

# VFACTS NATIONAL REPORT



FEDERAL CHAMBER OF AUTOMOTIVE INDUSTRIES

## NEW VEHICLE SALES

*JULY 2025*

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Total Market</b>								
AUSTRALIAN CAPITAL TERRITORY	1,441	1,418	9,993	11,008	23	-1,015	1.6%	-9.2%
NEW SOUTH WALES	30,940	30,361	216,084	221,557	579	-5,473	1.9%	-2.5%
NORTHERN TERRITORY	1,047	947	6,364	6,376	100	-12	10.6%	-0.2%
QUEENSLAND	22,806	20,937	154,594	157,410	1,869	-2,816	8.9%	-1.8%
SOUTH AUSTRALIA	6,824	6,921	46,295	48,585	-97	-2,290	-1.4%	-4.7%
TASMANIA	1,548	1,564	10,973	11,876	-16	-903	-1.0%	-7.6%
VICTORIA	27,496	26,667	190,384	197,894	829	-7,510	3.1%	-3.8%
WESTERN AUSTRALIA	10,995	10,671	77,221	77,192	324	29	3.0%	0.0%
<b>Total</b>	<b>103,097</b>	<b>99,486</b>	<b>711,908</b>	<b>731,898</b>	<b>3,611</b>	<b>-19,990</b>	<b>3.6%</b>	<b>-2.7%</b>

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This report is compiled with the assistance of R. L. Polk Australia Pty Ltd in conjunction with the FCAI.

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TOTAL MARKET SEGMENTATION  
JULY 2025

Volumes

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Passenger	13,946	17,291	95,608	130,577	-3,345	-34,969	-19.3	-26.8
SUV	63,079	56,590	428,284	407,944	6,489	20,340	11.5	5.0
Light Commercial	22,437	21,715	161,737	163,800	722	-2,063	3.3	-1.3
Heavy Commercial	3,635	3,890	26,279	29,577	-255	-3,298	-6.6	-11.2
<b>Total Market</b>	<b>103,097</b>	<b>99,486</b>	<b>711,908</b>	<b>731,898</b>	<b>3,611</b>	<b>-19,990</b>	<b>3.6</b>	<b>-2.7</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Micro	637	481	4,523	3,601	156	922	32.4	25.6
Light	1,802	3,122	16,098	18,221	-1,320	-2,123	-42.3	-11.7
Small	6,417	8,221	43,685	57,283	-1,804	-13,598	-21.9	-23.7
Medium	2,181	3,192	13,000	36,931	-1,011	-23,931	-31.7	-64.8
Large	165	178	1,350	1,302	-13	48	-7.3	3.7
Upper Large	27	24	219	169	3	50	12.5	29.6
People Movers	1,563	1,307	8,650	7,586	256	1,064	19.6	14.0
Sports	1,154	766	8,083	5,484	388	2,599	50.7	47.4
SUV Light	4,305	3,925	31,842	30,593	380	1,249	9.7	4.1
SUV Small	17,176	15,313	119,801	108,628	1,863	11,173	12.2	10.3
SUV Medium	24,976	22,393	163,036	163,745	2,583	-709	11.5	-0.4
SUV Large	14,150	12,236	99,386	87,656	1,914	11,730	15.6	13.4
SUV Upper Large	2,472	2,723	14,219	17,322	-251	-3,103	-9.2	-17.9
Light Buses < 20 Seats	581	420	3,000	1,857	161	1,143	38.3	61.6
Light Buses => 20 Seats	85	20	429	161	65	268	325.0	166.5
Vans/CC <= 2.5t	124	110	881	828	14	53	12.7	6.4
Vans/CC 2.5-3.5t	1,550	2,140	13,219	14,830	-590	-1,611	-27.6	-10.9
PU/CC 4X2	2,022	2,041	13,635	16,020	-19	-2,385	-0.9	-14.9
PU/CC 4X4	17,351	16,159	125,456	124,209	1,192	1,247	7.4	1.0
Pick-Up/CC > \$100K	724	825	5,117	5,895	-101	-778	-12.2	-13.2
Heavy Commercial	3,635	3,890	26,279	29,577	-255	-3,298	-6.6	-11.2
<b>Total Market</b>	<b>103,097</b>	<b>99,486</b>	<b>711,908</b>	<b>731,898</b>	<b>3,611</b>	<b>-19,990</b>	<b>3.6</b>	<b>-2.7</b>

Percentage Mix

	Month		YTD		Yr to Yr change +/-	
	2025	2024	2025	2024	MTH	YTD
Passenger	13.5	17.4	13.4	17.8	-3.9	-4.4
SUV	61.2	56.9	60.2	55.7	4.3	4.4
Light Commercial	21.8	21.8	22.7	22.4	-0.1	0.3
Heavy Commercial	3.5	3.9	3.7	4.0	-0.4	-0.3
<b>Total Market</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>0.0</b>	<b>0.0</b>

	Month		YTD		Yr to Yr change +/-	
	2025	2024	2025	2024	MTH	YTD
Micro	0.6	0.5	0.6	0.5	0.1	0.1
Light	1.7	3.1	2.3	2.5	-1.4	-0.2
Small	6.2	8.3	6.1	7.8	-2.0	-1.7
Medium	2.1	3.2	1.8	5.0	-1.1	-3.2
Large	0.2	0.2	0.2	0.2	0.0	0.0
Upper Large	0.0	0.0	0.0	0.0	0.0	0.0
People Movers	1.5	1.3	1.2	1.0	0.2	0.2
Sports	1.1	0.8	1.1	0.7	0.3	0.4
SUV Light	4.2	3.9	4.5	4.2	0.2	0.3
SUV Small	16.7	15.4	16.8	14.8	1.3	2.0
SUV Medium	24.2	22.5	22.9	22.4	1.7	0.5
SUV Large	13.7	12.3	14.0	12.0	1.4	2.0
SUV Upper Large	2.4	2.7	2.0	2.4	-0.3	-0.4
Light Buses < 20 Seats	0.6	0.4	0.4	0.3	0.1	0.2
Light Buses => 20 Seats	0.1	0.0	0.1	0.0	0.1	0.0
Vans/CC <= 2.5t	0.1	0.1	0.1	0.1	0.0	0.0
Vans/CC 2.5-3.5t	1.5	2.2	1.9	2.0	-0.6	-0.2
PU/CC 4X2	2.0	2.1	1.9	2.2	-0.1	-0.3
PU/CC 4X4	16.8	16.2	17.6	17.0	0.6	0.7
Pick-Up/CC > \$100K	0.7	0.8	0.7	0.8	-0.1	-0.1
Heavy Commercial	3.5	3.9	3.7	4.0	-0.4	-0.3
<b>Total Market</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>0.0</b>	<b>0.0</b>

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NEW VEHICLE SALES BY MARQUE  
JULY 2025

Total Market	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Alfa Romeo	31	35	313	406	-4	-93	-11.4%	-22.9%
Aston Martin	2	10	108	96	-8	12	-80.0%	12.5%
Audi	1,304	1,070	8,143	9,253	234	-1,110	21.9%	-12.0%
Bentley	9	21	68	123	-12	-55	-57.1%	-44.7%
BMW	2,455	2,130	16,167	15,771	325	396	15.3%	2.5%
BYD	4,607	1,786	27,962	11,334	2,821	16,628	158.0%	146.7%
Chery	3,149	857	17,272	5,152	2,292	12,120	267.4%	235.2%
Chevrolet	320	343	2,256	2,361	-23	-105	-6.7%	-4.4%
Citroen	0	13	7	87	-13	-80	-100.0%	-92.0%
CUPRA	140	123	1,754	1,273	17	481	13.8%	37.8%
Deepal	40	0	139	0	40	139	-	-
Dodge	0	0	0	6	0	-6	-	-100.0%
Ferrari	21	25	121	138	-4	-17	-16.0%	-12.3%
Fiat	30	38	237	328	-8	-91	-21.1%	-27.7%
Fiat Professional	146	132	854	665	14	189	10.6%	28.4%
Ford	7,279	7,749	54,579	57,371	-470	-2,792	-6.1%	-4.9%
Geely	490	0	2,335	0	490	2,335	-	-
Genesis	135	120	900	830	15	70	12.5%	8.4%
GMC	48	0	118	0	48	118	-	-
GWM	4,721	3,319	29,910	24,843	1,402	5,067	42.2%	20.4%
Honda	1,158	1,152	9,226	9,857	6	-631	0.5%	-6.4%
Hyundai	6,687	6,021	45,635	42,103	666	3,532	11.1%	8.4%
Isuzu Ute	3,986	3,821	25,869	29,724	165	-3,855	4.3%	-13.0%
JAC	102	0	1,009	0	102	1,009	-	-
Jaguar	34	53	391	456	-19	-65	-35.8%	-14.3%
Jeep	141	156	1,177	1,438	-15	-261	-9.6%	-18.2%
KGM	335	364	2,615	3,563	-29	-948	-8.0%	-26.6%
Kia	7,402	6,620	48,152	47,920	782	232	11.8%	0.5%
Lamborghini	21	31	171	161	-10	10	-32.3%	6.2%
Land Rover	713	789	5,104	4,807	-76	297	-9.6%	6.2%
LDV	1,113	1,390	8,453	10,186	-277	-1,733	-19.9%	-17.0%
Leapmotor	43	0	352	0	43	352	-	-
Lexus	1,347	1,266	8,685	7,552	81	1,133	6.4%	15.0%
Lotus	3	17	41	119	-14	-78	-82.4%	-65.5%
Maserati	19	42	170	242	-23	-72	-54.8%	-29.8%
Mazda	7,452	8,476	56,394	57,023	-1,024	-629	-12.1%	-1.1%
McLaren	2	3	41	44	-1	-3	-33.3%	-6.8%
Mercedes-Benz Cars	2,167	1,576	13,313	11,189	591	2,124	37.5%	19.0%
Mercedes-Benz Vans	402	372	2,962	2,717	30	245	8.1%	9.0%
MG	3,008	4,101	24,682	28,694	-1,093	-4,012	-26.7%	-14.0%
MINI	486	434	3,329	2,010	52	1,319	12.0%	65.6%
Mitsubishi	4,983	5,718	38,362	45,352	-735	-6,990	-12.9%	-15.4%
Nissan	2,682	3,301	23,286	28,217	-619	-4,931	-18.8%	-17.5%
Omoda Jaecoo	434	0	1,124	0	434	1,124	-	-
Peugeot	115	151	844	1,341	-36	-497	-23.8%	-37.1%
Polestar	0	0	0	264	0	-264	-	-100.0%
Porsche	442	466	3,407	3,866	-24	-459	-5.2%	-11.9%
RAM	320	303	1,983	2,347	17	-364	5.6%	-15.5%
Renault	421	403	2,871	3,372	18	-501	4.5%	-14.9%
Rolls-Royce	4	11	41	37	-7	4	-63.6%	10.8%
Skoda	328	462	2,482	3,408	-134	-926	-29.0%	-27.2%
Stellantis	24	1	71	1	23	70	>999%	>999%
Subaru	3,264	3,601	23,174	25,344	-337	-2,170	-9.4%	-8.6%
Suzuki	1,125	1,734	9,653	12,220	-609	-2,567	-35.1%	-21.0%
Tesla	0	0	0	23,116	0	-23,116	-	-100.0%
Toyota	21,722	22,705	142,700	144,006	-983	-1,306	-4.3%	-0.9%
Volkswagen	2,400	2,537	17,176	21,407	-137	-4,231	-5.4%	-19.8%
Volvo Car	525	785	4,122	5,526	-260	-1,404	-33.1%	-25.4%
Zeekr	72	0	522	0	72	522	-	-
Daf	35	46	297	405	-11	-108	-23.9%	-26.7%
Dennis Eagle	11	0	58	32	11	26	-	81.3%
Foton Mobility	19	1	32	53	18	-21	>999%	-39.6%
Freightliner	16	17	77	176	-1	-99	-5.9%	-56.3%
Fuso	245	277	1,981	2,239	-32	-258	-11.6%	-11.5%
Hino	396	370	2,532	2,946	26	-414	7.0%	-14.1%
Hyundai Commercial Vehicles	24	25	169	200	-1	-31	-4.0%	-15.5%
Isuzu	1,072	1,078	7,368	7,713	-6	-345	-0.6%	-4.5%
Iveco Trucks	118	123	1,071	1,342	-5	-271	-4.1%	-20.2%
Kenworth	259	283	1,914	1,994	-24	-80	-8.5%	-4.0%
Mack	74	89	405	614	-15	-209	-16.9%	-34.0%
Man	31	37	209	190	-6	19	-16.2%	10.0%
Mercedes-Benz Trucks	65	84	553	683	-19	-130	-22.6%	-19.0%
Scania	93	128	644	907	-35	-263	-27.3%	-29.0%
SEA Electric	0	0	0	12	0	-12	-	-100.0%
UD Trucks	31	67	304	580	-36	-276	-53.7%	-47.6%
Volvo Commercial	185	200	1,371	1,989	-15	-618	-7.5%	-31.1%
Western Star	14	28	91	157	-14	-66	-50.0%	-42.0%
<b>Total</b>	<b>103,097</b>	<b>99,486</b>	<b>711,908</b>	<b>731,898</b>	<b>3,611</b>	<b>-19,990</b>	<b>3.6%</b>	<b>-2.7%</b>

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NEW VEHICLE SALES SHARE BY MARQUE  
JULY 2025

Total Market	Month		YTD		Variance +/- ppts.	
	2025	2024	2025	2024	MTH	YTD
Alfa Romeo	0.0	0.0	0.0	0.1	-0.01	-0.01
Aston Martin	0.0	0.0	0.0	0.0	-0.01	0.00
Audi	1.3	1.1	1.1	1.3	0.19	-0.12
Bentley	0.0	0.0	0.0	0.0	-0.01	-0.01
BMW	2.4	2.1	2.3	2.2	0.24	0.12
BYD	4.5	1.8	3.9	1.5	2.67	2.38
Chery	3.1	0.9	2.4	0.7	2.19	1.72
Chevrolet	0.3	0.3	0.3	0.3	-0.03	-0.01
Citroen	0.0	0.0	0.0	0.0	-0.01	-0.01
CUPRA	0.1	0.1	0.2	0.2	0.01	0.07
Deepal	0.0	0.0	0.0	0.0	0.04	0.02
Dodge	0.0	0.0	0.0	0.0	0.00	0.00
Ferrari	0.0	0.0	0.0	0.0	0.00	0.00
Fiat	0.0	0.0	0.0	0.0	-0.01	-0.01
Fiat Professional	0.1	0.1	0.1	0.1	0.01	0.03
Ford	7.1	7.8	7.7	7.8	-0.73	-0.17
Geely	0.5	0.0	0.3	0.0	0.48	0.33
Genesis	0.1	0.1	0.1	0.1	0.01	0.01
GMC	0.0	0.0	0.0	0.0	0.05	0.02
GWM	4.6	3.3	4.2	3.4	1.24	0.81
Honda	1.1	1.2	1.3	1.3	-0.03	-0.05
Hyundai	6.5	6.1	6.4	5.8	0.43	0.66
Isuzu Ute	3.9	3.8	3.6	4.1	0.03	-0.43
JAC	0.1	0.0	0.1	0.0	0.10	0.14
Jaguar	0.0	0.1	0.1	0.1	-0.02	-0.01
Jeep	0.1	0.2	0.2	0.2	-0.02	-0.03
KGM	0.3	0.4	0.4	0.5	-0.04	-0.12
Kia	7.2	6.7	6.8	6.5	0.53	0.22
Lamborghini	0.0	0.0	0.0	0.0	-0.01	0.00
Land Rover	0.7	0.8	0.7	0.7	-0.10	0.06
LDV	1.1	1.4	1.2	1.4	-0.32	-0.20
Leapmotor	0.0	0.0	0.0	0.0	0.04	0.05
Lexus	1.3	1.3	1.2	1.0	0.03	0.19
Lotus	0.0	0.0	0.0	0.0	-0.01	-0.01
Maserati	0.0	0.0	0.0	0.0	-0.02	-0.01
Mazda	7.2	8.5	7.9	7.8	-1.29	0.13
McLaren	0.0	0.0	0.0	0.0	0.00	0.00
Mercedes-Benz Cars	2.1	1.6	1.9	1.5	0.52	0.34
Mercedes-Benz Vans	0.4	0.4	0.4	0.4	0.02	0.04
MG	2.9	4.1	3.5	3.9	-1.20	-0.45
MINI	0.5	0.4	0.5	0.3	0.04	0.19
Mitsubishi	4.8	5.7	5.4	6.2	-0.91	-0.81
Nissan	2.6	3.3	3.3	3.9	-0.72	-0.58
Omoda Jaecoo	0.4	0.0	0.2	0.0	0.42	0.16
Peugeot	0.1	0.2	0.1	0.2	-0.04	-0.06
Polestar	0.0	0.0	0.0	0.0	0.00	-0.04
Porsche	0.4	0.5	0.5	0.5	-0.04	-0.05
RAM	0.3	0.3	0.3	0.3	0.01	-0.04
Renault	0.4	0.4	0.4	0.5	0.00	-0.06
Rolls-Royce	0.0	0.0	0.0	0.0	-0.01	0.00
Skoda	0.3	0.5	0.3	0.5	-0.15	-0.12
Stellantis	0.0	0.0	0.0	0.0	0.02	0.01
Subaru	3.2	3.6	3.3	3.5	-0.45	-0.21
Suzuki	1.1	1.7	1.4	1.7	-0.65	-0.31
Tesla	0.0	0.0	0.0	3.2	0.00	-3.16
Toyota	21.1	22.8	20.0	19.7	-1.75	0.37
Volkswagen	2.3	2.6	2.4	2.9	-0.22	-0.51
Volvo Car	0.5	0.8	0.6	0.8	-0.28	-0.18
Zeekr	0.1	0.0	0.1	0.0	0.07	0.07
Daf	0.0	0.0	0.0	0.1	-0.01	-0.01
Dennis Eagle	0.0	0.0	0.0	0.0	0.01	0.00
Foton Mobility	0.0	0.0	0.0	0.0	0.02	0.00
Freightliner	0.0	0.0	0.0	0.0	0.00	-0.01
Fuso	0.2	0.3	0.3	0.3	-0.04	-0.03
Hino	0.4	0.4	0.4	0.4	0.01	-0.05
Hyundai Commercial Vehicles	0.0	0.0	0.0	0.0	0.00	0.00
Isuzu	1.0	1.1	1.0	1.1	-0.04	-0.02
Iveco Trucks	0.1	0.1	0.2	0.2	-0.01	-0.03
Kenworth	0.3	0.3	0.3	0.3	-0.03	0.00
Mack	0.1	0.1	0.1	0.1	-0.02	-0.03
Man	0.0	0.0	0.0	0.0	-0.01	0.00
Mercedes-Benz Trucks	0.1	0.1	0.1	0.1	-0.02	-0.02
Scania	0.1	0.1	0.1	0.1	-0.04	-0.03
SEA Electric	0.0	0.0	0.0	0.0	0.00	0.00
UD Trucks	0.0	0.1	0.0	0.1	-0.04	-0.04
Volvo Commercial	0.2	0.2	0.2	0.3	-0.02	-0.08
Western Star	0.0	0.0	0.0	0.0	-0.01	-0.01
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>0.00</b>	<b>0.00</b>

NEW VEHICLE SALES BY BUYER TYPE  
JULY 2025

Total Market	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Passenger</b>	<b>13,946</b>	<b>17,291</b>	<b>95,608</b>	<b>130,577</b>	<b>-3,345</b>	<b>-34,969</b>	<b>-19.3%</b>	<b>-26.8%</b>
Private	7,266	9,631	51,140	77,090	-2,365	-25,950	-24.6%	-33.7%
Business	4,805	5,788	35,223	39,841	-983	-4,618	-17.0%	-11.6%
Gov't	290	487	1,748	3,500	-197	-1,752	-40.5%	-50.1%
Rental	1,585	1,385	7,497	10,146	200	-2,649	14.4%	-26.1%
<b>SUV</b>	<b>63,079</b>	<b>56,590</b>	<b>428,284</b>	<b>407,944</b>	<b>6,489</b>	<b>20,340</b>	<b>11.5%</b>	<b>5.0%</b>
Private	38,407	34,213	255,275	250,102	4,194	5,173	12.3%	2.1%
Business	19,787	17,828	139,772	126,914	1,959	12,858	11.0%	10.1%
Gov't	1,271	1,728	8,874	10,482	-457	-1,608	-26.4%	-15.3%
Rental	3,614	2,821	24,363	20,446	793	3,917	28.1%	19.2%
<b>Light Commercial</b>	<b>22,437</b>	<b>21,715</b>	<b>161,737</b>	<b>163,800</b>	<b>722</b>	<b>-2,063</b>	<b>3.3%</b>	<b>-1.3%</b>
Private	7,279	6,048	54,470	48,020	1,231	6,450	20.4%	13.4%
Business	13,044	13,426	93,459	100,608	-382	-7,149	-2.8%	-7.1%
Gov't	1,218	1,403	8,683	9,874	-185	-1,191	-13.2%	-12.1%
Rental	896	838	5,125	5,298	58	-173	6.9%	-3.3%
<b>Sub Total</b>	<b>99,462</b>	<b>95,596</b>	<b>685,629</b>	<b>702,321</b>	<b>3,866</b>	<b>-16,692</b>	<b>4.0%</b>	<b>-2.4%</b>
Private	52,952	49,892	360,885	375,212	3,060	-14,327	6.1%	-3.8%
Business	37,636	37,042	268,454	267,363	594	1,091	1.6%	0.4%
Gov't	2,779	3,618	19,305	23,856	-839	-4,551	-23.2%	-19.1%
Rental	6,095	5,044	36,985	35,890	1,051	1,095	20.8%	3.1%
<b>Heavy Commercial</b>	<b>3,635</b>	<b>3,890</b>	<b>26,279</b>	<b>29,577</b>	<b>-255</b>	<b>-3,298</b>	<b>-6.6%</b>	<b>-11.2%</b>
<b>Total</b>	<b>103,097</b>	<b>99,486</b>	<b>711,908</b>	<b>731,898</b>	<b>3,611</b>	<b>-19,990</b>	<b>3.6%</b>	<b>-2.7%</b>

NEW VEHICLE SALES BY FUEL TYPE  
JULY 2025

Total Market	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Passenger</b>								
Diesel	1,245	1,036	6,031	5,773	209	258	20.2%	4.5%
Electric	1,094	1,603	9,168	23,671	-509	-14,503	-31.8%	-61.3%
Hybrid	3,919	4,505	22,502	27,154	-586	-4,652	-13.0%	-17.1%
Hydrogen	0	2	2	8	-2	-6	-100.0%	-75.0%
Petrol	7,614	10,082	57,359	73,481	-2,468	-16,122	-24.5%	-21.9%
PHEV	74	63	546	490	11	56	17.5%	11.4%
<b>SUV</b>								
Diesel	11,059	8,525	74,541	68,207	2,534	6,334	29.7%	9.3%
Electric	4,955	2,417	28,411	30,369	2,538	-1,958	105.0%	-6.4%
Hybrid	13,712	13,464	88,166	72,187	248	15,979	1.8%	22.1%
Hydrogen	0	0	0	1	0	-1	-	-100.0%
Petrol	30,989	30,028	220,416	227,195	961	-6,779	3.2%	-3.0%
PHEV	2,364	2,156	16,750	9,985	208	6,765	9.6%	67.8%
<b>Light Commercial</b>								
Diesel	19,307	19,710	136,520	149,198	-403	-12,678	-2.0%	-8.5%
Electric	23	28	319	227	-5	92	-17.9%	40.5%
Hybrid	126	70	835	311	56	524	80.0%	168.5%
Petrol	1,388	1,907	11,715	14,064	-519	-2,349	-27.2%	-16.7%
PHEV	1,593	0	12,348	0	1,593	12,348	-	-
Heavy Commercial	3,635	3,890	26,279	29,577	-255	-3,298	-6.6%	-11.2%
<b>Total</b>	<b>103,097</b>	<b>99,486</b>	<b>711,908</b>	<b>731,898</b>	<b>3,611</b>	<b>-19,990</b>	<b>3.6%</b>	<b>-2.7%</b>
<b>Passenger, SUV, Light Commercial</b>								
Diesel	31,611	29,271	217,092	223,178	2,340	-6,086	8.0%	-2.7%
Electric	6,072	4,048	37,898	54,267	2,024	-16,369	50.0%	-30.2%
Hybrid	17,757	18,039	111,503	99,652	-282	11,851	-1.6%	11.9%
Hydrogen	0	2	2	9	-2	-7	-100.0%	-77.8%
Petrol	39,991	42,017	289,490	314,740	-2,026	-25,250	-4.8%	-8.0%
PHEV	4,031	2,219	29,644	10,475	1,812	19,169	81.7%	183.0%
Heavy Commercial	3,635	3,890	26,279	29,577	-255	-3,298	-6.6%	-11.2%
<b>Total</b>	<b>103,097</b>	<b>99,486</b>	<b>711,908</b>	<b>731,898</b>	<b>3,611</b>	<b>-19,990</b>	<b>3.6%</b>	<b>-2.7%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Locally Manufactured</b>					0	0	-	-
<b>Total Locally Manufactured</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>-</b>
<b>Imported</b>								
Argentina	0	0	0	5	0	-5	-	-100.0%
Austria	54	46	306	400	8	-94	17.4%	-23.5%
Belgium	9	18	87	100	-9	-13	-50.0%	-13.0%
China	18,850	12,324	121,788	109,345	6,526	12,443	53.0%	11.4%
Czech Republic	708	597	5,047	4,461	111	586	18.6%	13.1%
England	870	1,173	7,985	10,628	-303	-2,643	-25.8%	-24.9%
France	252	351	2,528	2,986	-99	-458	-28.2%	-15.3%
Germany	5,234	4,871	33,986	32,790	363	1,196	7.5%	3.6%
Hungary	603	626	3,964	5,322	-23	-1,358	-3.7%	-25.5%
India	302	114	2,606	2,973	188	-367	164.9%	-12.3%
Indonesia	71	128	731	1,075	-57	-344	-44.5%	-32.0%
Italy	257	290	1,776	1,826	-33	-50	-11.4%	-2.7%
Japan	30,874	33,587	217,952	227,011	-2,713	-9,059	-8.1%	-4.0%
Korea	13,179	13,118	88,346	94,427	61	-6,081	0.5%	-6.4%
Mexico	1,435	880	10,471	8,546	555	1,925	63.1%	22.5%
Poland	196	197	1,012	1,211	-1	-199	-0.5%	-16.4%
Portugal	458	625	3,353	4,721	-167	-1,368	-26.7%	-29.0%
Romania	54	24	57	803	30	-746	125.0%	-92.9%
Slovak Republic	822	648	5,316	4,302	174	1,014	26.9%	23.6%
South Africa	1,338	754	6,903	7,873	584	-970	77.5%	-12.3%
Spain	409	307	3,312	3,138	102	174	33.2%	5.5%
Sweden	49	65	419	507	-16	-88	-24.6%	-17.4%
Thailand	20,596	21,943	148,720	163,756	-1,347	-15,036	-6.1%	-9.2%
Turkey	1,080	804	6,321	4,721	276	1,600	34.3%	33.9%
USA	2,731	3,164	19,978	16,897	-433	3,081	-13.7%	18.2%
Wales	2	4	37	42	-2	-5	-50.0%	-11.9%
Other	2,664	2,828	18,907	22,032	-164	-3,125	-5.8%	-14.2%
<b>Total Imported</b>	<b>103,097</b>	<b>99,486</b>	<b>711,908</b>	<b>731,898</b>	<b>3,611</b>	<b>-19,990</b>	<b>3.6%</b>	<b>-2.7%</b>
<b>Total Market</b>	<b>103,097</b>	<b>99,486</b>	<b>711,908</b>	<b>731,898</b>	<b>3,611</b>	<b>-19,990</b>	<b>3.6%</b>	<b>-2.7%</b>

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NEW VEHICLE SALES BY SEGMENT AND MODEL  
JULY 2025

Micro	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
Micro	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Fiat 500 / Abarth	30	4.7%	38	7.9%	237	5.2%	328	9.1%	-21.1%	-27.7%
Kia Picanto	607	95.3%	443	92.1%	4,286	94.8%	3,273	90.9%	37.0%	31.0%
<b>Total Micro</b>	<b>637</b>	<b>0.6%</b>	<b>481</b>	<b>0.5%</b>	<b>4,523</b>	<b>0.6%</b>	<b>3,601</b>	<b>0.5%</b>	<b>32.4%</b>	<b>25.6%</b>

<b>Total Micro</b>	<b>637</b>	<b>0.6%</b>	<b>481</b>	<b>0.5%</b>	<b>4,523</b>	<b>0.6%</b>	<b>3,601</b>	<b>0.5%</b>	<b>32.4%</b>	<b>25.6%</b>
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Light	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
Light < \$30K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Mazda2	203	15.6%	468	16.9%	2,659	21.2%	2,914	18.6%	-56.6%	-8.8%
MG MG3	484	37.1%	1,477	53.4%	5,770	46.1%	7,620	48.5%	-67.2%	-24.3%
Suzuki Swift	326	25.0%	607	21.9%	2,279	18.2%	3,597	22.9%	-46.3%	-36.6%
Toyota Yaris	292	22.4%	215	7.8%	1,816	14.5%	1,568	10.0%	35.8%	15.8%
<b>Total Light &lt; \$30K</b>	<b>1,305</b>	<b>1.3%</b>	<b>2,767</b>	<b>2.8%</b>	<b>12,524</b>	<b>1.8%</b>	<b>15,699</b>	<b>2.1%</b>	<b>-52.8%</b>	<b>-20.2%</b>

Light > \$30K	Volume		Share		Volume		Share		Variance	%
	2025	2024	2025	2024	2025	2024	2025	2024		
Audi A1	30	6.0%	12	3.4%	260	7.3%	159	6.3%	150.0%	63.5%
Citroen C3	0	0.0%	2	0.6%	6	0.2%	14	0.6%	-100.0%	-57.1%
Hyundai i20	119	23.9%	72	20.3%	842	23.6%	186	7.4%	65.3%	352.7%
MINI Aceman	60	12.1%	0	0.0%	428	12.0%	0	0.0%	-	-
MINI Cooper	181	36.4%	160	45.1%	1,362	38.1%	936	37.1%	13.1%	45.5%
Peugeot 208/e208	0	0.0%	0	0.0%	4	0.1%	0	0.0%	-	-
Skoda Fabia	20	4.0%	17	4.8%	184	5.1%	215	8.5%	17.6%	-14.4%
Volkswagen Polo	87	17.5%	92	25.9%	488	13.7%	1,012	40.1%	-5.4%	-51.8%
<b>Total Light &gt; \$30K</b>	<b>497</b>	<b>0.5%</b>	<b>355</b>	<b>0.4%</b>	<b>3,574</b>	<b>0.5%</b>	<b>2,522</b>	<b>0.3%</b>	<b>40.0%</b>	<b>41.7%</b>

<b>Total Light</b>	<b>1,802</b>	<b>1.7%</b>	<b>3,122</b>	<b>3.1%</b>	<b>16,098</b>	<b>2.3%</b>	<b>18,221</b>	<b>2.5%</b>	<b>-42.3%</b>	<b>-11.7%</b>
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Small	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
Small < \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
BYD Dolphin	275	5.7%	226	3.4%	1,612	4.9%	1,474	3.3%	21.7%	9.4%
Hyundai i30	893	18.4%	663	10.1%	6,472	19.7%	7,178	16.0%	34.7%	-9.8%
Kia Cerato	0	0.0%	1,592	24.1%	1,090	3.3%	9,811	21.9%	-100.0%	-88.9%
Kia K4	658	13.6%	0	0.0%	3,322	10.1%	0	0.0%	-	-
Mazda3	844	17.4%	1,015	15.4%	6,443	19.6%	6,499	14.5%	-16.8%	-0.9%
MG MG5	109	2.2%	257	3.9%	1,457	4.4%	2,509	5.6%	-57.6%	-41.9%
Skoda Scala	13	0.3%	14	0.2%	89	0.3%	249	0.6%	-7.1%	-64.3%
Subaru Impreza	92	1.9%	141	2.1%	1,031	3.1%	1,219	2.7%	-34.8%	-15.4%
Toyota Corolla	1,963	40.5%	2,688	40.8%	11,322	34.5%	15,867	35.4%	-27.0%	-28.6%
<b>Total Small &lt; \$45K</b>	<b>4,847</b>	<b>4.7%</b>	<b>6,596</b>	<b>6.6%</b>	<b>32,838</b>	<b>4.6%</b>	<b>44,806</b>	<b>6.1%</b>	<b>-26.5%</b>	<b>-26.7%</b>

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NEW VEHICLE SALES BY SEGMENT AND MODEL  
JULY 2025

Small > \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Audi A3	326	20.8%	213	13.1%	1,073	9.9%	1,913	15.3%	53.1%	-43.9%
BMW 1 Series	161	10.3%	110	6.8%	1,071	9.9%	640	5.1%	46.4%	67.3%
BMW 2 Series Gran Coupe	103	6.6%	20	1.2%	401	3.7%	384	3.1%	415.0%	4.4%
CUPRA Born	3	0.2%	14	0.9%	312	2.9%	273	2.2%	-78.6%	14.3%
CUPRA Leon	18	1.1%	31	1.9%	146	1.3%	195	1.6%	-41.9%	-25.1%
GWM Ora	68	4.3%	83	5.1%	399	3.7%	675	5.4%	-18.1%	-40.9%
Honda Civic	55	3.5%	87	5.4%	497	4.6%	715	5.7%	-36.8%	-30.5%
Mercedes-Benz A-Class	240	15.3%	188	11.6%	1,169	10.8%	1,352	10.8%	27.7%	-13.5%
Mercedes-Benz B-Class	0	0.0%	0	0.0%	0	0.0%	2	0.0%	-	-100.0%
MG MG4	161	10.3%	307	18.9%	2,429	22.4%	3,078	24.7%	-47.6%	-21.1%
MINI Clubman	0	0.0%	1	0.1%	0	0.0%	174	1.4%	-100.0%	-100.0%
Nissan Leaf	0	0.0%	41	2.5%	62	0.6%	231	1.9%	-100.0%	-73.2%
Peugeot 308/e308	6	0.4%	17	1.0%	57	0.5%	90	0.7%	-64.7%	-36.7%
Renault Megane	0	0.0%	1	0.1%	1	0.0%	24	0.2%	-100.0%	-95.8%
Subaru WRX	133	8.5%	181	11.1%	1,278	11.8%	1,359	10.9%	-26.5%	-6.0%
Volkswagen Golf	296	18.9%	331	20.4%	1,952	18.0%	1,372	11.0%	-10.6%	42.3%
<b>Total Small &gt; \$45K</b>	<b>1,570</b>	<b>1.5%</b>	<b>1,625</b>	<b>1.6%</b>	<b>10,847</b>	<b>1.5%</b>	<b>12,477</b>	<b>1.7%</b>	<b>-3.4%</b>	<b>-13.1%</b>

<b>Total Small</b>	<b>6,417</b>	<b>6.2%</b>	<b>8,221</b>	<b>8.3%</b>	<b>43,685</b>	<b>6.1%</b>	<b>57,283</b>	<b>7.8%</b>	<b>-21.9%</b>	<b>-23.7%</b>
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Medium	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
Medium < \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
BYD Seal	273	17.3%	570	24.8%	1,882	21.1%	4,662	24.6%	-52.1%	-59.6%
Honda Accord	12	0.8%	13	0.6%	72	0.8%	98	0.5%	-7.7%	-26.5%
Hyundai Sonata	29	1.8%	45	2.0%	234	2.6%	328	1.7%	-35.6%	-28.7%
Mazda6	37	2.3%	101	4.4%	794	8.9%	805	4.3%	-63.4%	-1.4%
Skoda Octavia	68	4.3%	66	2.9%	440	4.9%	656	3.5%	3.0%	-32.9%
Toyota Camry	1,156	73.4%	1,498	65.0%	5,415	60.8%	12,286	65.0%	-22.8%	-55.9%
Volkswagen Passat	0	0.0%	10	0.4%	64	0.7%	78	0.4%	-100.0%	-17.9%
<b>Total Medium &lt; \$60K</b>	<b>1,575</b>	<b>1.5%</b>	<b>2,303</b>	<b>2.3%</b>	<b>8,901</b>	<b>1.3%</b>	<b>18,913</b>	<b>2.6%</b>	<b>-31.6%</b>	<b>-52.9%</b>

Medium > \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Alfa Romeo Giulia	12	2.0%	12	1.3%	131	3.2%	145	0.8%	0.0%	-9.7%
Audi A4	1	0.2%	53	6.0%	26	0.6%	316	1.8%	-98.1%	-91.8%
Audi A5	81	13.4%	28	3.1%	298	7.3%	288	1.6%	189.3%	3.5%
BMW 3 Series	155	25.6%	203	22.8%	996	24.3%	1,714	9.5%	-23.6%	-41.9%
BMW 4 Series Gran Coupe	1	0.2%	29	3.3%	18	0.4%	197	1.1%	-96.6%	-90.9%
BMW i4	68	11.2%	158	17.8%	626	15.3%	1,335	7.4%	-57.0%	-53.1%
Genesis G70	2	0.3%	0	0.0%	24	0.6%	24	0.1%	-	0.0%
Hyundai Ioniq 6	6	1.0%	49	5.5%	83	2.0%	282	1.6%	-87.8%	-70.6%
Jaguar XE	0	0.0%	8	0.9%	3	0.1%	53	0.3%	-100.0%	-94.3%
Lexus ES	111	18.3%	89	10.0%	550	13.4%	699	3.9%	24.7%	-21.3%
Mercedes-Benz C-Class	105	17.3%	162	18.2%	921	22.5%	1,277	7.1%	-35.2%	-27.9%
Mercedes-Benz CLA-Class	55	9.1%	57	6.4%	297	7.2%	495	2.7%	-3.5%	-40.0%
Peugeot 508	0	0.0%	9	1.0%	2	0.0%	46	0.3%	-100.0%	-95.7%
Polestar 2	0	0.0%	0	0.0%	0	0.0%	264	1.5%	-	-100.0%
Tesla Model 3	0	0.0%	0	0.0%	0	0.0%	10,600	58.8%	-	-100.0%
Volkswagen Arteon	0	0.0%	1	0.1%	0	0.0%	85	0.5%	-100.0%	-100.0%
Volvo S60	0	0.0%	13	1.5%	37	0.9%	98	0.5%	-100.0%	-62.2%
Volvo V60 Cross Country	9	1.5%	18	2.0%	87	2.1%	100	0.6%	-50.0%	-13.0%
<b>Total Medium &gt; \$60K</b>	<b>606</b>	<b>0.6%</b>	<b>889</b>	<b>0.9%</b>	<b>4,099</b>	<b>0.6%</b>	<b>18,018</b>	<b>2.5%</b>	<b>-31.8%</b>	<b>-77.3%</b>

<b>Total Medium</b>	<b>2,181</b>	<b>2.1%</b>	<b>3,192</b>	<b>3.2%</b>	<b>13,000</b>	<b>1.8%</b>	<b>36,931</b>	<b>5.0%</b>	<b>-31.7%</b>	<b>-64.8%</b>
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Large	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>Large &lt; \$70K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Citroen C5 X	0	0.0%	5	23.8%	1	1.0%	31	21.1%	-100.0%	-96.8%
Skoda Superb	17	100.0%	16	76.2%	96	99.0%	116	78.9%	6.3%	-17.2%
<b>Total Large &lt; \$70K</b>	<b>17</b>	<b>0.0%</b>	<b>21</b>	<b>0.0%</b>	<b>97</b>	<b>0.0%</b>	<b>147</b>	<b>0.0%</b>	<b>-19.0%</b>	<b>-34.0%</b>

Large > \$70K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Audi A6	13	8.8%	41	26.1%	114	9.1%	151	13.1%	-68.3%	-24.5%
Audi A7	4	2.7%	9	5.7%	30	2.4%	25	2.2%	-55.6%	20.0%
Audi e-tron GT	1	0.7%	3	1.9%	19	1.5%	69	6.0%	-66.7%	-72.5%
BMW 5 Series	38	25.7%	19	12.1%	211	16.8%	294	25.5%	100.0%	-28.2%
BMW i5	15	10.1%	4	2.5%	272	21.7%	79	6.8%	275.0%	244.3%
Genesis G80	3	2.0%	9	5.7%	23	1.8%	37	3.2%	-66.7%	-37.8%
IM IM5	18	12.2%	0	0.0%	18	1.4%	0	0.0%	-	-
Jaguar XF	0	0.0%	1	0.6%	0	0.0%	10	0.9%	-100.0%	-100.0%
Maserati Ghibli	0	0.0%	2	1.3%	7	0.6%	10	0.9%	-100.0%	-30.0%
Mercedes-Benz E-Class	38	25.7%	44	28.0%	335	26.7%	195	16.9%	-13.6%	71.8%
Mercedes-Benz EQE	8	5.4%	13	8.3%	90	7.2%	104	9.0%	-38.5%	-13.5%
Porsche Taycan	10	6.8%	10	6.4%	132	10.5%	173	15.0%	0.0%	-23.7%
Toyota Mirai	0	0.0%	2	1.3%	2	0.2%	8	0.7%	-100.0%	-75.0%
<b>Total Large &gt; \$70K</b>	<b>148</b>	<b>0.1%</b>	<b>157</b>	<b>0.2%</b>	<b>1,253</b>	<b>0.2%</b>	<b>1,155</b>	<b>0.2%</b>	<b>-5.7%</b>	<b>8.5%</b>

<b>Total Large</b>	<b>165</b>	<b>0.2%</b>	<b>178</b>	<b>0.2%</b>	<b>1,350</b>	<b>0.2%</b>	<b>1,302</b>	<b>0.2%</b>	<b>-7.3%</b>	<b>3.7%</b>
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Upper Large	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>Upper Large &gt; \$100K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Audi A8	0	0.0%	0	0.0%	3	1.4%	6	3.6%	-	-50.0%
Bentley Sedan	0	0.0%	6	25.0%	6	2.7%	17	10.1%	-100.0%	-64.7%
BMW 6 Series GT	0	0.0%	0	0.0%	0	0.0%	3	1.8%	-	-100.0%
BMW 7 Series	6	22.2%	3	12.5%	29	13.2%	24	14.2%	100.0%	20.8%
BMW 8 Series Gran Coupe	0	0.0%	1	4.2%	12	5.5%	11	6.5%	-100.0%	9.1%
BMW i7	2	7.4%	2	8.3%	18	8.2%	25	14.8%	0.0%	-28.0%
Lexus LS	1	3.7%	1	4.2%	7	3.2%	9	5.3%	0.0%	-22.2%
Lotus Emeya	0	0.0%	3	12.5%	3	1.4%	3	1.8%	-100.0%	0.0%
Mercedes-AMG GT 4D	0	0.0%	0	0.0%	2	0.9%	7	4.1%	-	-71.4%
Mercedes-Benz EQS	0	0.0%	0	0.0%	2	0.9%	6	3.6%	-	-66.7%
Mercedes-Benz S-Class	9	33.3%	1	4.2%	59	26.9%	16	9.5%	800.0%	268.8%
Porsche Panamera	8	29.6%	4	16.7%	67	30.6%	34	20.1%	100.0%	97.1%
Rolls-Royce Sedan	1	3.7%	3	12.5%	11	5.0%	8	4.7%	-66.7%	37.5%
<b>Total Upper Large &gt; \$100K</b>	<b>27</b>	<b>0.0%</b>	<b>24</b>	<b>0.0%</b>	<b>219</b>	<b>0.0%</b>	<b>169</b>	<b>0.0%</b>	<b>12.5%</b>	<b>29.6%</b>

<b>Total Upper Large</b>	<b>27</b>	<b>0.0%</b>	<b>24</b>	<b>0.0%</b>	<b>219</b>	<b>0.0%</b>	<b>169</b>	<b>0.0%</b>	<b>12.5%</b>	<b>29.6%</b>
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People Movers	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>People Movers &lt; \$70K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Ford Tourneo	54	3.8%	0	0.0%	430	5.6%	0	0.0%	-	-
Hyundai Staria	100	7.0%	123	10.2%	665	8.6%	738	11.0%	-18.7%	-9.9%
Kia Carnival	1,240	86.8%	1,033	85.6%	6,413	83.1%	5,605	83.7%	20.0%	14.4%
LDV Mifa	23	1.6%	39	3.2%	141	1.8%	292	4.4%	-41.0%	-51.7%
Volkswagen Caddy	11	0.8%	12	1.0%	68	0.9%	57	0.9%	-8.3%	19.3%
Volkswagen Caravelle	0	0.0%	0	0.0%	3	0.0%	3	0.0%	-	0.0%
<b>Total People Movers &lt; \$70K</b>	<b>1,428</b>	<b>1.4%</b>	<b>1,207</b>	<b>1.2%</b>	<b>7,720</b>	<b>1.1%</b>	<b>6,695</b>	<b>0.9%</b>	<b>18.3%</b>	<b>15.3%</b>

People Movers > \$70K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
LDV Mifa9	0	0.0%	1	1.0%	3	0.3%	2	0.2%	-100.0%	50.0%
Lexus LM	8	5.9%	13	13.0%	171	18.4%	182	20.4%	-38.5%	-6.0%
Mercedes-Benz EQV	10	7.4%	0	0.0%	23	2.5%	7	0.8%	-	228.6%
Mercedes-Benz Marco Polo	0	0.0%	2	2.0%	0	0.0%	13	1.5%	-100.0%	-100.0%
Mercedes-Benz V-Class	20	14.8%	9	9.0%	161	17.3%	121	13.6%	122.2%	33.1%
Mercedes-Benz Vito/ eVito Tour	14	10.4%	5	5.0%	87	9.4%	45	5.1%	180.0%	93.3%
Toyota Granvia	1	0.7%	17	17.0%	33	3.5%	65	7.3%	-94.1%	-49.2%
Volkswagen California	0	0.0%	8	8.0%	17	1.8%	89	10.0%	-100.0%	-80.9%
Volkswagen ID. Buzz	53	39.3%	0	0.0%	207	22.3%	0	0.0%	-	-
Volkswagen Multivan	21	15.6%	45	45.0%	154	16.6%	367	41.2%	-53.3%	-58.0%
Zeekr 009	8	5.9%	0	0.0%	74	8.0%	0	0.0%	-	-
<b>Total People Movers &gt; \$70K</b>	<b>135</b>	<b>0.1%</b>	<b>100</b>	<b>0.1%</b>	<b>930</b>	<b>0.1%</b>	<b>891</b>	<b>0.1%</b>	<b>35.0%</b>	<b>4.4%</b>

<b>Total People Movers</b>	<b>1,563</b>	<b>1.5%</b>	<b>1,307</b>	<b>1.3%</b>	<b>8,650</b>	<b>1.2%</b>	<b>7,586</b>	<b>1.0%</b>	<b>19.6%</b>	<b>14.0%</b>
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Sports	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>Sports &lt; \$90K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Ford Mustang	429	62.4%	11	5.6%	3,288	65.6%	19	1.1%	>999%	>999%
Mazda MX5	83	12.1%	44	22.4%	504	10.0%	343	19.6%	88.6%	46.9%
MINI Cabrio	24	3.5%	4	2.0%	183	3.6%	186	10.6%	500.0%	-1.6%
Nissan Z	5	0.7%	28	14.3%	97	1.9%	232	13.2%	-82.1%	-58.2%
Subaru BRZ	53	7.7%	70	35.7%	490	9.8%	636	36.3%	-24.3%	-23.0%
Toyota GR86 / 86	94	13.7%	39	19.9%	454	9.1%	338	19.3%	141.0%	34.3%
<b>Total Sports &lt; \$90K</b>	<b>688</b>	<b>0.7%</b>	<b>196</b>	<b>0.2%</b>	<b>5,016</b>	<b>0.7%</b>	<b>1,754</b>	<b>0.2%</b>	<b>251.0%</b>	<b>186.0%</b>

Sports > \$90K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Audi A5	0	0.0%	13	3.1%	7	0.3%	68	2.5%	-100.0%	-89.7%
Audi TT	0	0.0%	2	0.5%	0	0.0%	47	1.7%	-100.0%	-100.0%
BMW 2 Series Coupe/Conv	79	24.4%	125	29.3%	656	30.1%	1,025	37.8%	-36.8%	-36.0%
BMW 4 Series Coupe/Conv	66	20.4%	63	14.8%	344	15.8%	446	16.5%	4.8%	-22.9%
BMW Z4	3	0.9%	10	2.3%	38	1.7%	53	2.0%	-70.0%	-28.3%
Chevrolet Corvette Stingray	22	6.8%	21	4.9%	125	5.7%	131	4.8%	4.8%	-4.6%
Jaguar F-Type	3	0.9%	2	0.5%	17	0.8%	38	1.4%	50.0%	-55.3%
Lotus Emira	3	0.9%	8	1.9%	33	1.5%	110	4.1%	-62.5%	-70.0%
Mercedes-Benz C-Class Cpe/Conv	0	0.0%	1	0.2%	0	0.0%	40	1.5%	-100.0%	-100.0%
Mercedes-Benz CLE-Class	101	31.2%	69	16.2%	576	26.5%	199	7.3%	46.4%	189.4%
Mercedes-Benz E-Class Cpe/Conv	0	0.0%	0	0.0%	1	0.0%	17	0.6%	-	-94.1%
MG Cyberster	1	0.3%	0	0.0%	38	1.7%	0	0.0%	-	-
Porsche Boxster	12	3.7%	41	9.6%	104	4.8%	165	6.1%	-70.7%	-37.0%
Porsche Cayman	16	4.9%	50	11.7%	135	6.2%	230	8.5%	-68.0%	-41.3%
Toyota Supra	18	5.6%	21	4.9%	103	4.7%	141	5.2%	-14.3%	-27.0%
<b>Total Sports &gt; \$90K</b>	<b>324</b>	<b>0.3%</b>	<b>426</b>	<b>0.4%</b>	<b>2,177</b>	<b>0.3%</b>	<b>2,710</b>	<b>0.4%</b>	<b>-23.9%</b>	<b>-19.7%</b>

VFACTS  
National

NEW VEHICLE SALES BY SEGMENT AND MODEL  
JULY 2025

Sports > \$200K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Aston Martin Coupe/Conv	0	0.0%	6	4.2%	71	8.0%	54	5.3%	-100.0%	31.5%
Bentley Coupe/Conv	5	3.5%	13	9.0%	35	3.9%	66	6.5%	-61.5%	-47.0%
BMW 8 Series	1	0.7%	2	1.4%	14	1.6%	21	2.1%	-50.0%	-33.3%
Chevrolet Corvette E-Ray	5	3.5%	0	0.0%	10	1.1%	0	0.0%	-	-
Chevrolet Corvette Z06	1	0.7%	5	3.5%	22	2.5%	26	2.5%	-80.0%	-15.4%
Ferrari Coupe/Conv	17	12.0%	20	13.9%	102	11.5%	105	10.3%	-15.0%	-2.9%
Lamborghini Coupe/Conv	9	6.3%	16	11.1%	67	7.5%	94	9.2%	-43.8%	-28.7%
Lexus LC	5	3.5%	6	4.2%	38	4.3%	41	4.0%	-16.7%	-7.3%
Maserati Coupe/Conv	0	0.0%	5	3.5%	10	1.1%	10	1.0%	-100.0%	0.0%
McLaren Coupe/Conv	2	1.4%	3	2.1%	41	4.6%	44	4.3%	-33.3%	-6.8%
Mercedes-AMG GT Cpe/Conv	19	13.4%	0	0.0%	87	9.8%	0	0.0%	-	-
Mercedes-Benz SL-Class	0	0.0%	1	0.7%	17	1.9%	35	3.4%	-100.0%	-51.4%
Porsche 911	77	54.2%	63	43.8%	366	41.1%	509	49.9%	22.2%	-28.1%
Rolls-Royce Coupe/Conv	1	0.7%	4	2.8%	10	1.1%	15	1.5%	-75.0%	-33.3%
<b>Total Sports &gt; \$200K</b>	<b>142</b>	<b>0.1%</b>	<b>144</b>	<b>0.1%</b>	<b>890</b>	<b>0.1%</b>	<b>1,020</b>	<b>0.1%</b>	<b>-1.4%</b>	<b>-12.7%</b>
<b>Total Sports</b>	<b>1,154</b>	<b>1.1%</b>	<b>766</b>	<b>0.8%</b>	<b>8,083</b>	<b>1.1%</b>	<b>5,484</b>	<b>0.7%</b>	<b>50.7%</b>	<b>47.4%</b>
<b>Total Passenger &lt; \$</b>	<b>10,497</b>	<b>10.2%</b>	<b>13,571</b>	<b>13.6%</b>	<b>71,619</b>	<b>10.1%</b>	<b>91,615</b>	<b>12.5%</b>	<b>-22.7%</b>	<b>-21.8%</b>
<b>Total Passenger &gt; \$</b>	<b>3,449</b>	<b>3.3%</b>	<b>3,720</b>	<b>3.7%</b>	<b>23,989</b>	<b>3.4%</b>	<b>38,962</b>	<b>5.3%</b>	<b>-7.3%</b>	<b>-38.4%</b>
<b>Total Passenger</b>	<b>13,946</b>	<b>13.5%</b>	<b>17,291</b>	<b>17.4%</b>	<b>95,608</b>	<b>13.4%</b>	<b>130,577</b>	<b>17.8%</b>	<b>-19.3%</b>	<b>-26.8%</b>

NEW VEHICLE SALES BY MARQUE - PASSENGER  
JULY 2025

	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Alfa Romeo	12	0.1%	12	0.1%	131	0.1%	145	0.1%	0.0%	-9.7%
Aston Martin	0	0.0%	6	0.0%	71	0.1%	54	0.0%	-100.0%	31.5%
Audi	456	3.3%	374	2.2%	1,830	1.9%	3,042	2.3%	21.9%	-39.8%
Bentley	5	0.0%	19	0.1%	41	0.0%	83	0.1%	-73.7%	-50.6%
BMW	698	5.0%	749	4.3%	4,706	4.9%	6,251	4.8%	-6.8%	-24.7%
BYD	548	3.9%	796	4.6%	3,494	3.7%	6,136	4.7%	-31.2%	-43.1%
Chevrolet	28	0.2%	26	0.2%	157	0.2%	157	0.1%	7.7%	0.0%
Citroen	0	0.0%	7	0.0%	7	0.0%	45	0.0%	-100.0%	-84.4%
CUPRA	21	0.2%	45	0.3%	458	0.5%	468	0.4%	-53.3%	-2.1%
Ferrari	17	0.1%	20	0.1%	102	0.1%	105	0.1%	-15.0%	-2.9%
Fiat	30	0.2%	38	0.2%	237	0.2%	328	0.3%	-21.1%	-27.7%
Ford	483	3.5%	11	0.1%	3,718	3.9%	19	0.0%	>999%	>999%
Genesis	5	0.0%	9	0.1%	47	0.0%	61	0.0%	-44.4%	-23.0%
GWM	68	0.5%	83	0.5%	399	0.4%	675	0.5%	-18.1%	-40.9%
Honda	67	0.5%	100	0.6%	569	0.6%	813	0.6%	-33.0%	-30.0%
Hyundai	1,147	8.2%	952	5.5%	8,296	8.7%	8,712	6.7%	20.5%	-4.8%
Jaguar	3	0.0%	11	0.1%	20	0.0%	101	0.1%	-72.7%	-80.2%
Kia	2,505	18.0%	3,068	17.7%	15,111	15.8%	18,689	14.3%	-18.4%	-19.1%
Lamborghini	9	0.1%	16	0.1%	67	0.1%	94	0.1%	-43.8%	-28.7%
LDV	23	0.2%	40	0.2%	144	0.2%	294	0.2%	-42.5%	-51.0%
Lexus	125	0.9%	109	0.6%	766	0.8%	931	0.7%	14.7%	-17.7%
Lotus	3	0.0%	11	0.1%	36	0.0%	113	0.1%	-72.7%	-68.1%
Maserati	0	0.0%	7	0.0%	17	0.0%	20	0.0%	-100.0%	-15.0%
Mazda	1,167	8.4%	1,628	9.4%	10,400	10.9%	10,561	8.1%	-28.3%	-1.5%
McLaren	2	0.0%	3	0.0%	41	0.0%	44	0.0%	-33.3%	-6.8%
Mercedes-Benz Cars	575	4.1%	536	3.1%	3,556	3.7%	3,745	2.9%	7.3%	-5.0%
Mercedes-Benz Vans	44	0.3%	16	0.1%	271	0.3%	186	0.1%	175.0%	45.7%
MG	773	5.5%	2,041	11.8%	9,712	10.2%	13,207	10.1%	-62.1%	-26.5%
MINI	265	1.9%	165	1.0%	1,973	2.1%	1,296	1.0%	60.6%	52.2%
Nissan	5	0.0%	69	0.4%	159	0.2%	463	0.4%	-92.8%	-65.7%
Peugeot	6	0.0%	26	0.2%	63	0.1%	136	0.1%	-76.9%	-53.7%
Polestar	0	0.0%	0	0.0%	0	0.0%	264	0.2%	-	-100.0%
Porsche	123	0.9%	168	1.0%	804	0.8%	1,111	0.9%	-26.8%	-27.6%
Renault	0	0.0%	1	0.0%	1	0.0%	24	0.0%	-100.0%	-95.8%
Rolls-Royce	2	0.0%	7	0.0%	21	0.0%	23	0.0%	-71.4%	-8.7%
Skoda	118	0.8%	113	0.7%	809	0.8%	1,236	0.9%	4.4%	-34.5%
Subaru	278	2.0%	392	2.3%	2,799	2.9%	3,214	2.5%	-29.1%	-12.9%
Suzuki	326	2.3%	607	3.5%	2,279	2.4%	3,597	2.8%	-46.3%	-36.6%
Tesla	0	0.0%	0	0.0%	0	0.0%	10,600	8.1%	-	-100.0%
Toyota	3,524	25.3%	4,480	25.9%	19,145	20.0%	30,273	23.2%	-21.3%	-36.8%
Volkswagen	468	3.4%	499	2.9%	2,953	3.1%	3,063	2.3%	-6.2%	-3.6%
Volvo Car	9	0.1%	31	0.2%	124	0.1%	198	0.2%	-71.0%	-37.4%
Zeekr	8	0.1%	0	0.0%	74	0.1%	0	0.0%	-	-
<b>Total Passenger</b>	<b>13,946</b>	<b>100.0%</b>	<b>17,291</b>	<b>100.0%</b>	<b>95,608</b>	<b>100.0%</b>	<b>130,577</b>	<b>100.0%</b>	<b>-19.3%</b>	<b>-26.8%</b>

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NEW VEHICLE SALES BY SEGMENT AND MODEL  
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SUV Light	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
SUV Light										
Ford Puma	0	0.0%	24	0.6%	1	0.0%	803	2.6%	-100.0%	-99.9%
Hyundai Inster	38	0.9%	0	0.0%	238	0.7%	0	0.0%	-	-
Hyundai Venue	655	15.2%	633	16.1%	4,595	14.4%	3,903	12.8%	3.5%	17.7%
Jeep Avenger	24	0.6%	1	0.0%	71	0.2%	1	0.0%	>999%	>999%
Kia Stonic	489	11.4%	342	8.7%	3,621	11.4%	3,203	10.5%	43.0%	13.1%
Mazda CX-3	1,293	30.0%	1,608	41.0%	9,514	29.9%	10,145	33.2%	-19.6%	-6.2%
Nissan Juke	64	1.5%	80	2.0%	478	1.5%	1,273	4.2%	-20.0%	-62.5%
Renault Captur	0	0.0%	4	0.1%	7	0.0%	141	0.5%	-100.0%	-95.0%
Suzuki Ignis	68	1.6%	109	2.8%	581	1.8%	1,106	3.6%	-37.6%	-47.5%
Suzuki Jimny	556	12.9%	691	17.6%	4,921	15.5%	5,401	17.7%	-19.5%	-8.9%
Toyota Yaris Cross	958	22.3%	331	8.4%	6,845	21.5%	4,030	13.2%	189.4%	69.9%
Volkswagen T-Cross	160	3.7%	102	2.6%	970	3.0%	587	1.9%	56.9%	65.2%
<b>Total SUV Light</b>	<b>4,305</b>	<b>4.2%</b>	<b>3,925</b>	<b>3.9%</b>	<b>31,842</b>	<b>4.5%</b>	<b>30,593</b>	<b>4.2%</b>	<b>9.7%</b>	<b>4.1%</b>

<b>Total SUV Light</b>	<b>4,305</b>	<b>4.2%</b>	<b>3,925</b>	<b>3.9%</b>	<b>31,842</b>	<b>4.5%</b>	<b>30,593</b>	<b>4.2%</b>	<b>9.7%</b>	<b>4.1%</b>
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SUV Small	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
SUV Small < \$45K										
Chery C5/E5 & Omoda 5	392	2.9%	346	3.0%	3,083	3.2%	3,279	3.9%	13.3%	-6.0%
Chery Tiggo 4 Pro	2,065	15.4%	0	0.0%	10,061	10.6%	0	0.0%	-	-
Citroen C4	0	0.0%	3	0.0%	0	0.0%	18	0.0%	-100.0%	-100.0%
GWM Haval Jolion	1,687	12.6%	1,119	9.6%	10,716	11.3%	8,250	9.8%	50.8%	29.9%
Honda HR-V	414	3.1%	206	1.8%	2,817	3.0%	1,935	2.3%	101.0%	45.6%
Hyundai Kona	1,903	14.2%	1,470	12.6%	13,144	13.8%	10,418	12.3%	29.5%	26.2%
Jeep Compass	11	0.1%	34	0.3%	126	0.1%	385	0.5%	-67.6%	-67.3%
Kia Seltos	830	6.2%	579	5.0%	5,263	5.5%	5,116	6.0%	43.4%	2.9%
Mazda CX-30	1,264	9.4%	1,263	10.8%	7,466	7.8%	7,437	8.8%	0.1%	0.4%
Mazda MX-30	0	0.0%	4	0.0%	5	0.0%	97	0.1%	-100.0%	-94.8%
MG S5	237	1.8%	0	0.0%	514	0.5%	0	0.0%	-	-
MG ZS	1,562	11.6%	1,815	15.6%	11,739	12.3%	13,624	16.1%	-13.9%	-13.8%
Mitsubishi ASX	840	6.3%	1,171	10.0%	7,496	7.9%	7,251	8.6%	-28.3%	3.4%
Mitsubishi Eclipse Cross	262	2.0%	637	5.5%	3,524	3.7%	6,043	7.1%	-58.9%	-41.7%
Nissan Qashqai	321	2.4%	489	4.2%	3,104	3.3%	4,413	5.2%	-34.4%	-29.7%
Renault Arkana	17	0.1%	74	0.6%	150	0.2%	275	0.3%	-77.0%	-45.5%
Renault Duster	54	0.4%	0	0.0%	56	0.1%	0	0.0%	-	-
Skoda Kamiq	84	0.6%	193	1.7%	473	0.5%	837	1.0%	-56.5%	-43.5%
Subaru Crosstrek	760	5.7%	1,068	9.2%	6,762	7.1%	7,076	8.4%	-28.8%	-4.4%
Suzuki S-Cross	37	0.3%	38	0.3%	352	0.4%	501	0.6%	-2.6%	-29.7%
Suzuki Vitara	138	1.0%	289	2.5%	1,520	1.6%	1,615	1.9%	-52.2%	-5.9%
Toyota Corolla Cross	533	4.0%	860	7.4%	6,821	7.2%	6,005	7.1%	-38.0%	13.6%
<b>Total SUV Small &lt; \$45K</b>	<b>13,411</b>	<b>13.0%</b>	<b>11,658</b>	<b>11.7%</b>	<b>95,192</b>	<b>13.4%</b>	<b>84,575</b>	<b>11.6%</b>	<b>15.0%</b>	<b>12.6%</b>

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SUV Small > \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Alfa Romeo Tonale	7	0.2%	19	0.5%	103	0.4%	181	0.8%	-63.2%	-43.1%
Audi Q2	62	1.6%	199	5.4%	554	2.3%	808	3.4%	-68.8%	-31.4%
Audi Q3	387	10.3%	293	8.0%	2,010	8.2%	3,109	12.9%	32.1%	-35.3%
BMW X1	554	14.7%	409	11.2%	3,245	13.2%	2,664	11.1%	35.5%	21.8%
BMW X2	165	4.4%	179	4.9%	1,364	5.5%	907	3.8%	-7.8%	50.4%
CUPRA Ateca	3	0.1%	10	0.3%	60	0.2%	131	0.5%	-70.0%	-54.2%
CUPRA Formentor	36	1.0%	68	1.9%	945	3.8%	674	2.8%	-47.1%	40.2%
Genesis GV60	2	0.1%	4	0.1%	11	0.0%	50	0.2%	-50.0%	-78.0%
Jaguar E-Pace	11	0.3%	9	0.2%	149	0.6%	98	0.4%	22.2%	52.0%
Kia EV3	251	6.7%	0	0.0%	1,404	5.7%	0	0.0%	-	-
Kia Niro	10	0.3%	130	3.6%	319	1.3%	958	4.0%	-92.3%	-66.7%
Lexus LBX	129	3.4%	143	3.9%	1,351	5.5%	813	3.4%	-9.8%	66.2%
Lexus UX	156	4.1%	61	1.7%	687	2.8%	554	2.3%	155.7%	24.0%
Mercedes-Benz EQA	52	1.4%	77	2.1%	498	2.0%	701	2.9%	-32.5%	-29.0%
Mercedes-Benz GLA-Class	373	9.9%	231	6.3%	2,040	8.3%	1,242	5.2%	61.5%	64.3%
MINI Countryman	221	5.9%	269	7.4%	1,356	5.5%	714	3.0%	-17.8%	89.9%
Peugeot 2008	10	0.3%	7	0.2%	121	0.5%	292	1.2%	42.9%	-58.6%
Renault Megane E-Tech	5	0.1%	12	0.3%	156	0.6%	183	0.8%	-58.3%	-14.8%
Toyota C-HR	506	13.4%	364	10.0%	1,990	8.1%	1,719	7.1%	39.0%	15.8%
Volkswagen T-Roc	458	12.2%	625	17.1%	3,353	13.6%	4,721	19.6%	-26.7%	-29.0%
Volvo C40	0	0.0%	50	1.4%	158	0.6%	341	1.4%	-100.0%	-53.7%
Volvo EX30	101	2.7%	313	8.6%	798	3.2%	1,314	5.5%	-67.7%	-39.3%
Volvo XC40	202	5.4%	183	5.0%	1,489	6.1%	1,879	7.8%	10.4%	-20.8%
Zeekr X	64	1.7%	0	0.0%	448	1.8%	0	0.0%	-	-
<b>Total SUV Small &gt; \$45K</b>	<b>3,765</b>	<b>3.7%</b>	<b>3,655</b>	<b>3.7%</b>	<b>24,609</b>	<b>3.5%</b>	<b>24,053</b>	<b>3.3%</b>	<b>3.0%</b>	<b>2.3%</b>

<b>Total SUV Small</b>	<b>17,176</b>	<b>16.7%</b>	<b>15,313</b>	<b>15.4%</b>	<b>119,801</b>	<b>16.8%</b>	<b>108,628</b>	<b>14.8%</b>	<b>12.2%</b>	<b>10.3%</b>
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SUV Medium	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
<b>SUV Medium &lt; \$60K</b>										
BYD Atto 3	276	1.3%	434	2.2%	2,130	1.6%	4,160	3.2%	-36.4%	-48.8%
BYD Sealion 6	1,123	5.3%	556	2.9%	5,498	4.0%	1,038	0.8%	102.0%	429.7%
BYD Sealion 7	1,427	6.8%	0	0.0%	5,183	3.8%	0	0.0%	-	-
Chery Tiggo 7 Pro	522	2.5%	300	1.5%	2,572	1.9%	1,434	1.1%	74.0%	79.4%
Citroen C5 Aircross	0	0.0%	3	0.0%	0	0.0%	24	0.0%	-100.0%	-100.0%
Deepal S07	40	0.2%	0	0.0%	139	0.1%	0	0.0%	-	-
Ford Escape	22	0.1%	15	0.1%	27	0.0%	322	0.2%	46.7%	-91.6%
Geely EX5	490	2.3%	0	0.0%	2,335	1.7%	0	0.0%	-	-
GWM Haval H6	1,168	5.5%	849	4.4%	8,077	5.9%	7,364	5.6%	37.6%	9.7%
GWM Haval H7	10	0.0%	0	0.0%	10	0.0%	0	0.0%	-	-
Honda CR-V	372	1.8%	471	2.4%	3,592	2.6%	4,047	3.1%	-21.0%	-11.2%
Honda ZR-V	305	1.4%	375	1.9%	2,248	1.6%	3,062	2.3%	-18.7%	-26.6%
Hyundai Tucson	1,914	9.1%	1,622	8.3%	12,186	8.9%	11,084	8.4%	18.0%	9.9%
Jaecoo J7	334	1.6%	0	0.0%	961	0.7%	0	0.0%	-	-
KGM Ssangyong Actyon	13	0.1%	0	0.0%	79	0.1%	0	0.0%	-	-
KGM SsangYong Korando	12	0.1%	29	0.1%	91	0.1%	301	0.2%	-58.6%	-69.8%
KGM SsangYong Torres	33	0.2%	0	0.0%	201	0.1%	0	0.0%	-	-
Kia Sportage	1,464	6.9%	1,515	7.8%	12,022	8.8%	11,989	9.1%	-3.4%	0.3%
Leapmotor C10	43	0.2%	0	0.0%	352	0.3%	0	0.0%	-	-
Mazda CX-5	1,821	8.6%	2,031	10.4%	13,812	10.1%	13,951	10.6%	-10.3%	-1.0%
MG HS	276	1.3%	245	1.3%	2,358	1.7%	1,863	1.4%	12.7%	26.6%
Mitsubishi Outlander	1,869	8.9%	2,110	10.8%	13,268	9.7%	16,553	12.6%	-11.4%	-19.8%
Nissan X-Trail	1,095	5.2%	1,228	6.3%	9,648	7.1%	10,677	8.1%	-10.8%	-9.6%
Renault Koleos	164	0.8%	93	0.5%	588	0.4%	694	0.5%	76.3%	-15.3%
Skoda Elroq	0	0.0%	0	0.0%	2	0.0%	0	0.0%	-	-
Skoda Karoq	25	0.1%	66	0.3%	289	0.2%	540	0.4%	-62.1%	-46.5%
Subaru Forester	1,676	7.9%	1,257	6.5%	8,171	6.0%	8,107	6.2%	33.3%	0.8%
Toyota RAV4	4,415	20.9%	5,933	30.5%	28,449	20.9%	31,338	23.8%	-25.6%	-9.2%
Volkswagen Tiguan	202	1.0%	324	1.7%	1,987	1.5%	2,971	2.3%	-37.7%	-33.1%
<b>Total SUV Medium &lt; \$60K</b>	<b>21,111</b>	<b>20.5%</b>	<b>19,456</b>	<b>19.6%</b>	<b>136,275</b>	<b>19.1%</b>	<b>131,519</b>	<b>18.0%</b>	<b>8.5%</b>	<b>3.6%</b>

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NEW VEHICLE SALES BY SEGMENT AND MODEL  
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SUV Medium > \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Alfa Romeo Stelvio	12	0.3%	4	0.1%	79	0.3%	80	0.2%	200.0%	-1.3%
Audi Q4 e-tron	85	2.2%	0	0.0%	604	2.3%	1	0.0%	-	>999%
Audi Q5	111	2.9%	107	3.6%	1,770	6.6%	1,493	4.6%	3.7%	18.6%
Audi Q6 e-tron	41	1.1%	0	0.0%	177	0.7%	0	0.0%	-	-
BMW X3	484	12.5%	237	8.1%	2,925	10.9%	2,121	6.6%	104.2%	37.9%
BMW X4	44	1.1%	86	2.9%	216	0.8%	460	1.4%	-48.8%	-53.0%
CUPRA Tavascan	39	1.0%	0	0.0%	209	0.8%	0	0.0%	-	-
CUPRA Terramar	41	1.1%	0	0.0%	82	0.3%	0	0.0%	-	-
Genesis GV70	109	2.8%	72	2.5%	677	2.5%	524	1.6%	51.4%	29.2%
Hyundai Ioniq 5	39	1.0%	128	4.4%	465	1.7%	669	2.1%	-69.5%	-30.5%
Hyundai Nexø	0	0.0%	0	0.0%	0	0.0%	1	0.0%	-	-100.0%
Kia EV5	462	12.0%	0	0.0%	3,227	12.1%	40	0.1%	-	>999%
Land Rover Discovery Sport	19	0.5%	28	1.0%	221	0.8%	206	0.6%	-32.1%	7.3%
Land Rover Range Rover Evoque	29	0.8%	54	1.8%	361	1.3%	402	1.2%	-46.3%	-10.2%
Lexus NX	552	14.3%	614	20.9%	3,632	13.6%	3,520	10.9%	-10.1%	3.2%
Maserati Grecale	19	0.5%	30	1.0%	149	0.6%	198	0.6%	-36.7%	-24.7%
Mazda CX-60	409	10.6%	534	18.2%	3,230	12.1%	2,354	7.3%	-23.4%	37.2%
Mercedes-Benz EQB	146	3.8%	42	1.4%	519	1.9%	194	0.6%	247.6%	167.5%
Mercedes-Benz EQC	0	0.0%	0	0.0%	0	0.0%	66	0.2%	-	-100.0%
Mercedes-Benz GLB-Class	89	2.3%	114	3.9%	655	2.4%	667	2.1%	-21.9%	-1.8%
Mercedes-Benz GLC-Class Coupe	168	4.3%	108	3.7%	973	3.6%	815	2.5%	55.6%	19.4%
Mercedes-Benz GLC-Class Wagon	368	9.5%	258	8.8%	2,513	9.4%	1,603	5.0%	42.6%	56.8%
Peugeot 3008 / E3008	26	0.7%	51	1.7%	158	0.6%	317	1.0%	-49.0%	-50.2%
Peugeot 408	3	0.1%	0	0.0%	61	0.2%	39	0.1%	-	56.4%
Peugeot 5008 (Gen 2)	0	0.0%	5	0.2%	4	0.0%	23	0.1%	-100.0%	-82.6%
Porsche Macan	166	4.3%	204	6.9%	1,645	6.1%	1,679	5.2%	-18.6%	-2.0%
Skoda Enyaq	11	0.3%	0	0.0%	131	0.5%	0	0.0%	-	-
Subaru Solterra	11	0.3%	26	0.9%	132	0.5%	304	0.9%	-57.7%	-56.6%
Tesla Model Y	0	0.0%	0	0.0%	0	0.0%	12,516	38.8%	-	-100.0%
Toyota bZ4X	55	1.4%	92	3.1%	482	1.8%	647	2.0%	-40.2%	-25.5%
Volkswagen ID.4	149	3.9%	0	0.0%	333	1.2%	0	0.0%	-	-
Volkswagen ID.5	30	0.8%	0	0.0%	126	0.5%	0	0.0%	-	-
Volvo XC60	148	3.8%	143	4.9%	1,005	3.8%	1,287	4.0%	3.5%	-21.9%
<b>Total SUV Medium &gt; \$60K</b>	<b>3,865</b>	<b>3.7%</b>	<b>2,937</b>	<b>3.0%</b>	<b>26,761</b>	<b>3.8%</b>	<b>32,226</b>	<b>4.4%</b>	<b>31.6%</b>	<b>-17.0%</b>

<b>Total SUV Medium</b>	<b>24,976</b>	<b>24.2%</b>	<b>22,393</b>	<b>22.5%</b>	<b>163,036</b>	<b>22.9%</b>	<b>163,745</b>	<b>22.4%</b>	<b>11.5%</b>	<b>-0.4%</b>
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SUV Large	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
<b>SUV Large &lt; \$80K</b>										
Chery Tiggo 8 Pro	170	1.4%	211	2.1%	1,556	1.9%	439	0.6%	-19.4%	254.4%
Dodge Journey	0	0.0%	0	0.0%	0	0.0%	6	0.0%	-	-100.0%
Ford Everest	2,425	20.3%	2,162	21.3%	14,719	17.6%	13,438	18.5%	12.2%	9.5%
GWM Tank 300	424	3.5%	268	2.6%	2,810	3.4%	2,421	3.3%	58.2%	16.1%
GWM Tank 500	172	1.4%	231	2.3%	894	1.1%	853	1.2%	-25.5%	4.8%
Hyundai Palisade	179	1.5%	276	2.7%	1,215	1.4%	2,023	2.8%	-35.1%	-39.9%
Hyundai Santa Fe	552	4.6%	636	6.3%	3,764	4.5%	3,072	4.2%	-13.2%	22.5%
Isuzu Ute MU-X	1,635	13.7%	1,452	14.3%	9,453	11.3%	11,535	15.9%	12.6%	-18.0%
Jaecoo J8	100	0.8%	0	0.0%	163	0.2%	0	0.0%	-	-
Jeep Wrangler	44	0.4%	41	0.4%	264	0.3%	454	0.6%	7.3%	-41.9%
KGM Ssangyong Rexton	122	1.0%	113	1.1%	958	1.1%	1,013	1.4%	8.0%	-5.4%
Kia Sorento	662	5.5%	773	7.6%	5,827	7.0%	6,339	8.7%	-14.4%	-8.1%
LDV D90	270	2.3%	212	2.1%	1,905	2.3%	1,594	2.2%	27.4%	19.5%
Mazda CX-8	0	0.0%	148	1.5%	9	0.0%	2,446	3.4%	-100.0%	-99.6%
Mazda CX-80	267	2.2%	0	0.0%	2,332	2.8%	0	0.0%	-	-
Mazda CX-9	0	0.0%	2	0.0%	1	0.0%	376	0.5%	-100.0%	-99.7%
MG QS	125	1.0%	0	0.0%	324	0.4%	0	0.0%	-	-
Mitsubishi Pajero Sport	472	4.0%	493	4.9%	3,306	3.9%	4,849	6.7%	-4.3%	-31.8%
Nissan Pathfinder	74	0.6%	39	0.4%	507	0.6%	405	0.6%	89.7%	25.2%
Peugeot 5008	14	0.1%	0	0.0%	32	0.0%	0	0.0%	-	-
Skoda Kodiaq	90	0.8%	90	0.9%	778	0.9%	795	1.1%	0.0%	-2.1%
Subaru Outback	539	4.5%	858	8.5%	5,310	6.3%	6,643	9.1%	-37.2%	-20.1%
Toyota Fortuner	205	1.7%	188	1.9%	2,003	2.4%	1,884	2.6%	9.0%	6.3%
Toyota Kluger	736	6.2%	1,705	16.8%	5,347	6.4%	5,861	8.1%	-56.8%	-8.8%
Toyota Prado	2,339	19.6%	21	0.2%	17,922	21.4%	3,519	4.8%	>999%	409.3%
Volkswagen Passat Alltrack	0	0.0%	5	0.0%	3	0.0%	72	0.1%	-100.0%	-95.8%
Volkswagen Tiguan Allspace	328	2.7%	218	2.1%	2,420	2.9%	2,714	3.7%	50.5%	-10.8%
<b>Total SUV Large &lt; \$80K</b>	<b>11,944</b>	<b>11.6%</b>	<b>10,142</b>	<b>10.2%</b>	<b>83,822</b>	<b>11.8%</b>	<b>72,751</b>	<b>9.9%</b>	<b>17.8%</b>	<b>15.2%</b>

VFACTS  
National

NEW VEHICLE SALES BY SEGMENT AND MODEL  
JULY 2025

SUV Large > \$80K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Audi Q7	118	5.3%	59	2.8%	905	5.8%	422	2.8%	100.0%	114.5%
Audi Q8	43	1.9%	29	1.4%	261	1.7%	257	1.7%	48.3%	1.6%
Audi Q8 e-tron	1	0.0%	9	0.4%	32	0.2%	121	0.8%	-88.9%	-73.6%
BMW iX	88	4.0%	30	1.4%	285	1.8%	285	1.9%	193.3%	0.0%
BMW X5	254	11.5%	268	12.8%	2,252	14.5%	1,872	12.6%	-5.2%	20.3%
BMW X6	63	2.9%	65	3.1%	461	3.0%	468	3.1%	-3.1%	-1.5%
Ford Mustang Mach-E	18	0.8%	62	3.0%	269	1.7%	388	2.6%	-71.0%	-30.7%
Genesis GV80 Coupe	5	0.2%	14	0.7%	49	0.3%	51	0.3%	-64.3%	-3.9%
Genesis GV80 Wagon	14	0.6%	21	1.0%	116	0.7%	144	1.0%	-33.3%	-19.4%
IM IM6	35	1.6%	0	0.0%	35	0.2%	0	0.0%	-	-
Jaguar F-Pace	20	0.9%	32	1.5%	219	1.4%	251	1.7%	-37.5%	-12.7%
Jaguar I-Pace	0	0.0%	1	0.0%	3	0.0%	6	0.0%	-100.0%	-50.0%
Jeep Grand Cherokee	50	2.3%	60	2.9%	554	3.6%	409	2.7%	-16.7%	35.5%
Kia EV6	21	1.0%	158	7.5%	278	1.8%	1,218	8.2%	-86.7%	-77.2%
Land Rover Defender	429	19.4%	354	16.9%	2,397	15.4%	1,817	12.2%	21.2%	31.9%
Land Rover Range Rover Sport	159	7.2%	194	9.3%	1,389	8.9%	1,434	9.6%	-18.0%	-3.1%
Land Rover Range Rover Velar	27	1.2%	33	1.6%	224	1.4%	213	1.4%	-18.2%	5.2%
Lexus RX	202	9.2%	208	9.9%	1,210	7.8%	1,238	8.3%	-2.9%	-2.3%
Lexus RZ	5	0.2%	14	0.7%	39	0.3%	123	0.8%	-64.3%	-68.3%
Maserati Levante	0	0.0%	5	0.2%	4	0.0%	24	0.2%	-100.0%	-83.3%
Mazda CX-70	25	1.1%	0	0.0%	217	1.4%	0	0.0%	-	-
Mazda CX-90	74	3.4%	107	5.1%	432	2.8%	567	3.8%	-30.8%	-23.8%
Mercedes-Benz EQE SUV	50	2.3%	46	2.2%	594	3.8%	562	3.8%	8.7%	5.7%
Mercedes-Benz GLE-Class Coupe	29	1.3%	23	1.1%	265	1.7%	230	1.5%	26.1%	15.2%
Mercedes-Benz GLE-Class Wagon	203	9.2%	63	3.0%	1,041	6.7%	809	5.4%	222.2%	28.7%
Porsche Cayenne Coupe	99	4.5%	49	2.3%	580	3.7%	567	3.8%	102.0%	2.3%
Porsche Cayenne Wagon	54	2.4%	45	2.1%	378	2.4%	509	3.4%	20.0%	-25.7%
Volkswagen Touareg	55	2.5%	80	3.8%	527	3.4%	413	2.8%	-31.3%	27.6%
Volvo EX90	16	0.7%	0	0.0%	129	0.8%	0	0.0%	-	-
Volvo XC90	49	2.2%	65	3.1%	419	2.7%	507	3.4%	-24.6%	-17.4%
<b>Total SUV Large &gt; \$80K</b>	<b>2,206</b>	<b>2.1%</b>	<b>2,094</b>	<b>2.1%</b>	<b>15,564</b>	<b>2.2%</b>	<b>14,905</b>	<b>2.0%</b>	<b>5.3%</b>	<b>4.4%</b>

<b>Total SUV Large</b>	<b>14,150</b>	<b>13.7%</b>	<b>12,236</b>	<b>12.3%</b>	<b>99,386</b>	<b>14.0%</b>	<b>87,656</b>	<b>12.0%</b>	<b>15.6%</b>	<b>13.4%</b>
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SUV Upper Large	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>SUV Upper Large &lt; \$120K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Hyundai Ioniq 9	14	0.7%	0	0.0%	14	0.1%	0	0.0%	-	-
Kia EV9	25	1.3%	55	2.4%	190	1.7%	368	2.5%	-54.5%	-48.4%
Land Rover Discovery	24	1.2%	30	1.3%	262	2.3%	303	2.0%	-20.0%	-13.5%
Nissan Patrol Wagon	508	25.7%	664	29.0%	4,287	38.0%	4,607	30.7%	-23.5%	-6.9%
Toyota Landcruiser Wagon	1,406	71.1%	1,540	67.3%	6,514	57.8%	9,739	64.9%	-8.7%	-33.1%
<b>Total SUV Upper Large &lt; \$120K</b>	<b>1,977</b>	<b>1.9%</b>	<b>2,289</b>	<b>2.3%</b>	<b>11,267</b>	<b>1.6%</b>	<b>15,017</b>	<b>2.1%</b>	<b>-13.6%</b>	<b>-25.0%</b>

SUV Upper Large > \$120K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Aston Martin DBX	2	0.4%	4	0.9%	37	1.3%	42	1.8%	-50.0%	-11.9%
Bentley Bentayga	4	0.8%	2	0.5%	27	0.9%	40	1.7%	100.0%	-32.5%
BMW X7	90	18.2%	91	21.0%	634	21.5%	657	28.5%	-1.1%	-3.5%
BMW XM	15	3.0%	16	3.7%	79	2.7%	86	3.7%	-6.3%	-8.1%
Ferrari Purosangue	4	0.8%	5	1.2%	19	0.6%	33	1.4%	-20.0%	-42.4%
GMC Yukon	48	9.7%	0	0.0%	118	4.0%	0	0.0%	-	-
Lamborghini Urus	12	2.4%	15	3.5%	104	3.5%	67	2.9%	-20.0%	55.2%
Land Rover Range Rover	26	5.3%	96	22.1%	250	8.5%	432	18.7%	-72.9%	-42.1%
Lexus GX	106	21.4%	81	18.7%	647	21.9%	81	3.5%	30.9%	698.8%
Lexus LX	72	14.5%	36	8.3%	353	12.0%	292	12.7%	100.0%	20.9%
Lotus Eletre	0	0.0%	6	1.4%	5	0.2%	6	0.3%	-100.0%	-16.7%
Mercedes-Benz EQS SUV	4	0.8%	11	2.5%	22	0.7%	79	3.4%	-63.6%	-72.2%
Mercedes-Benz G-Class	53	10.7%	25	5.8%	255	8.6%	249	10.8%	112.0%	2.4%
Mercedes-Benz GLS-Class	57	11.5%	42	9.7%	382	12.9%	227	9.8%	35.7%	68.3%
Rolls-Royce Cullinan	2	0.4%	4	0.9%	20	0.7%	14	0.6%	-50.0%	42.9%
<b>Total SUV Upper Large &gt; \$120K</b>	<b>495</b>	<b>0.5%</b>	<b>434</b>	<b>0.4%</b>	<b>2,952</b>	<b>0.4%</b>	<b>2,305</b>	<b>0.3%</b>	<b>14.1%</b>	<b>28.1%</b>

<b>Total SUV Upper Large</b>	<b>2,472</b>	<b>2.4%</b>	<b>2,723</b>	<b>2.7%</b>	<b>14,219</b>	<b>2.0%</b>	<b>17,322</b>	<b>2.4%</b>	<b>-9.2%</b>	<b>-17.9%</b>
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<b>Total SUV &lt; \$</b>	<b>52,748</b>	<b>51.2%</b>	<b>47,470</b>	<b>47.7%</b>	<b>358,398</b>	<b>50.3%</b>	<b>334,455</b>	<b>45.7%</b>	<b>11.1%</b>	<b>7.2%</b>
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<b>Total SUV &gt; \$</b>	<b>10,331</b>	<b>10.0%</b>	<b>9,120</b>	<b>9.2%</b>	<b>69,886</b>	<b>9.8%</b>	<b>73,489</b>	<b>10.0%</b>	<b>13.3%</b>	<b>-4.9%</b>
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<b>Total SUV</b>	<b>63,079</b>	<b>61.2%</b>	<b>56,590</b>	<b>56.9%</b>	<b>428,284</b>	<b>60.2%</b>	<b>407,944</b>	<b>55.7%</b>	<b>11.5%</b>	<b>5.0%</b>
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NEW VEHICLE SALES BY MARQUE - SUV  
JULY 2025

	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Alfa Romeo	19	0.0%	23	0.0%	182	0.0%	261	0.1%	-17.4%	-30.3%
Aston Martin	2	0.0%	4	0.0%	37	0.0%	42	0.0%	-50.0%	-11.9%
Audi	848	1.3%	696	1.2%	6,313	1.5%	6,211	1.5%	21.8%	1.6%
Bentley	4	0.0%	2	0.0%	27	0.0%	40	0.0%	100.0%	-32.5%
BMW	1,757	2.8%	1,381	2.4%	11,461	2.7%	9,520	2.3%	27.2%	20.4%
BYD	2,826	4.5%	990	1.7%	12,811	3.0%	5,198	1.3%	185.5%	146.5%
Chery	3,149	5.0%	857	1.5%	17,272	4.0%	5,152	1.3%	267.4%	235.2%
Citroen	0	0.0%	6	0.0%	0	0.0%	42	0.0%	-100.0%	-100.0%
CUPRA	119	0.2%	78	0.1%	1,296	0.3%	805	0.2%	52.6%	61.0%
Deepal	40	0.1%	0	0.0%	139	0.0%	0	0.0%	-	-
Dodge	0	0.0%	0	0.0%	0	0.0%	6	0.0%	-	-100.0%
Ferrari	4	0.0%	5	0.0%	19	0.0%	33	0.0%	-20.0%	-42.4%
Ford	2,465	3.9%	2,263	4.0%	15,016	3.5%	14,951	3.7%	8.9%	0.4%
Geely	490	0.8%	0	0.0%	2,335	0.5%	0	0.0%	-	-
Genesis	130	0.2%	111	0.2%	853	0.2%	769	0.2%	17.1%	10.9%
GMC	48	0.1%	0	0.0%	118	0.0%	0	0.0%	-	-
GWM	3,461	5.5%	2,467	4.4%	22,507	5.3%	18,888	4.6%	40.3%	19.2%
Honda	1,091	1.7%	1,052	1.9%	8,657	2.0%	9,044	2.2%	3.7%	-4.3%
Hyundai	5,294	8.4%	4,765	8.4%	35,621	8.3%	31,170	7.6%	11.1%	14.3%
Isuzu Ute	1,635	2.6%	1,452	2.6%	9,453	2.2%	11,535	2.8%	12.6%	-18.0%
Jaguar	31	0.0%	42	0.1%	371	0.1%	355	0.1%	-26.2%	4.5%
Jeep	105	0.2%	135	0.2%	944	0.2%	1,248	0.3%	-22.2%	-24.4%
KGM	180	0.3%	142	0.3%	1,329	0.3%	1,314	0.3%	26.8%	1.1%
Kia	4,214	6.7%	3,552	6.3%	32,151	7.5%	29,231	7.2%	18.6%	10.0%
Lamborghini	12	0.0%	15	0.0%	104	0.0%	67	0.0%	-20.0%	55.2%
Land Rover	713	1.1%	789	1.4%	5,104	1.2%	4,807	1.2%	-9.6%	6.2%
LDV	270	0.4%	212	0.4%	1,905	0.4%	1,594	0.4%	27.4%	19.5%
Leapmotor	43	0.1%	0	0.0%	352	0.1%	0	0.0%	-	-
Lexus	1,222	1.9%	1,157	2.0%	7,919	1.8%	6,621	1.6%	5.6%	19.6%
Lotus	0	0.0%	6	0.0%	5	0.0%	6	0.0%	-100.0%	-16.7%
Maserati	19	0.0%	35	0.1%	153	0.0%	222	0.1%	-45.7%	-31.1%
Mazda	5,153	8.2%	5,697	10.1%	37,018	8.6%	37,373	9.2%	-9.5%	-0.9%
Mercedes-Benz Cars	1,592	2.5%	1,040	1.8%	9,757	2.3%	7,444	1.8%	53.1%	31.1%
MG	2,235	3.5%	2,060	3.6%	14,970	3.5%	15,487	3.8%	8.5%	-3.3%
MINI	221	0.4%	269	0.5%	1,356	0.3%	714	0.2%	-17.8%	89.9%
Mitsubishi	3,443	5.5%	4,411	7.8%	27,594	6.4%	34,696	8.5%	-21.9%	-20.5%
Nissan	2,062	3.3%	2,500	4.4%	18,024	4.2%	21,375	5.2%	-17.5%	-15.7%
Omoda Jaecoo	434	0.7%	0	0.0%	1,124	0.3%	0	0.0%	-	-
Peugeot	53	0.1%	63	0.1%	376	0.1%	671	0.2%	-15.9%	-44.0%
Porsche	319	0.5%	298	0.5%	2,603	0.6%	2,755	0.7%	7.0%	-5.5%
Renault	240	0.4%	183	0.3%	957	0.2%	1,293	0.3%	31.1%	-26.0%
Rolls-Royce	2	0.0%	4	0.0%	20	0.0%	14	0.0%	-50.0%	42.9%
Skoda	210	0.3%	349	0.6%	1,673	0.4%	2,172	0.5%	-39.8%	-23.0%
Stellantis	24	0.0%	1	0.0%	71	0.0%	1	0.0%	>999%	>999%
Subaru	2,986	4.7%	3,209	5.7%	20,375	4.8%	22,130	5.4%	-6.9%	-7.9%
Suzuki	799	1.3%	1,127	2.0%	7,374	1.7%	8,623	2.1%	-29.1%	-14.5%
Tesla	0	0.0%	0	0.0%	0	0.0%	12,516	3.1%	-	-100.0%
Toyota	11,153	17.7%	11,034	19.5%	76,373	17.8%	64,742	15.9%	1.1%	18.0%
Volkswagen	1,382	2.2%	1,354	2.4%	9,719	2.3%	11,478	2.8%	2.1%	-15.3%
Volvo Car	516	0.8%	754	1.3%	3,998	0.9%	5,328	1.3%	-31.6%	-25.0%
Zeekr	64	0.1%	0	0.0%	448	0.1%	0	0.0%	-	-
<b>Total SUV</b>	<b>63,079</b>	<b>100.0%</b>	<b>56,590</b>	<b>100.0%</b>	<b>428,284</b>	<b>100.0%</b>	<b>407,944</b>	<b>100.0%</b>	<b>11.5%</b>	<b>5.0%</b>

Light Commercial	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>Light Buses &lt; 20 Seats</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Ford Transit Bus	24	4.1%	17	4.0%	110	3.7%	58	3.1%	41.2%	89.7%
LDV Deliver 9 Bus	27	4.6%	43	10.2%	205	6.8%	309	16.6%	-37.2%	-33.7%
Mercedes-Benz Sprinter Bus	12	2.1%	8	1.9%	54	1.8%	56	3.0%	50.0%	-3.6%
Renault Master Bus	3	0.5%	1	0.2%	28	0.9%	1	0.1%	200.0%	>999%
Toyota Hiace Commuter	515	88.6%	351	83.6%	2,603	86.8%	1,433	77.2%	46.7%	81.6%
<b>Total Light Buses &lt; 20 Seats</b>	<b>581</b>	<b>0.6%</b>	<b>420</b>	<b>0.4%</b>	<b>3,000</b>	<b>0.4%</b>	<b>1,857</b>	<b>0.3%</b>	<b>38.3%</b>	<b>61.6%</b>

Light Buses => 20 Seats	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Toyota Coaster	85	100.0%	20	100.0%	429	100.0%	161	100.0%	325.0%	166.5%
<b>Total Light Buses =&gt; 20 Seats</b>	<b>85</b>	<b>0.1%</b>	<b>20</b>	<b>0.0%</b>	<b>429</b>	<b>0.1%</b>	<b>161</b>	<b>0.0%</b>	<b>325.0%</b>	<b>166.5%</b>

Vans/CC <= 2.5t	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Peugeot Partner / E-Partner	37	29.8%	21	19.1%	247	28.0%	303	36.6%	76.2%	-18.5%
Renault Kangoo	9	7.3%	8	7.3%	126	14.3%	50	6.0%	12.5%	152.0%
Volkswagen Caddy Cargo Van	78	62.9%	81	73.6%	508	57.7%	475	57.4%	-3.7%	6.9%
<b>Total Vans/CC &lt;= 2.5t</b>	<b>124</b>	<b>0.1%</b>	<b>110</b>	<b>0.1%</b>	<b>881</b>	<b>0.1%</b>	<b>828</b>	<b>0.1%</b>	<b>12.7%</b>	<b>6.4%</b>

Vans/CC 2.5-3.5t	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Ford Transit Custom	242	15.6%	201	9.4%	1,871	14.2%	1,799	12.1%	20.4%	4.0%
Hyundai Staria Load	246	15.9%	302	14.1%	1,716	13.0%	2,211	14.9%	-18.5%	-22.4%
LDV Deliver 7 / eDeliver7	80	5.2%	16	0.7%	680	5.1%	101	0.7%	400.0%	573.3%
LDV G10/G10+	125	8.1%	277	12.9%	1,093	8.3%	1,879	12.7%	-54.9%	-41.8%
LDV V80	1	0.1%	20	0.9%	38	0.3%	219	1.5%	-95.0%	-82.6%
Mercedes-Benz Vito / eVito Van	52	3.4%	27	1.3%	317	2.4%	237	1.6%	92.6%	33.8%
Peugeot Expert / E-Expert	17	1.1%	35	1.6%	141	1.1%	209	1.4%	-51.4%	-32.5%
Renault Trafic	33	2.1%	82	3.8%	549	4.2%	883	6.0%	-59.8%	-37.8%
Toyota Hiace Van	741	47.8%	1,136	53.1%	6,535	49.4%	6,800	45.9%	-34.8%	-3.9%
Volkswagen ID. Buzz Cargo	7	0.5%	0	0.0%	107	0.8%	0	0.0%	-	-
Volkswagen Transporter	6	0.4%	44	2.1%	172	1.3%	492	3.3%	-86.4%	-65.0%
<b>Total Vans/CC 2.5-3.5t</b>	<b>1,550</b>	<b>1.5%</b>	<b>2,140</b>	<b>2.2%</b>	<b>13,219</b>	<b>1.9%</b>	<b>14,830</b>	<b>2.0%</b>	<b>-27.6%</b>	<b>-10.9%</b>

PU/CC 4X2	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Ford Ranger 4X2	234	11.6%	305	14.9%	1,874	13.7%	3,216	20.1%	-23.3%	-41.7%
GWM Cannon 4X2	32	1.6%	0	0.0%	32	0.2%	0	0.0%	-	-
GWM Ute 4X2	0	0.0%	19	0.9%	8	0.1%	136	0.8%	-100.0%	-94.1%
Isuzu Ute D-Max 4X2	533	26.4%	510	25.0%	3,642	26.7%	3,889	24.3%	4.5%	-6.4%
Kia Tasman 4X2	30	1.5%	0	0.0%	38	0.3%	0	0.0%	-	-
LDV T60/T60 EV 4X2	0	0.0%	0	0.0%	8	0.1%	8	0.0%	-	0.0%
Mazda BT-50 4X2	244	12.1%	263	12.9%	1,845	13.5%	1,974	12.3%	-7.2%	-6.5%
Mitsubishi Triton 4X2	208	10.3%	252	12.3%	1,229	9.0%	1,975	12.3%	-17.5%	-37.8%
Nissan Navara 4X2	65	3.2%	70	3.4%	261	1.9%	665	4.2%	-7.1%	-60.8%
Toyota Hilux 4X2	676	33.4%	622	30.5%	4,698	34.5%	4,157	25.9%	8.7%	13.0%
<b>Total PU/CC 4X2</b>	<b>2,022</b>	<b>2.0%</b>	<b>2,041</b>	<b>2.1%</b>	<b>13,635</b>	<b>1.9%</b>	<b>16,020</b>	<b>2.2%</b>	<b>-0.9%</b>	<b>-14.9%</b>

<b>PU/CC 4X4</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
BYD Shark 6	1,233	7.1%	0	0.0%	11,657	9.3%	0	0.0%	-	-
Ford Ranger 4X4	3,696	21.3%	4,610	28.5%	30,367	24.2%	35,230	28.4%	-19.8%	-13.8%
GWM Cannon 4X4	870	5.0%	0	0.0%	3,582	2.9%	0	0.0%	-	-
GWM Cannon Alpha	258	1.5%	154	1.0%	1,321	1.1%	235	0.2%	67.5%	462.1%
GWM Ute 4X4	32	0.2%	596	3.7%	2,061	1.6%	4,909	4.0%	-94.6%	-58.0%
Isuzu Ute D-Max 4X4	1,818	10.5%	1,859	11.5%	12,774	10.2%	14,300	11.5%	-2.2%	-10.7%
JAC T9 4X4	102	0.6%	0	0.0%	1,009	0.8%	0	0.0%	-	-
Jeep Gladiator	36	0.2%	21	0.1%	233	0.2%	190	0.2%	71.4%	22.6%
KGM Ssangyong Musso/MusXLV 4X4	155	0.9%	222	1.4%	1,286	1.0%	2,249	1.8%	-30.2%	-42.8%
Kia Tasman 4X4	653	3.8%	0	0.0%	852	0.7%	0	0.0%	-	-
LDV T60/T60 MAX 4X4	316	1.8%	554	3.4%	2,757	2.2%	3,945	3.2%	-43.0%	-30.1%
LDV Terron 9	102	0.6%	0	0.0%	113	0.1%	0	0.0%	-	-
Mazda BT-50 4X4	888	5.1%	888	5.5%	7,131	5.7%	7,115	5.7%	0.0%	0.2%
Mitsubishi Triton 4X4	1,332	7.7%	1,055	6.5%	9,539	7.6%	8,681	7.0%	26.3%	9.9%
Nissan Navara 4X4	550	3.2%	662	4.1%	4,842	3.9%	5,714	4.6%	-16.9%	-15.3%
Toyota Hilux 4X4	4,000	23.1%	4,125	25.5%	26,245	20.9%	29,105	23.4%	-3.0%	-9.8%
Toyota Landcruiser PU/CC	916	5.3%	924	5.7%	6,182	4.9%	7,123	5.7%	-0.9%	-13.2%
Volkswagen Amarok 4X4	394	2.3%	489	3.0%	3,505	2.8%	5,413	4.4%	-19.4%	-35.2%
<b>Total PU/CC 4X4</b>	<b>17,351</b>	<b>16.8%</b>	<b>16,159</b>	<b>16.2%</b>	<b>125,456</b>	<b>17.6%</b>	<b>124,209</b>	<b>17.0%</b>	<b>7.4%</b>	<b>1.0%</b>

  

<b>Pick-Up/CC &gt; \$100K</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Chevrolet Silverado	144	19.9%	203	24.6%	1,321	25.8%	1,384	23.5%	-29.1%	-4.6%
Chevrolet Silverado HD	148	20.4%	114	13.8%	778	15.2%	820	13.9%	29.8%	-5.1%
Ford F150	0	0.0%	192	23.3%	545	10.7%	1,132	19.2%	-100.0%	-51.9%
RAM 1500	281	38.8%	249	30.2%	1,656	32.4%	1,959	33.2%	12.9%	-15.5%
RAM 2500	39	5.4%	49	5.9%	320	6.3%	347	5.9%	-20.4%	-7.8%
RAM 3500	0	0.0%	5	0.6%	7	0.1%	41	0.7%	-100.0%	-82.9%
Toyota Tundra	112	15.5%	13	1.6%	490	9.6%	212	3.6%	761.5%	131.1%
<b>Total Pick-Up/CC &gt; \$100K</b>	<b>724</b>	<b>0.7%</b>	<b>825</b>	<b>0.8%</b>	<b>5,117</b>	<b>0.7%</b>	<b>5,895</b>	<b>0.8%</b>	<b>-12.2%</b>	<b>-13.2%</b>

  

<b>Total Light Commercial</b>	<b>22,437</b>	<b>21.8%</b>	<b>21,715</b>	<b>21.8%</b>	<b>161,737</b>	<b>22.7%</b>	<b>163,800</b>	<b>22.4%</b>	<b>3.3%</b>	<b>-1.3%</b>
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NEW VEHICLE SALES BY MARQUE - LIGHT COMMERCIAL  
JULY 2025

	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
BYD	1,233	5.5%	0	0.0%	11,657	7.2%	0	0.0%	-	-
Chevrolet	292	1.3%	317	1.5%	2,099	1.3%	2,204	1.3%	-7.9%	-4.8%
Ford	4,196	18.7%	5,325	24.5%	34,767	21.5%	41,435	25.3%	-21.2%	-16.1%
GWM	1,192	5.3%	769	3.5%	7,004	4.3%	5,280	3.2%	55.0%	32.7%
Hyundai	246	1.1%	302	1.4%	1,716	1.1%	2,211	1.3%	-18.5%	-22.4%
Isuzu Ute	2,351	10.5%	2,369	10.9%	16,416	10.1%	18,189	11.1%	-0.8%	-9.7%
JAC	102	0.5%	0	0.0%	1,009	0.6%	0	0.0%	-	-
Jeep	36	0.2%	21	0.1%	233	0.1%	190	0.1%	71.4%	22.6%
KGM	155	0.7%	222	1.0%	1,286	0.8%	2,249	1.4%	-30.2%	-42.8%
Kia	683	3.0%	0	0.0%	890	0.6%	0	0.0%	-	-
LDV	651	2.9%	910	4.2%	4,894	3.0%	6,461	3.9%	-28.5%	-24.3%
Mazda	1,132	5.0%	1,151	5.3%	8,976	5.5%	9,089	5.5%	-1.7%	-1.2%
Mercedes-Benz Vans	64	0.3%	35	0.2%	371	0.2%	293	0.2%	82.9%	26.6%
Mitsubishi	1,540	6.9%	1,307	6.0%	10,768	6.7%	10,656	6.5%	17.8%	1.1%
Nissan	615	2.7%	732	3.4%	5,103	3.2%	6,379	3.9%	-16.0%	-20.0%
Peugeot	54	0.2%	56	0.3%	388	0.2%	512	0.3%	-3.6%	-24.2%
RAM	320	1.4%	303	1.4%	1,983	1.2%	2,347	1.4%	5.6%	-15.5%
Renault	45	0.2%	91	0.4%	703	0.4%	934	0.6%	-50.5%	-24.7%
Toyota	7,045	31.4%	7,191	33.1%	47,182	29.2%	48,991	29.9%	-2.0%	-3.7%
Volkswagen	485	2.2%	614	2.8%	4,292	2.7%	6,380	3.9%	-21.0%	-32.7%
<b>Total Light Commercial</b>	<b>22,437</b>	<b>100.0%</b>	<b>21,715</b>	<b>100.0%</b>	<b>161,737</b>	<b>100.0%</b>	<b>163,800</b>	<b>100.0%</b>	<b>3.3%</b>	<b>-1.3%</b>

Heavy Commercial	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
<b>LD 3501-8000 kgs GVM</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
Fiat Ducato	146	7.4%	132	6.5%	854	6.2%	665	4.5%	10.6%	28.4%
Ford Transit Heavy	135	6.8%	150	7.4%	1,078	7.8%	966	6.5%	-10.0%	11.6%
Foton Mobility T5	19	1.0%	1	0.0%	31	0.2%	53	0.4%	>999%	-41.5%
Fuso Canter (LD)	117	5.9%	157	7.8%	1,049	7.6%	1,258	8.4%	-25.5%	-16.6%
Hino (LD)	177	8.9%	130	6.4%	692	5.0%	1,201	8.1%	36.2%	-42.4%
Hyundai EX4	13	0.7%	10	0.5%	85	0.6%	103	0.7%	30.0%	-17.5%
Hyundai EX8	3	0.2%	0	0.0%	17	0.1%	12	0.1%	-	41.7%
Hyundai Mighty	0	0.0%	2	0.1%	2	0.0%	10	0.1%	-100.0%	-80.0%
Isuzu N-Series (LD)	626	31.5%	578	28.7%	3,934	28.5%	3,865	25.9%	8.3%	1.8%
Iveco C/C (LD)	58	2.9%	70	3.5%	550	4.0%	805	5.4%	-17.1%	-31.7%
Iveco Van (LD)	26	1.3%	30	1.5%	228	1.7%	237	1.6%	-13.3%	-3.8%
LDV Deliver 9 / eDeliver 9	169	8.5%	228	11.3%	1,510	11.0%	1,837	12.3%	-25.9%	-17.8%
Mercedes (LD)	0	0.0%	4	0.2%	0	0.0%	17	0.1%	-100.0%	-100.0%
Mercedes-Benz Sprinter	294	14.8%	321	15.9%	2,320	16.8%	2,238	15.0%	-8.4%	3.7%
Peugeot Boxer	2	0.1%	6	0.3%	17	0.1%	22	0.1%	-66.7%	-22.7%
Renault Master	136	6.8%	128	6.3%	1,210	8.8%	1,121	7.5%	6.3%	7.9%
Volkswagen Crafter	65	3.3%	70	3.5%	212	1.5%	486	3.3%	-7.1%	-56.4%
<b>Total LD 3501-8000 kgs GVM</b>	<b>1,986</b>	<b>1.9%</b>	<b>2,017</b>	<b>2.0%</b>	<b>13,789</b>	<b>1.9%</b>	<b>14,896</b>	<b>2.0%</b>	<b>-1.5%</b>	<b>-7.4%</b>
<b>MD =&gt; 8001 GVM &amp; GCM &lt; 39001</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
DAF (MD)	3	0.6%	1	0.2%	11	0.3%	23	0.5%	200.0%	-52.2%
Freightliner (MD)	0	0.0%	0	0.0%	0	0.0%	2	0.0%	-	-100.0%
Fuso Fighter (MD)	63	11.9%	75	12.1%	490	11.6%	537	11.5%	-16.0%	-8.8%
Hino (MD)	166	31.3%	181	29.1%	1,412	33.4%	1,317	28.3%	-8.3%	7.2%
Hyundai EX10	3	0.6%	6	1.0%	15	0.4%	21	0.5%	-50.0%	-28.6%
Hyundai EX9	3	0.6%	8	1.3%	31	0.7%	50	1.1%	-62.5%	-38.0%
Hyundai Pavise	2	0.4%	1	0.2%	21	0.5%	14	0.3%	100.0%	50.0%
Isuzu N-Series (MD)	267	50.3%	333	53.5%	2,064	48.8%	2,433	52.2%	-19.8%	-15.2%
Iveco (MD)	11	2.1%	5	0.8%	61	1.4%	81	1.7%	120.0%	-24.7%
MAN (MD)	1	0.2%	0	0.0%	23	0.5%	26	0.6%	-	-11.5%
Mercedes (MD)	6	1.1%	6	1.0%	39	0.9%	44	0.9%	0.0%	-11.4%
SEA Electric (MD)	0	0.0%	0	0.0%	0	0.0%	9	0.2%	-	-100.0%
UD Trucks (MD)	4	0.8%	3	0.5%	41	1.0%	57	1.2%	33.3%	-28.1%
Volvo Truck (MD)	2	0.4%	3	0.5%	21	0.5%	46	1.0%	-33.3%	-54.3%
<b>Total MD =&gt; 8001 GVM &amp; GCM &lt; 39001</b>	<b>531</b>	<b>0.5%</b>	<b>622</b>	<b>0.6%</b>	<b>4,229</b>	<b>0.6%</b>	<b>4,660</b>	<b>0.6%</b>	<b>-14.6%</b>	<b>-9.2%</b>
<b>HD =&gt; 8001 GVM &amp; GCM &gt; 39000</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>	<b>Volume</b>	<b>Share</b>		
DAF (HD)	32	2.9%	45	3.6%	286	3.5%	382	3.8%	-28.9%	-25.1%
Dennis Eagle (HD)	11	1.0%	0	0.0%	58	0.7%	32	0.3%	-	81.3%
Foton Mobility (HD)	0	0.0%	0	0.0%	1	0.0%	0	0.0%	-	-
Freightliner (HD)	16	1.4%	17	1.4%	77	0.9%	174	1.7%	-5.9%	-55.7%
Fuso F-Series (HD)	65	5.8%	45	3.6%	442	5.4%	444	4.4%	44.4%	-0.5%
Hino (HD)	53	4.7%	59	4.7%	428	5.2%	428	4.3%	-10.2%	0.0%
Isuzu (HD)	179	16.0%	167	13.3%	1,370	16.6%	1,415	14.1%	7.2%	-3.2%
Iveco (HD)	23	2.1%	18	1.4%	232	2.8%	219	2.2%	27.8%	5.9%
Kenworth	259	23.2%	283	22.6%	1,914	23.2%	1,994	19.9%	-8.5%	-4.0%
Mack (HD)	74	6.6%	89	7.1%	405	4.9%	614	6.1%	-16.9%	-34.0%
MAN (HD)	30	2.7%	37	3.0%	186	2.3%	164	1.6%	-18.9%	13.4%
Mercedes (HD)	59	5.3%	74	5.9%	514	6.2%	622	6.2%	-20.3%	-17.4%
Scania (HD)	93	8.3%	128	10.2%	644	7.8%	907	9.1%	-27.3%	-29.0%
SEA Electric (HD)	0	0.0%	0	0.0%	0	0.0%	3	0.0%	-	-100.0%
UD Trucks (HD)	27	2.4%	64	5.1%	263	3.2%	523	5.2%	-57.8%	-49.7%
Volvo Truck (HD)	183	16.4%	197	15.7%	1,350	16.3%	1,943	19.4%	-7.1%	-30.5%
Western Star (HD)	14	1.3%	28	2.2%	91	1.1%	157	1.6%	-50.0%	-42.0%
<b>Total HD =&gt; 8001 GVM &amp; GCM &gt; 39000</b>	<b>1,118</b>	<b>1.1%</b>	<b>1,251</b>	<b>1.3%</b>	<b>8,261</b>	<b>1.2%</b>	<b>10,021</b>	<b>1.4%</b>	<b>-10.6%</b>	<b>-17.6%</b>
<b>Total Heavy Commercial</b>	<b>3,635</b>	<b>3.5%</b>	<b>3,890</b>	<b>3.9%</b>	<b>26,279</b>	<b>3.7%</b>	<b>29,577</b>	<b>4.0%</b>	<b>-6.6%</b>	<b>-11.2%</b>

NEW VEHICLE SALES BY MARQUE - HEAVY COMMERCIAL  
JULY 2025

	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Daf	35	1.0%	46	1.2%	297	1.1%	405	1.4%	-23.9%	-26.7%
Dennis Eagle	11	0.3%	0	0.0%	58	0.2%	32	0.1%	-	81.3%
Fiat Professional	146	4.0%	132	3.4%	854	3.2%	665	2.2%	10.6%	28.4%
Ford	135	3.7%	150	3.9%	1,078	4.1%	966	3.3%	-10.0%	11.6%
Foton Mobility	19	0.5%	1	0.0%	32	0.1%	53	0.2%	>999%	-39.6%
Freightliner	16	0.4%	17	0.4%	77	0.3%	176	0.6%	-5.9%	-56.3%
Fuso	245	6.7%	277	7.1%	1,981	7.5%	2,239	7.6%	-11.6%	-11.5%
Hino	396	10.9%	370	9.5%	2,532	9.6%	2,946	10.0%	7.0%	-14.1%
Hyundai	0	0.0%	2	0.1%	2	0.0%	10	0.0%	-100.0%	-80.0%
Hyundai Commercial Vehicles	24	0.7%	25	0.6%	169	0.6%	200	0.7%	-4.0%	-15.5%
Isuzu	1,072	29.5%	1,078	27.7%	7,368	28.0%	7,713	26.1%	-0.6%	-4.5%
Iveco Trucks	118	3.2%	123	3.2%	1,071	4.1%	1,342	4.5%	-4.1%	-20.2%
Kenworth	259	7.1%	283	7.3%	1,914	7.3%	1,994	6.7%	-8.5%	-4.0%
LDV	169	4.6%	228	5.9%	1,510	5.7%	1,837	6.2%	-25.9%	-17.8%
Mack	74	2.0%	89	2.3%	405	1.5%	614	2.1%	-16.9%	-34.0%
Man	31	0.9%	37	1.0%	209	0.8%	190	0.6%	-16.2%	10.0%
Mercedes-Benz Trucks	65	1.8%	84	2.2%	553	2.1%	683	2.3%	-22.6%	-19.0%
Mercedes-Benz Vans	294	8.1%	321	8.3%	2,320	8.8%	2,238	7.6%	-8.4%	3.7%
Peugeot	2	0.1%	6	0.2%	17	0.1%	22	0.1%	-66.7%	-22.7%
Renault	136	3.7%	128	3.3%	1,210	4.6%	1,121	3.8%	6.3%	7.9%
Scania	93	2.6%	128	3.3%	644	2.5%	907	3.1%	-27.3%	-29.0%
SEA Electric	0	0.0%	0	0.0%	0	0.0%	12	0.0%	-	-100.0%
UD Trucks	31	0.9%	67	1.7%	304	1.2%	580	2.0%	-53.7%	-47.6%
Volkswagen	65	1.8%	70	1.8%	212	0.8%	486	1.6%	-7.1%	-56.4%
Volvo Commercial	185	5.1%	200	5.1%	1,371	5.2%	1,989	6.7%	-7.5%	-31.1%
Western Star	14	0.4%	28	0.7%	91	0.3%	157	0.5%	-50.0%	-42.0%
<b>Total Heavy Commercial</b>	<b>3,635</b>	<b>100.0%</b>	<b>3,890</b>	<b>100.0%</b>	<b>26,279</b>	<b>100.0%</b>	<b>29,577</b>	<b>100.0%</b>	<b>-6.6%</b>	<b>-11.2%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Alfa Romeo</b>								
Alfa Romeo Giulia	12	12	131	145	0	-14	0.0%	-9.7%
Alfa Romeo Stelvio	12	4	79	80	8	-1	200.0%	-1.3%
Alfa Romeo Tonale	7	19	103	181	-12	-78	-63.2%	-43.1%
<b>Alfa Romeo Total</b>	<b>31</b>	<b>35</b>	<b>313</b>	<b>406</b>	<b>-4</b>	<b>-93</b>	<b>-11.4%</b>	<b>-22.9%</b>
<b>Aston Martin</b>								
Aston Martin Coupe/Conv	0	6	71	54	-6	17	-100.0%	31.5%
Aston Martin DBX	2	4	37	42	-2	-5	-50.0%	-11.9%
<b>Aston Martin Total</b>	<b>2</b>	<b>10</b>	<b>108</b>	<b>96</b>	<b>-8</b>	<b>12</b>	<b>-80.0%</b>	<b>12.5%</b>
<b>Audi</b>								
Audi A1	30	12	260	159	18	101	150.0%	63.5%
Audi A3	326	213	1,073	1,913	113	-840	53.1%	-43.9%
Audi A4	1	53	26	316	-52	-290	-98.1%	-91.8%
Audi A5	81	41	305	356	40	-51	97.6%	-14.3%
Audi A6	13	41	114	151	-28	-37	-68.3%	-24.5%
Audi A7	4	9	30	25	-5	5	-55.6%	20.0%
Audi A8	0	0	3	6	0	-3	-	-50.0%
Audi e-tron GT	1	3	19	69	-2	-50	-66.7%	-72.5%
Audi Q2	62	199	554	808	-137	-254	-68.8%	-31.4%
Audi Q3	387	293	2,010	3,109	94	-1,099	32.1%	-35.3%
Audi Q4 e-tron	85	0	604	1	85	603	-	>999%
Audi Q5	111	107	1,770	1,493	4	277	3.7%	18.6%
Audi Q6 e-tron	41	0	177	0	41	177	-	-
Audi Q7	118	59	905	422	59	483	100.0%	114.5%
Audi Q8	43	29	261	257	14	4	48.3%	1.6%
Audi Q8 e-tron	1	9	32	121	-8	-89	-88.9%	-73.6%
Audi TT	0	2	0	47	-2	-47	-100.0%	-100.0%
<b>Audi Total</b>	<b>1,304</b>	<b>1,070</b>	<b>8,143</b>	<b>9,253</b>	<b>234</b>	<b>-1,110</b>	<b>21.9%</b>	<b>-12.0%</b>
<b>Bentley</b>								
Bentley Bentayga	4	2	27	40	2	-13	100.0%	-32.5%
Bentley Coupe/Conv	5	13	35	66	-8	-31	-61.5%	-47.0%
Bentley Sedan	0	6	6	17	-6	-11	-100.0%	-64.7%
<b>Bentley Total</b>	<b>9</b>	<b>21</b>	<b>68</b>	<b>123</b>	<b>-12</b>	<b>-55</b>	<b>-57.1%</b>	<b>-44.7%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>BMW</b>								
BMW 1 Series	161	110	1,071	640	51	431	46.4%	67.3%
BMW 2 Series Coupe/Conv	79	125	656	1,025	-46	-369	-36.8%	-36.0%
BMW 2 Series Gran Coupe	103	20	401	384	83	17	415.0%	4.4%
BMW 3 Series	155	203	996	1,714	-48	-718	-23.6%	-41.9%
BMW 4 Series Coupe/Conv	66	63	344	446	3	-102	4.8%	-22.9%
BMW 4 Series Gran Coupe	1	29	18	197	-28	-179	-96.6%	-90.9%
BMW 5 Series	38	19	211	294	19	-83	100.0%	-28.2%
BMW 6 Series GT	0	0	0	3	0	-3	-	-100.0%
BMW 7 Series	6	3	29	24	3	5	100.0%	20.8%
BMW 8 Series	1	2	14	21	-1	-7	-50.0%	-33.3%
BMW 8 Series Gran Coupe	0	1	12	11	-1	1	-100.0%	9.1%
BMW i4	68	158	626	1,335	-90	-709	-57.0%	-53.1%
BMW i5	15	4	272	79	11	193	275.0%	244.3%
BMW i7	2	2	18	25	0	-7	0.0%	-28.0%
BMW iX	88	30	285	285	58	0	193.3%	0.0%
BMW X1	554	409	3,245	2,664	145	581	35.5%	21.8%
BMW X2	165	179	1,364	907	-14	457	-7.8%	50.4%
BMW X3	484	237	2,925	2,121	247	804	104.2%	37.9%
BMW X4	44	86	216	460	-42	-244	-48.8%	-53.0%
BMW X5	254	268	2,252	1,872	-14	380	-5.2%	20.3%
BMW X6	63	65	461	468	-2	-7	-3.1%	-1.5%
BMW X7	90	91	634	657	-1	-23	-1.1%	-3.5%
BMW XM	15	16	79	86	-1	-7	-6.3%	-8.1%
BMW Z4	3	10	38	53	-7	-15	-70.0%	-28.3%
<b>BMW Total</b>	<b>2,455</b>	<b>2,130</b>	<b>16,167</b>	<b>15,771</b>	<b>325</b>	<b>396</b>	<b>15.3%</b>	<b>2.5%</b>
<b>BYD</b>								
BYD Atto 3	276	434	2,130	4,160	-158	-2,030	-36.4%	-48.8%
BYD Dolphin	275	226	1,612	1,474	49	138	21.7%	9.4%
BYD Seal	273	570	1,882	4,662	-297	-2,780	-52.1%	-59.6%
BYD Sealion 6	1,123	556	5,498	1,038	567	4,460	102.0%	429.7%
BYD Sealion 7	1,427	0	5,183	0	1,427	5,183	-	-
BYD Shark 6	1,233	0	11,657	0	1,233	11,657	-	-
<b>BYD Total</b>	<b>4,607</b>	<b>1,786</b>	<b>27,962</b>	<b>11,334</b>	<b>2,821</b>	<b>16,628</b>	<b>158.0%</b>	<b>146.7%</b>
<b>Chery</b>								
Chery C5/E5 & Omoda 5	392	346	3,083	3,279	46	-196	13.3%	-6.0%
Chery Tiggo 4 Pro	2,065	0	10,061	0	2,065	10,061	-	-
Chery Tiggo 7 Pro	522	300	2,572	1,434	222	1,138	74.0%	79.4%
Chery Tiggo 8 Pro	170	211	1,556	439	-41	1,117	-19.4%	254.4%
<b>Chery Total</b>	<b>3,149</b>	<b>857</b>	<b>17,272</b>	<b>5,152</b>	<b>2,292</b>	<b>12,120</b>	<b>267.4%</b>	<b>235.2%</b>
<b>Chevrolet</b>								
Chevrolet Corvette E-Ray	5	0	10	0	5	10	-	-
Chevrolet Corvette Stingray	22	21	125	131	1	-6	4.8%	-4.6%
Chevrolet Corvette Z06	1	5	22	26	-4	-4	-80.0%	-15.4%
Chevrolet Silverado	144	203	1,321	1,384	-59	-63	-29.1%	-4.6%
Chevrolet Silverado HD	148	114	778	820	34	-42	29.8%	-5.1%
<b>Chevrolet Total</b>	<b>320</b>	<b>343</b>	<b>2,256</b>	<b>2,361</b>	<b>-23</b>	<b>-105</b>	<b>-6.7%</b>	<b>-4.4%</b>
<b>Citroen</b>								
Citroen C3	0	2	6	14	-2	-8	-100.0%	-57.1%
Citroen C4	0	3	0	18	-3	-18	-100.0%	-100.0%
Citroen C5 Aircross	0	3	0	24	-3	-24	-100.0%	-100.0%
Citroen C5 X	0	5	1	31	-5	-30	-100.0%	-96.8%
<b>Citroen Total</b>	<b>0</b>	<b>13</b>	<b>7</b>	<b>87</b>	<b>-13</b>	<b>-80</b>	<b>-100.0%</b>	<b>-92.0%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>CUPRA</b>								
CUPRA Ateca	3	10	60	131	-7	-71	-70.0%	-54.2%
CUPRA Born	3	14	312	273	-11	39	-78.6%	14.3%
CUPRA Formentor	36	68	945	674	-32	271	-47.1%	40.2%
CUPRA Leon	18	31	146	195	-13	-49	-41.9%	-25.1%
CUPRA Tavascan	39	0	209	0	39	209	-	-
CUPRA Terramar	41	0	82	0	41	82	-	-
<b>CUPRA Total</b>	<b>140</b>	<b>123</b>	<b>1,754</b>	<b>1,273</b>	<b>17</b>	<b>481</b>	<b>13.8%</b>	<b>37.8%</b>
<b>Daf</b>								
DAF (HD)	32	45	286	382	-13	-96	-28.9%	-25.1%
DAF (MD)	3	1	11	23	2	-12	200.0%	-52.2%
<b>Daf Total</b>	<b>35</b>	<b>46</b>	<b>297</b>	<b>405</b>	<b>-11</b>	<b>-108</b>	<b>-23.9%</b>	<b>-26.7%</b>
<b>Deepal</b>								
Deepal S07	40	0	139	0	40	139	-	-
<b>Deepal Total</b>	<b>40</b>	<b>0</b>	<b>139</b>	<b>0</b>	<b>40</b>	<b>139</b>	<b>-</b>	<b>-</b>
<b>Dennis Eagle</b>								
Dennis Eagle (HD)	11	0	58	32	11	26	-	81.3%
<b>Dennis Eagle Total</b>	<b>11</b>	<b>0</b>	<b>58</b>	<b>32</b>	<b>11</b>	<b>26</b>	<b>-</b>	<b>81.3%</b>
<b>Dodge</b>								
Dodge Journey	0	0	0	6	0	-6	-	-100.0%
<b>Dodge Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>6</b>	<b>0</b>	<b>-6</b>	<b>-</b>	<b>-100.0%</b>
<b>Ferrari</b>								
Ferrari Coupe/Conv	17	20	102	105	-3	-3	-15.0%	-2.9%
Ferrari Purosangue	4	5	19	33	-1	-14	-20.0%	-42.4%
<b>Ferrari Total</b>	<b>21</b>	<b>25</b>	<b>121</b>	<b>138</b>	<b>-4</b>	<b>-17</b>	<b>-16.0%</b>	<b>-12.3%</b>
<b>Fiat</b>								
Fiat 500 / Abarth	30	38	237	328	-8	-91	-21.1%	-27.7%
<b>Fiat Total</b>	<b>30</b>	<b>38</b>	<b>237</b>	<b>328</b>	<b>-8</b>	<b>-91</b>	<b>-21.1%</b>	<b>-27.7%</b>
<b>Fiat Professional</b>								
Fiat Ducato	146	132	854	665	14	189	10.6%	28.4%
<b>Fiat Professional Total</b>	<b>146</b>	<b>132</b>	<b>854</b>	<b>665</b>	<b>14</b>	<b>189</b>	<b>10.6%</b>	<b>28.4%</b>
<b>Ford</b>								
Ford Escape	22	15	27	322	7	-295	46.7%	-91.6%
Ford Everest	2,425	2,162	14,719	13,438	263	1,281	12.2%	9.5%
Ford F150	0	192	545	1,132	-192	-587	-100.0%	-51.9%
Ford Mustang	429	11	3,288	19	418	3,269	>999%	>999%
Ford Mustang Mach-E	18	62	269	388	-44	-119	-71.0%	-30.7%
Ford Puma	0	24	1	803	-24	-802	-100.0%	-99.9%
Ford Ranger 4X2	234	305	1,874	3,216	-71	-1,342	-23.3%	-41.7%
Ford Ranger 4X4	3,696	4,610	30,367	35,230	-914	-4,863	-19.8%	-13.8%
Ford Tourneo	54	0	430	0	54	430	-	-
Ford Transit Bus	24	17	110	58	7	52	41.2%	89.7%
Ford Transit Custom	242	201	1,871	1,799	41	72	20.4%	4.0%
Ford Transit Heavy	135	150	1,078	966	-15	112	-10.0%	11.6%
<b>Ford Total</b>	<b>7,279</b>	<b>7,749</b>	<b>54,579</b>	<b>57,371</b>	<b>-470</b>	<b>-2,792</b>	<b>-6.1%</b>	<b>-4.9%</b>
<b>Foton Mobility</b>								
Foton Mobility (HD)	0	0	1	0	0	1	-	-
Foton Mobility T5	19	1	31	53	18	-22	>999%	-41.5%
<b>Foton Mobility Total</b>	<b>19</b>	<b>1</b>	<b>32</b>	<b>53</b>	<b>18</b>	<b>-21</b>	<b>&gt;999%</b>	<b>-39.6%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Freightliner</b>								
Freightliner (HD)	16	17	77	174	-1	-97	-5.9%	-55.7%
Freightliner (MD)	0	0	0	2	0	-2	-	-100.0%
<b>Freightliner Total</b>	<b>16</b>	<b>17</b>	<b>77</b>	<b>176</b>	<b>-1</b>	<b>-99</b>	<b>-5.9%</b>	<b>-56.3%</b>
<b>Fuso</b>								
Fuso Canter (LD)	117	157	1,049	1,258	-40	-209	-25.5%	-16.6%
Fuso Fighter (MD)	63	75	490	537	-12	-47	-16.0%	-8.8%
Fuso F-Series (HD)	65	45	442	444	20	-2	44.4%	-0.5%
<b>Fuso Total</b>	<b>245</b>	<b>277</b>	<b>1,981</b>	<b>2,239</b>	<b>-32</b>	<b>-258</b>	<b>-11.6%</b>	<b>-11.5%</b>
<b>Geely</b>								
Geely EX5	490	0	2,335	0	490	2,335	-	-
<b>Geely Total</b>	<b>490</b>	<b>0</b>	<b>2,335</b>	<b>0</b>	<b>490</b>	<b>2,335</b>	<b>-</b>	<b>-</b>
<b>Genesis</b>								
Genesis G70	2	0	24	24	2	0	-	0.0%
Genesis G80	3	9	23	37	-6	-14	-66.7%	-37.8%
Genesis GV60	2	4	11	50	-2	-39	-50.0%	-78.0%
Genesis GV70	109	72	677	524	37	153	51.4%	29.2%
Genesis GV80 Coupe	5	14	49	51	-9	-2	-64.3%	-3.9%
Genesis GV80 Wagon	14	21	116	144	-7	-28	-33.3%	-19.4%
<b>Genesis Total</b>	<b>135</b>	<b>120</b>	<b>900</b>	<b>830</b>	<b>15</b>	<b>70</b>	<b>12.5%</b>	<b>8.4%</b>
<b>GMC</b>								
GMC Yukon	48	0	118	0	48	118	-	-
<b>GMC Total</b>	<b>48</b>	<b>0</b>	<b>118</b>	<b>0</b>	<b>48</b>	<b>118</b>	<b>-</b>	<b>-</b>
<b>GWM</b>								
GWM Cannon 4X2	32	0	32	0	32	32	-	-
GWM Cannon 4X4	870	0	3,582	0	870	3,582	-	-
GWM Cannon Alpha	258	154	1,321	235	104	1,086	67.5%	462.1%
GWM Haval H6	1,168	849	8,077	7,364	319	713	37.6%	9.7%
GWM Haval H7	10	0	10	0	10	10	-	-
GWM Haval Jolion	1,687	1,119	10,716	8,250	568	2,466	50.8%	29.9%
GWM Ora	68	83	399	675	-15	-276	-18.1%	-40.9%
GWM Tank 300	424	268	2,810	2,421	156	389	58.2%	16.1%
GWM Tank 500	172	231	894	853	-59	41	-25.5%	4.8%
GWM Ute 4X2	0	19	8	136	-19	-128	-100.0%	-94.1%
GWM Ute 4X4	32	596	2,061	4,909	-564	-2,848	-94.6%	-58.0%
<b>GWM Total</b>	<b>4,721</b>	<b>3,319</b>	<b>29,910</b>	<b>24,843</b>	<b>1,402</b>	<b>5,067</b>	<b>42.2%</b>	<b>20.4%</b>
<b>Hino</b>								
Hino (HD)	53	59	428	428	-6	0	-10.2%	0.0%
Hino (LD)	177	130	692	1,201	47	-509	36.2%	-42.4%
Hino (MD)	166	181	1,412	1,317	-15	95	-8.3%	7.2%
<b>Hino Total</b>	<b>396</b>	<b>370</b>	<b>2,532</b>	<b>2,946</b>	<b>26</b>	<b>-414</b>	<b>7.0%</b>	<b>-14.1%</b>
<b>Honda</b>								
Honda Accord	12	13	72	98	-1	-26	-7.7%	-26.5%
Honda Civic	55	87	497	715	-32	-218	-36.8%	-30.5%
Honda CR-V	372	471	3,592	4,047	-99	-455	-21.0%	-11.2%
Honda HR-V	414	206	2,817	1,935	208	882	101.0%	45.6%
Honda ZR-V	305	375	2,248	3,062	-70	-814	-18.7%	-26.6%
<b>Honda Total</b>	<b>1,158</b>	<b>1,152</b>	<b>9,226</b>	<b>9,857</b>	<b>6</b>	<b>-631</b>	<b>0.5%</b>	<b>-6.4%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Hyundai</b>								
Hyundai i20	119	72	842	186	47	656	65.3%	352.7%
Hyundai i30	893	663	6,472	7,178	230	-706	34.7%	-9.8%
Hyundai Inster	38	0	238	0	38	238	-	-
Hyundai Ioniq 5	39	128	465	669	-89	-204	-69.5%	-30.5%
Hyundai Ioniq 6	6	49	83	282	-43	-199	-87.8%	-70.6%
Hyundai Ioniq 9	14	0	14	0	14	14	-	-
Hyundai Kona	1,903	1,470	13,144	10,418	433	2,726	29.5%	26.2%
Hyundai Mighty	0	2	2	10	-2	-8	-100.0%	-80.0%
Hyundai Nexø	0	0	0	1	0	-1	-	-100.0%
Hyundai Palisade	179	276	1,215	2,023	-97	-808	-35.1%	-39.9%
Hyundai Santa Fe	552	636	3,764	3,072	-84	692	-13.2%	22.5%
Hyundai Sonata	29	45	234	328	-16	-94	-35.6%	-28.7%
Hyundai Staria	100	123	665	738	-23	-73	-18.7%	-9.9%
Hyundai Staria Load	246	302	1,716	2,211	-56	-495	-18.5%	-22.4%
Hyundai Tucson	1,914	1,622	12,186	11,084	292	1,102	18.0%	9.9%
Hyundai Venue	655	633	4,595	3,903	22	692	3.5%	17.7%
<b>Hyundai Total</b>	<b>6,687</b>	<b>6,021</b>	<b>45,635</b>	<b>42,103</b>	<b>666</b>	<b>3,532</b>	<b>11.1%</b>	<b>8.4%</b>
<b>Hyundai Commercial Vehicles</b>								
Hyundai EX10	3	6	15	21	-3	-6	-50.0%	-28.6%
Hyundai EX4	13	10	85	103	3	-18	30.0%	-17.5%
Hyundai EX8	3	0	17	12	3	5	-	41.7%
Hyundai EX9	3	8	31	50	-5	-19	-62.5%	-38.0%
Hyundai Pavise	2	1	21	14	1	7	100.0%	50.0%
<b>Hyundai Commercial Vehicles Total</b>	<b>24</b>	<b>25</b>	<b>169</b>	<b>200</b>	<b>-1</b>	<b>-31</b>	<b>-4.0%</b>	<b>-15.5%</b>
<b>Isuzu</b>								
Isuzu (HD)	179	167	1,370	1,415	12	-45	7.2%	-3.2%
Isuzu N-Series (LD)	626	578	3,934	3,865	48	69	8.3%	1.8%
Isuzu N-Series (MD)	267	333	2,064	2,433	-66	-369	-19.8%	-15.2%
<b>Isuzu Total</b>	<b>1,072</b>	<b>1,078</b>	<b>7,368</b>	<b>7,713</b>	<b>-6</b>	<b>-345</b>	<b>-0.6%</b>	<b>-4.5%</b>
<b>Isuzu Ute</b>								
Isuzu Ute D-Max 4X2	533	510	3,642	3,889	23	-247	4.5%	-6.4%
Isuzu Ute D-Max 4X4	1,818	1,859	12,774	14,300	-41	-1,526	-2.2%	-10.7%
Isuzu Ute MU-X	1,635	1,452	9,453	11,535	183	-2,082	12.6%	-18.0%
<b>Isuzu Ute Total</b>	<b>3,986</b>	<b>3,821</b>	<b>25,869</b>	<b>29,724</b>	<b>165</b>	<b>-3,855</b>	<b>4.3%</b>	<b>-13.0%</b>
<b>Iveco Trucks</b>								
Iveco (HD)	23	18	232	219	5	13	27.8%	5.9%
Iveco (MD)	11	5	61	81	6	-20	120.0%	-24.7%
Iveco C/C (LD)	58	70	550	805	-12	-255	-17.1%	-31.7%
Iveco Van (LD)	26	30	228	237	-4	-9	-13.3%	-3.8%
<b>Iveco Trucks Total</b>	<b>118</b>	<b>123</b>	<b>1,071</b>	<b>1,342</b>	<b>-5</b>	<b>-271</b>	<b>-4.1%</b>	<b>-20.2%</b>
<b>JAC</b>								
JAC T9 4X4	102	0	1,009	0	102	1,009	-	-
<b>JAC Total</b>	<b>102</b>	<b>0</b>	<b>1,009</b>	<b>0</b>	<b>102</b>	<b>1,009</b>	<b>-</b>	<b>-</b>
<b>Jaguar</b>								
Jaguar E-Pace	11	9	149	98	2	51	22.2%	52.0%
Jaguar F-Pace	20	32	219	251	-12	-32	-37.5%	-12.7%
Jaguar F-Type	3	2	17	38	1	-21	50.0%	-55.3%
Jaguar I-Pace	0	1	3	6	-1	-3	-100.0%	-50.0%
Jaguar XE	0	8	3	53	-8	-50	-100.0%	-94.3%
Jaguar XF	0	1	0	10	-1	-10	-100.0%	-100.0%
<b>Jaguar Total</b>	<b>34</b>	<b>53</b>	<b>391</b>	<b>456</b>	<b>-19</b>	<b>-65</b>	<b>-35.8%</b>	<b>-14.3%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Jeep</b>								
Jeep Compass	11	34	126	385	-23	-259	-67.6%	-67.3%
Jeep Gladiator	36	21	233	190	15	43	71.4%	22.6%
Jeep Grand Cherokee	50	60	554	409	-10	145	-16.7%	35.5%
Jeep Wrangler	44	41	264	454	3	-190	7.3%	-41.9%
<b>Jeep Total</b>	<b>141</b>	<b>156</b>	<b>1,177</b>	<b>1,438</b>	<b>-15</b>	<b>-261</b>	<b>-9.6%</b>	<b>-18.2%</b>
<b>Kenworth</b>								
Kenworth	259	283	1,914	1,994	-24	-80	-8.5%	-4.0%
<b>Kenworth Total</b>	<b>259</b>	<b>283</b>	<b>1,914</b>	<b>1,994</b>	<b>-24</b>	<b>-80</b>	<b>-8.5%</b>	<b>-4.0%</b>
<b>KGM</b>								
KGM Ssangyong Actyon	13	0	79	0	13	79	-	-
KGM SsangYong Korando	12	29	91	301	-17	-210	-58.6%	-69.8%
KGM Ssangyong Musso/MusXLV 4X4	155	222	1,286	2,249	-67	-963	-30.2%	-42.8%
KGM Ssangyong Rexton	122	113	958	1,013	9	-55	8.0%	-5.4%
KGM SsangYong Torres	33	0	201	0	33	201	-	-
<b>KGM Total</b>	<b>335</b>	<b>364</b>	<b>2,615</b>	<b>3,563</b>	<b>-29</b>	<b>-948</b>	<b>-8.0%</b>	<b>-26.6%</b>
<b>Kia</b>								
Kia Carnival	1,240	1,033	6,413	5,605	207	808	20.0%	14.4%
Kia Cerato	0	1,592	1,090	9,811	-1,592	-8,721	-100.0%	-88.9%
Kia EV3	251	0	1,404	0	251	1,404	-	-
Kia EV5	462	0	3,227	40	462	3,187	-	>999%
Kia EV6	21	158	278	1,218	-137	-940	-86.7%	-77.2%
Kia EV9	25	55	190	368	-30	-178	-54.5%	-48.4%
Kia K4	658	0	3,322	0	658	3,322	-	-
Kia Niro	10	130	319	958	-120	-639	-92.3%	-66.7%
Kia Picanto	607	443	4,286	3,273	164	1,013	37.0%	31.0%
Kia Seltos	830	579	5,263	5,116	251	147	43.4%	2.9%
Kia Sorento	662	773	5,827	6,339	-111	-512	-14.4%	-8.1%
Kia Sportage	1,464	1,515	12,022	11,989	-51	33	-3.4%	0.3%
Kia Stonic	489	342	3,621	3,203	147	418	43.0%	13.1%
Kia Tasman 4X2	30	0	38	0	30	38	-	-
Kia Tasman 4X4	653	0	852	0	653	852	-	-
<b>Kia Total</b>	<b>7,402</b>	<b>6,620</b>	<b>48,152</b>	<b>47,920</b>	<b>782</b>	<b>232</b>	<b>11.8%</b>	<b>0.5%</b>
<b>Lamborghini</b>								
Lamborghini Coupe/Conv	9	16	67	94	-7	-27	-43.8%	-28.7%
Lamborghini Urus	12	15	104	67	-3	37	-20.0%	55.2%
<b>Lamborghini Total</b>	<b>21</b>	<b>31</b>	<b>171</b>	<b>161</b>	<b>-10</b>	<b>10</b>	<b>-32.3%</b>	<b>6.2%</b>
<b>Land Rover</b>								
Land Rover Defender	429	354	2,397	1,817	75	580	21.2%	31.9%
Land Rover Discovery	24	30	262	303	-6	-41	-20.0%	-13.5%
Land Rover Discovery Sport	19	28	221	206	-9	15	-32.1%	7.3%
Land Rover Range Rover	26	96	250	432	-70	-182	-72.9%	-42.1%
Land Rover Range Rover Evoque	29	54	361	402	-25	-41	-46.3%	-10.2%
Land Rover Range Rover Sport	159	194	1,389	1,434	-35	-45	-18.0%	-3.1%
Land Rover Range Rover Velar	27	33	224	213	-6	11	-18.2%	5.2%
<b>Land Rover Total</b>	<b>713</b>	<b>789</b>	<b>5,104</b>	<b>4,807</b>	<b>-76</b>	<b>297</b>	<b>-9.6%</b>	<b>6.2%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>LDV</b>								
LDV D90	270	212	1,905	1,594	58	311	27.4%	19.5%
LDV Deliver 7 / eDeliver7	80	16	680	101	64	579	400.0%	573.3%
LDV Deliver 9 / eDeliver 9	169	228	1,510	1,837	-59	-327	-25.9%	-17.8%
LDV Deliver 9 Bus	27	43	205	309	-16	-104	-37.2%	-33.7%
LDV G10/G10+	125	277	1,093	1,879	-152	-786	-54.9%	-41.8%
LDV Mifa	23	39	141	292	-16	-151	-41.0%	-51.7%
LDV Mifa9	0	1	3	2	-1	1	-100.0%	50.0%
LDV T60/T60 EV 4X2	0	0	8	8	0	0	-	0.0%
LDV T60/T60 MAX 4X4	316	554	2,757	3,945	-238	-1,188	-43.0%	-30.1%
LDV Terron 9	102	0	113	0	102	113	-	-
LDV V80	1	20	38	219	-19	-181	-95.0%	-82.6%
<b>LDV Total</b>	<b>1,113</b>	<b>1,390</b>	<b>8,453</b>	<b>10,186</b>	<b>-277</b>	<b>-1,733</b>	<b>-19.9%</b>	<b>-17.0%</b>
<b>Leapmotor</b>								
Leapmotor C10	43	0	352	0	43	352	-	-
<b>Leapmotor Total</b>	<b>43</b>	<b>0</b>	<b>352</b>	<b>0</b>	<b>43</b>	<b>352</b>	<b>-</b>	<b>-</b>
<b>Lexus</b>								
Lexus ES	111	89	550	699	22	-149	24.7%	-21.3%
Lexus GX	106	81	647	81	25	566	30.9%	698.8%
Lexus LBX	129	143	1,351	813	-14	538	-9.8%	66.2%
Lexus LC	5	6	38	41	-1	-3	-16.7%	-7.3%
Lexus LM	8	13	171	182	-5	-11	-38.5%	-6.0%
Lexus LS	1	1	7	9	0	-2	0.0%	-22.2%
Lexus LX	72	36	353	292	36	61	100.0%	20.9%
Lexus NX	552	614	3,632	3,520	-62	112	-10.1%	3.2%
Lexus RX	202	208	1,210	1,238	-6	-28	-2.9%	-2.3%
Lexus RZ	5	14	39	123	-9	-84	-64.3%	-68.3%
Lexus UX	156	61	687	554	95	133	155.7%	24.0%
<b>Lexus Total</b>	<b>1,347</b>	<b>1,266</b>	<b>8,685</b>	<b>7,552</b>	<b>81</b>	<b>1,133</b>	<b>6.4%</b>	<b>15.0%</b>
<b>Lotus</b>								
Lotus Eletre	0	6	5	6	-6	-1	-100.0%	-16.7%
Lotus Emeya	0	3	3	3	-3	0	-100.0%	0.0%
Lotus Emira	3	8	33	110	-5	-77	-62.5%	-70.0%
<b>Lotus Total</b>	<b>3</b>	<b>17</b>	<b>41</b>	<b>119</b>	<b>-14</b>	<b>-78</b>	<b>-82.4%</b>	<b>-65.5%</b>
<b>Mack</b>								
Mack (HD)	74	89	405	614	-15	-209	-16.9%	-34.0%
<b>Mack Total</b>	<b>74</b>	<b>89</b>	<b>405</b>	<b>614</b>	<b>-15</b>	<b>-209</b>	<b>-16.9%</b>	<b>-34.0%</b>
<b>Man</b>								
MAN (HD)	30	37	186	164	-7	22	-18.9%	13.4%
MAN (MD)	1	0	23	26	1	-3	-	-11.5%
<b>Man Total</b>	<b>31</b>	<b>37</b>	<b>209</b>	<b>190</b>	<b>-6</b>	<b>19</b>	<b>-16.2%</b>	<b>10.0%</b>
<b>Maserati</b>								
Maserati Coupe/Conv	0	5	10	10	-5	0	-100.0%	0.0%
Maserati Ghibli	0	2	7	10	-2	-3	-100.0%	-30.0%
Maserati Grecale	19	30	149	198	-11	-49	-36.7%	-24.7%
Maserati Levante	0	5	4	24	-5	-20	-100.0%	-83.3%
<b>Maserati Total</b>	<b>19</b>	<b>42</b>	<b>170</b>	<b>242</b>	<b>-23</b>	<b>-72</b>	<b>-54.8%</b>	<b>-29.8%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Mazda</b>								
Mazda BT-50 4X2	244	263	1,845	1,974	-19	-129	-7.2%	-6.5%
Mazda BT-50 4X4	888	888	7,131	7,115	0	16	0.0%	0.2%
Mazda CX-3	1,293	1,608	9,514	10,145	-315	-631	-19.6%	-6.2%
Mazda CX-30	1,264	1,263	7,466	7,437	1	29	0.1%	0.4%
Mazda CX-5	1,821	2,031	13,812	13,951	-210	-139	-10.3%	-1.0%
Mazda CX-60	409	534	3,230	2,354	-125	876	-23.4%	37.2%
Mazda CX-70	25	0	217	0	25	217	-	-
Mazda CX-8	0	148	9	2,446	-148	-2,437	-100.0%	-99.6%
Mazda CX-80	267	0	2,332	0	267	2,332	-	-
Mazda CX-9	0	2	1	376	-2	-375	-100.0%	-99.7%
Mazda CX-90	74	107	432	567	-33	-135	-30.8%	-23.8%
Mazda MX-30	0	4	5	97	-4	-92	-100.0%	-94.8%
Mazda MX5	83	44	504	343	39	161	88.6%	46.9%
Mazda2	203	468	2,659	2,914	-265	-255	-56.6%	-8.8%
Mazda3	844	1,015	6,443	6,499	-171	-56	-16.8%	-0.9%
Mazda6	37	101	794	805	-64	-11	-63.4%	-1.4%
<b>Mazda Total</b>	<b>7,452</b>	<b>8,476</b>	<b>56,394</b>	<b>57,023</b>	<b>-1,024</b>	<b>-629</b>	<b>-12.1%</b>	<b>-1.1%</b>
<b>McLaren</b>								
McLaren Coupe/Conv	2	3	41	44	-1	-3	-33.3%	-6.8%
<b>McLaren Total</b>	<b>2</b>	<b>3</b>	<b>41</b>	<b>44</b>	<b>-1</b>	<b>-3</b>	<b>-33.3%</b>	<b>-6.8%</b>
<b>Mercedes-Benz Cars</b>								
Mercedes-AMG GT 4D	0	0	2	7	0	-5	-	-71.4%
Mercedes-AMG GT Cpe/Conv	19	0	87	0	19	87	-	-
Mercedes-Benz A-Class	240	188	1,169	1,352	52	-183	27.7%	-13.5%
Mercedes-Benz B-Class	0	0	0	2	0	-2	-	-100.0%
Mercedes-Benz C-Class	105	162	921	1,277	-57	-356	-35.2%	-27.9%
Mercedes-Benz C-Class Cpe/Conv	0	1	0	40	-1	-40	-100.0%	-100.0%
Mercedes-Benz CLA-Class	55	57	297	495	-2	-198	-3.5%	-40.0%
Mercedes-Benz CLE-Class	101	69	576	199	32	377	46.4%	189.4%
Mercedes-Benz E-Class	38	44	335	195	-6	140	-13.6%	71.8%
Mercedes-Benz E-Class Cpe/Conv	0	0	1	17	0	-16	-	-94.1%
Mercedes-Benz EQA	52	77	498	701	-25	-203	-32.5%	-29.0%
Mercedes-Benz EQB	146	42	519	194	104	325	247.6%	167.5%
Mercedes-Benz EQC	0	0	0	66	0	-66	-	-100.0%
Mercedes-Benz EQE	8	13	90	104	-5	-14	-38.5%	-13.5%
Mercedes-Benz EQE SUV	50	46	594	562	4	32	8.7%	5.7%
Mercedes-Benz EQS	0	0	2	6	0	-4	-	-66.7%
Mercedes-Benz EQS SUV	4	11	22	79	-7	-57	-63.6%	-72.2%
Mercedes-Benz G-Class	53	25	255	249	28	6	112.0%	2.4%
Mercedes-Benz GLA-Class	373	231	2,040	1,242	142	798	61.5%	64.3%
Mercedes-Benz GLB-Class	89	114	655	667	-25	-12	-21.9%	-1.8%
Mercedes-Benz GLC-Class Coupe	168	108	973	815	60	158	55.6%	19.4%
Mercedes-Benz GLC-Class Wagon	368	258	2,513	1,603	110	910	42.6%	56.8%
Mercedes-Benz GLE-Class Coupe	29	23	265	230	6	35	26.1%	15.2%
Mercedes-Benz GLE-Class Wagon	203	63	1,041	809	140	232	222.2%	28.7%
Mercedes-Benz GLS-Class	57	42	382	227	15	155	35.7%	68.3%
Mercedes-Benz S-Class	9	1	59	16	8	43	800.0%	268.8%
Mercedes-Benz SL-Class	0	1	17	35	-1	-18	-100.0%	-51.4%
<b>Mercedes-Benz Cars Total</b>	<b>2,167</b>	<b>1,576</b>	<b>13,313</b>	<b>11,189</b>	<b>591</b>	<b>2,124</b>	<b>37.5%</b>	<b>19.0%</b>
<b>Mercedes-Benz Trucks</b>								
Mercedes (HD)	59	74	514	622	-15	-108	-20.3%	-17.4%
Mercedes (LD)	0	4	0	17	-4	-17	-100.0%	-100.0%
Mercedes (MD)	6	6	39	44	0	-5	0.0%	-11.4%
<b>Mercedes-Benz Trucks Total</b>	<b>65</b>	<b>84</b>	<b>553</b>	<b>683</b>	<b>-19</b>	<b>-130</b>	<b>-22.6%</b>	<b>-19.0%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Mercedes-Benz Vans</b>								
Mercedes-Benz EQV	10	0	23	7	10	16	-	228.6%
Mercedes-Benz Marco Polo	0	2	0	13	-2	-13	-100.0%	-100.0%
Mercedes-Benz Sprinter	294	321	2,320	2,238	-27	82	-8.4%	3.7%
Mercedes-Benz Sprinter Bus	12	8	54	56	4	-2	50.0%	-3.6%
Mercedes-Benz V-Class	20	9	161	121	11	40	122.2%	33.1%
Mercedes-Benz Vito / eVito Van	52	27	317	237	25	80	92.6%	33.8%
Mercedes-Benz Vito/ eVito Tour	14	5	87	45	9	42	180.0%	93.3%
<b>Mercedes-Benz Vans Total</b>	<b>402</b>	<b>372</b>	<b>2,962</b>	<b>2,717</b>	<b>30</b>	<b>245</b>	<b>8.1%</b>	<b>9.0%</b>
<b>MG</b>								
IM IM5	18	0	18	0	18	18	-	-
IM IM6	35	0	35	0	35	35	-	-
MG Cyberster	1	0	38	0	1	38	-	-
MG HS	276	245	2,358	1,863	31	495	12.7%	26.6%
MG MG3	484	1,477	5,770	7,620	-993	-1,850	-67.2%	-24.3%
MG MG4	161	307	2,429	3,078	-146	-649	-47.6%	-21.1%
MG MG5	109	257	1,457	2,509	-148	-1,052	-57.6%	-41.9%
MG QS	125	0	324	0	125	324	-	-
MG S5	237	0	514	0	237	514	-	-
MG ZS	1,562	1,815	11,739	13,624	-253	-1,885	-13.9%	-13.8%
<b>MG Total</b>	<b>3,008</b>	<b>4,101</b>	<b>24,682</b>	<b>28,694</b>	<b>-1,093</b>	<b>-4,012</b>	<b>-26.7%</b>	<b>-14.0%</b>
<b>MINI</b>								
MINI Aceman	60	0	428	0	60	428	-	-
MINI Cabrio	24	4	183	186	20	-3	500.0%	-1.6%
MINI Clubman	0	1	0	174	-1	-174	-100.0%	-100.0%
MINI Cooper	181	160	1,362	936	21	426	13.1%	45.5%
MINI Countryman	221	269	1,356	714	-48	642	-17.8%	89.9%
<b>MINI Total</b>	<b>486</b>	<b>434</b>	<b>3,329</b>	<b>2,010</b>	<b>52</b>	<b>1,319</b>	<b>12.0%</b>	<b>65.6%</b>
<b>Mitsubishi</b>								
Mitsubishi ASX	840	1,171	7,496	7,251	-331	245	-28.3%	3.4%
Mitsubishi Eclipse Cross	262	637	3,524	6,043	-375	-2,519	-58.9%	-41.7%
Mitsubishi Outlander	1,869	2,110	13,268	16,553	-241	-3,285	-11.4%	-19.8%
Mitsubishi Pajero Sport	472	493	3,306	4,849	-21	-1,543	-4.3%	-31.8%
Mitsubishi Triton 4X2	208	252	1,229	1,975	-44	-746	-17.5%	-37.8%
Mitsubishi Triton 4X4	1,332	1,055	9,539	8,681	277	858	26.3%	9.9%
<b>Mitsubishi Total</b>	<b>4,983</b>	<b>5,718</b>	<b>38,362</b>	<b>45,352</b>	<b>-735</b>	<b>-6,990</b>	<b>-12.9%</b>	<b>-15.4%</b>
<b>Nissan</b>								
Nissan Juke	64	80	478	1,273	-16	-795	-20.0%	-62.5%
Nissan Leaf	0	41	62	231	-41	-169	-100.0%	-73.2%
Nissan Navara 4X2	65	70	261	665	-5	-404	-7.1%	-60.8%
Nissan Navara 4X4	550	662	4,842	5,714	-112	-872	-16.9%	-15.3%
Nissan Pathfinder	74	39	507	405	35	102	89.7%	25.2%
Nissan Patrol Wagon	508	664	4,287	4,607	-156	-320	-23.5%	-6.9%
Nissan Qashqai	321	489	3,104	4,413	-168	-1,309	-34.4%	-29.7%
Nissan X-Trail	1,095	1,228	9,648	10,677	-133	-1,029	-10.8%	-9.6%
Nissan Z	5	28	97	232	-23	-135	-82.1%	-58.2%
<b>Nissan Total</b>	<b>2,682</b>	<b>3,301</b>	<b>23,286</b>	<b>28,217</b>	<b>-619</b>	<b>-4,931</b>	<b>-18.8%</b>	<b>-17.5%</b>
<b>Omoda Jaecoo</b>								
Jaecoo J7	334	0	961	0	334	961	-	-
Jaecoo J8	100	0	163	0	100	163	-	-
<b>Omoda Jaecoo Total</b>	<b>434</b>	<b>0</b>	<b>1,124</b>	<b>0</b>	<b>434</b>	<b>1,124</b>	<b>-</b>	<b>-</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Peugeot</b>								
Peugeot 2008	10	7	121	292	3	-171	42.9%	-58.6%
Peugeot 208/e208	0	0	4	0	0	4	-	-
Peugeot 3008 / E3008	26	51	158	317	-25	-159	-49.0%	-50.2%
Peugeot 308/e308	6	17	57	90	-11	-33	-64.7%	-36.7%
Peugeot 408	3	0	61	39	3	22	-	56.4%
Peugeot 5008	14	0	32	0	14	32	-	-
Peugeot 5008 (Gen 2)	0	5	4	23	-5	-19	-100.0%	-82.6%
Peugeot 508	0	9	2	46	-9	-44	-100.0%	-95.7%
Peugeot Boxer	2	6	17	22	-4	-5	-66.7%	-22.7%
Peugeot Expert / E-Expert	17	35	141	209	-18	-68	-51.4%	-32.5%
Peugeot Partner / E-Partner	37	21	247	303	16	-56	76.2%	-18.5%
<b>Peugeot Total</b>	<b>115</b>	<b>151</b>	<b>844</b>	<b>1,341</b>	<b>-36</b>	<b>-497</b>	<b>-23.8%</b>	<b>-37.1%</b>
<b>Polestar</b>								
Polestar 2	0	0	0	264	0	-264	-	-100.0%
<b>Polestar Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>264</b>	<b>0</b>	<b>-264</b>	<b>-</b>	<b>-100.0%</b>
<b>Porsche</b>								
Porsche 911	77	63	366	509	14	-143	22.2%	-28.1%
Porsche Boxster	12	41	104	165	-29	-61	-70.7%	-37.0%
Porsche Cayenne Coupe	99	49	580	567	50	13	102.0%	2.3%
Porsche Cayenne Wagon	54	45	378	509	9	-131	20.0%	-25.7%
Porsche Cayman	16	50	135	230	-34	-95	-68.0%	-41.3%
Porsche Macan	166	204	1,645	1,679	-38	-34	-18.6%	-2.0%
Porsche Panamera	8	4	67	34	4	33	100.0%	97.1%
Porsche Taycan	10	10	132	173	0	-41	0.0%	-23.7%
<b>Porsche Total</b>	<b>442</b>	<b>466</b>	<b>3,407</b>	<b>3,866</b>	<b>-24</b>	<b>-459</b>	<b>-5.2%</b>	<b>-11.9%</b>
<b>RAM</b>								
RAM 1500	281	249	1,656	1,959	32	-303	12.9%	-15.5%
RAM 2500	39	49	320	347	-10	-27	-20.4%	-7.8%
RAM 3500	0	5	7	41	-5	-34	-100.0%	-82.9%
<b>RAM Total</b>	<b>320</b>	<b>303</b>	<b>1,983</b>	<b>2,347</b>	<b>17</b>	<b>-364</b>	<b>5.6%</b>	<b>-15.5%</b>
<b>Renault</b>								
Renault Arkana	17	74	150	275	-57	-125	-77.0%	-45.5%
Renault Captur	0	4	7	141	-4	-134	-100.0%	-95.0%
Renault Duster	54	0	56	0	54	56	-	-
Renault Kangoo	9	8	126	50	1	76	12.5%	152.0%
Renault Koleos	164	93	588	694	71	-106	76.3%	-15.3%
Renault Master	136	128	1,210	1,121	8	89	6.3%	7.9%
Renault Master Bus	3	1	28	1	2	27	200.0%	>999%
Renault Megane	0	1	1	24	-1	-23	-100.0%	-95.8%
Renault Megane E-Tech	5	12	156	183	-7	-27	-58.3%	-14.8%
Renault Trafic	33	82	549	883	-49	-334	-59.8%	-37.8%
<b>Renault Total</b>	<b>421</b>	<b>403</b>	<b>2,871</b>	<b>3,372</b>	<b>18</b>	<b>-501</b>	<b>4.5%</b>	<b>-14.9%</b>
<b>Rolls-Royce</b>								
Rolls-Royce Coupe/Conv	1	4	10	15	-3	-5	-75.0%	-33.3%
Rolls-Royce Cullinan	2	4	20	14	-2	6	-50.0%	42.9%
Rolls-Royce Sedan	1	3	11	8	-2	3	-66.7%	37.5%
<b>Rolls-Royce Total</b>	<b>4</b>	<b>11</b>	<b>41</b>	<b>37</b>	<b>-7</b>	<b>4</b>	<b>-63.6%</b>	<b>10.8%</b>
<b>Scania</b>								
Scania (HD)	93	128	644	907	-35	-263	-27.3%	-29.0%
<b>Scania Total</b>	<b>93</b>	<b>128</b>	<b>644</b>	<b>907</b>	<b>-35</b>	<b>-263</b>	<b>-27.3%</b>	<b>-29.0%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>SEA Electric</b>								
SEA Electric (HD)	0	0	0	3	0	-3	-	-100.0%
SEA Electric (MD)	0	0	0	9	0	-9	-	-100.0%
<b>SEA Electric Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>12</b>	<b>0</b>	<b>-12</b>	<b>-</b>	<b>-100.0%</b>
<b>Skoda</b>								
Skoda Elroq	0	0	2	0	0	2	-	-
Skoda Enyaq	11	0	131	0	11	131	-	-
Skoda Fabia	20	17	184	215	3	-31	17.6%	-14.4%
Skoda Kamiq	84	193	473	837	-109	-364	-56.5%	-43.5%
Skoda Karoq	25	66	289	540	-41	-251	-62.1%	-46.5%
Skoda Kodiaq	90	90	778	795	0	-17	0.0%	-2.1%
Skoda Octavia	68	66	440	656	2	-216	3.0%	-32.9%
Skoda Scala	13	14	89	249	-1	-160	-7.1%	-64.3%
Skoda Superb	17	16	96	116	1	-20	6.3%	-17.2%
<b>Skoda Total</b>	<b>328</b>	<b>462</b>	<b>2,482</b>	<b>3,408</b>	<b>-134</b>	<b>-926</b>	<b>-29.0%</b>	<b>-27.2%</b>
<b>Stellantis</b>								
Jeep Avenger	24	1	71	1	23	70	>999%	>999%
<b>Stellantis Total</b>	<b>24</b>	<b>1</b>	<b>71</b>	<b>1</b>	<b>23</b>	<b>70</b>	<b>&gt;999%</b>	<b>&gt;999%</b>
<b>Subaru</b>								
Subaru BRZ	53	70	490	636	-17	-146	-24.3%	-23.0%
Subaru Crosstrek	760	1,068	6,762	7,076	-308	-314	-28.8%	-4.4%
Subaru Forester	1,676	1,257	8,171	8,107	419	64	33.3%	0.8%
Subaru Impreza	92	141	1,031	1,219	-49	-188	-34.8%	-15.4%
Subaru Outback	539	858	5,310	6,643	-319	-1,333	-37.2%	-20.1%
Subaru Solterra	11	26	132	304	-15	-172	-57.7%	-56.6%
Subaru WRX	133	181	1,278	1,359	-48	-81	-26.5%	-6.0%
<b>Subaru Total</b>	<b>3,264</b>	<b>3,601</b>	<b>23,174</b>	<b>25,344</b>	<b>-337</b>	<b>-2,170</b>	<b>-9.4%</b>	<b>-8.6%</b>
<b>Suzuki</b>								
Suzuki Ignis	68	109	581	1,106	-41	-525	-37.6%	-47.5%
Suzuki Jimny	556	691	4,921	5,401	-135	-480	-19.5%	-8.9%
Suzuki S-Cross	37	38	352	501	-1	-149	-2.6%	-29.7%
Suzuki Swift	326	607	2,279	3,597	-281	-1,318	-46.3%	-36.6%
Suzuki Vitara	138	289	1,520	1,615	-151	-95	-52.2%	-5.9%
<b>Suzuki Total</b>	<b>1,125</b>	<b>1,734</b>	<b>9,653</b>	<b>12,220</b>	<b>-609</b>	<b>-2,567</b>	<b>-35.1%</b>	<b>-21.0%</b>
<b>Tesla</b>								
Tesla Model 3	0	0	0	10,600	0	-10,600	-	-100.0%
Tesla Model Y	0	0	0	12,516	0	-12,516	-	-100.0%
<b>Tesla Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>23,116</b>	<b>0</b>	<b>-23,116</b>	<b>-</b>	<b>-100.0%</b>

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Toyota</b>								
Toyota bZ4X	55	92	482	647	-37	-165	-40.2%	-25.5%
Toyota Camry	1,156	1,498	5,415	12,286	-342	-6,871	-22.8%	-55.9%
Toyota C-HR	506	364	1,990	1,719	142	271	39.0%	15.8%
Toyota Coaster	85	20	429	161	65	268	325.0%	166.5%
Toyota Corolla	1,963	2,688	11,322	15,867	-725	-4,545	-27.0%	-28.6%
Toyota Corolla Cross	533	860	6,821	6,005	-327	816	-38.0%	13.6%
Toyota Fortuner	205	188	2,003	1,884	17	119	9.0%	6.3%
Toyota GR86 / 86	94	39	454	338	55	116	141.0%	34.3%
Toyota Granvia	1	17	33	65	-16	-32	-94.1%	-49.2%
Toyota Hiace Commuter	515	351	2,603	1,433	164	1,170	46.7%	81.6%
Toyota Hiace Van	741	1,136	6,535	6,800	-395	-265	-34.8%	-3.9%
Toyota Hilux 4X2	676	622	4,698	4,157	54	541	8.7%	13.0%
Toyota Hilux 4X4	4,000	4,125	26,245	29,105	-125	-2,860	-3.0%	-9.8%
Toyota Kluger	736	1,705	5,347	5,861	-969	-514	-56.8%	-8.8%
Toyota Landcruiser PU/CC	916	924	6,182	7,123	-8	-941	-0.9%	-13.2%
Toyota Landcruiser Wagon	1,406	1,540	6,514	9,739	-134	-3,225	-8.7%	-33.1%
Toyota Mirai	0	2	2	8	-2	-6	-100.0%	-75.0%
Toyota Prado	2,339	21	17,922	3,519	2,318	14,403	>999%	409.3%
Toyota RAV4	4,415	5,933	28,449	31,338	-1,518	-2,889	-25.6%	-9.2%
Toyota Supra	18	21	103	141	-3	-38	-14.3%	-27.0%
Toyota Tundra	112	13	490	212	99	278	761.5%	131.1%
Toyota Yaris	292	215	1,816	1,568	77	248	35.8%	15.8%
Toyota Yaris Cross	958	331	6,845	4,030	627	2,815	189.4%	69.9%
<b>Toyota Total</b>	<b>21,722</b>	<b>22,705</b>	<b>142,700</b>	<b>144,006</b>	<b>-983</b>	<b>-1,306</b>	<b>-4.3%</b>	<b>-0.9%</b>
<b>UD Trucks</b>								
UD Trucks (HD)	27	64	263	523	-37	-260	-57.8%	-49.7%
UD Trucks (MD)	4	3	41	57	1	-16	33.3%	-28.1%
<b>UD Trucks Total</b>	<b>31</b>	<b>67</b>	<b>304</b>	<b>580</b>	<b>-36</b>	<b>-276</b>	<b>-53.7%</b>	<b>-47.6%</b>
<b>Volkswagen</b>								
Volkswagen Amarok 4X4	394	489	3,505	5,413	-95	-1,908	-19.4%	-35.2%
Volkswagen Arteon	0	1	0	85	-1	-85	-100.0%	-100.0%
Volkswagen Caddy	11	12	68	57	-1	11	-8.3%	19.3%
Volkswagen Caddy Cargo Van	78	81	508	475	-3	33	-3.7%	6.9%
Volkswagen California	0	8	17	89	-8	-72	-100.0%	-80.9%
Volkswagen Caravelle	0	0	3	3	0	0	-	0.0%
Volkswagen Crafter	65	70	212	486	-5	-274	-7.1%	-56.4%
Volkswagen Golf	296	331	1,952	1,372	-35	580	-10.6%	42.3%
Volkswagen ID. Buzz	53	0	207	0	53	207	-	-
Volkswagen ID. Buzz Cargo	7	0	107	0	7	107	-	-
Volkswagen ID.4	149	0	333	0	149	333	-	-
Volkswagen ID.5	30	0	126	0	30	126	-	-
Volkswagen Multivan	21	45	154	367	-24	-213	-53.3%	-58.0%
Volkswagen Passat	0	10	64	78	-10	-14	-100.0%	-17.9%
Volkswagen Passat Alltrack	0	5	3	72	-5	-69	-100.0%	-95.8%
Volkswagen Polo	87	92	488	1,012	-5	-524	-5.4%	-51.8%
Volkswagen T-Cross	160	102	970	587	58	383	56.9%	65.2%
Volkswagen Tiguan	202	324	1,987	2,971	-122	-984	-37.7%	-33.1%
Volkswagen Tiguan Allspace	328	218	2,420	2,714	110	-294	50.5%	-10.8%
Volkswagen Touareg	55	80	527	413	-25	114	-31.3%	27.6%
Volkswagen Transporter	6	44	172	492	-38	-320	-86.4%	-65.0%
Volkswagen T-Roc	458	625	3,353	4,721	-167	-1,368	-26.7%	-29.0%
<b>Volkswagen Total</b>	<b>2,400</b>	<b>2,537</b>	<b>17,176</b>	<b>21,407</b>	<b>-137</b>	<b>-4,231</b>	<b>-5.4%</b>	<b>-19.8%</b>

NEW VEHICLE SALES BY MARQUE & MODEL  
JULY 2025

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
<b>Volvo Car</b>								
Volvo C40	0	50	158	341	-50	-183	-100.0%	-53.7%
Volvo EX30	101	313	798	1,314	-212	-516	-67.7%	-39.3%
Volvo EX90	16	0	129	0	16	129	-	-
Volvo S60	0	13	37	98	-13	-61	-100.0%	-62.2%
Volvo V60 Cross Country	9	18	87	100	-9	-13	-50.0%	-13.0%
Volvo XC40	202	183	1,489	1,879	19	-390	10.4%	-20.8%
Volvo XC60	148	143	1,005	1,287	5	-282	3.5%	-21.9%
Volvo XC90	49	65	419	507	-16	-88	-24.6%	-17.4%
<b>Volvo Car Total</b>	<b>525</b>	<b>785</b>	<b>4,122</b>	<b>5,526</b>	<b>-260</b>	<b>-1,404</b>	<b>-33.1%</b>	<b>-25.4%</b>
<b>Volvo Commercial</b>								
Volvo Truck (HD)	183	197	1,350	1,943	-14	-593	-7.1%	-30.5%
Volvo Truck (MD)	2	3	21	46	-1	-25	-33.3%	-54.3%
<b>Volvo Commercial Total</b>	<b>185</b>	<b>200</b>	<b>1,371</b>	<b>1,989</b>	<b>-15</b>	<b>-618</b>	<b>-7.5%</b>	<b>-31.1%</b>
<b>Western Star</b>								
Western Star (HD)	14	28	91	157	-14	-66	-50.0%	-42.0%
<b>Western Star Total</b>	<b>14</b>	<b>28</b>	<b>91</b>	<b>157</b>	<b>-14</b>	<b>-66</b>	<b>-50.0%</b>	<b>-42.0%</b>
<b>Zeekr</b>								
Zeekr 009	8	0	74	0	8	74	-	-
Zeekr X	64	0	448	0	64	448	-	-
<b>Zeekr Total</b>	<b>72</b>	<b>0</b>	<b>522</b>	<b>0</b>	<b>72</b>	<b>522</b>	<b>-</b>	<b>-</b>
<b>TOTAL</b>	<b>103,097</b>	<b>99,486</b>	<b>711,908</b>	<b>731,898</b>	<b>3,611</b>	<b>-19,990</b>	<b>3.6%</b>	<b>-2.7%</b>