kia Stonic	654	16.1%	426	8.2%	4,275	11.9%	3,629	10.1%	53.5%	17.8%
Mazda CX-3	1,269	31.3%	1,675	32.4%	10,783	30.0%	11,820	33.1%	-24.2%	-8.8%
Nissan Juke	42	1.0%	63	1.2%	520	1.4%	1,336	3.7%	-33.3%	-61.1%
Renault Captur	0	0.0%	6	0.1%	7	0.0%	147	0.4%	-100.0%	-95.2%
Suzuki Fronx	104	2.6%	0	0.0%	104	0.3%	0	0.0%	-	-
Suzuki Ignis	51	1.3%	138	2.7%	632	1.8%	1,244	3.5%	-63.0%	-49.2%
Suzuki Jimny	316	7.8%	923	17.9%	5,237	14.6%	6,324	17.7%	-65.8%	-17.2%
Toyota Yaris Cross	771	19.0%	1,006	19.5%	7,616	21.2%	5,036	14.1%	-23.4%	51.2%
Volkswagen T-Cross	97	2.4%	244	4.7%	1,067	3.0%	831	2.3%	-60.2%	28.4%
<b>Total SUV Light</b>	<b>4,055</b>	<b>4.0%</b>	<b>5,166</b>	<b>5.3%</b>	<b>35,897</b>	<b>4.4%</b>	<b>35,759</b>	<b>4.3%</b>	<b>-21.5%</b>	<b>0.4%</b>

<b>Total SUV Light</b>	<b>4,055</b>	<b>4.0%</b>	<b>5,166</b>	<b>5.3%</b>	<b>35,897</b>	<b>4.4%</b>	<b>35,759</b>	<b>4.3%</b>	<b>-21.5%</b>	<b>0.4%</b>
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SUV Small	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
SUV Small < \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Chery C5/E5 & Omoda 5	433	3.0%	465	4.4%	3,516	3.2%	3,744	3.9%	-6.9%	-6.1%
Chery Tiggo 4 Pro	1,780	12.3%	0	0.0%	11,841	10.8%	0	0.0%	-	-
Citroen C4	0	0.0%	5	0.0%	0	0.0%	23	0.0%	-100.0%	-100.0%
GWM Haval Jolion	1,562	10.8%	931	8.8%	12,278	11.2%	9,181	9.6%	67.8%	33.7%
Honda HR-V	455	3.1%	176	1.7%	3,272	3.0%	2,111	2.2%	158.5%	55.0%
Hyundai Kona	1,983	13.7%	1,674	15.8%	15,127	13.8%	12,092	12.7%	18.5%	25.1%
Jeep Compass	5	0.0%	30	0.3%	131	0.1%	415	0.4%	-83.3%	-68.4%
Kia Seltos	865	6.0%	548	5.2%	6,128	5.6%	5,664	6.0%	57.8%	8.2%
Mazda CX-30	968	6.7%	1,148	10.8%	8,434	7.7%	8,585	9.0%	-15.7%	-1.8%
Mazda MX-30	0	0.0%	2	0.0%	5	0.0%	99	0.1%	-100.0%	-94.9%
MG S5	284	2.0%	0	0.0%	798	0.7%	0	0.0%	-	-
MG ZS	2,680	18.5%	1,576	14.9%	14,419	13.1%	15,200	16.0%	70.1%	-5.1%
Mitsubishi ASX	579	4.0%	1,025	9.7%	8,075	7.4%	8,276	8.7%	-43.5%	-2.4%
Mitsubishi Eclipse Cross	221	1.5%	582	5.5%	3,745	3.4%	6,625	7.0%	-62.0%	-43.5%
Nissan Qashqai	303	2.1%	537	5.1%	3,407	3.1%	4,950	5.2%	-43.6%	-31.2%
Renault Arkana	13	0.1%	26	0.2%	163	0.1%	301	0.3%	-50.0%	-45.8%
Renault Duster	27	0.2%	0	0.0%	83	0.1%	0	0.0%	-	-
Skoda Kamiq	146	1.0%	105	1.0%	619	0.6%	942	1.0%	39.0%	-34.3%
Subaru Crosstrek	766	5.3%	766	7.2%	7,528	6.9%	7,842	8.2%	0.0%	-4.0%
Suzuki S-Cross	37	0.3%	57	0.5%	389	0.4%	558	0.6%	-35.1%	-30.3%
Suzuki Vitara	89	0.6%	309	2.9%	1,609	1.5%	1,924	2.0%	-71.2%	-16.4%
Toyota Corolla Cross	1,269	8.8%	633	6.0%	8,090	7.4%	6,638	7.0%	100.5%	21.9%
<b>Total SUV Small &lt; \$45K</b>	<b>14,465</b>	<b>14.4%</b>	<b>10,595</b>	<b>10.8%</b>	<b>#####</b>	<b>13.5%</b>	<b>95,170</b>	<b>11.5%</b>	<b>36.5%</b>	<b>15.2%</b>

SUV Small > \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Alfa Romeo Tonale	8	0.2%	19	0.6%	111	0.4%	200	0.7%	-57.9%	-44.5%
Audi Q2	64	1.9%	162	4.9%	618	2.2%	970	3.5%	-60.5%	-36.3%
Audi Q3	446	13.6%	261	7.9%	2,456	8.8%	3,370	12.3%	70.9%	-27.1%
BMW X1	263	8.0%	192	5.8%	3,508	12.6%	2,856	10.4%	37.0%	22.8%
BMW X2	148	4.5%	95	2.9%	1,512	5.4%	1,002	3.7%	55.8%	50.9%
CUPRA Ateca	23	0.7%	23	0.7%	83	0.3%	154	0.6%	0.0%	-46.1%
CUPRA Formentor	68	2.1%	57	1.7%	1,013	3.6%	731	2.7%	19.3%	38.6%
Genesis GV60	3	0.1%	5	0.2%	14	0.1%	55	0.2%	-40.0%	-74.5%
Jaguar E-Pace	7	0.2%	16	0.5%	156	0.6%	114	0.4%	-56.3%	36.8%
Kia EV3	295	9.0%	0	0.0%	1,699	6.1%	0	0.0%	-	-
Kia Niro	10	0.3%	106	3.2%	329	1.2%	1,064	3.9%	-90.6%	-69.1%
Lexus LBX	161	4.9%	151	4.6%	1,512	5.4%	964	3.5%	6.6%	56.8%
Lexus UX	111	3.4%	53	1.6%	798	2.9%	607	2.2%	109.4%	31.5%
Mercedes-Benz EQA	132	4.0%	65	2.0%	630	2.3%	766	2.8%	103.1%	-17.8%
Mercedes-Benz GLA-Class	317	9.6%	402	12.2%	2,357	8.4%	1,644	6.0%	-21.1%	43.4%
MINI Countryman	171	5.2%	90	2.7%	1,527	5.5%	804	2.9%	90.0%	89.9%
Peugeot 2008	4	0.1%	24	0.7%	125	0.4%	316	1.2%	-83.3%	-60.4%
Renault Megane E-Tech	9	0.3%	18	0.5%	165	0.6%	201	0.7%	-50.0%	-17.9%
Toyota C-HR	284	8.6%	321	9.7%	2,274	8.2%	2,040	7.5%	-11.5%	11.5%
Volkswagen T-Roc	324	9.9%	632	19.2%	3,677	13.2%	5,353	19.6%	-48.7%	-31.3%
Volvo C40	7	0.2%	67	2.0%	165	0.6%	408	1.5%	-89.6%	-59.6%
Volvo EX30	71	2.2%	220	6.7%	869	3.1%	1,534	5.6%	-67.7%	-43.4%
Volvo XC40	282	8.6%	319	9.7%	1,771	6.3%	2,198	8.0%	-11.6%	-19.4%
Zeekr X	79	2.4%	0	0.0%	527	1.9%	0	0.0%	-	-
<b>Total SUV Small &gt; \$45K</b>	<b>3,287</b>	<b>3.3%</b>	<b>3,298</b>	<b>3.4%</b>	<b>27,896</b>	<b>3.4%</b>	<b>27,351</b>	<b>3.3%</b>	<b>-0.3%</b>	<b>2.0%</b>

<b>Total SUV Small</b>	<b>17,752</b>	<b>17.7%</b>	<b>13,893</b>	<b>14.1%</b>	<b>#####</b>	<b>16.9%</b>	<b>#####</b>	<b>14.8%</b>	<b>27.8%</b>	<b>12.3%</b>
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SUV Medium	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>SUV Medium &lt; \$60K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
BYD Atto 3	594	3.0%	427	2.0%	2,724	1.7%	4,587	3.0%	39.1%	-40.6%
BYD Sealion 6	552	2.8%	1,058	5.0%	6,050	3.9%	2,096	1.4%	-47.8%	188.6%
BYD Sealion 7	1,413	7.1%	0	0.0%	6,596	4.2%	0	0.0%	-	-
Chery Tiggo 7 Pro	582	2.9%	397	1.9%	3,154	2.0%	1,831	1.2%	46.6%	72.3%
Citroen C5 Aircross	0	0.0%	6	0.0%	0	0.0%	30	0.0%	-100.0%	-100.0%
Deepal S07	16	0.1%	0	0.0%	155	0.1%	0	0.0%	-	-
Ford Escape	0	0.0%	25	0.1%	27	0.0%	347	0.2%	-100.0%	-92.2%
Geely EX5	401	2.0%	0	0.0%	2,736	1.8%	0	0.0%	-	-
GWM Haval H6	1,147	5.8%	842	4.0%	9,224	5.9%	8,206	5.4%	36.2%	12.4%
GWM Haval H7	104	0.5%	0	0.0%	114	0.1%	0	0.0%	-	-
Honda CR-V	369	1.9%	360	1.7%	3,961	2.5%	4,407	2.9%	2.5%	-10.1%
Honda ZR-V	302	1.5%	228	1.1%	2,550	1.6%	3,290	2.2%	32.5%	-22.5%
Hyundai Tucson	1,340	6.8%	1,548	7.4%	13,526	8.7%	12,632	8.3%	-13.4%	7.1%
KGM Ssangyong Actyon	14	0.1%	0	0.0%	93	0.1%	0	0.0%	-	-
KGM SsangYong Korando	20	0.1%	32	0.2%	111	0.1%	333	0.2%	-37.5%	-66.7%
KGM SsangYong Torres	27	0.1%	0	0.0%	228	0.1%	0	0.0%	-	-
Kia Sportage	1,653	8.3%	2,051	9.8%	13,675	8.8%	14,040	9.2%	-19.4%	-2.6%
Leapmotor C10	29	0.1%	0	0.0%	381	0.2%	0	0.0%	-	-
Mazda CX-5	1,492	7.5%	1,927	9.2%	15,304	9.8%	15,878	10.4%	-22.6%	-3.6%
MG HS	206	1.0%	424	2.0%	2,564	1.6%	2,287	1.5%	-51.4%	12.1%
Mitsubishi Outlander	1,775	8.9%	2,188	10.4%	15,043	9.6%	18,741	12.3%	-18.9%	-19.7%
Nissan Ariya	35	0.2%	0	0.0%	35	0.0%	0	0.0%	-	-
Nissan X-Trail	1,167	5.9%	1,201	5.7%	10,815	6.9%	11,878	7.8%	-2.8%	-8.9%
Omoda Jaecoo J7	336	1.7%	0	0.0%	1,297	0.8%	0	0.0%	-	-
Renault Koleos	88	0.4%	35	0.2%	676	0.4%	729	0.5%	151.4%	-7.3%
Skoda Elroq	23	0.1%	0	0.0%	25	0.0%	0	0.0%	-	-
Skoda Karoq	25	0.1%	53	0.3%	314	0.2%	593	0.4%	-52.8%	-47.0%
Subaru Forester	1,582	8.0%	1,166	5.5%	9,753	6.2%	9,273	6.1%	35.7%	5.2%
Toyota RAV4	4,115	20.7%	6,712	31.9%	32,564	20.9%	38,050	24.9%	-38.7%	-14.4%
Volkswagen Tiguan	437	2.2%	354	1.7%	2,424	1.6%	3,325	2.2%	23.4%	-27.1%
<b>Total SUV Medium &lt; \$60K</b>	<b>19,844</b>	<b>19.7%</b>	<b>21,034</b>	<b>21.4%</b>	<b>#####</b>	<b>19.2%</b>	<b>#####</b>	<b>18.4%</b>	<b>-5.7%</b>	<b>2.3%</b>

SUV Medium > \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Alfa Romeo Stelvio	4	0.1%	9	0.3%	83	0.3%	89	0.3%	-55.6%	-6.7%
Audi Q4 e-tron	56	1.6%	0	0.0%	660	2.2%	1	0.0%	-	>999%
Audi Q5	270	7.9%	160	5.6%	2,040	6.8%	1,653	4.7%	68.8%	23.4%
Audi Q6 e-tron	57	1.7%	0	0.0%	234	0.8%	0	0.0%	-	-
BMW X3	264	7.7%	264	9.2%	3,189	10.6%	2,385	6.8%	0.0%	33.7%
BMW X4	50	1.5%	76	2.6%	266	0.9%	536	1.5%	-34.2%	-50.4%
CUPRA Tavascan	29	0.8%	0	0.0%	238	0.8%	0	0.0%	-	-
CUPRA Terramar	50	1.5%	0	0.0%	132	0.4%	0	0.0%	-	-
Genesis GV70	102	3.0%	69	2.4%	779	2.6%	593	1.7%	47.8%	31.4%
Hyundai Ioniq 5	37	1.1%	41	1.4%	502	1.7%	710	2.0%	-9.8%	-29.3%
Hyundai Nexo	0	0.0%	0	0.0%	0	0.0%	1	0.0%	-	-100.0%
Kia EV5	367	10.7%	0	0.0%	3,594	11.9%	40	0.1%	-	>999%
Land Rover Discovery Sport	40	1.2%	30	1.0%	261	0.9%	236	0.7%	33.3%	10.6%
Land Rover Range Rover Evoque	37	1.1%	40	1.4%	398	1.3%	442	1.3%	-7.5%	-10.0%
Lexus NX	442	12.9%	520	18.1%	4,074	13.5%	4,040	11.5%	-15.0%	0.8%
Maserati Grecale	21	0.6%	22	0.8%	170	0.6%	220	0.6%	-4.5%	-22.7%
Mazda CX-60	386	11.2%	442	15.4%	3,616	12.0%	2,796	8.0%	-12.7%	29.3%
Mercedes-Benz EQB	42	1.2%	53	1.8%	561	1.9%	247	0.7%	-20.8%	127.1%
Mercedes-Benz EQC	0	0.0%	2	0.1%	0	0.0%	68	0.2%	-100.0%	-100.0%
Mercedes-Benz GLB-Class	36	1.0%	118	4.1%	691	2.3%	785	2.2%	-69.5%	-12.0%
Mercedes-Benz GLC-Class Coupe	119	3.5%	197	6.9%	1,092	3.6%	1,012	2.9%	-39.6%	7.9%
Mercedes-Benz GLC-Class Wagon	233	6.8%	324	11.3%	2,746	9.1%	1,927	5.5%	-28.1%	42.5%
Peugeot 3008 / E3008	30	0.9%	21	0.7%	188	0.6%	338	1.0%	42.9%	-44.4%
Peugeot 408	9	0.3%	1	0.0%	70	0.2%	40	0.1%	800.0%	75.0%
Peugeot 5008 (Gen 2)	0	0.0%	7	0.2%	4	0.0%	30	0.1%	-100.0%	-86.7%
Porsche Macan	151	4.4%	247	8.6%	1,796	5.9%	1,926	5.5%	-38.9%	-6.7%
Skoda Enyaq	18	0.5%	0	0.0%	149	0.5%	0	0.0%	-	-
Subaru Solterra	5	0.1%	22	0.8%	137	0.5%	326	0.9%	-77.3%	-58.0%
Tesla Model Y	0	0.0%	0	0.0%	0	0.0%	12,516	35.7%	-	-100.0%
Toyota bZ4X	114	3.3%	70	2.4%	596	2.0%	717	2.0%	62.9%	-16.9%
Volkswagen ID.4	219	6.4%	0	0.0%	552	1.8%	0	0.0%	-	-
Volkswagen ID.5	52	1.5%	0	0.0%	178	0.6%	0	0.0%	-	-
Volvo XC60	193	5.6%	139	4.8%	1,198	4.0%	1,426	4.1%	38.8%	-16.0%
<b>Total SUV Medium &gt; \$60K</b>	<b>3,433</b>	<b>3.4%</b>	<b>2,874</b>	<b>2.9%</b>	<b>30,194</b>	<b>3.7%</b>	<b>35,100</b>	<b>4.2%</b>	<b>19.5%</b>	<b>-14.0%</b>

<b>Total SUV Medium</b>	<b>23,277</b>	<b>23.2%</b>	<b>23,908</b>	<b>24.3%</b>	<b>#####</b>	<b>22.9%</b>	<b>#####</b>	<b>22.6%</b>	<b>-2.6%</b>	<b>-0.7%</b>
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SUV Large	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>SUV Large &lt; \$80K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Chery Tiggo 8 Pro	510	4.6%	226	2.5%	2,066	2.2%	665	0.8%	125.7%	210.7%
Dodge Journey	0	0.0%	0	0.0%	0	0.0%	6	0.0%	-	-100.0%
Ford Everest	2,203	19.7%	2,273	25.6%	16,922	17.8%	15,711	19.2%	-3.1%	7.7%
GWM Tank 300	461	4.1%	302	3.4%	3,271	3.4%	2,723	3.3%	52.6%	20.1%
GWM Tank 500	127	1.1%	175	2.0%	1,021	1.1%	1,028	1.3%	-27.4%	-0.7%
Hyundai Palisade	167	1.5%	199	2.2%	1,382	1.5%	2,222	2.7%	-16.1%	-37.8%
Hyundai Santa Fe	616	5.5%	472	5.3%	4,380	4.6%	3,544	4.3%	30.5%	23.6%
Isuzu Ute MU-X	909	8.1%	1,376	15.5%	10,362	10.9%	12,911	15.8%	-33.9%	-19.7%
Jeep Wrangler	42	0.4%	62	0.7%	306	0.3%	516	0.6%	-32.3%	-40.7%
KGM Ssangyong Rexton	86	0.8%	112	1.3%	1,044	1.1%	1,125	1.4%	-23.2%	-7.2%
Kia Sorento	569	5.1%	714	8.0%	6,396	6.7%	7,053	8.6%	-20.3%	-9.3%
LDV D90	294	2.6%	169	1.9%	2,199	2.3%	1,763	2.2%	74.0%	24.7%
Mazda CX-8	0	0.0%	71	0.8%	9	0.0%	2,517	3.1%	-100.0%	-99.6%
Mazda CX-80	328	2.9%	0	0.0%	2,660	2.8%	0	0.0%	-	-
Mazda CX-9	0	0.0%	4	0.0%	1	0.0%	380	0.5%	-100.0%	-99.7%
MG QS	151	1.3%	0	0.0%	475	0.5%	0	0.0%	-	-
Mitsubishi Pajero Sport	452	4.0%	484	5.5%	3,758	4.0%	5,333	6.5%	-6.6%	-29.5%
Nissan Pathfinder	58	0.5%	25	0.3%	565	0.6%	430	0.5%	132.0%	31.4%
Omoda Jaecoo J8	108	1.0%	0	0.0%	271	0.3%	0	0.0%	-	-
Omoda Jaecoo Omoda 9	56	0.5%	0	0.0%	56	0.1%	0	0.0%	-	-
Peugeot 5008	11	0.1%	0	0.0%	43	0.0%	0	0.0%	-	-
Skoda Kodiaq	83	0.7%	76	0.9%	861	0.9%	871	1.1%	9.2%	-1.1%
Subaru Outback	541	4.8%	668	7.5%	5,851	6.2%	7,311	9.0%	-19.0%	-20.0%
Toyota Fortuner	350	3.1%	178	2.0%	2,353	2.5%	2,062	2.5%	96.6%	14.1%
Toyota Kluger	693	6.2%	1,103	12.4%	6,040	6.4%	6,964	8.5%	-37.2%	-13.3%
Toyota Prado	2,033	18.2%	3	0.0%	19,955	21.0%	3,522	4.3%	>999%	466.6%
Volkswagen Passat Alltrack	0	0.0%	8	0.1%	3	0.0%	80	0.1%	-100.0%	-96.3%
Volkswagen Tayron	144	1.3%	0	0.0%	144	0.2%	0	0.0%	-	-
Volkswagen Tiguan Allspace	203	1.8%	178	2.0%	2,623	2.8%	2,892	3.5%	14.0%	-9.3%
<b>Total SUV Large &lt; \$80K</b>	<b>11,195</b>	<b>11.1%</b>	<b>8,878</b>	<b>9.0%</b>	<b>95,017</b>	<b>11.7%</b>	<b>81,629</b>	<b>9.8%</b>	<b>26.1%</b>	<b>16.4%</b>

SUV Large > \$80K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Audi Q7	81	3.9%	69	3.3%	986	5.6%	491	2.9%	17.4%	100.8%
Audi Q8	53	2.6%	32	1.5%	314	1.8%	289	1.7%	65.6%	8.7%
Audi Q8 e-tron	2	0.1%	15	0.7%	34	0.2%	136	0.8%	-86.7%	-75.0%
BMW iX	36	1.7%	66	3.2%	321	1.8%	351	2.1%	-45.5%	-8.5%
BMW X5	239	11.6%	159	7.7%	2,491	14.1%	2,031	12.0%	50.3%	22.6%
BMW X6	53	2.6%	37	1.8%	514	2.9%	505	3.0%	43.2%	1.8%
Ford Mustang Mach-E	6	0.3%	92	4.4%	275	1.6%	480	2.8%	-93.5%	-42.7%
Genesis GV80 Coupe	3	0.1%	13	0.6%	52	0.3%	64	0.4%	-76.9%	-18.8%
Genesis GV80 Wagon	15	0.7%	27	1.3%	131	0.7%	171	1.0%	-44.4%	-23.4%
Jaguar F-Pace	25	1.2%	54	2.6%	244	1.4%	305	1.8%	-53.7%	-20.0%
Jaguar I-Pace	0	0.0%	2	0.1%	3	0.0%	8	0.0%	-100.0%	-62.5%
Jeep Grand Cherokee	43	2.1%	64	3.1%	597	3.4%	473	2.8%	-32.8%	26.2%
Kia EV6	22	1.1%	114	5.5%	300	1.7%	1,332	7.8%	-80.7%	-77.5%
Land Rover Defender	295	14.3%	301	14.5%	2,692	15.3%	2,118	12.5%	-2.0%	27.1%
Land Rover Range Rover Sport	202	9.8%	159	7.7%	1,591	9.0%	1,593	9.4%	27.0%	-0.1%
Land Rover Range Rover Velar	25	1.2%	45	2.2%	249	1.4%	258	1.5%	-44.4%	-3.5%
Lexus RX	200	9.7%	154	7.4%	1,410	8.0%	1,392	8.2%	29.9%	1.3%
Lexus RZ	1	0.0%	16	0.8%	40	0.2%	139	0.8%	-93.8%	-71.2%
Maserati Levante	0	0.0%	5	0.2%	4	0.0%	29	0.2%	-100.0%	-86.2%
Mazda CX-70	31	1.5%	0	0.0%	248	1.4%	0	0.0%	-	-
Mazda CX-90	61	3.0%	99	4.8%	493	2.8%	666	3.9%	-38.4%	-26.0%
Mercedes-Benz EQE SUV	166	8.0%	45	2.2%	760	4.3%	607	3.6%	268.9%	25.2%
Mercedes-Benz GLE-Class Coupe	31	1.5%	34	1.6%	296	1.7%	264	1.6%	-8.8%	12.1%
Mercedes-Benz GLE-Class Wagon	175	8.5%	145	7.0%	1,216	6.9%	954	5.6%	20.7%	27.5%
MG IM6	15	0.7%	0	0.0%	50	0.3%	0	0.0%	-	-
Porsche Cayenne Coupe	74	3.6%	106	5.1%	654	3.7%	673	4.0%	-30.2%	-2.8%
Porsche Cayenne Wagon	69	3.3%	64	3.1%	447	2.5%	573	3.4%	7.8%	-22.0%
Volkswagen Touareg	58	2.8%	102	4.9%	585	3.3%	515	3.0%	-43.1%	13.6%
Volvo EX90	18	0.9%	0	0.0%	147	0.8%	0	0.0%	-	-
Volvo XC90	65	3.1%	55	2.7%	484	2.7%	562	3.3%	18.2%	-13.9%
<b>Total SUV Large &gt; \$80K</b>	<b>2,064</b>	<b>2.1%</b>	<b>2,074</b>	<b>2.1%</b>	<b>17,628</b>	<b>2.2%</b>	<b>16,979</b>	<b>2.0%</b>	<b>-0.5%</b>	<b>3.8%</b>

<b>Total SUV Large</b>	<b>13,259</b>	<b>13.2%</b>	<b>10,952</b>	<b>11.1%</b>	<b>#####</b>	<b>13.9%</b>	<b>98,608</b>	<b>11.9%</b>	<b>21.1%</b>	<b>14.2%</b>
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SUV Upper Large	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>SUV Upper Large &lt; \$120K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Hyundai Ioniq 9	6	0.4%	0	0.0%	20	0.2%	0	0.0%	-	-
Kia EV9	23	1.4%	26	1.2%	213	1.6%	394	2.3%	-11.5%	-45.9%
Land Rover Discovery	32	1.9%	38	1.7%	294	2.3%	341	2.0%	-15.8%	-13.8%
Nissan Patrol Wagon	397	23.8%	705	31.9%	4,684	36.2%	5,312	30.8%	-43.7%	-11.8%
Toyota Landcruiser Wagon	1,208	72.5%	1,442	65.2%	7,722	59.7%	11,181	64.9%	-16.2%	-30.9%
<b>Total SUV Upper Large &lt; \$120K</b>	<b>1,666</b>	<b>1.7%</b>	<b>2,211</b>	<b>2.2%</b>	<b>12,933</b>	<b>1.6%</b>	<b>17,228</b>	<b>2.1%</b>	<b>-24.6%</b>	<b>-24.9%</b>

SUV Upper Large > \$120K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Aston Martin DBX	3	0.6%	0	0.0%	40	1.2%	42	1.5%	-	-4.8%
Bentley Bentayga	9	1.9%	4	1.0%	36	1.0%	44	1.6%	125.0%	-18.2%
BMW X7	75	15.4%	55	13.4%	709	20.6%	712	26.2%	36.4%	-0.4%
BMW XM	4	0.8%	6	1.5%	83	2.4%	92	3.4%	-33.3%	-9.8%
Ferrari Purosangue	9	1.9%	5	1.2%	28	0.8%	38	1.4%	80.0%	-26.3%
GMC Yukon	44	9.1%	0	0.0%	162	4.7%	0	0.0%	-	-
Lamborghini Urus	10	2.1%	9	2.2%	114	3.3%	76	2.8%	11.1%	50.0%
Land Rover Range Rover	35	7.2%	70	17.0%	285	8.3%	502	18.5%	-50.0%	-43.2%
Lexus GX	105	21.6%	102	24.8%	752	21.9%	183	6.7%	2.9%	310.9%
Lexus LX	38	7.8%	29	7.1%	391	11.4%	321	11.8%	31.0%	21.8%
Lotus Eletre	1	0.2%	3	0.7%	6	0.2%	9	0.3%	-66.7%	-33.3%
Mercedes-Benz EQS SUV	39	8.0%	31	7.5%	61	1.8%	110	4.1%	25.8%	-44.5%
Mercedes-Benz G-Class	51	10.5%	31	7.5%	306	8.9%	280	10.3%	64.5%	9.3%
Mercedes-Benz GLS-Class	61	12.6%	65	15.8%	443	12.9%	292	10.8%	-6.2%	51.7%
Rolls-Royce Cullinan	2	0.4%	1	0.2%	22	0.6%	15	0.6%	100.0%	46.7%
<b>Total SUV Upper Large &gt; \$120K</b>	<b>486</b>	<b>0.5%</b>	<b>411</b>	<b>0.4%</b>	<b>3,438</b>	<b>0.4%</b>	<b>2,716</b>	<b>0.3%</b>	<b>18.2%</b>	<b>26.6%</b>

<b>Total SUV Upper Large</b>	<b>2,152</b>	<b>2.1%</b>	<b>2,622</b>	<b>2.7%</b>	<b>16,371</b>	<b>2.0%</b>	<b>19,944</b>	<b>2.4%</b>	<b>-17.9%</b>	<b>-17.9%</b>
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<b>Total SUV &lt; \$</b>	<b>51,225</b>	<b>51.0%</b>	<b>47,884</b>	<b>48.7%</b>	<b>#####</b>	<b>50.4%</b>	<b>#####</b>	<b>46.1%</b>	<b>7.0%</b>	<b>7.1%</b>
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<b>Total SUV &gt; \$</b>	<b>9,270</b>	<b>9.2%</b>	<b>8,657</b>	<b>8.8%</b>	<b>79,156</b>	<b>9.7%</b>	<b>82,146</b>	<b>9.9%</b>	<b>7.1%</b>	<b>-3.6%</b>
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<b>Total SUV</b>	<b>60,495</b>	<b>60.2%</b>	<b>56,541</b>	<b>57.5%</b>	<b>#####</b>	<b>60.2%</b>	<b>#####</b>	<b>55.9%</b>	<b>7.0%</b>	<b>5.2%</b>
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NEW VEHICLE SALES BY MARQUE - SUV  
AUGUST 2025

	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Alfa Romeo	12	0.0%	28	0.0%	194	0.0%	289	0.1%	-57.1%	-32.9%
Aston Martin	3	0.0%	0	0.0%	40	0.0%	42	0.0%	-	-4.8%
Audi	1,029	1.7%	699	1.2%	7,342	1.5%	6,910	1.5%	47.2%	6.3%
Bentley	9	0.0%	4	0.0%	36	0.0%	44	0.0%	125.0%	-18.2%
BMW	1,132	1.9%	950	1.7%	12,593	2.6%	10,470	2.3%	19.2%	20.3%
BYD	2,559	4.2%	1,485	2.6%	15,370	3.1%	6,683	1.4%	72.3%	130.0%
Chery	3,305	5.5%	1,088	1.9%	20,577	4.2%	6,240	1.3%	203.8%	229.8%
Citroen	0	0.0%	11	0.0%	0	0.0%	53	0.0%	-100.0%	-100.0%
CUPRA	170	0.3%	80	0.1%	1,466	0.3%	885	0.2%	112.5%	65.6%
Deepal	16	0.0%	0	0.0%	155	0.0%	0	0.0%	-	-
Dodge	0	0.0%	0	0.0%	0	0.0%	6	0.0%	-	-100.0%
Ferrari	9	0.0%	5	0.0%	28	0.0%	38	0.0%	80.0%	-26.3%
Ford	2,209	3.7%	2,416	4.3%	17,225	3.5%	17,367	3.7%	-8.6%	-0.8%
Geely	401	0.7%	0	0.0%	2,736	0.6%	0	0.0%	-	-
Genesis	123	0.2%	114	0.2%	976	0.2%	883	0.2%	7.9%	10.5%
GMC	44	0.1%	0	0.0%	162	0.0%	0	0.0%	-	-
GWM	3,401	5.6%	2,250	4.0%	25,908	5.3%	21,138	4.6%	51.2%	22.6%
Honda	1,126	1.9%	764	1.4%	9,783	2.0%	9,808	2.1%	47.4%	-0.3%
Hyundai	4,858	8.0%	4,593	8.1%	40,479	8.3%	35,763	7.7%	5.8%	13.2%
Isuzu Ute	909	1.5%	1,376	2.4%	10,362	2.1%	12,911	2.8%	-33.9%	-19.7%
Jaguar	32	0.1%	72	0.1%	403	0.1%	427	0.1%	-55.6%	-5.6%
Jeep	90	0.1%	156	0.3%	1,034	0.2%	1,404	0.3%	-42.3%	-26.4%
KGM	147	0.2%	144	0.3%	1,476	0.3%	1,458	0.3%	2.1%	1.2%
Kia	4,458	7.4%	3,985	7.0%	36,609	7.5%	33,216	7.2%	11.9%	10.2%
Lamborghini	10	0.0%	9	0.0%	114	0.0%	76	0.0%	11.1%	50.0%
Land Rover	666	1.1%	683	1.2%	5,770	1.2%	5,490	1.2%	-2.5%	5.1%
LDV	294	0.5%	169	0.3%	2,199	0.4%	1,763	0.4%	74.0%	24.7%
Leapmotor	29	0.0%	0	0.0%	381	0.1%	0	0.0%	-	-
Lexus	1,058	1.7%	1,025	1.8%	8,977	1.8%	7,646	1.6%	3.2%	17.4%
Lotus	1	0.0%	3	0.0%	6	0.0%	9	0.0%	-66.7%	-33.3%
Maserati	21	0.0%	27	0.0%	174	0.0%	249	0.1%	-22.2%	-30.1%
Mazda	4,535	7.5%	5,368	9.5%	41,553	8.5%	42,741	9.2%	-15.5%	-2.8%
Mercedes-Benz Cars	1,402	2.3%	1,512	2.7%	11,159	2.3%	8,956	1.9%	-7.3%	24.6%
MG	3,336	5.5%	2,000	3.5%	18,306	3.7%	17,487	3.8%	66.8%	4.7%
MINI	171	0.3%	90	0.2%	1,527	0.3%	804	0.2%	90.0%	89.9%
Mitsubishi	3,027	5.0%	4,279	7.6%	30,621	6.3%	38,975	8.4%	-29.3%	-21.4%
Nissan	2,002	3.3%	2,531	4.5%	20,026	4.1%	23,906	5.1%	-20.9%	-16.2%
Omoda Jaecoo	500	0.8%	0	0.0%	1,624	0.3%	0	0.0%	-	-
Peugeot	54	0.1%	53	0.1%	430	0.1%	724	0.2%	1.9%	-40.6%
Porsche	294	0.5%	417	0.7%	2,897	0.6%	3,172	0.7%	-29.5%	-8.7%
Renault	137	0.2%	85	0.2%	1,094	0.2%	1,378	0.3%	61.2%	-20.6%
Rolls-Royce	2	0.0%	1	0.0%	22	0.0%	15	0.0%	100.0%	46.7%
Skoda	295	0.5%	234	0.4%	1,968	0.4%	2,406	0.5%	26.1%	-18.2%
Stellantis	42	0.1%	0	0.0%	113	0.0%	1	0.0%	-	>999%
Subaru	2,894	4.8%	2,622	4.6%	23,269	4.8%	24,752	5.3%	10.4%	-6.0%
Suzuki	597	1.0%	1,427	2.5%	7,971	1.6%	10,050	2.2%	-58.2%	-20.7%
Tesla	0	0.0%	0	0.0%	0	0.0%	12,516	2.7%	-	-100.0%
Toyota	10,837	17.9%	11,468	20.3%	87,210	17.8%	76,210	16.4%	-5.5%	14.4%
Volkswagen	1,534	2.5%	1,518	2.7%	11,253	2.3%	12,996	2.8%	1.1%	-13.4%
Volvo Car	636	1.1%	800	1.4%	4,634	0.9%	6,128	1.3%	-20.5%	-24.4%
Zeekr	79	0.1%	0	0.0%	527	0.1%	0	0.0%	-	-
<b>Total SUV</b>	<b>60,495</b>	<b>100.0%</b>	<b>56,541</b>	<b>100.0%</b>	<b>488,779</b>	<b>100.0%</b>	<b>464,485</b>	<b>100.0%</b>	<b>7.0%</b>	<b>5.2%</b>

Light Commercial	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>Light Buses &lt; 20 Seats</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Ford Transit Bus	28	6.7%	14	3.7%	138	4.0%	72	3.2%	100.0%	91.7%
LDV Deliver 9 Bus	16	3.8%	13	3.4%	221	6.5%	322	14.4%	23.1%	-31.4%
Mercedes-Benz Sprinter Bus	4	1.0%	11	2.9%	58	1.7%	67	3.0%	-63.6%	-13.4%
Renault Master Bus	5	1.2%	3	0.8%	33	1.0%	4	0.2%	66.7%	725.0%
Toyota Hiace Commuter	366	87.4%	337	89.2%	2,969	86.8%	1,770	79.2%	8.6%	67.7%
<b>Total Light Buses &lt; 20 Seats</b>	<b>419</b>	<b>0.4%</b>	<b>378</b>	<b>0.4%</b>	<b>3,419</b>	<b>0.4%</b>	<b>2,235</b>	<b>0.3%</b>	<b>10.8%</b>	<b>53.0%</b>

Light Buses => 20 Seats	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Toyota Coaster	52	100.0%	22	100.0%	481	100.0%	183	100.0%	136.4%	162.8%
<b>Total Light Buses =&gt; 20 Seats</b>	<b>52</b>	<b>0.1%</b>	<b>22</b>	<b>0.0%</b>	<b>481</b>	<b>0.1%</b>	<b>183</b>	<b>0.0%</b>	<b>136.4%</b>	<b>162.8%</b>

Vans/CC <= 2.5t	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Peugeot Partner / E-Partner	45	34.1%	39	31.0%	292	28.8%	342	35.8%	15.4%	-14.6%
Renault Kangoo	14	10.6%	18	14.3%	140	13.8%	68	7.1%	-22.2%	105.9%
Volkswagen Caddy Cargo Van	73	55.3%	69	54.8%	581	57.4%	544	57.0%	5.8%	6.8%
<b>Total Vans/CC &lt;= 2.5t</b>	<b>132</b>	<b>0.1%</b>	<b>126</b>	<b>0.1%</b>	<b>1,013</b>	<b>0.1%</b>	<b>954</b>	<b>0.1%</b>	<b>4.8%</b>	<b>6.2%</b>

Vans/CC 2.5-3.5t	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Ford Transit Custom	289	21.5%	304	14.3%	2,160	14.8%	2,103	12.4%	-4.9%	2.7%
Hyundai Staria Load	243	18.1%	311	14.6%	1,959	13.5%	2,522	14.9%	-21.9%	-22.3%
LDV Deliver 7 / eDeliver7	100	7.4%	20	0.9%	780	5.4%	121	0.7%	400.0%	544.6%
LDV G10/G10+	160	11.9%	223	10.5%	1,253	8.6%	2,102	12.4%	-28.3%	-40.4%
LDV V80	0	0.0%	16	0.8%	38	0.3%	235	1.4%	-100.0%	-83.8%
Mercedes-Benz Vito / eVito Van	70	5.2%	38	1.8%	387	2.7%	275	1.6%	84.2%	40.7%
Peugeot Expert / E-Expert	14	1.0%	30	1.4%	155	1.1%	239	1.4%	-53.3%	-35.1%
Renault Trafic	33	2.5%	93	4.4%	582	4.0%	976	5.8%	-64.5%	-40.4%
Toyota Hiace Van	418	31.1%	1,042	48.9%	6,953	47.7%	7,842	46.2%	-59.9%	-11.3%
Volkswagen ID. Buzz Cargo	11	0.8%	0	0.0%	118	0.8%	0	0.0%	-	-
Volkswagen Transporter	8	0.6%	52	2.4%	180	1.2%	544	3.2%	-84.6%	-66.9%
<b>Total Vans/CC 2.5-3.5t</b>	<b>1,346</b>	<b>1.3%</b>	<b>2,129</b>	<b>2.2%</b>	<b>14,565</b>	<b>1.8%</b>	<b>16,959</b>	<b>2.0%</b>	<b>-36.8%</b>	<b>-14.1%</b>

PU/CC 4X2	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Ford Ranger 4X2	212	10.2%	289	13.4%	2,086	13.3%	3,505	19.3%	-26.6%	-40.5%
GWM Cannon 4X2	46	2.2%	0	0.0%	78	0.5%	0	0.0%	-	-
GWM Ute 4X2	0	0.0%	9	0.4%	8	0.1%	145	0.8%	-100.0%	-94.5%
Isuzu Ute D-Max 4X2	355	17.0%	607	28.2%	3,997	25.4%	4,496	24.7%	-41.5%	-11.1%
Kia Tasman 4X2	46	2.2%	0	0.0%	84	0.5%	0	0.0%	-	-
LDV T60/T60 EV 4X2	1	0.0%	6	0.3%	9	0.1%	14	0.1%	-83.3%	-35.7%
Mazda BT-50 4X2	259	12.4%	233	10.8%	2,104	13.4%	2,207	12.1%	11.2%	-4.7%
Mitsubishi Triton 4X2	264	12.7%	261	12.1%	1,493	9.5%	2,236	12.3%	1.1%	-33.2%
Nissan Navara 4X2	38	1.8%	100	4.7%	299	1.9%	765	4.2%	-62.0%	-60.9%
Toyota Hilux 4X2	865	41.5%	645	30.0%	5,563	35.4%	4,802	26.4%	34.1%	15.8%
<b>Total PU/CC 4X2</b>	<b>2,086</b>	<b>2.1%</b>	<b>2,150</b>	<b>2.2%</b>	<b>15,721</b>	<b>1.9%</b>	<b>18,170</b>	<b>2.2%</b>	<b>-3.0%</b>	<b>-13.5%</b>

NEW VEHICLE SALES BY SEGMENT AND MODEL  
AUGUST 2025

<b>PU/CC 4X4</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
BYD Shark 6	1,261	6.8%	0	0.0%	12,918	9.0%	0	0.0%	-	-
Ford Ranger 4X4	4,730	25.5%	5,142	30.7%	35,097	24.4%	40,372	28.6%	-8.0%	-13.1%
GWM Cannon 4X4	768	4.1%	0	0.0%	4,350	3.0%	0	0.0%	-	-
GWM Cannon Alpha	228	1.2%	218	1.3%	1,549	1.1%	453	0.3%	4.6%	241.9%
GWM Ute 4X4	12	0.1%	565	3.4%	2,073	1.4%	5,474	3.9%	-97.9%	-62.1%
Isuzu Ute D-Max 4X4	1,959	10.6%	1,941	11.6%	14,733	10.2%	16,241	11.5%	0.9%	-9.3%
JAC T9 4X4	137	0.7%	0	0.0%	1,146	0.8%	0	0.0%	-	-
Jeep Gladiator	24	0.1%	67	0.4%	257	0.2%	257	0.2%	-64.2%	0.0%
KGM Ssangyong Musso/MusXLV 4X4	160	0.9%	168	1.0%	1,446	1.0%	2,417	1.7%	-4.8%	-40.2%
Kia Tasman 4X4	757	4.1%	0	0.0%	1,609	1.1%	0	0.0%	-	-
LDV T60/T60 MAX 4X4	461	2.5%	479	2.9%	3,218	2.2%	4,424	3.1%	-3.8%	-27.3%
LDV Terron 9	48	0.3%	0	0.0%	161	0.1%	0	0.0%	-	-
Mazda BT-50 4X4	880	4.7%	1,027	6.1%	8,011	5.6%	8,142	5.8%	-14.3%	-1.6%
Mitsubishi Triton 4X4	1,260	6.8%	976	5.8%	10,799	7.5%	9,657	6.9%	29.1%	11.8%
Nissan Navara 4X4	554	3.0%	673	4.0%	5,396	3.7%	6,387	4.5%	-17.7%	-15.5%
Toyota Hilux 4X4	3,958	21.4%	3,851	23.0%	30,203	21.0%	32,956	23.4%	2.8%	-8.4%
Toyota Landcruiser PU/CC	909	4.9%	1,062	6.3%	7,091	4.9%	8,185	5.8%	-14.4%	-13.4%
Volkswagen Amarok 4X4	423	2.3%	595	3.5%	3,928	2.7%	6,008	4.3%	-28.9%	-34.6%
<b>Total PU/CC 4X4</b>	<b>18,529</b>	<b>18.4%</b>	<b>16,764</b>	<b>17.0%</b>	<b>143,985</b>	<b>17.7%</b>	<b>140,973</b>	<b>17.0%</b>	<b>10.5%</b>	<b>2.1%</b>

<b>Pick-Up/CC &gt; \$100K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Chevrolet Silverado	159	24.6%	211	22.5%	1,480	25.7%	1,595	23.3%	-24.6%	-7.2%
Chevrolet Silverado HD	151	23.3%	108	11.5%	929	16.1%	928	13.6%	39.8%	0.1%
Ford F150	3	0.5%	311	33.2%	548	9.5%	1,443	21.1%	-99.0%	-62.0%
RAM 1500	221	34.2%	232	24.7%	1,877	32.6%	2,191	32.1%	-4.7%	-14.3%
RAM 2500	39	6.0%	53	5.7%	359	6.2%	400	5.9%	-26.4%	-10.3%
RAM 3500	0	0.0%	1	0.1%	7	0.1%	42	0.6%	-100.0%	-83.3%
Toyota Tundra	74	11.4%	22	2.3%	564	9.8%	234	3.4%	236.4%	141.0%
<b>Total Pick-Up/CC &gt; \$100K</b>	<b>647</b>	<b>0.6%</b>	<b>938</b>	<b>1.0%</b>	<b>5,764</b>	<b>0.7%</b>	<b>6,833</b>	<b>0.8%</b>	<b>-31.0%</b>	<b>-15.6%</b>

<b>Total Light Commercial</b>	<b>23,211</b>	<b>23.1%</b>	<b>22,507</b>	<b>22.9%</b>	<b>184,948</b>	<b>22.8%</b>	<b>186,307</b>	<b>22.4%</b>	<b>3.1%</b>	<b>-0.7%</b>
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NEW VEHICLE SALES BY MARQUE - LIGHT COMMERCIAL  
AUGUST 2025

	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
BYD	1,261	5.4%	0	0.0%	12,918	7.0%	0	0.0%	-	-
Chevrolet	310	1.3%	319	1.4%	2,409	1.3%	2,523	1.4%	-2.8%	-4.5%
Ford	5,262	22.7%	6,060	26.9%	40,029	21.6%	47,495	25.5%	-13.2%	-15.7%
GWM	1,054	4.5%	792	3.5%	8,058	4.4%	6,072	3.3%	33.1%	32.7%
Hyundai	243	1.0%	311	1.4%	1,959	1.1%	2,522	1.4%	-21.9%	-22.3%
Isuzu Ute	2,314	10.0%	2,548	11.3%	18,730	10.1%	20,737	11.1%	-9.2%	-9.7%
JAC	137	0.6%	0	0.0%	1,146	0.6%	0	0.0%	-	-
Jeep	24	0.1%	67	0.3%	257	0.1%	257	0.1%	-64.2%	0.0%
KGM	160	0.7%	168	0.7%	1,446	0.8%	2,417	1.3%	-4.8%	-40.2%
Kia	803	3.5%	0	0.0%	1,693	0.9%	0	0.0%	-	-
LDV	786	3.4%	757	3.4%	5,680	3.1%	7,218	3.9%	3.8%	-21.3%
Mazda	1,139	4.9%	1,260	5.6%	10,115	5.5%	10,349	5.6%	-9.6%	-2.3%
Mercedes-Benz Vans	74	0.3%	49	0.2%	445	0.2%	342	0.2%	51.0%	30.1%
Mitsubishi	1,524	6.6%	1,237	5.5%	12,292	6.6%	11,893	6.4%	23.2%	3.4%
Nissan	592	2.6%	773	3.4%	5,695	3.1%	7,152	3.8%	-23.4%	-20.4%
Peugeot	59	0.3%	69	0.3%	447	0.2%	581	0.3%	-14.5%	-23.1%
RAM	260	1.1%	286	1.3%	2,243	1.2%	2,633	1.4%	-9.1%	-14.8%
Renault	52	0.2%	114	0.5%	755	0.4%	1,048	0.6%	-54.4%	-28.0%
Toyota	6,642	28.6%	6,981	31.0%	53,824	29.1%	55,972	30.0%	-4.9%	-3.8%
Volkswagen	515	2.2%	716	3.2%	4,807	2.6%	7,096	3.8%	-28.1%	-32.3%
<b>Total Light Commercial</b>	<b>23,211</b>	<b>100.0%</b>	<b>22,507</b>	<b>100.0%</b>	<b>184,948</b>	<b>100.0%</b>	<b>186,307</b>	<b>100.0%</b>	<b>3.1%</b>	<b>-0.7%</b>

Heavy Commercial	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>LD 3501-8000 kgs GVM</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Fiat Ducato	112	5.6%	174	8.1%	966	6.1%	839	4.9%	-35.6%	15.1%
Ford Transit Heavy	157	7.8%	118	5.5%	1,235	7.8%	1,084	6.4%	33.1%	13.9%
Foton Mobility T5	1	0.0%	1	0.0%	32	0.2%	54	0.3%	0.0%	-40.7%
Fuso Canter (LD)	170	8.5%	143	6.7%	1,219	7.7%	1,401	8.2%	18.9%	-13.0%
Hino (LD)	202	10.0%	131	6.1%	894	5.7%	1,332	7.8%	54.2%	-32.9%
Hyundai EX4	4	0.2%	13	0.6%	89	0.6%	116	0.7%	-69.2%	-23.3%
Hyundai EX8	0	0.0%	2	0.1%	17	0.1%	14	0.1%	-100.0%	21.4%
Hyundai Mighty	1	0.0%	2	0.1%	3	0.0%	12	0.1%	-50.0%	-75.0%
Isuzu N-Series (LD)	611	30.4%	568	26.4%	4,545	28.8%	4,433	26.0%	7.6%	2.5%
Iveco C/C (LD)	43	2.1%	85	4.0%	593	3.8%	890	5.2%	-49.4%	-33.4%
Iveco Van (LD)	24	1.2%	30	1.4%	252	1.6%	267	1.6%	-20.0%	-5.6%
LDV Deliver 9 / eDeliver 9	149	7.4%	248	11.5%	1,659	10.5%	2,085	12.2%	-39.9%	-20.4%
Mercedes-Benz (LD)	0	0.0%	1	0.0%	0	0.0%	18	0.1%	-100.0%	-100.0%
Mercedes-Benz Sprinter	299	14.9%	347	16.1%	2,619	16.6%	2,585	15.2%	-13.8%	1.3%
Peugeot Boxer	0	0.0%	5	0.2%	17	0.1%	27	0.2%	-100.0%	-37.0%
Renault Master	140	7.0%	212	9.9%	1,350	8.5%	1,333	7.8%	-34.0%	1.3%
Volkswagen Crafter	97	4.8%	69	3.2%	309	2.0%	555	3.3%	40.6%	-44.3%
<b>Total LD 3501-8000 kgs GVM</b>	<b>2,010</b>	<b>2.0%</b>	<b>2,149</b>	<b>2.2%</b>	<b>15,799</b>	<b>1.9%</b>	<b>17,045</b>	<b>2.1%</b>	<b>-6.5%</b>	<b>-7.3%</b>
<b>MD =&gt; 8001 GVM &amp; GCM &lt; 39001</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
DAF (MD)	0	0.0%	5	0.8%	11	0.2%	28	0.5%	-100.0%	-60.7%
Freightliner (MD)	0	0.0%	0	0.0%	0	0.0%	2	0.0%	-	-100.0%
Fuso Fighter (MD)	92	17.1%	83	12.6%	582	12.2%	620	11.7%	10.8%	-6.1%
Hino (MD)	164	30.4%	202	30.7%	1,576	33.1%	1,519	28.6%	-18.8%	3.8%
Hyundai EX10	3	0.6%	3	0.5%	18	0.4%	24	0.5%	0.0%	-25.0%
Hyundai EX9	8	1.5%	9	1.4%	39	0.8%	59	1.1%	-11.1%	-33.9%
Hyundai Pavise	1	0.2%	4	0.6%	22	0.5%	18	0.3%	-75.0%	22.2%
Isuzu N-Series (MD)	250	46.4%	318	48.4%	2,314	48.5%	2,751	51.7%	-21.4%	-15.9%
Iveco (MD)	3	0.6%	9	1.4%	64	1.3%	90	1.7%	-66.7%	-28.9%
MAN (MD)	6	1.1%	4	0.6%	29	0.6%	30	0.6%	50.0%	-3.3%
Mercedes (MD)	5	0.9%	5	0.8%	44	0.9%	49	0.9%	0.0%	-10.2%
SEA Electric (MD)	0	0.0%	0	0.0%	0	0.0%	9	0.2%	-	-100.0%
UD Trucks (MD)	4	0.7%	6	0.9%	45	0.9%	63	1.2%	-33.3%	-28.6%
Volvo Truck (MD)	3	0.6%	9	1.4%	24	0.5%	55	1.0%	-66.7%	-56.4%
<b>Total MD =&gt; 8001 GVM &amp; GCM &lt; 39001</b>	<b>539</b>	<b>0.5%</b>	<b>657</b>	<b>0.7%</b>	<b>4,768</b>	<b>0.6%</b>	<b>5,317</b>	<b>0.6%</b>	<b>-18.0%</b>	<b>-10.3%</b>
<b>HD =&gt; 8001 GVM &amp; GCM &gt; 39000</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
DAF (HD)	44	4.1%	45	3.4%	330	3.5%	427	3.8%	-2.2%	-22.7%
Dennis Eagle (HD)	9	0.8%	6	0.5%	67	0.7%	38	0.3%	50.0%	76.3%
Foton Mobility (HD)	0	0.0%	0	0.0%	1	0.0%	0	0.0%	-	-
Freightliner (HD)	11	1.0%	12	0.9%	88	0.9%	186	1.6%	-8.3%	-52.7%
Fuso F-Series (HD)	73	6.8%	63	4.8%	515	5.5%	507	4.5%	15.9%	1.6%
Hino (HD)	40	3.7%	75	5.7%	468	5.0%	503	4.4%	-46.7%	-7.0%
Isuzu (HD)	154	14.2%	184	14.1%	1,524	16.3%	1,599	14.1%	-16.3%	-4.7%
Iveco (HD)	33	3.1%	23	1.8%	265	2.8%	242	2.1%	43.5%	9.5%
Kenworth	267	24.7%	327	25.0%	2,181	23.3%	2,321	20.5%	-18.3%	-6.0%
Mack (HD)	61	5.6%	61	4.7%	466	5.0%	675	6.0%	0.0%	-31.0%
MAN (HD)	14	1.3%	31	2.4%	200	2.1%	195	1.7%	-54.8%	2.6%
Mercedes (HD)	61	5.6%	92	7.0%	575	6.2%	714	6.3%	-33.7%	-19.5%
Scania (HD)	101	9.3%	126	9.6%	745	8.0%	1,033	9.1%	-19.8%	-27.9%
SEA Electric (HD)	0	0.0%	0	0.0%	0	0.0%	3	0.0%	-	-100.0%
UD Trucks (HD)	32	3.0%	59	4.5%	295	3.2%	582	5.1%	-45.8%	-49.3%
Volvo Truck (HD)	162	15.0%	188	14.4%	1,512	16.2%	2,131	18.8%	-13.8%	-29.0%
Western Star (HD)	19	1.8%	16	1.2%	110	1.2%	173	1.5%	18.8%	-36.4%
<b>Total HD =&gt; 8001 GVM &amp; GCM &gt; 39000</b>	<b>1,081</b>	<b>1.1%</b>	<b>1,308</b>	<b>1.3%</b>	<b>9,342</b>	<b>1.1%</b>	<b>11,329</b>	<b>1.4%</b>	<b>-17.4%</b>	<b>-17.5%</b>
<b>Total Heavy Commercial</b>	<b>3,630</b>	<b>3.6%</b>	<b>4,114</b>	<b>4.2%</b>	<b>29,909</b>	<b>3.7%</b>	<b>33,691</b>	<b>4.1%</b>	<b>-11.8%</b>	<b>-11.2%</b>

NEW VEHICLE SALES BY MARQUE - HEAVY COMMERCIAL  
AUGUST 2025

	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Daf	44	1.2%	50	1.2%	341	1.1%	455	1.4%	-12.0%	-25.1%
Dennis Eagle	9	0.2%	6	0.1%	67	0.2%	38	0.1%	50.0%	76.3%
Fiat Professional	112	3.1%	174	4.2%	966	3.2%	839	2.5%	-35.6%	15.1%
Ford	157	4.3%	118	2.9%	1,235	4.1%	1,084	3.2%	33.1%	13.9%
Foton Mobility	1	0.0%	1	0.0%	33	0.1%	54	0.2%	0.0%	-38.9%
Freightliner	11	0.3%	12	0.3%	88	0.3%	188	0.6%	-8.3%	-53.2%
Fuso	335	9.2%	289	7.0%	2,316	7.7%	2,528	7.5%	15.9%	-8.4%
Hino	406	11.2%	408	9.9%	2,938	9.8%	3,354	10.0%	-0.5%	-12.4%
Hyundai	1	0.0%	2	0.0%	3	0.0%	12	0.0%	-50.0%	-75.0%
Hyundai Commercial Vehicles	16	0.4%	31	0.8%	185	0.6%	231	0.7%	-48.4%	-19.9%
Isuzu	1,015	28.0%	1,070	26.0%	8,383	28.0%	8,783	26.1%	-5.1%	-4.6%
Iveco Trucks	103	2.8%	147	3.6%	1,174	3.9%	1,489	4.4%	-29.9%	-21.2%
Kenworth	267	7.4%	327	7.9%	2,181	7.3%	2,321	6.9%	-18.3%	-6.0%
LDV	149	4.1%	248	6.0%	1,659	5.5%	2,085	6.2%	-39.9%	-20.4%
Mack	61	1.7%	61	1.5%	466	1.6%	675	2.0%	0.0%	-31.0%
Man	20	0.6%	35	0.9%	229	0.8%	225	0.7%	-42.9%	1.8%
Mercedes-Benz Trucks	66	1.8%	98	2.4%	619	2.1%	781	2.3%	-32.7%	-20.7%
Mercedes-Benz Vans	299	8.2%	347	8.4%	2,619	8.8%	2,585	7.7%	-13.8%	1.3%
Peugeot	0	0.0%	5	0.1%	17	0.1%	27	0.1%	-100.0%	-37.0%
Renault	140	3.9%	212	5.2%	1,350	4.5%	1,333	4.0%	-34.0%	1.3%
Scania	101	2.8%	126	3.1%	745	2.5%	1,033	3.1%	-19.8%	-27.9%
SEA Electric	0	0.0%	0	0.0%	0	0.0%	12	0.0%	-	-100.0%
UD Trucks	36	1.0%	65	1.6%	340	1.1%	645	1.9%	-44.6%	-47.3%
Volkswagen	97	2.7%	69	1.7%	309	1.0%	555	1.6%	40.6%	-44.3%
Volvo Commercial	165	4.5%	197	4.8%	1,536	5.1%	2,186	6.5%	-16.2%	-29.7%
Western Star	19	0.5%	16	0.4%	110	0.4%	173	0.5%	18.8%	-36.4%
<b>Total Heavy Commercial</b>	<b>3,630</b>	<b>100.0%</b>	<b>4,114</b>	<b>100.0%</b>	<b>29,909</b>	<b>100.0%</b>	<b>33,691</b>	<b>100.0%</b>	<b>-11.8%</b>	<b>-11.2%</b>

NEW VEHICLE SALES BY MARQUE & MODEL  
AUGUST 2025

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Alfa Romeo</b>								
Alfa Romeo Giulia	16	14	147	159	2	-12	14.3%	-7.5%
Alfa Romeo Stelvio	4	9	83	89	-5	-6	-55.6%	-6.7%
Alfa Romeo Tonale	8	19	111	200	-11	-89	-57.9%	-44.5%
<b>Alfa Romeo Total</b>	<b>28</b>	<b>42</b>	<b>341</b>	<b>448</b>	<b>-14</b>	<b>-107</b>	<b>-33.3%</b>	<b>-23.9%</b>
<b>Aston Martin</b>								
Aston Martin Coupe/Conv	8	1	79	55	7	24	700.0%	43.6%
Aston Martin DBX	3	0	40	42	3	-2	-	-4.8%
<b>Aston Martin Total</b>	<b>11</b>	<b>1</b>	<b>119</b>	<b>97</b>	<b>10</b>	<b>22</b>	<b>&gt;999%</b>	<b>22.7%</b>
<b>Audi</b>								
Audi A1	37	6	297	165	31	132	516.7%	80.0%
Audi A3	259	175	1,332	2,088	84	-756	48.0%	-36.2%
Audi A4	0	38	26	354	-38	-328	-100.0%	-92.7%
Audi A5	73	29	378	385	44	-7	151.7%	-1.8%
Audi A6	10	21	124	172	-11	-48	-52.4%	-27.9%
Audi A7	5	4	35	29	1	6	25.0%	20.7%
Audi A8	0	0	3	6	0	-3	-	-50.0%
Audi e-tron GT	4	3	23	72	1	-49	33.3%	-68.1%
Audi Q2	64	162	618	970	-98	-352	-60.5%	-36.3%
Audi Q3	446	261	2,456	3,370	185	-914	70.9%	-27.1%
Audi Q4 e-tron	56	0	660	1	56	659	-	>999%
Audi Q5	270	160	2,040	1,653	110	387	68.8%	23.4%
Audi Q6 e-tron	57	0	234	0	57	234	-	-
Audi Q7	81	69	986	491	12	495	17.4%	100.8%
Audi Q8	53	32	314	289	21	25	65.6%	8.7%
Audi Q8 e-tron	2	15	34	136	-13	-102	-86.7%	-75.0%
Audi TT	0	0	0	47	0	-47	-	-100.0%
<b>Audi Total</b>	<b>1,417</b>	<b>975</b>	<b>9,560</b>	<b>10,228</b>	<b>442</b>	<b>-668</b>	<b>45.3%</b>	<b>-6.5%</b>
<b>Bentley</b>								
Bentley Bentayga	9	4	36	44	5	-8	125.0%	-18.2%
Bentley Coupe/Conv	3	3	38	69	0	-31	0.0%	-44.9%
Bentley Sedan	0	1	6	18	-1	-12	-100.0%	-66.7%
<b>Bentley Total</b>	<b>12</b>	<b>8</b>	<b>80</b>	<b>131</b>	<b>4</b>	<b>-51</b>	<b>50.0%</b>	<b>-38.9%</b>

NEW VEHICLE SALES BY MARQUE & MODEL  
AUGUST 2025

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>BMW</b>								
BMW 1 Series	102	97	1,173	737	5	436	5.2%	59.2%
BMW 2 Series Coupe/Conv	104	92	760	1,117	12	-357	13.0%	-32.0%
BMW 2 Series Gran Coupe	41	14	442	398	27	44	192.9%	11.1%
BMW 3 Series	171	142	1,167	1,856	29	-689	20.4%	-37.1%
BMW 4 Series Coupe/Conv	50	51	394	497	-1	-103	-2.0%	-20.7%
BMW 4 Series Gran Coupe	1	17	19	214	-16	-195	-94.1%	-91.1%
BMW 5 Series	32	33	243	327	-1	-84	-3.0%	-25.7%
BMW 6 Series GT	0	0	0	3	0	-3	-	-100.0%
BMW 7 Series	2	2	31	26	0	5	0.0%	19.2%
BMW 8 Series	1	0	15	21	1	-6	-	-28.6%
BMW 8 Series Gran Coupe	3	0	15	11	3	4	-	36.4%
BMW i4	54	119	680	1,454	-65	-774	-54.6%	-53.2%
BMW i5	20	8	292	87	12	205	150.0%	235.6%
BMW i7	4	0	22	25	4	-3	-	-12.0%
BMW iX	36	66	321	351	-30	-30	-45.5%	-8.5%
BMW X1	263	192	3,508	2,856	71	652	37.0%	22.8%
BMW X2	148	95	1,512	1,002	53	510	55.8%	50.9%
BMW X3	264	264	3,189	2,385	0	804	0.0%	33.7%
BMW X4	50	76	266	536	-26	-270	-34.2%	-50.4%
BMW X5	239	159	2,491	2,031	80	460	50.3%	22.6%
BMW X6	53	37	514	505	16	9	43.2%	1.8%
BMW X7	75	55	709	712	20	-3	36.4%	-0.4%
BMW XM	4	6	83	92	-2	-9	-33.3%	-9.8%
BMW Z4	4	8	42	61	-4	-19	-50.0%	-31.1%
<b>BMW Total</b>	<b>1,721</b>	<b>1,533</b>	<b>17,888</b>	<b>17,304</b>	<b>188</b>	<b>584</b>	<b>12.3%</b>	<b>3.4%</b>
<b>BYD</b>								
BYD Atto 3	594	427	2,724	4,587	167	-1,863	39.1%	-40.6%
BYD Dolphin	434	165	2,046	1,639	269	407	163.0%	24.8%
BYD Seal	623	371	2,505	5,033	252	-2,528	67.9%	-50.2%
BYD Sealion 6	552	1,058	6,050	2,096	-506	3,954	-47.8%	188.6%
BYD Sealion 7	1,413	0	6,596	0	1,413	6,596	-	-
BYD Shark 6	1,261	0	12,918	0	1,261	12,918	-	-
<b>BYD Total</b>	<b>4,877</b>	<b>2,021</b>	<b>32,839</b>	<b>13,355</b>	<b>2,856</b>	<b>19,484</b>	<b>141.3%</b>	<b>145.9%</b>
<b>Chery</b>								
Chery C5/E5 & Omoda 5	433	465	3,516	3,744	-32	-228	-6.9%	-6.1%
Chery Tiggo 4 Pro	1,780	0	11,841	0	1,780	11,841	-	-
Chery Tiggo 7 Pro	582	397	3,154	1,831	185	1,323	46.6%	72.3%
Chery Tiggo 8 Pro	510	226	2,066	665	284	1,401	125.7%	210.7%
<b>Chery Total</b>	<b>3,305</b>	<b>1,088</b>	<b>20,577</b>	<b>6,240</b>	<b>2,217</b>	<b>14,337</b>	<b>203.8%</b>	<b>229.8%</b>
<b>Chevrolet</b>								
Chevrolet Corvette E-Ray	6	1	16	1	5	15	500.0%	>999%
Chevrolet Corvette Stingray	28	28	153	159	0	-6	0.0%	-3.8%
Chevrolet Corvette Z06	1	11	23	37	-10	-14	-90.9%	-37.8%
Chevrolet Silverado	159	211	1,480	1,595	-52	-115	-24.6%	-7.2%
Chevrolet Silverado HD	151	108	929	928	43	1	39.8%	0.1%
<b>Chevrolet Total</b>	<b>345</b>	<b>359</b>	<b>2,601</b>	<b>2,720</b>	<b>-14</b>	<b>-119</b>	<b>-3.9%</b>	<b>-4.4%</b>
<b>Citroen</b>								
Citroen C3	0	0	6	14	0	-8	-	-57.1%
Citroen C4	0	5	0	23	-5	-23	-100.0%	-100.0%
Citroen C5 Aircross	0	6	0	30	-6	-30	-100.0%	-100.0%
Citroen C5 X	1	5	2	36	-4	-34	-80.0%	-94.4%
<b>Citroen Total</b>	<b>1</b>	<b>16</b>	<b>8</b>	<b>103</b>	<b>-15</b>	<b>-95</b>	<b>-93.8%</b>	<b>-92.2%</b>

NEW VEHICLE SALES BY MARQUE & MODEL  
AUGUST 2025

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>CUPRA</b>								
CUPRA Ateca	23	23	83	154	0	-71	0.0%	-46.1%
CUPRA Born	1	24	313	297	-23	16	-95.8%	5.4%
CUPRA Formentor	68	57	1,013	731	11	282	19.3%	38.6%
CUPRA Leon	17	28	163	223	-11	-60	-39.3%	-26.9%
CUPRA Tavascan	29	0	238	0	29	238	-	-
CUPRA Terramar	50	0	132	0	50	132	-	-
<b>CUPRA Total</b>	<b>188</b>	<b>132</b>	<b>1,942</b>	<b>1,405</b>	<b>56</b>	<b>537</b>	<b>42.4%</b>	<b>38.2%</b>
<b>Daf</b>								
DAF (HD)	44	45	330	427	-1	-97	-2.2%	-22.7%
DAF (MD)	0	5	11	28	-5	-17	-100.0%	-60.7%
<b>Daf Total</b>	<b>44</b>	<b>50</b>	<b>341</b>	<b>455</b>	<b>-6</b>	<b>-114</b>	<b>-12.0%</b>	<b>-25.1%</b>
<b>Deepal</b>								
Deepal S07	16	0	155	0	16	155	-	-
<b>Deepal Total</b>	<b>16</b>	<b>0</b>	<b>155</b>	<b>0</b>	<b>16</b>	<b>155</b>	<b>-</b>	<b>-</b>
<b>Dennis Eagle</b>								
Dennis Eagle (HD)	9	6	67	38	3	29	50.0%	76.3%
<b>Dennis Eagle Total</b>	<b>9</b>	<b>6</b>	<b>67</b>	<b>38</b>	<b>3</b>	<b>29</b>	<b>50.0%</b>	<b>76.3%</b>
<b>Dodge</b>								
Dodge Journey	0	0	0	6	0	-6	-	-100.0%
<b>Dodge Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>6</b>	<b>0</b>	<b>-6</b>	<b>-</b>	<b>-100.0%</b>
<b>Ferrari</b>								
Ferrari Coupe/Conv	11	15	113	120	-4	-7	-26.7%	-5.8%
Ferrari Purosangue	9	5	28	38	4	-10	80.0%	-26.3%
<b>Ferrari Total</b>	<b>20</b>	<b>20</b>	<b>141</b>	<b>158</b>	<b>0</b>	<b>-17</b>	<b>0.0%</b>	<b>-10.8%</b>
<b>Fiat</b>								
Fiat 500 / Abarth	41	43	278	371	-2	-93	-4.7%	-25.1%
<b>Fiat Total</b>	<b>41</b>	<b>43</b>	<b>278</b>	<b>371</b>	<b>-2</b>	<b>-93</b>	<b>-4.7%</b>	<b>-25.1%</b>
<b>Fiat Professional</b>								
Fiat Ducato	112	174	966	839	-62	127	-35.6%	15.1%
<b>Fiat Professional Total</b>	<b>112</b>	<b>174</b>	<b>966</b>	<b>839</b>	<b>-62</b>	<b>127</b>	<b>-35.6%</b>	<b>15.1%</b>
<b>Ford</b>								
Ford Escape	0	25	27	347	-25	-320	-100.0%	-92.2%
Ford Everest	2,203	2,273	16,922	15,711	-70	1,211	-3.1%	7.7%
Ford F150	3	311	548	1,443	-308	-895	-99.0%	-62.0%
Ford Mustang	283	296	3,571	315	-13	3,256	-4.4%	>999%
Ford Mustang Mach-E	6	92	275	480	-86	-205	-93.5%	-42.7%
Ford Puma	0	26	1	829	-26	-828	-100.0%	-99.9%
Ford Ranger 4X2	212	289	2,086	3,505	-77	-1,419	-26.6%	-40.5%
Ford Ranger 4X4	4,730	5,142	35,097	40,372	-412	-5,275	-8.0%	-13.1%
Ford Tourneo	91	0	521	0	91	521	-	-
Ford Transit Bus	28	14	138	72	14	66	100.0%	91.7%
Ford Transit Custom	289	304	2,160	2,103	-15	57	-4.9%	2.7%
Ford Transit Heavy	157	118	1,235	1,084	39	151	33.1%	13.9%
<b>Ford Total</b>	<b>8,002</b>	<b>8,890</b>	<b>62,581</b>	<b>66,261</b>	<b>-888</b>	<b>-3,680</b>	<b>-10.0%</b>	<b>-5.6%</b>
<b>Foton Mobility</b>								
Foton Mobility (HD)	0	0	1	0	0	1	-	-
Foton Mobility T5	1	1	32	54	0	-22	0.0%	-40.7%
<b>Foton Mobility Total</b>	<b>1</b>	<b>1</b>	<b>33</b>	<b>54</b>	<b>0</b>	<b>-21</b>	<b>0.0%</b>	<b>-38.9%</b>

VFACTS  
National

NEW VEHICLE SALES BY MARQUE & MODEL  
AUGUST 2025

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Freightliner</b>								
Freightliner (HD)	11	12	88	186	-1	-98	-8.3%	-52.7%
Freightliner (MD)	0	0	0	2	0	-2	-	-100.0%
<b>Freightliner Total</b>	<b>11</b>	<b>12</b>	<b>88</b>	<b>188</b>	<b>-1</b>	<b>-100</b>	<b>-8.3%</b>	<b>-53.2%</b>
<b>Fuso</b>								
Fuso Canter (LD)	170	143	1,219	1,401	27	-182	18.9%	-13.0%
Fuso Fighter (MD)	92	83	582	620	9	-38	10.8%	-6.1%
Fuso F-Series (HD)	73	63	515	507	10	8	15.9%	1.6%
<b>Fuso Total</b>	<b>335</b>	<b>289</b>	<b>2,316</b>	<b>2,528</b>	<b>46</b>	<b>-212</b>	<b>15.9%</b>	<b>-8.4%</b>
<b>Geely</b>								
Geely EX5	401	0	2,736	0	401	2,736	-	-
<b>Geely Total</b>	<b>401</b>	<b>0</b>	<b>2,736</b>	<b>0</b>	<b>401</b>	<b>2,736</b>	<b>-</b>	<b>-</b>
<b>Genesis</b>								
Genesis G70	2	5	26	29	-3	-3	-60.0%	-10.3%
Genesis G80	8	2	31	39	6	-8	300.0%	-20.5%
Genesis GV60	3	5	14	55	-2	-41	-40.0%	-74.5%
Genesis GV70	102	69	779	593	33	186	47.8%	31.4%
Genesis GV80 Coupe	3	13	52	64	-10	-12	-76.9%	-18.8%
Genesis GV80 Wagon	15	27	131	171	-12	-40	-44.4%	-23.4%
<b>Genesis Total</b>	<b>133</b>	<b>121</b>	<b>1,033</b>	<b>951</b>	<b>12</b>	<b>82</b>	<b>9.9%</b>	<b>8.6%</b>
<b>GMC</b>								
GMC Yukon	44	0	162	0	44	162	-	-
<b>GMC Total</b>	<b>44</b>	<b>0</b>	<b>162</b>	<b>0</b>	<b>44</b>	<b>162</b>	<b>-</b>	<b>-</b>
<b>GWM</b>								
GWM Cannon 4X2	46	0	78	0	46	78	-	-
GWM Cannon 4X4	768	0	4,350	0	768	4,350	-	-
GWM Cannon Alpha	228	218	1,549	453	10	1,096	4.6%	241.9%
GWM Haval H6	1,147	842	9,224	8,206	305	1,018	36.2%	12.4%
GWM Haval H7	104	0	114	0	104	114	-	-
GWM Haval Jolion	1,562	931	12,278	9,181	631	3,097	67.8%	33.7%
GWM Ora	33	106	432	781	-73	-349	-68.9%	-44.7%
GWM Tank 300	461	302	3,271	2,723	159	548	52.6%	20.1%
GWM Tank 500	127	175	1,021	1,028	-48	-7	-27.4%	-0.7%
GWM Ute 4X2	0	9	8	145	-9	-137	-100.0%	-94.5%
GWM Ute 4X4	12	565	2,073	5,474	-553	-3,401	-97.9%	-62.1%
<b>GWM Total</b>	<b>4,488</b>	<b>3,148</b>	<b>34,398</b>	<b>27,991</b>	<b>1,340</b>	<b>6,407</b>	<b>42.6%</b>	<b>22.9%</b>
<b>Hino</b>								
Hino (HD)	40	75	468	503	-35	-35	-46.7%	-7.0%
Hino (LD)	202	131	894	1,332	71	-438	54.2%	-32.9%
Hino (MD)	164	202	1,576	1,519	-38	57	-18.8%	3.8%
<b>Hino Total</b>	<b>406</b>	<b>408</b>	<b>2,938</b>	<b>3,354</b>	<b>-2</b>	<b>-416</b>	<b>-0.5%</b>	<b>-12.4%</b>
<b>Honda</b>								
Honda Accord	3	13	75	111	-10	-36	-76.9%	-32.4%
Honda Civic	56	69	553	784	-13	-231	-18.8%	-29.5%
Honda CR-V	369	360	3,961	4,407	9	-446	2.5%	-10.1%
Honda HR-V	455	176	3,272	2,111	279	1,161	158.5%	55.0%
Honda ZR-V	302	228	2,550	3,290	74	-740	32.5%	-22.5%
<b>Honda Total</b>	<b>1,185</b>	<b>846</b>	<b>10,411</b>	<b>10,703</b>	<b>339</b>	<b>-292</b>	<b>40.1%</b>	<b>-2.7%</b>

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	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Hyundai</b>								
Hyundai i20	103	13	945	199	90	746	692.3%	374.9%
Hyundai i30	975	1,098	7,447	8,276	-123	-829	-11.2%	-10.0%
Hyundai Inster	44	0	282	0	44	282	-	-
Hyundai Ioniq 5	37	41	502	710	-4	-208	-9.8%	-29.3%
Hyundai Ioniq 6	4	29	87	311	-25	-224	-86.2%	-72.0%
Hyundai Ioniq 9	6	0	20	0	6	20	-	-
Hyundai Kona	1,983	1,674	15,127	12,092	309	3,035	18.5%	25.1%
Hyundai Mighty	1	2	3	12	-1	-9	-50.0%	-75.0%
Hyundai Nexø	0	0	0	1	0	-1	-	-100.0%
Hyundai Palisade	167	199	1,382	2,222	-32	-840	-16.1%	-37.8%
Hyundai Santa Fe	616	472	4,380	3,544	144	836	30.5%	23.6%
Hyundai Sonata	27	49	261	377	-22	-116	-44.9%	-30.8%
Hyundai Staria	111	116	776	854	-5	-78	-4.3%	-9.1%
Hyundai Staria Load	243	311	1,959	2,522	-68	-563	-21.9%	-22.3%
Hyundai Tucson	1,340	1,548	13,526	12,632	-208	894	-13.4%	7.1%
Hyundai Venue	665	659	5,260	4,562	6	698	0.9%	15.3%
<b>Hyundai Total</b>	<b>6,322</b>	<b>6,211</b>	<b>51,957</b>	<b>48,314</b>	<b>111</b>	<b>3,643</b>	<b>1.8%</b>	<b>7.5%</b>
<b>Hyundai Commercial Vehicles</b>								
Hyundai EX10	3	3	18	24	0	-6	0.0%	-25.0%
Hyundai EX4	4	13	89	116	-9	-27	-69.2%	-23.3%
Hyundai EX8	0	2	17	14	-2	3	-100.0%	21.4%
Hyundai EX9	8	9	39	59	-1	-20	-11.1%	-33.9%
Hyundai Pavise	1	4	22	18	-3	4	-75.0%	22.2%
<b>Hyundai Commercial Vehicles Total</b>	<b>16</b>	<b>31</b>	<b>185</b>	<b>231</b>	<b>-15</b>	<b>-46</b>	<b>-48.4%</b>	<b>-19.9%</b>
<b>Isuzu</b>								
Isuzu (HD)	154	184	1,524	1,599	-30	-75	-16.3%	-4.7%
Isuzu N-Series (LD)	611	568	4,545	4,433	43	112	7.6%	2.5%
Isuzu N-Series (MD)	250	318	2,314	2,751	-68	-437	-21.4%	-15.9%
<b>Isuzu Total</b>	<b>1,015</b>	<b>1,070</b>	<b>8,383</b>	<b>8,783</b>	<b>-55</b>	<b>-400</b>	<b>-5.1%</b>	<b>-4.6%</b>
<b>Isuzu Ute</b>								
Isuzu Ute D-Max 4X2	355	607	3,997	4,496	-252	-499	-41.5%	-11.1%
Isuzu Ute D-Max 4X4	1,959	1,941	14,733	16,241	18	-1,508	0.9%	-9.3%
Isuzu Ute MU-X	909	1,376	10,362	12,911	-467	-2,549	-33.9%	-19.7%
<b>Isuzu Ute Total</b>	<b>3,223</b>	<b>3,924</b>	<b>29,092</b>	<b>33,648</b>	<b>-701</b>	<b>-4,556</b>	<b>-17.9%</b>	<b>-13.5%</b>
<b>Iveco Trucks</b>								
Iveco (HD)	33	23	265	242	10	23	43.5%	9.5%
Iveco (MD)	3	9	64	90	-6	-26	-66.7%	-28.9%
Iveco C/C (LD)	43	85	593	890	-42	-297	-49.4%	-33.4%
Iveco Van (LD)	24	30	252	267	-6	-15	-20.0%	-5.6%
<b>Iveco Trucks Total</b>	<b>103</b>	<b>147</b>	<b>1,174</b>	<b>1,489</b>	<b>-44</b>	<b>-315</b>	<b>-29.9%</b>	<b>-21.2%</b>
<b>JAC</b>								
JAC T9 4X4	137	0	1,146	0	137	1,146	-	-
<b>JAC Total</b>	<b>137</b>	<b>0</b>	<b>1,146</b>	<b>0</b>	<b>137</b>	<b>1,146</b>	<b>-</b>	<b>-</b>
<b>Jaguar</b>								
Jaguar E-Pace	7	16	156	114	-9	42	-56.3%	36.8%
Jaguar F-Pace	25	54	244	305	-29	-61	-53.7%	-20.0%
Jaguar F-Type	1	6	18	44	-5	-26	-83.3%	-59.1%
Jaguar I-Pace	0	2	3	8	-2	-5	-100.0%	-62.5%
Jaguar XE	0	5	3	58	-5	-55	-100.0%	-94.8%
Jaguar XF	0	0	0	10	0	-10	-	-100.0%
<b>Jaguar Total</b>	<b>33</b>	<b>83</b>	<b>424</b>	<b>539</b>	<b>-50</b>	<b>-115</b>	<b>-60.2%</b>	<b>-21.3%</b>

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	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Jeep</b>								
Jeep Compass	5	30	131	415	-25	-284	-83.3%	-68.4%
Jeep Gladiator	24	67	257	257	-43	0	-64.2%	0.0%
Jeep Grand Cherokee	43	64	597	473	-21	124	-32.8%	26.2%
Jeep Wrangler	42	62	306	516	-20	-210	-32.3%	-40.7%
<b>Jeep Total</b>	<b>114</b>	<b>223</b>	<b>1,291</b>	<b>1,661</b>	<b>-109</b>	<b>-370</b>	<b>-48.9%</b>	<b>-22.3%</b>
<b>Kenworth</b>								
Kenworth	267	327	2,181	2,321	-60	-140	-18.3%	-6.0%
<b>Kenworth Total</b>	<b>267</b>	<b>327</b>	<b>2,181</b>	<b>2,321</b>	<b>-60</b>	<b>-140</b>	<b>-18.3%</b>	<b>-6.0%</b>
<b>KGM</b>								
KGM Ssangyong Actyon	14	0	93	0	14	93	-	-
KGM SsangYong Korando	20	32	111	333	-12	-222	-37.5%	-66.7%
KGM Ssangyong Musso/MusXLV	160	168	1,446	2,417	-8	-971	-4.8%	-40.2%
KGM Ssangyong Rexton	86	112	1,044	1,125	-26	-81	-23.2%	-7.2%
KGM SsangYong Torres	27	0	228	0	27	228	-	-
<b>KGM Total</b>	<b>307</b>	<b>312</b>	<b>2,922</b>	<b>3,875</b>	<b>-5</b>	<b>-953</b>	<b>-1.6%</b>	<b>-24.6%</b>
<b>Kia</b>								
Kia Carnival	899	990	7,312	6,595	-91	717	-9.2%	10.9%
Kia Cerato	4	1,406	1,094	11,217	-1,402	-10,123	-99.7%	-90.2%
Kia EV3	295	0	1,699	0	295	1,699	-	-
Kia EV5	367	0	3,594	40	367	3,554	-	>999%
Kia EV6	22	114	300	1,332	-92	-1,032	-80.7%	-77.5%
Kia EV9	23	26	213	394	-3	-181	-11.5%	-45.9%
Kia K4	533	0	3,855	0	533	3,855	-	-
Kia Niro	10	106	329	1,064	-96	-735	-90.6%	-69.1%
Kia Picanto	705	522	4,991	3,795	183	1,196	35.1%	31.5%
Kia Seltos	865	548	6,128	5,664	317	464	57.8%	8.2%
Kia Sorento	569	714	6,396	7,053	-145	-657	-20.3%	-9.3%
Kia Sportage	1,653	2,051	13,675	14,040	-398	-365	-19.4%	-2.6%
Kia Stonic	654	426	4,275	3,629	228	646	53.5%	17.8%
Kia Tasman 4X2	46	0	84	0	46	84	-	-
Kia Tasman 4X4	757	0	1,609	0	757	1,609	-	-
<b>Kia Total</b>	<b>7,402</b>	<b>6,903</b>	<b>55,554</b>	<b>54,823</b>	<b>499</b>	<b>731</b>	<b>7.2%</b>	<b>1.3%</b>
<b>Lamborghini</b>								
Lamborghini Coupe/Conv	5	14	72	108	-9	-36	-64.3%	-33.3%
Lamborghini Urus	10	9	114	76	1	38	11.1%	50.0%
<b>Lamborghini Total</b>	<b>15</b>	<b>23</b>	<b>186</b>	<b>184</b>	<b>-8</b>	<b>2</b>	<b>-34.8%</b>	<b>1.1%</b>
<b>Land Rover</b>								
Land Rover Defender	295	301	2,692	2,118	-6	574	-2.0%	27.1%
Land Rover Discovery	32	38	294	341	-6	-47	-15.8%	-13.8%
Land Rover Discovery Sport	40	30	261	236	10	25	33.3%	10.6%
Land Rover Range Rover	35	70	285	502	-35	-217	-50.0%	-43.2%
Land Rover Range Rover Evoque	37	40	398	442	-3	-44	-7.5%	-10.0%
Land Rover Range Rover Sport	202	159	1,591	1,593	43	-2	27.0%	-0.1%
Land Rover Range Rover Velar	25	45	249	258	-20	-9	-44.4%	-3.5%
<b>Land Rover Total</b>	<b>666</b>	<b>683</b>	<b>5,770</b>	<b>5,490</b>	<b>-17</b>	<b>280</b>	<b>-2.5%</b>	<b>5.1%</b>

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	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>LDV</b>								
LDV D90	294	169	2,199	1,763	125	436	74.0%	24.7%
LDV Deliver 7 / eDeliver7	100	20	780	121	80	659	400.0%	544.6%
LDV Deliver 9 / eDeliver 9	149	248	1,659	2,085	-99	-426	-39.9%	-20.4%
LDV Deliver 9 Bus	16	13	221	322	3	-101	23.1%	-31.4%
LDV G10/G10+	160	223	1,253	2,102	-63	-849	-28.3%	-40.4%
LDV Mifa	18	35	159	327	-17	-168	-48.6%	-51.4%
LDV Mifa9	0	0	3	2	0	1	-	50.0%
LDV T60/T60 EV 4X2	1	6	9	14	-5	-5	-83.3%	-35.7%
LDV T60/T60 MAX 4X4	461	479	3,218	4,424	-18	-1,206	-3.8%	-27.3%
LDV Terron 9	48	0	161	0	48	161	-	-
LDV V80	0	16	38	235	-16	-197	-100.0%	-83.8%
<b>LDV Total</b>	<b>1,247</b>	<b>1,209</b>	<b>9,700</b>	<b>11,395</b>	<b>38</b>	<b>-1,695</b>	<b>3.1%</b>	<b>-14.9%</b>
<b>Leapmotor</b>								
Leapmotor C10	29	0	381	0	29	381	-	-
<b>Leapmotor Total</b>	<b>29</b>	<b>0</b>	<b>381</b>	<b>0</b>	<b>29</b>	<b>381</b>	<b>-</b>	<b>-</b>
<b>Lexus</b>								
Lexus ES	94	70	644	769	24	-125	34.3%	-16.3%
Lexus GX	105	102	752	183	3	569	2.9%	310.9%
Lexus LBX	161	151	1,512	964	10	548	6.6%	56.8%
Lexus LC	3	1	41	42	2	-1	200.0%	-2.4%
Lexus LM	12	13	183	195	-1	-12	-7.7%	-6.2%
Lexus LS	1	1	8	10	0	-2	0.0%	-20.0%
Lexus LX	38	29	391	321	9	70	31.0%	21.8%
Lexus NX	442	520	4,074	4,040	-78	34	-15.0%	0.8%
Lexus RX	200	154	1,410	1,392	46	18	29.9%	1.3%
Lexus RZ	1	16	40	139	-15	-99	-93.8%	-71.2%
Lexus UX	111	53	798	607	58	191	109.4%	31.5%
<b>Lexus Total</b>	<b>1,168</b>	<b>1,110</b>	<b>9,853</b>	<b>8,662</b>	<b>58</b>	<b>1,191</b>	<b>5.2%</b>	<b>13.7%</b>
<b>Lotus</b>								
Lotus Eletre	1	3	6	9	-2	-3	-66.7%	-33.3%
Lotus Emeya	0	2	3	5	-2	-2	-100.0%	-40.0%
Lotus Emira	7	5	40	115	2	-75	40.0%	-65.2%
<b>Lotus Total</b>	<b>8</b>	<b>10</b>	<b>49</b>	<b>129</b>	<b>-2</b>	<b>-80</b>	<b>-20.0%</b>	<b>-62.0%</b>
<b>Mack</b>								
Mack (HD)	61	61	466	675	0	-209	0.0%	-31.0%
<b>Mack Total</b>	<b>61</b>	<b>61</b>	<b>466</b>	<b>675</b>	<b>0</b>	<b>-209</b>	<b>0.0%</b>	<b>-31.0%</b>
<b>Man</b>								
MAN (HD)	14	31	200	195	-17	5	-54.8%	2.6%
MAN (MD)	6	4	29	30	2	-1	50.0%	-3.3%
<b>Man Total</b>	<b>20</b>	<b>35</b>	<b>229</b>	<b>225</b>	<b>-15</b>	<b>4</b>	<b>-42.9%</b>	<b>1.8%</b>
<b>Maserati</b>								
Maserati Coupe/Conv	1	6	11	16	-5	-5	-83.3%	-31.3%
Maserati Ghibli	0	2	7	12	-2	-5	-100.0%	-41.7%
Maserati Grecale	21	22	170	220	-1	-50	-4.5%	-22.7%
Maserati Levante	0	5	4	29	-5	-25	-100.0%	-86.2%
<b>Maserati Total</b>	<b>22</b>	<b>35</b>	<b>192</b>	<b>277</b>	<b>-13</b>	<b>-85</b>	<b>-37.1%</b>	<b>-30.7%</b>

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	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Mazda</b>								
Mazda BT-50 4X2	259	233	2,104	2,207	26	-103	11.2%	-4.7%
Mazda BT-50 4X4	880	1,027	8,011	8,142	-147	-131	-14.3%	-1.6%
Mazda CX-3	1,269	1,675	10,783	11,820	-406	-1,037	-24.2%	-8.8%
Mazda CX-30	968	1,148	8,434	8,585	-180	-151	-15.7%	-1.8%
Mazda CX-5	1,492	1,927	15,304	15,878	-435	-574	-22.6%	-3.6%
Mazda CX-60	386	442	3,616	2,796	-56	820	-12.7%	29.3%
Mazda CX-70	31	0	248	0	31	248	-	-
Mazda CX-8	0	71	9	2,517	-71	-2,508	-100.0%	-99.6%
Mazda CX-80	328	0	2,660	0	328	2,660	-	-
Mazda CX-9	0	4	1	380	-4	-379	-100.0%	-99.7%
Mazda CX-90	61	99	493	666	-38	-173	-38.4%	-26.0%
Mazda MX-30	0	2	5	99	-2	-94	-100.0%	-94.9%
Mazda MX5	61	81	565	424	-20	141	-24.7%	33.3%
Mazda2	305	492	2,964	3,406	-187	-442	-38.0%	-13.0%
Mazda3	748	973	7,191	7,472	-225	-281	-23.1%	-3.8%
Mazda6	26	89	820	894	-63	-74	-70.8%	-8.3%
<b>Mazda Total</b>	<b>6,814</b>	<b>8,263</b>	<b>63,208</b>	<b>65,286</b>	<b>-1,449</b>	<b>-2,078</b>	<b>-17.5%</b>	<b>-3.2%</b>
<b>McLaren</b>								
McLaren Coupe/Conv	6	11	47	55	-5	-8	-45.5%	-14.5%
<b>McLaren Total</b>	<b>6</b>	<b>11</b>	<b>47</b>	<b>55</b>	<b>-5</b>	<b>-8</b>	<b>-45.5%</b>	<b>-14.5%</b>
<b>Mercedes-Benz Cars</b>								
Mercedes-AMG GT 4D	1	0	3	7	1	-4	-	-57.1%
Mercedes-AMG GT Cpe/Conv	9	1	96	1	8	95	800.0%	>999%
Mercedes-Benz A-Class	160	159	1,329	1,511	1	-182	0.6%	-12.0%
Mercedes-Benz B-Class	0	0	0	2	0	-2	-	-100.0%
Mercedes-Benz C-Class	76	175	997	1,452	-99	-455	-56.6%	-31.3%
Mercedes-Benz C-Class Cpe/Conv	0	0	0	40	0	-40	-	-100.0%
Mercedes-Benz CLA-Class	45	64	342	559	-19	-217	-29.7%	-38.8%
Mercedes-Benz CLE-Class	63	78	639	277	-15	362	-19.2%	130.7%
Mercedes-Benz E-Class	39	51	374	246	-12	128	-23.5%	52.0%
Mercedes-Benz E-Class Cpe/Conv	0	0	1	17	0	-16	-	-94.1%
Mercedes-Benz EQA	132	65	630	766	67	-136	103.1%	-17.8%
Mercedes-Benz EQB	42	53	561	247	-11	314	-20.8%	127.1%
Mercedes-Benz EQC	0	2	0	68	-2	-68	-100.0%	-100.0%
Mercedes-Benz EQE	9	30	99	134	-21	-35	-70.0%	-26.1%
Mercedes-Benz EQE SUV	166	45	760	607	121	153	268.9%	25.2%
Mercedes-Benz EQS	0	0	2	6	0	-4	-	-66.7%
Mercedes-Benz EQS SUV	39	31	61	110	8	-49	25.8%	-44.5%
Mercedes-Benz G-Class	51	31	306	280	20	26	64.5%	9.3%
Mercedes-Benz GLA-Class	317	402	2,357	1,644	-85	713	-21.1%	43.4%
Mercedes-Benz GLB-Class	36	118	691	785	-82	-94	-69.5%	-12.0%
Mercedes-Benz GLC-Class Coupe	119	197	1,092	1,012	-78	80	-39.6%	7.9%
Mercedes-Benz GLC-Class Wagon	233	324	2,746	1,927	-91	819	-28.1%	42.5%
Mercedes-Benz GLE-Class Coupe	31	34	296	264	-3	32	-8.8%	12.1%
Mercedes-Benz GLE-Class Wagon	175	145	1,216	954	30	262	20.7%	27.5%
Mercedes-Benz GLS-Class	61	65	443	292	-4	151	-6.2%	51.7%
Mercedes-Benz S-Class	4	2	63	18	2	45	100.0%	250.0%
Mercedes-Benz SL-Class	1	3	18	38	-2	-20	-66.7%	-52.6%
<b>Mercedes-Benz Cars Total</b>	<b>1,809</b>	<b>2,075</b>	<b>15,122</b>	<b>13,264</b>	<b>-266</b>	<b>1,858</b>	<b>-12.8%</b>	<b>14.0%</b>
<b>Mercedes-Benz Trucks</b>								
Mercedes (HD)	61	92	575	714	-31	-139	-33.7%	-19.5%
Mercedes (LD)	0	1	0	18	-1	-18	-100.0%	-100.0%
Mercedes (MD)	5	5	44	49	0	-5	0.0%	-10.2%
<b>Mercedes-Benz Trucks Total</b>	<b>66</b>	<b>98</b>	<b>619</b>	<b>781</b>	<b>-32</b>	<b>-162</b>	<b>-32.7%</b>	<b>-20.7%</b>

NEW VEHICLE SALES BY MARQUE & MODEL  
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	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Mercedes-Benz Vans</b>								
Mercedes-Benz EQV	7	1	30	8	6	22	600.0%	275.0%
Mercedes-Benz Marco Polo	0	5	0	18	-5	-18	-100.0%	-100.0%
Mercedes-Benz Sprinter	299	347	2,619	2,585	-48	34	-13.8%	1.3%
Mercedes-Benz Sprinter Bus	4	11	58	67	-7	-9	-63.6%	-13.4%
Mercedes-Benz V-Class	14	29	175	150	-15	25	-51.7%	16.7%
Mercedes-Benz Vito / eVito Van	70	38	387	275	32	112	84.2%	40.7%
Mercedes-Benz Vito/ eVito Tour	8	12	95	57	-4	38	-33.3%	66.7%
<b>Mercedes-Benz Vans Total</b>	<b>402</b>	<b>443</b>	<b>3,364</b>	<b>3,160</b>	<b>-41</b>	<b>204</b>	<b>-9.3%</b>	<b>6.5%</b>
<b>MG</b>								
MG Cyberster	2	0	40	0	2	40	-	-
MG HS	206	424	2,564	2,287	-218	277	-51.4%	12.1%
MG IM5	10	0	28	0	10	28	-	-
MG IM6	15	0	50	0	15	50	-	-
MG MG3	418	923	6,188	8,543	-505	-2,355	-54.7%	-27.6%
MG MG4	104	309	2,533	3,387	-205	-854	-66.3%	-25.2%
MG MG5	57	329	1,514	2,838	-272	-1,324	-82.7%	-46.7%
MG QS	151	0	475	0	151	475	-	-
MG S5	284	0	798	0	284	798	-	-
MG ZS	2,680	1,576	14,419	15,200	1,104	-781	70.1%	-5.1%
<b>MG Total</b>	<b>3,927</b>	<b>3,561</b>	<b>28,609</b>	<b>32,255</b>	<b>366</b>	<b>-3,646</b>	<b>10.3%</b>	<b>-11.3%</b>
<b>MINI</b>								
MINI Aceman	55	0	483	0	55	483	-	-
MINI Cabrio	41	2	224	188	39	36	>999%	19.1%
MINI Clubman	0	0	0	174	0	-174	-	-100.0%
MINI Cooper	163	59	1,525	995	104	530	176.3%	53.3%
MINI Countryman	171	90	1,527	804	81	723	90.0%	89.9%
<b>MINI Total</b>	<b>430</b>	<b>151</b>	<b>3,759</b>	<b>2,161</b>	<b>279</b>	<b>1,598</b>	<b>184.8%</b>	<b>73.9%</b>
<b>Mitsubishi</b>								
Mitsubishi ASX	579	1,025	8,075	8,276	-446	-201	-43.5%	-2.4%
Mitsubishi Eclipse Cross	221	582	3,745	6,625	-361	-2,880	-62.0%	-43.5%
Mitsubishi Outlander	1,775	2,188	15,043	18,741	-413	-3,698	-18.9%	-19.7%
Mitsubishi Pajero Sport	452	484	3,758	5,333	-32	-1,575	-6.6%	-29.5%
Mitsubishi Triton 4X2	264	261	1,493	2,236	3	-743	1.1%	-33.2%
Mitsubishi Triton 4X4	1,260	976	10,799	9,657	284	1,142	29.1%	11.8%
<b>Mitsubishi Total</b>	<b>4,551</b>	<b>5,516</b>	<b>42,913</b>	<b>50,868</b>	<b>-965</b>	<b>-7,955</b>	<b>-17.5%</b>	<b>-15.6%</b>
<b>Nissan</b>								
Nissan Ariya	35	0	35	0	35	35	-	-
Nissan Juke	42	63	520	1,336	-21	-816	-33.3%	-61.1%
Nissan Leaf	0	46	62	277	-46	-215	-100.0%	-77.6%
Nissan Navara 4X2	38	100	299	765	-62	-466	-62.0%	-60.9%
Nissan Navara 4X4	554	673	5,396	6,387	-119	-991	-17.7%	-15.5%
Nissan Pathfinder	58	25	565	430	33	135	132.0%	31.4%
Nissan Patrol Wagon	397	705	4,684	5,312	-308	-628	-43.7%	-11.8%
Nissan Qashqai	303	537	3,407	4,950	-234	-1,543	-43.6%	-31.2%
Nissan X-Trail	1,167	1,201	10,815	11,878	-34	-1,063	-2.8%	-8.9%
Nissan Z	17	26	114	258	-9	-144	-34.6%	-55.8%
<b>Nissan Total</b>	<b>2,611</b>	<b>3,376</b>	<b>25,897</b>	<b>31,593</b>	<b>-765</b>	<b>-5,696</b>	<b>-22.7%</b>	<b>-18.0%</b>
<b>Omoda Jaecoo</b>								
Omoda Jaecoo J7	336	0	1,297	0	336	1,297	-	-
Omoda Jaecoo J8	108	0	271	0	108	271	-	-
Omoda Jaecoo Omoda 9	56	0	56	0	56	56	-	-
<b>Omoda Jaecoo Total</b>	<b>500</b>	<b>0</b>	<b>1,624</b>	<b>0</b>	<b>500</b>	<b>1,624</b>	<b>-</b>	<b>-</b>

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	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Peugeot</b>								
Peugeot 2008	4	24	125	316	-20	-191	-83.3%	-60.4%
Peugeot 208/e208	0	0	4	0	0	4	-	-
Peugeot 3008 / E3008	30	21	188	338	9	-150	42.9%	-44.4%
Peugeot 308/e308	4	22	61	112	-18	-51	-81.8%	-45.5%
Peugeot 408	9	1	70	40	8	30	800.0%	75.0%
Peugeot 5008	11	0	43	0	11	43	-	-
Peugeot 5008 (Gen 2)	0	7	4	30	-7	-26	-100.0%	-86.7%
Peugeot 508	0	7	2	53	-7	-51	-100.0%	-96.2%
Peugeot Boxer	0	5	17	27	-5	-10	-100.0%	-37.0%
Peugeot Expert / E-Expert	14	30	155	239	-16	-84	-53.3%	-35.1%
Peugeot Partner / E-Partner	45	39	292	342	6	-50	15.4%	-14.6%
<b>Peugeot Total</b>	<b>117</b>	<b>156</b>	<b>961</b>	<b>1,497</b>	<b>-39</b>	<b>-536</b>	<b>-25.0%</b>	<b>-35.8%</b>
<b>Polestar</b>								
Polestar 2	0	0	0	264	0	-264	-	-100.0%
<b>Polestar Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>264</b>	<b>0</b>	<b>-264</b>	<b>-</b>	<b>-100.0%</b>
<b>Porsche</b>								
Porsche 911	80	75	446	584	5	-138	6.7%	-23.6%
Porsche Boxster	13	27	117	192	-14	-75	-51.9%	-39.1%
Porsche Cayenne Coupe	74	106	654	673	-32	-19	-30.2%	-2.8%
Porsche Cayenne Wagon	69	64	447	573	5	-126	7.8%	-22.0%
Porsche Cayman	18	41	153	271	-23	-118	-56.1%	-43.5%
Porsche Macan	151	247	1,796	1,926	-96	-130	-38.9%	-6.7%
Porsche Panamera	4	5	71	39	-1	32	-20.0%	82.1%
Porsche Taycan	10	24	142	197	-14	-55	-58.3%	-27.9%
<b>Porsche Total</b>	<b>419</b>	<b>589</b>	<b>3,826</b>	<b>4,455</b>	<b>-170</b>	<b>-629</b>	<b>-28.9%</b>	<b>-14.1%</b>
<b>RAM</b>								
RAM 1500	221	232	1,877	2,191	-11	-314	-4.7%	-14.3%
RAM 2500	39	53	359	400	-14	-41	-26.4%	-10.3%
RAM 3500	0	1	7	42	-1	-35	-100.0%	-83.3%
<b>RAM Total</b>	<b>260</b>	<b>286</b>	<b>2,243</b>	<b>2,633</b>	<b>-26</b>	<b>-390</b>	<b>-9.1%</b>	<b>-14.8%</b>
<b>Renault</b>								
Renault Arkana	13	26	163	301	-13	-138	-50.0%	-45.8%
Renault Captur	0	6	7	147	-6	-140	-100.0%	-95.2%
Renault Duster	27	0	83	0	27	83	-	-
Renault Kangoo	14	18	140	68	-4	72	-22.2%	105.9%
Renault Koleos	88	35	676	729	53	-53	151.4%	-7.3%
Renault Master	140	212	1,350	1,333	-72	17	-34.0%	1.3%
Renault Master Bus	5	3	33	4	2	29	66.7%	725.0%
Renault Megane	0	0	1	24	0	-23	-	-95.8%
Renault Megane E-Tech	9	18	165	201	-9	-36	-50.0%	-17.9%
Renault Trafic	33	93	582	976	-60	-394	-64.5%	-40.4%
<b>Renault Total</b>	<b>329</b>	<b>411</b>	<b>3,200</b>	<b>3,783</b>	<b>-82</b>	<b>-583</b>	<b>-20.0%</b>	<b>-15.4%</b>
<b>Rolls-Royce</b>								
Rolls-Royce Coupe/Conv	0	0	10	15	0	-5	-	-33.3%
Rolls-Royce Cullinan	2	1	22	15	1	7	100.0%	46.7%
Rolls-Royce Sedan	2	0	13	8	2	5	-	62.5%
<b>Rolls-Royce Total</b>	<b>4</b>	<b>1</b>	<b>45</b>	<b>38</b>	<b>3</b>	<b>7</b>	<b>300.0%</b>	<b>18.4%</b>
<b>Scania</b>								
Scania (HD)	101	126	745	1,033	-25	-288	-19.8%	-27.9%
<b>Scania Total</b>	<b>101</b>	<b>126</b>	<b>745</b>	<b>1,033</b>	<b>-25</b>	<b>-288</b>	<b>-19.8%</b>	<b>-27.9%</b>

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	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>SEA Electric</b>								
SEA Electric (HD)	0	0	0	3	0	-3	-	-100.0%
SEA Electric (MD)	0	0	0	9	0	-9	-	-100.0%
<b>SEA Electric Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>12</b>	<b>0</b>	<b>-12</b>	<b>-</b>	<b>-100.0%</b>
<b>Skoda</b>								
Skoda Elroq	23	0	25	0	23	25	-	-
Skoda Enyaq	18	0	149	0	18	149	-	-
Skoda Fabia	26	32	210	247	-6	-37	-18.8%	-15.0%
Skoda Kamiq	146	105	619	942	41	-323	39.0%	-34.3%
Skoda Karoq	25	53	314	593	-28	-279	-52.8%	-47.0%
Skoda Kodiaq	83	76	861	871	7	-10	9.2%	-1.1%
Skoda Octavia	47	38	487	694	9	-207	23.7%	-29.8%
Skoda Scala	8	13	97	262	-5	-165	-38.5%	-63.0%
Skoda Superb	44	11	140	127	33	13	300.0%	10.2%
<b>Skoda Total</b>	<b>420</b>	<b>328</b>	<b>2,902</b>	<b>3,736</b>	<b>92</b>	<b>-834</b>	<b>28.0%</b>	<b>-22.3%</b>
<b>Stellantis</b>								
Jeep Avenger	42	0	113	1	42	112	-	>999%
<b>Stellantis Total</b>	<b>42</b>	<b>0</b>	<b>113</b>	<b>1</b>	<b>42</b>	<b>112</b>	<b>-</b>	<b>&gt;999%</b>
<b>Subaru</b>								
Subaru BRZ	49	67	539	703	-18	-164	-26.9%	-23.3%
Subaru Crosstrek	766	766	7,528	7,842	0	-314	0.0%	-4.0%
Subaru Forester	1,582	1,166	9,753	9,273	416	480	35.7%	5.2%
Subaru Impreza	112	123	1,143	1,342	-11	-199	-8.9%	-14.8%
Subaru Outback	541	668	5,851	7,311	-127	-1,460	-19.0%	-20.0%
Subaru Solterra	5	22	137	326	-17	-189	-77.3%	-58.0%
Subaru WRX	147	192	1,425	1,551	-45	-126	-23.4%	-8.1%
<b>Subaru Total</b>	<b>3,202</b>	<b>3,004</b>	<b>26,376</b>	<b>28,348</b>	<b>198</b>	<b>-1,972</b>	<b>6.6%</b>	<b>-7.0%</b>
<b>Suzuki</b>								
Suzuki Fronx	104	0	104	0	104	104	-	-
Suzuki Ignis	51	138	632	1,244	-87	-612	-63.0%	-49.2%
Suzuki Jimny	316	923	5,237	6,324	-607	-1,087	-65.8%	-17.2%
Suzuki S-Cross	37	57	389	558	-20	-169	-35.1%	-30.3%
Suzuki Swift	238	548	2,517	4,145	-310	-1,628	-56.6%	-39.3%
Suzuki Vitara	89	309	1,609	1,924	-220	-315	-71.2%	-16.4%
<b>Suzuki Total</b>	<b>835</b>	<b>1,975</b>	<b>10,488</b>	<b>14,195</b>	<b>-1,140</b>	<b>-3,707</b>	<b>-57.7%</b>	<b>-26.1%</b>
<b>Tesla</b>								
Tesla Model 3	0	0	0	10,600	0	-10,600	-	-100.0%
Tesla Model Y	0	0	0	12,516	0	-12,516	-	-100.0%
<b>Tesla Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>23,116</b>	<b>0</b>	<b>-23,116</b>	<b>-</b>	<b>-100.0%</b>

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	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Toyota</b>								
Toyota bZ4X	114	70	596	717	44	-121	62.9%	-16.9%
Toyota Camry	1,170	933	6,585	13,219	237	-6,634	25.4%	-50.2%
Toyota C-HR	284	321	2,274	2,040	-37	234	-11.5%	11.5%
Toyota Coaster	52	22	481	183	30	298	136.4%	162.8%
Toyota Corolla	1,823	1,855	13,145	17,722	-32	-4,577	-1.7%	-25.8%
Toyota Corolla Cross	1,269	633	8,090	6,638	636	1,452	100.5%	21.9%
Toyota Fortuner	350	178	2,353	2,062	172	291	96.6%	14.1%
Toyota GR86 / 86	72	37	526	375	35	151	94.6%	40.3%
Toyota Granvia	0	13	33	78	-13	-45	-100.0%	-57.7%
Toyota Hiace Commuter	366	337	2,969	1,770	29	1,199	8.6%	67.7%
Toyota Hiace Van	418	1,042	6,953	7,842	-624	-889	-59.9%	-11.3%
Toyota Hilux 4X2	865	645	5,563	4,802	220	761	34.1%	15.8%
Toyota Hilux 4X4	3,958	3,851	30,203	32,956	107	-2,753	2.8%	-8.4%
Toyota Kluger	693	1,103	6,040	6,964	-410	-924	-37.2%	-13.3%
Toyota Landcruiser PU/CC	909	1,062	7,091	8,185	-153	-1,094	-14.4%	-13.4%
Toyota Landcruiser Wagon	1,208	1,442	7,722	11,181	-234	-3,459	-16.2%	-30.9%
Toyota Mirai	0	1	2	9	-1	-7	-100.0%	-77.8%
Toyota Prado	2,033	3	19,955	3,522	2,030	16,433	>999%	466.6%
Toyota RAV4	4,115	6,712	32,564	38,050	-2,597	-5,486	-38.7%	-14.4%
Toyota Supra	29	23	132	164	6	-32	26.1%	-19.5%
Toyota Tundra	74	22	564	234	52	330	236.4%	141.0%
Toyota Yaris	218	179	2,034	1,747	39	287	21.8%	16.4%
Toyota Yaris Cross	771	1,006	7,616	5,036	-235	2,580	-23.4%	51.2%
<b>Toyota Total</b>	<b>20,791</b>	<b>21,490</b>	<b>163,491</b>	<b>165,496</b>	<b>-699</b>	<b>-2,005</b>	<b>-3.3%</b>	<b>-1.2%</b>
<b>UD Trucks</b>								
UD Trucks (HD)	32	59	295	582	-27	-287	-45.8%	-49.3%
UD Trucks (MD)	4	6	45	63	-2	-18	-33.3%	-28.6%
<b>UD Trucks Total</b>	<b>36</b>	<b>65</b>	<b>340</b>	<b>645</b>	<b>-29</b>	<b>-305</b>	<b>-44.6%</b>	<b>-47.3%</b>
<b>Volkswagen</b>								
Volkswagen Amarok 4X4	423	595	3,928	6,008	-172	-2,080	-28.9%	-34.6%
Volkswagen Arteon	0	1	0	86	-1	-86	-100.0%	-100.0%
Volkswagen Caddy	12	15	80	72	-3	8	-20.0%	11.1%
Volkswagen Caddy Cargo Van	73	69	581	544	4	37	5.8%	6.8%
Volkswagen California	0	9	17	98	-9	-81	-100.0%	-82.7%
Volkswagen Caravelle	0	0	3	3	0	0	-	0.0%
Volkswagen Crafter	97	69	309	555	28	-246	40.6%	-44.3%
Volkswagen Golf	273	251	2,225	1,623	22	602	8.8%	37.1%
Volkswagen ID. Buzz	70	0	277	0	70	277	-	-
Volkswagen ID. Buzz Cargo	11	0	118	0	11	118	-	-
Volkswagen ID.4	219	0	552	0	219	552	-	-
Volkswagen ID.5	52	0	178	0	52	178	-	-
Volkswagen Multivan	33	41	187	408	-8	-221	-19.5%	-54.2%
Volkswagen Passat	2	11	66	89	-9	-23	-81.8%	-25.8%
Volkswagen Passat Alltrack	0	8	3	80	-8	-77	-100.0%	-96.3%
Volkswagen Polo	90	159	578	1,171	-69	-593	-43.4%	-50.6%
Volkswagen Tayron	144	0	144	0	144	144	-	-
Volkswagen T-Cross	97	244	1,067	831	-147	236	-60.2%	28.4%
Volkswagen Tiguan	437	354	2,424	3,325	83	-901	23.4%	-27.1%
Volkswagen Tiguan Allspace	203	178	2,623	2,892	25	-269	14.0%	-9.3%
Volkswagen Touareg	58	102	585	515	-44	70	-43.1%	13.6%
Volkswagen Transporter	8	52	180	544	-44	-364	-84.6%	-66.9%
Volkswagen T-Roc	324	632	3,677	5,353	-308	-1,676	-48.7%	-31.3%
<b>Volkswagen Total</b>	<b>2,626</b>	<b>2,790</b>	<b>19,802</b>	<b>24,197</b>	<b>-164</b>	<b>-4,395</b>	<b>-5.9%</b>	<b>-18.2%</b>

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	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Volvo Car</b>								
Volvo C40	7	67	165	408	-60	-243	-89.6%	-59.6%
Volvo EX30	71	220	869	1,534	-149	-665	-67.7%	-43.4%
Volvo EX90	18	0	147	0	18	147	-	-
Volvo S60	0	9	37	107	-9	-70	-100.0%	-65.4%
Volvo V60 Cross Country	5	11	92	111	-6	-19	-54.5%	-17.1%
Volvo XC40	282	319	1,771	2,198	-37	-427	-11.6%	-19.4%
Volvo XC60	193	139	1,198	1,426	54	-228	38.8%	-16.0%
Volvo XC90	65	55	484	562	10	-78	18.2%	-13.9%
<b>Volvo Car Total</b>	<b>641</b>	<b>820</b>	<b>4,763</b>	<b>6,346</b>	<b>-179</b>	<b>-1,583</b>	<b>-21.8%</b>	<b>-24.9%</b>
<b>Volvo Commercial</b>								
Volvo Truck (HD)	162	188	1,512	2,131	-26	-619	-13.8%	-29.0%
Volvo Truck (MD)	3	9	24	55	-6	-31	-66.7%	-56.4%
<b>Volvo Commercial Total</b>	<b>165</b>	<b>197</b>	<b>1,536</b>	<b>2,186</b>	<b>-32</b>	<b>-650</b>	<b>-16.2%</b>	<b>-29.7%</b>
<b>Western Star</b>								
Western Star (HD)	19	16	110	173	3	-63	18.8%	-36.4%
<b>Western Star Total</b>	<b>19</b>	<b>16</b>	<b>110</b>	<b>173</b>	<b>3</b>	<b>-63</b>	<b>18.8%</b>	<b>-36.4%</b>
<b>Zeekr</b>								
Zeekr 009	9	0	83	0	9	83	-	-
Zeekr X	79	0	527	0	79	527	-	-
<b>Zeekr Total</b>	<b>88</b>	<b>0</b>	<b>610</b>	<b>0</b>	<b>88</b>	<b>610</b>	<b>-</b>	<b>-</b>
<b>TOTAL</b>	<b>100,539</b>	<b>98,328</b>	<b>812,447</b>	<b>830,226</b>	<b>2,211</b>	<b>-17,779</b>	<b>2.2%</b>	<b>-2.1%</b>