

VFACTS NATIONAL REPORT



FEDERAL CHAMBER OF AUTOMOTIVE INDUSTRIES

NEW VEHICLE SALES

OCTOBER 2025

Total Market	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
AUSTRALIAN CAPITAL TERRITORY	1,350	1,298	14,298	15,032	52	-734	4.0%	-4.9%
NEW SOUTH WALES	30,079	29,014	307,992	310,345	1,065	-2,353	3.7%	-0.8%
NORTHERN TERRITORY	910	853	9,056	9,050	57	6	6.7%	0.1%
QUEENSLAND	20,487	21,557	218,917	221,758	-1,070	-2,841	-5.0%	-1.3%
SOUTH AUSTRALIA	6,623	6,205	65,956	68,023	418	-2,067	6.7%	-3.0%
TASMANIA	1,691	1,594	15,980	16,828	97	-848	6.1%	-5.0%
VICTORIA	27,271	26,317	271,294	274,823	954	-3,529	3.6%	-1.3%
WESTERN AUSTRALIA	11,177	11,537	110,534	109,762	-360	772	-3.1%	0.7%
Total	99,588	98,375	1,014,027	1,025,621	1,213	-11,594	1.2%	-1.1%

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This report is compiled with the assistance of R. L. Polk Australia Pty Ltd in conjunction with the FCAI.

TOTAL MARKET SEGMENTATION
OCTOBER 2025

Volumes

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Passenger	12,180	15,527	133,968	175,758	-3,347	-41,790	-21.6	-23.8
SUV	61,413	56,152	611,573	577,077	5,261	34,496	9.4	6.0
Light Commercial	22,053	22,177	230,763	230,063	-124	700	-0.6	0.3
Heavy Commercial	3,942	4,519	37,723	42,723	-577	-5,000	-12.8	-11.7
Total Market	99,588	98,375	#####	#####	1,213	-11,594	1.2	-1.1

	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Micro	562	574	6,489	5,404	-12	1,085	-2.1	20.1
Light	1,797	2,719	21,391	25,897	-922	-4,506	-33.9	-17.4
Small	5,538	7,803	61,414	79,303	-2,265	-17,889	-29.0	-22.6
Medium	2,139	1,877	19,653	42,947	262	-23,294	14.0	-54.2
Large	235	165	1,930	1,879	70	51	42.4	2.7
Upper Large	31	30	291	251	1	40	3.3	15.9
People Movers	1,212	1,210	12,212	11,405	2	807	0.2	7.1
Sports	666	1,149	10,588	8,672	-483	1,916	-42.0	22.1
SUV Light	4,357	5,214	45,402	46,407	-857	-1,005	-16.4	-2.2
SUV Small	16,729	15,063	171,410	152,247	1,666	19,163	11.1	12.6
SUV Medium	25,025	21,665	234,651	231,655	3,360	2,996	15.5	1.3
SUV Large	13,193	11,543	139,385	121,942	1,650	17,443	14.3	14.3
SUV Upper Large	2,109	2,667	20,725	24,826	-558	-4,101	-20.9	-16.5
Light Buses < 20 Seats	245	408	3,991	3,014	-163	977	-40.0	32.4
Light Buses => 20 Seats	54	20	618	225	34	393	170.0	174.7
Vans/CC <= 2.5t	155	141	1,315	1,213	14	102	9.9	8.4
Vans/CC 2.5-3.5t	2,078	2,366	18,739	21,289	-288	-2,550	-12.2	-12.0
PU/CC 4X2	2,031	2,147	19,709	22,551	-116	-2,842	-5.4	-12.6
PU/CC 4X4	16,802	16,208	179,259	173,241	594	6,018	3.7	3.5
Pick-Up/CC > \$100K	688	887	7,132	8,530	-199	-1,398	-22.4	-16.4
Heavy Commercial	3,942	4,519	37,723	42,723	-577	-5,000	-12.8	-11.7
Total Market	99,588	98,375	#####	#####	1,213	-11,594	1.2	-1.1

Percentage Mix

	Month		YTD		Yr to Yr change +/-	
	2025	2024	2025	2024	MTH	YTD
Passenger	12.2	15.8	13.2	17.1	-3.6	-3.9
SUV	61.7	57.1	60.3	56.3	4.6	4.0
Light Commercial	22.1	22.5	22.8	22.4	-0.4	0.3
Heavy Commercial	4.0	4.6	3.7	4.2	-0.6	-0.4
Total Market	100.0	100.0	100.0	100.0	0.0	0.0

	Month		YTD		Yr to Yr change +/-	
	2025	2024	2025	2024	MTH	YTD
Micro	0.6	0.6	0.6	0.5	0.0	0.1
Light	1.8	2.8	2.1	2.5	-1.0	-0.4
Small	5.6	7.9	6.1	7.7	-2.4	-1.7
Medium	2.1	1.9	1.9	4.2	0.2	-2.2
Large	0.2	0.2	0.2	0.2	0.1	0.0
Upper Large	0.0	0.0	0.0	0.0	0.0	0.0
People Movers	1.2	1.2	1.2	1.1	0.0	0.1
Sports	0.7	1.2	1.0	0.8	-0.5	0.2
SUV Light	4.4	5.3	4.5	4.5	-0.9	0.0
SUV Small	16.8	15.3	16.9	14.8	1.5	2.1
SUV Medium	25.1	22.0	23.1	22.6	3.1	0.6
SUV Large	13.2	11.7	13.7	11.9	1.5	1.9
SUV Upper Large	2.1	2.7	2.0	2.4	-0.6	-0.4
Light Buses < 20 Seats	0.2	0.4	0.4	0.3	-0.2	0.1
Light Buses => 20 Seats	0.1	0.0	0.1	0.0	0.0	0.0
Vans/CC <= 2.5t	0.2	0.1	0.1	0.1	0.0	0.0
Vans/CC 2.5-3.5t	2.1	2.4	1.8	2.1	-0.3	-0.2
PU/CC 4X2	2.0	2.2	1.9	2.2	-0.1	-0.3
PU/CC 4X4	16.9	16.5	17.7	16.9	0.4	0.8
Pick-Up/CC > \$100K	0.7	0.9	0.7	0.8	-0.2	-0.1
Heavy Commercial	4.0	4.6	3.7	4.2	-0.6	-0.4
Total Market	100.0	100.0	100.0	100.0	0.0	0.0

NEW VEHICLE SALES BY MARQUE
OCTOBER 2025

Total Market	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Alfa Romeo	31	28	401	510	3	-109	10.7%	-21.4%
Aston Martin	11	8	152	127	3	25	37.5%	19.7%
Audi	1,552	1,208	12,553	12,364	344	189	28.5%	1.5%
Bentley	17	12	112	151	5	-39	41.7%	-25.8%
BMW	2,369	2,017	22,670	21,661	352	1,009	17.5%	4.7%
BYD	3,959	1,732	41,882	16,913	2,227	24,969	128.6%	147.6%
Chery	3,550	1,448	27,578	8,956	2,102	18,622	145.2%	207.9%
Chevrolet	385	381	3,347	3,478	4	-131	1.0%	-3.8%
Citroen	0	22	8	137	-22	-129	-100.0%	-94.2%
CUPRA	238	193	2,330	1,805	45	525	23.3%	29.1%
Deepal	82	0	332	0	82	332	-	-
Dodge	0	0	0	6	0	-6	-	-100.0%
Ferrari	23	31	179	213	-8	-34	-25.8%	-16.0%
Fiat	29	48	345	466	-19	-121	-39.6%	-26.0%
Fiat Professional	123	171	1,218	1,369	-48	-151	-28.1%	-11.0%
Ford	7,570	8,581	78,451	83,145	-1,011	-4,694	-11.8%	-5.6%
Geely	704	0	3,901	0	704	3,901	-	-
Genesis	142	70	1,320	1,152	72	168	102.9%	14.6%
GMC	56	0	270	0	56	270	-	-
GWM	4,431	3,350	43,774	35,143	1,081	8,631	32.3%	24.6%
Honda	1,278	854	12,885	12,460	424	425	49.6%	3.4%
Hyundai	6,403	7,086	64,861	61,033	-683	3,828	-9.6%	6.3%
Isuzu Ute	3,354	3,651	35,114	41,228	-297	-6,114	-8.1%	-14.8%
JAC	106	0	1,362	0	106	1,362	-	-
Jaguar	13	36	479	656	-23	-177	-63.9%	-27.0%
Jeep	85	192	1,473	2,058	-107	-585	-55.7%	-28.4%
KGM	321	428	3,543	4,744	-107	-1,201	-25.0%	-25.3%
Kia	6,610	6,602	69,494	69,075	8	419	0.1%	0.6%
Lamborghini	22	30	233	244	-8	-11	-26.7%	-4.5%
Land Rover	642	576	7,247	6,689	66	558	11.5%	8.3%
LDV	1,235	1,216	12,019	13,715	19	-1,696	1.6%	-12.4%
Leapmotor	64	0	516	0	64	516	-	-
Lexus	1,352	1,374	12,219	11,134	-22	1,085	-1.6%	9.7%
Lotus	3	7	56	141	-4	-85	-57.1%	-60.3%
Maserati	20	28	236	329	-8	-93	-28.6%	-28.3%
Mazda	7,140	7,656	77,382	81,143	-516	-3,761	-6.7%	-4.6%
McLaren	9	8	60	71	1	-11	12.5%	-15.5%
Mercedes-Benz Cars	2,182	1,821	19,332	16,782	361	2,550	19.8%	15.2%
Mercedes-Benz Vans	372	416	4,024	3,914	-44	110	-10.6%	2.8%
MG	3,556	5,206	36,176	41,302	-1,650	-5,126	-31.7%	-12.4%
MINI	436	670	4,720	3,328	-234	1,392	-34.9%	41.8%
Mitsubishi	4,714	5,590	52,364	62,588	-876	-10,224	-15.7%	-16.3%
Nissan	2,257	3,050	31,050	37,710	-793	-6,660	-26.0%	-17.7%
Omoda Jaecoo	565	0	2,709	0	565	2,709	-	-
Peugeot	87	93	1,168	1,698	-6	-530	-6.5%	-31.2%
Polestar	0	0	0	264	0	-264	-	-100.0%
Porsche	336	673	4,560	5,877	-337	-1,317	-50.1%	-22.4%
RAM	258	308	2,781	3,217	-50	-436	-16.2%	-13.6%
Renault	392	467	3,894	4,664	-75	-770	-16.1%	-16.5%
Rolls-Royce	8	4	58	42	4	16	100.0%	38.1%
Skoda	515	336	3,929	4,379	179	-450	53.3%	-10.3%
Stellantis	16	35	164	52	-19	112	-54.3%	215.4%
Subaru	2,908	3,116	32,787	34,633	-208	-1,846	-6.7%	-5.3%
Suzuki	1,195	1,752	13,410	17,670	-557	-4,260	-31.8%	-24.1%
Tesla	0	0	0	23,116	0	-23,116	-	-100.0%
Toyota	19,726	18,471	201,535	202,077	1,255	-542	6.8%	-0.3%
Volkswagen	2,394	3,279	24,731	30,547	-885	-5,816	-27.0%	-19.0%
Volvo Car	597	686	6,107	7,660	-89	-1,553	-13.0%	-20.3%
Zeekr	216	0	946	0	216	946	-	-
Daf	63	40	467	541	23	-74	57.5%	-13.7%
Dennis Eagle	4	15	85	64	-11	21	-73.3%	32.8%
Foton Mobility	5	5	43	59	0	-16	0.0%	-27.1%
Freightliner	12	27	110	237	-15	-127	-55.6%	-53.6%
Fuso	307	343	2,935	3,157	-36	-222	-10.5%	-7.0%
Hino	438	434	3,788	4,195	4	-407	0.9%	-9.7%
Hyundai Commercial Vehicles	15	29	222	303	-14	-81	-48.3%	-26.7%
Isuzu	1,130	1,186	10,590	11,066	-56	-476	-4.7%	-4.3%
Iveco Trucks	112	226	1,436	1,940	-114	-504	-50.4%	-26.0%
Kenworth	320	375	2,818	3,078	-55	-260	-14.7%	-8.4%
Mack	55	84	594	835	-29	-241	-34.5%	-28.9%
Man	24	36	283	302	-12	-19	-33.3%	-6.3%
Mercedes-Benz Trucks	79	82	760	982	-3	-222	-3.7%	-22.6%
Scania	93	120	934	1,266	-27	-332	-22.5%	-26.2%
SEA Electric	0	0	0	12	0	-12	-	-100.0%
UD Trucks	43	58	428	785	-15	-357	-25.9%	-45.5%
Volvo Commercial	218	276	1,951	2,755	-58	-804	-21.0%	-29.2%
Western Star	11	22	136	208	-11	-72	-50.0%	-34.6%
Total	99,588	98,375	#####	#####	1,213	-11,594	1.2%	-1.1%

NEW VEHICLE SALES SHARE BY MARQUE
OCTOBER 2025

Total Market	Month		YTD		Variance +/- ppts.	
	2025	2024	2025	2024	MTH	YTD
Alfa Romeo	0.0	0.0	0.0	0.0	0.00	-0.01
Aston Martin	0.0	0.0	0.0	0.0	0.00	0.00
Audi	1.6	1.2	1.2	1.2	0.33	0.03
Bentley	0.0	0.0	0.0	0.0	0.00	0.00
BMW	2.4	2.1	2.2	2.1	0.33	0.12
BYD	4.0	1.8	4.1	1.6	2.21	2.48
Chery	3.6	1.5	2.7	0.9	2.09	1.85
Chevrolet	0.4	0.4	0.3	0.3	0.00	-0.01
Citroen	0.0	0.0	0.0	0.0	-0.02	-0.01
CUPRA	0.2	0.2	0.2	0.2	0.04	0.05
Deepal	0.1	0.0	0.0	0.0	0.08	0.03
Dodge	0.0	0.0	0.0	0.0	0.00	0.00
Ferrari	0.0	0.0	0.0	0.0	-0.01	0.00
Fiat	0.0	0.0	0.0	0.0	-0.02	-0.01
Fiat Professional	0.1	0.2	0.1	0.1	-0.05	-0.01
Ford	7.6	8.7	7.7	8.1	-1.12	-0.37
Geely	0.7	0.0	0.4	0.0	0.71	0.38
Genesis	0.1	0.1	0.1	0.1	0.07	0.02
GMC	0.1	0.0	0.0	0.0	0.06	0.03
GWM	4.4	3.4	4.3	3.4	1.04	0.89
Honda	1.3	0.9	1.3	1.2	0.42	0.06
Hyundai	6.4	7.2	6.4	6.0	-0.77	0.45
Isuzu Ute	3.4	3.7	3.5	4.0	-0.34	-0.56
JAC	0.1	0.0	0.1	0.0	0.11	0.13
Jaguar	0.0	0.0	0.0	0.1	-0.02	-0.02
Jeep	0.1	0.2	0.1	0.2	-0.11	-0.06
KGM	0.3	0.4	0.3	0.5	-0.11	-0.11
Kia	6.6	6.7	6.9	6.7	-0.07	0.12
Lamborghini	0.0	0.0	0.0	0.0	-0.01	0.00
Land Rover	0.6	0.6	0.7	0.7	0.06	0.06
LDV	1.2	1.2	1.2	1.3	0.00	-0.15
Leapmotor	0.1	0.0	0.1	0.0	0.06	0.05
Lexus	1.4	1.4	1.2	1.1	-0.04	0.12
Lotus	0.0	0.0	0.0	0.0	0.00	-0.01
Maserati	0.0	0.0	0.0	0.0	-0.01	-0.01
Mazda	7.2	7.8	7.6	7.9	-0.61	-0.28
McLaren	0.0	0.0	0.0	0.0	0.00	0.00
Mercedes-Benz Cars	2.2	1.9	1.9	1.6	0.34	0.27
Mercedes-Benz Vans	0.4	0.4	0.4	0.4	-0.05	0.02
MG	3.6	5.3	3.6	4.0	-1.72	-0.46
MINI	0.4	0.7	0.5	0.3	-0.24	0.14
Mitsubishi	4.7	5.7	5.2	6.1	-0.95	-0.94
Nissan	2.3	3.1	3.1	3.7	-0.83	-0.61
Omoda Jaecoo	0.6	0.0	0.3	0.0	0.57	0.27
Peugeot	0.1	0.1	0.1	0.2	-0.01	-0.05
Polestar	0.0	0.0	0.0	0.0	0.00	-0.03
Porsche	0.3	0.7	0.4	0.6	-0.35	-0.12
RAM	0.3	0.3	0.3	0.3	-0.05	-0.04
Renault	0.4	0.5	0.4	0.5	-0.08	-0.07
Rolls-Royce	0.0	0.0	0.0	0.0	0.00	0.00
Skoda	0.5	0.3	0.4	0.4	0.18	-0.04
Stellantis	0.0	0.0	0.0	0.0	-0.02	0.01
Subaru	2.9	3.2	3.2	3.4	-0.25	-0.14
Suzuki	1.2	1.8	1.3	1.7	-0.58	-0.40
Tesla	0.0	0.0	0.0	2.3	0.00	-2.25
Toyota	19.8	18.8	19.9	19.7	1.03	0.17
Volkswagen	2.4	3.3	2.4	3.0	-0.93	-0.54
Volvo Car	0.6	0.7	0.6	0.7	-0.10	-0.14
Zeekr	0.2	0.0	0.1	0.0	0.22	0.09
Daf	0.1	0.0	0.0	0.1	0.02	-0.01
Dennis Eagle	0.0	0.0	0.0	0.0	-0.01	0.00
Foton Mobility	0.0	0.0	0.0	0.0	0.00	0.00
Freightliner	0.0	0.0	0.0	0.0	-0.02	-0.01
Fuso	0.3	0.3	0.3	0.3	-0.04	-0.02
Hino	0.4	0.4	0.4	0.4	0.00	-0.04
Hyundai Commercial Vehicles	0.0	0.0	0.0	0.0	-0.01	-0.01
Isuzu	1.1	1.2	1.0	1.1	-0.07	-0.03
Iveco Trucks	0.1	0.2	0.1	0.2	-0.12	-0.05
Kenworth	0.3	0.4	0.3	0.3	-0.06	-0.02
Mack	0.1	0.1	0.1	0.1	-0.03	-0.02
Man	0.0	0.0	0.0	0.0	-0.01	0.00
Mercedes-Benz Trucks	0.1	0.1	0.1	0.1	0.00	-0.02
Scania	0.1	0.1	0.1	0.1	-0.03	-0.03
SEA Electric	0.0	0.0	0.0	0.0	0.00	0.00
UD Trucks	0.0	0.1	0.0	0.1	-0.02	-0.03
Volvo Commercial	0.2	0.3	0.2	0.3	-0.06	-0.08
Western Star	0.0	0.0	0.0	0.0	-0.01	-0.01
Total	100.0	100.0	100.0	100.0	0.00	0.00

NEW VEHICLE SALES BY BUYER TYPE
OCTOBER 2025

Total Market	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Passenger	12,180	15,527	133,968	175,758	-3,347	-41,790	-21.6%	-23.8%
Private	6,481	8,525	71,437	101,912	-2,044	-30,475	-24.0%	-29.9%
Business	4,373	5,065	48,742	54,494	-692	-5,752	-13.7%	-10.6%
Gov't	240	260	2,415	4,342	-20	-1,927	-7.7%	-44.4%
Rental	1,086	1,677	11,374	15,010	-591	-3,636	-35.2%	-24.2%
SUV	61,413	56,152	611,573	577,077	5,261	34,496	9.4%	6.0%
Private	35,219	32,397	360,464	349,360	2,822	11,104	8.7%	3.2%
Business	20,282	18,574	201,051	181,321	1,708	19,730	9.2%	10.9%
Gov't	1,394	1,437	12,744	14,949	-43	-2,205	-3.0%	-14.8%
Rental	4,518	3,744	37,314	31,447	774	5,867	20.7%	18.7%
Light Commercial	22,053	22,177	230,763	230,063	-124	700	-0.6%	0.3%
Private	6,665	6,480	75,944	67,874	185	8,070	2.9%	11.9%
Business	13,379	13,386	134,624	140,659	-7	-6,035	-0.1%	-4.3%
Gov't	1,232	1,450	12,565	13,937	-218	-1,372	-15.0%	-9.8%
Rental	777	861	7,630	7,593	-84	37	-9.8%	0.5%
Sub Total	95,646	93,856	976,304	982,898	1,790	-6,594	1.9%	-0.7%
Private	48,365	47,402	507,845	519,146	963	-11,301	2.0%	-2.2%
Business	38,034	37,025	384,417	376,474	1,009	7,943	2.7%	2.1%
Gov't	2,866	3,147	27,724	33,228	-281	-5,504	-8.9%	-16.6%
Rental	6,381	6,282	56,318	54,050	99	2,268	1.6%	4.2%
Heavy Commercial	3,942	4,519	37,723	42,723	-577	-5,000	-12.8%	-11.7%
Total	99,588	98,375	1,014,027	1,025,621	1,213	-11,594	1.2%	-1.1%

NEW VEHICLE SALES BY FUEL TYPE
OCTOBER 2025

Total Market	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Passenger								
Diesel	902	891	8,834	8,724	11	110	1.2%	1.3%
Electric	1,161	2,480	13,333	28,731	-1,319	-15,398	-53.2%	-53.6%
Hybrid	3,248	2,639	31,966	35,280	609	-3,314	23.1%	-9.4%
Hydrogen	0	0	2	9	0	-7	-	-77.8%
Petrol	6,717	9,457	78,993	102,333	-2,740	-23,340	-29.0%	-22.8%
PHEV	152	60	840	681	92	159	153.3%	23.3%
SUV								
Diesel	10,181	8,077	104,032	93,371	2,104	10,661	26.0%	11.4%
Electric	5,054	2,320	44,397	37,036	2,734	7,361	117.8%	19.9%
Hybrid	14,444	11,496	128,434	108,299	2,948	20,135	25.6%	18.6%
Hydrogen	0	0	0	1	0	-1	-	-100.0%
Petrol	28,588	31,896	309,788	321,021	-3,308	-11,233	-10.4%	-3.5%
PHEV	3,146	2,363	24,922	17,349	783	7,573	33.1%	43.7%
Light Commercial								
Diesel	18,990	19,979	195,624	208,826	-989	-13,202	-5.0%	-6.3%
Electric	76	20	484	315	56	169	280.0%	53.7%
Hybrid	59	41	1,026	492	18	534	43.9%	108.5%
Petrol	1,502	2,137	16,594	20,430	-635	-3,836	-29.7%	-18.8%
PHEV	1,426	0	17,035	0	1,426	17,035	-	-
Heavy Commercial	3,942	4,519	37,723	42,723	-577	-5,000	-12.8%	-11.7%
Total	99,588	98,375	1,014,027	1,025,621	1,213	-11,594	1.2%	-1.1%
Passenger, SUV, Light Commercial								
Diesel	30,073	28,947	308,490	310,921	1,126	-2,431	3.9%	-0.8%
Electric	6,291	4,820	58,214	66,082	1,471	-7,868	30.5%	-11.9%
Hybrid	17,751	14,176	161,426	144,071	3,575	17,355	25.2%	12.0%
Hydrogen	0	0	2	10	0	-8	-	-80.0%
Petrol	36,807	43,490	405,375	443,784	-6,683	-38,409	-15.4%	-8.7%
PHEV	4,724	2,423	42,797	18,030	2,301	24,767	95.0%	137.4%
Heavy Commercial	3,942	4,519	37,723	42,723	-577	-5,000	-12.8%	-11.7%
Total	99,588	98,375	1,014,027	1,025,621	1,213	-11,594	1.2%	-1.1%

NEW VEHICLE SALES BY COUNTRY OF ORIGIN
OCTOBER 2025

	Month		YTD		Variance +/- Vol. & %		
	2025	2024	2025	2024	MTH	YTD	MTH
Locally Manufactured					0	0	-
Total Locally Manufactured	0	0	0	0	0	0	-
Imported							
Argentina	0	0	0	5	0	-5	-
Austria	96	66	628	567	30	61	45.5%
Belgium	1	10	95	134	-9	-39	-90.0%
China	19,335	13,807	182,151	147,683	5,528	34,468	40.0%
Czech Republic	877	824	7,791	6,989	53	802	6.4%
England	895	899	10,973	13,728	-4	-2,755	-0.4%
France	292	438	3,349	4,274	-146	-925	-33.3%
Germany	4,928	4,991	45,829	45,140	-63	689	-1.3%
Hungary	799	941	7,063	8,238	-142	-1,175	-15.1%
India	635	440	4,545	4,193	195	352	44.3%
Indonesia	90	94	1,195	1,436	-4	-241	-4.3%
Italy	238	312	2,489	2,953	-74	-464	-23.7%
Japan	27,716	28,535	300,805	315,725	-819	-14,920	-2.9%
Korea	12,455	13,701	126,293	134,688	-1,246	-8,395	-9.1%
Mexico	1,391	1,143	15,706	12,380	248	3,326	21.7%
Poland	176	201	1,674	1,794	-25	-120	-12.4%
Portugal	439	588	4,483	6,567	-149	-2,084	-25.3%
Romania	28	4	140	839	24	-699	600.0%
Slovak Republic	605	752	7,297	6,532	-147	765	-19.5%
South Africa	1,158	1,039	10,547	10,827	119	-280	11.5%
Spain	665	638	4,769	4,848	27	-79	4.2%
Sweden	55	101	626	724	-46	-98	-45.5%
Thailand	20,811	22,016	211,329	230,919	-1,205	-19,590	-5.5%
Turkey	955	728	9,282	6,858	227	2,424	31.2%
USA	2,032	2,776	27,562	26,047	-744	1,515	-26.8%
Wales	2	2	48	51	0	-3	0.0%
Other	2,914	3,329	27,358	31,482	-415	-4,124	-12.5%
Total Imported	99,588	98,375	1,014,027	1,025,621	1,213	-11,594	1.2%
Total Market	99,588	98,375	1,014,027	1,025,621	1,213	-11,594	1.2%

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YTD
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8.4%
-16.8%
-15.7%
-4.7%
-6.2%
26.9%
-6.7%
-31.7%
-83.3%
11.7%
-2.6%
-1.6%
-13.5%
-8.5%
35.3%
5.8%
-5.9%
-13.1%
-1.1%
-1.1%

Micro	Month				Year to Date			
	2025		2024		2025		2024	
Micro	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Fiat 500 / Abarth	29	5.2%	48	8.4%	345	5.3%	466	8.6%
Kia Picanto	533	94.8%	526	91.6%	6,144	94.7%	4,938	91.4%
Total Micro	562	0.6%	574	0.6%	6,489	0.6%	5,404	0.5%

Total Micro	562	0.6%	574	0.6%	6,489	0.6%	5,404	0.5%
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Light	Month				Year to Date			
	2025		2024		2025		2024	
Light < \$30K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Mazda2	317	23.8%	491	24.0%	3,605	22.0%	4,423	20.1%
MG MG3	562	42.1%	920	45.0%	7,365	45.0%	10,421	47.5%
Suzuki Swift	216	16.2%	509	24.9%	2,905	17.7%	5,112	23.3%
Toyota Yaris	239	17.9%	124	6.1%	2,492	15.2%	2,001	9.1%
Total Light < \$30K	1,334	1.3%	2,044	2.1%	16,367	1.6%	21,957	2.1%

Light > \$30K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Audi A1	38	8.2%	2	0.3%	367	7.3%	174	4.4%
Citroen C3	0	0.0%	7	1.0%	6	0.1%	21	0.5%
Hyundai i20	67	14.5%	24	3.6%	1,108	22.1%	257	6.5%
MINI Aceman	25	5.4%	69	10.2%	562	11.2%	81	2.1%
MINI Cooper	207	44.7%	217	32.1%	1,933	38.5%	1,353	34.3%
Peugeot 208/e208	0	0.0%	0	0.0%	4	0.1%	0	0.0%
Skoda Fabia	41	8.9%	19	2.8%	287	5.7%	295	7.5%
Volkswagen Polo	85	18.4%	337	49.9%	757	15.1%	1,759	44.6%
Total Light > \$30K	463	0.5%	675	0.7%	5,024	0.5%	3,940	0.4%

Total Light	1,797	1.8%	2,719	2.8%	21,391	2.1%	25,897	2.5%
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Small	Month				Year to Date			
	2025		2024		2025		2024	
Small < \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
BYD Dolphin	311	7.6%	67	1.3%	2,880	6.2%	1,807	2.9%
Hyundai i30	898	22.1%	1,293	24.7%	9,366	20.1%	10,536	17.2%
Kia Cerato	0	0.0%	967	18.5%	1,094	2.4%	13,772	22.5%
Kia K4	454	11.2%	0	0.0%	5,247	11.3%	0	0.0%
Mazda3	711	17.5%	742	14.2%	8,763	18.8%	8,922	14.6%
MG MG5	106	2.6%	259	4.9%	1,823	3.9%	3,425	5.6%
Skoda Scala	46	1.1%	51	1.0%	205	0.4%	316	0.5%
Subaru Impreza	108	2.7%	104	2.0%	1,398	3.0%	1,586	2.6%
Toyota Corolla	1,432	35.2%	1,751	33.5%	15,714	33.8%	20,927	34.1%
Total Small < \$45K	4,066	4.1%	5,234	5.3%	46,490	4.6%	61,291	6.0%

Small > \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Audi A3	268	18.2%	74	2.9%	1,815	12.2%	2,298	12.8%
BMW 1 Series	143	9.7%	70	2.7%	1,483	9.9%	869	4.8%
BMW 2 Series Gran Coupe	61	4.1%	63	2.5%	599	4.0%	485	2.7%
CUPRA Born	1	0.1%	69	2.7%	315	2.1%	403	2.2%
CUPRA Leon	76	5.2%	30	1.2%	273	1.8%	289	1.6%
GWM Ora	99	6.7%	154	6.0%	626	4.2%	1,055	5.9%
Honda Civic	88	6.0%	35	1.4%	730	4.9%	865	4.8%
Mercedes-Benz A-Class	264	17.9%	124	4.8%	1,736	11.6%	1,749	9.7%
Mercedes-Benz B-Class	0	0.0%	0	0.0%	0	0.0%	2	0.0%
MG MG4	106	7.2%	1,486	57.8%	2,756	18.5%	5,258	29.2%
MINI Clubman	0	0.0%	0	0.0%	0	0.0%	174	1.0%
Nissan Leaf	0	0.0%	19	0.7%	62	0.4%	319	1.8%
Peugeot 308/e308	11	0.7%	11	0.4%	79	0.5%	140	0.8%
Renault Megane	0	0.0%	2	0.1%	1	0.0%	27	0.1%
Subaru WRX	125	8.5%	133	5.2%	1,745	11.7%	1,878	10.4%
Volkswagen Golf	230	15.6%	299	11.6%	2,704	18.1%	2,201	12.2%
Total Small > \$45K	1,472	1.5%	2,569	2.6%	14,924	1.5%	18,012	1.8%

Total Small	5,538	5.6%	7,803	7.9%	61,414	6.1%	79,303	7.7%
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Medium	Month				Year to Date			
	2025		2024		2025		2024	
Medium < \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
BYD Seal	259	18.6%	313	25.7%	3,214	23.6%	5,621	24.6%
Honda Accord	12	0.9%	8	0.7%	90	0.7%	127	0.6%
Hyundai Sonata	25	1.8%	37	3.0%	309	2.3%	444	1.9%
Mazda6	10	0.7%	160	13.1%	843	6.2%	1,147	5.0%
Skoda Octavia	60	4.3%	39	3.2%	617	4.5%	773	3.4%
Toyota Camry	1,027	73.7%	661	54.2%	8,508	62.3%	14,614	64.0%
Volkswagen Passat	0	0.0%	2	0.2%	66	0.5%	97	0.4%
Total Medium < \$60K	1,393	1.4%	1,220	1.2%	13,647	1.3%	22,823	2.2%

Medium > \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Alfa Romeo Giulia	18	2.4%	5	0.8%	183	3.0%	176	0.9%
Audi A4	0	0.0%	48	7.3%	27	0.4%	457	2.3%
Audi A5	152	20.4%	36	5.5%	611	10.2%	357	1.8%
BMW 3 Series	191	25.6%	104	15.8%	1,576	26.2%	2,156	10.7%
BMW 4 Series Gran Coupe	1	0.1%	8	1.2%	20	0.3%	232	1.2%
BMW i4	32	4.3%	142	21.6%	750	12.5%	1,734	8.6%
Genesis G70	0	0.0%	2	0.3%	28	0.5%	37	0.2%
Hyundai Ioniq 6	46	6.2%	21	3.2%	139	2.3%	351	1.7%
Jaguar XE	0	0.0%	0	0.0%	3	0.0%	64	0.3%
Lexus ES	98	13.1%	76	11.6%	835	13.9%	892	4.4%
Mercedes-Benz C-Class	129	17.3%	131	19.9%	1,218	20.3%	1,714	8.5%
Mercedes-Benz CLA-Class	78	10.5%	56	8.5%	482	8.0%	673	3.3%
Peugeot 508	0	0.0%	3	0.5%	2	0.0%	65	0.3%
Polestar 2	0	0.0%	0	0.0%	0	0.0%	264	1.3%
Tesla Model 3	0	0.0%	0	0.0%	0	0.0%	10,600	52.7%
Volkswagen Arteon	0	0.0%	0	0.0%	0	0.0%	87	0.4%
Volvo S60	0	0.0%	15	2.3%	37	0.6%	131	0.7%
Volvo V60 Cross Country	1	0.1%	10	1.5%	95	1.6%	134	0.7%
Total Medium > \$60K	746	0.7%	657	0.7%	6,006	0.6%	20,124	2.0%

Total Medium	2,139	2.1%	1,877	1.9%	19,653	1.9%	42,947	4.2%
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Large	Month				Year to Date			
	2025		2024		2025		2024	
Large < \$70K	Volume	Share	Volume	Share	Volume	Share	Volume	Share

Citroen C5 X	0	0.0%	1	7.7%	2	1.2%	37	20.4%
Skoda Superb	8	100.0%	12	92.3%	170	98.8%	144	79.6%
Total Large < \$70K	8	0.0%	13	0.0%	172	0.0%	181	0.0%

Large > \$70K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Audi A6	7	3.1%	29	19.1%	143	8.1%	232	13.7%
Audi A7	2	0.9%	11	7.2%	39	2.2%	51	3.0%
Audi e-tron GT	1	0.4%	2	1.3%	26	1.5%	79	4.7%
BMW 5 Series	21	9.3%	16	10.5%	288	16.4%	390	23.0%
BMW i5	87	38.3%	12	7.9%	403	22.9%	111	6.5%
Genesis G80	3	1.3%	5	3.3%	36	2.0%	53	3.1%
Jaguar XF	0	0.0%	0	0.0%	0	0.0%	11	0.6%
Maserati Ghibli	0	0.0%	3	2.0%	7	0.4%	15	0.9%
Mercedes-Benz E-Class	44	19.4%	41	27.0%	457	26.0%	335	19.7%
Mercedes-Benz EQE	4	1.8%	11	7.2%	111	6.3%	154	9.1%
MG IM5	47	20.7%	0	0.0%	85	4.8%	0	0.0%
Porsche Taycan	11	4.8%	22	14.5%	161	9.2%	258	15.2%
Toyota Mirai	0	0.0%	0	0.0%	2	0.1%	9	0.5%
Total Large > \$70K	227	0.2%	152	0.2%	1,758	0.2%	1,698	0.2%

Total Large	235	0.2%	165	0.2%	1,930	0.2%	1,879	0.2%
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Upper Large	Month				Year to Date			
	2025		2024		2025		2024	
Upper Large > \$100K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Audi A8	0	0.0%	2	6.7%	3	1.0%	8	3.2%
Bentley Sedan	1	3.2%	0	0.0%	9	3.1%	19	7.6%
BMW 6 Series GT	0	0.0%	0	0.0%	0	0.0%	3	1.2%
BMW 7 Series	2	6.5%	5	16.7%	36	12.4%	36	14.3%
BMW 8 Series Gran Coupe	0	0.0%	1	3.3%	16	5.5%	13	5.2%
BMW i7	5	16.1%	2	6.7%	34	11.7%	31	12.4%
Lexus LS	2	6.5%	0	0.0%	12	4.1%	10	4.0%
Lotus Emeya	0	0.0%	0	0.0%	3	1.0%	5	2.0%
Mercedes-AMG GT 4D	0	0.0%	1	3.3%	6	2.1%	12	4.8%
Mercedes-Benz EQS	2	6.5%	3	10.0%	4	1.4%	20	8.0%
Mercedes-Benz S-Class	10	32.3%	9	30.0%	74	25.4%	35	13.9%
Porsche Panamera	7	22.6%	7	23.3%	79	27.1%	51	20.3%
Rolls-Royce Sedan	2	6.5%	0	0.0%	15	5.2%	8	3.2%
Total Upper Large > \$100K	31	0.0%	30	0.0%	291	0.0%	251	0.0%

Total Upper Large	31	0.0%	30	0.0%	291	0.0%	251	0.0%
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People Movers	Month				Year to Date			
	2025		2024		2025		2024	
People Movers < \$70K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Ford Tourneo	73	6.6%	0	0.0%	686	6.3%	0	0.0%
Hyundai Staria	70	6.3%	171	15.7%	953	8.8%	1,126	11.1%
Kia Carnival	948	85.9%	870	79.7%	8,963	82.5%	8,503	83.9%
LDV Mifa	4	0.4%	43	3.9%	166	1.5%	413	4.1%
Volkswagen Caddy	8	0.7%	6	0.5%	96	0.9%	91	0.9%
Volkswagen Caravelle	0	0.0%	1	0.1%	3	0.0%	4	0.0%
Total People Movers < \$70K	1,103	1.1%	1,091	1.1%	10,867	1.1%	10,137	1.0%

People Movers > \$70K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
LDV Mifa9	0	0.0%	1	0.8%	3	0.2%	9	0.7%
Lexus LM	8	7.3%	10	8.4%	209	15.5%	216	17.0%
Mercedes-Benz EQV	0	0.0%	2	1.7%	35	2.6%	10	0.8%
Mercedes-Benz Marco Polo	0	0.0%	12	10.1%	0	0.0%	31	2.4%
Mercedes-Benz V-Class	11	10.1%	33	27.7%	205	15.2%	207	16.3%

Mercedes-Benz Vito/ eVito Tour	8	7.3%	12	10.1%	120	8.9%	85	6.7%
Toyota Granvia	0	0.0%	14	11.8%	33	2.5%	105	8.3%
Volkswagen California	0	0.0%	6	5.0%	17	1.3%	118	9.3%
Volkswagen ID. Buzz	48	44.0%	0	0.0%	371	27.6%	0	0.0%
Volkswagen Multivan	27	24.8%	29	24.4%	248	18.4%	487	38.4%
Zeekr 009	7	6.4%	0	0.0%	104	7.7%	0	0.0%
Total People Movers > \$70K	109	0.1%	119	0.1%	1,345	0.1%	1,268	0.1%

Total People Movers	1,212	1.2%	1,210	1.2%	12,212	1.2%	11,405	1.1%
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Sports	Month				Year to Date			
	2025		2024		2025		2024	
Sports < \$90K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Ford Mustang	14	5.5%	311	55.6%	3,702	60.2%	866	26.6%
Mazda MX5	71	28.1%	62	11.1%	697	11.3%	568	17.4%
MINI Cabrio	53	20.9%	0	0.0%	328	5.3%	188	5.8%
Nissan Z	14	5.5%	15	2.7%	136	2.2%	296	9.1%
Subaru BRZ	45	17.8%	67	12.0%	657	10.7%	832	25.6%
Toyota GR86 / 86	56	22.1%	104	18.6%	630	10.2%	506	15.5%
Total Sports < \$90K	253	0.3%	559	0.6%	6,150	0.6%	3,256	0.3%

Sports > \$90K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Audi A5	0	0.0%	13	2.8%	7	0.2%	111	2.8%
Audi TT	0	0.0%	0	0.0%	0	0.0%	47	1.2%
BMW 2 Series Coupe/Conv	64	25.1%	96	20.8%	977	31.4%	1,355	34.1%
BMW 4 Series Coupe/Conv	43	16.9%	95	20.6%	490	15.7%	667	16.8%
BMW Z4	1	0.4%	12	2.6%	48	1.5%	81	2.0%
Chevrolet Corvette Stingray	13	5.1%	44	9.5%	180	5.8%	240	6.0%
Jaguar F-Type	2	0.8%	1	0.2%	20	0.6%	45	1.1%
Lotus Emira	1	0.4%	7	1.5%	45	1.4%	126	3.2%
Mercedes-Benz C-Class Cpe/Conv	0	0.0%	2	0.4%	0	0.0%	42	1.1%
Mercedes-Benz CLE-Class	89	34.9%	71	15.4%	805	25.8%	385	9.7%
Mercedes-Benz E-Class Cpe/Conv	0	0.0%	0	0.0%	1	0.0%	17	0.4%
MG Cyberster	5	2.0%	0	0.0%	47	1.5%	0	0.0%
Porsche Boxster	11	4.3%	29	6.3%	140	4.5%	261	6.6%
Porsche Cayman	12	4.7%	64	13.9%	189	6.1%	381	9.6%
Toyota Supra	14	5.5%	28	6.1%	166	5.3%	213	5.4%
Total Sports > \$90K	255	0.3%	462	0.5%	3,115	0.3%	3,971	0.4%

Sports > \$200K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Aston Martin Coupe/Conv	9	5.7%	6	4.7%	104	7.9%	76	5.3%
Bentley Coupe/Conv	10	6.3%	3	2.3%	52	3.9%	76	5.3%
BMW 8 Series	5	3.2%	0	0.0%	25	1.9%	23	1.6%
Chevrolet Corvette E-Ray	0	0.0%	2	1.6%	17	1.3%	5	0.3%
Chevrolet Corvette Z06	0	0.0%	4	3.1%	24	1.8%	45	3.1%
Ferrari Coupe/Conv	14	8.9%	22	17.2%	136	10.3%	160	11.1%
Lamborghini Coupe/Conv	11	7.0%	19	14.8%	99	7.5%	143	9.9%
Lexus LC	5	3.2%	3	2.3%	48	3.6%	47	3.3%
Maserati Coupe/Conv	0	0.0%	3	2.3%	13	1.0%	24	1.7%
McLaren Coupe/Conv	9	5.7%	8	6.3%	60	4.5%	71	4.9%
Mercedes-AMG GT Cpe/Conv	10	6.3%	0	0.0%	119	9.0%	0	0.0%
Mercedes-Benz SL-Class	3	1.9%	2	1.6%	27	2.0%	40	2.8%
Porsche 911	80	50.6%	54	42.2%	585	44.2%	718	49.7%
Rolls-Royce Coupe/Conv	2	1.3%	2	1.6%	14	1.1%	17	1.2%
Total Sports > \$200K	158	0.2%	128	0.1%	1,323	0.1%	1,445	0.1%

Total Sports	666	0.7%	1,149	1.2%	10,588	1.0%	8,672	0.8%
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Total Passenger < \$	8,719	8.8%	10,735	10.9%	#####	9.9%	#####	12.2%
Total Passenger > \$	3,461	3.5%	4,792	4.9%	33,786	3.3%	50,709	4.9%
Total Passenger	12,180	12.2%	15,527	15.8%	#####	13.2%	#####	17.1%

MODEL

Variance +/- %	
MTH	YTD
-39.6%	-26.0%
1.3%	24.4%
-2.1%	20.1%

-2.1%	20.1%
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Variance +/- %	
MTH	YTD
-35.4%	-18.5%
-38.9%	-29.3%
-57.6%	-43.2%
92.7%	24.5%
-34.7%	-25.5%

>999%	110.9%
-100.0%	-71.4%
179.2%	331.1%
-63.8%	593.8%
-4.6%	42.9%
-	-
115.8%	-2.7%
-74.8%	-57.0%
-31.4%	27.5%

-33.9%	-17.4%
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Variance +/- %	
MTH	YTD
364.2%	59.4%
-30.5%	-11.1%
-100.0%	-92.1%
-	-
-4.2%	-1.8%
-59.1%	-46.8%
-9.8%	-35.1%
3.8%	-11.9%
-18.2%	-24.9%
-22.3%	-24.1%

262.2%	-21.0%
104.3%	70.7%
-3.2%	23.5%
-98.6%	-21.8%
153.3%	-5.5%
-35.7%	-40.7%
151.4%	-15.6%
112.9%	-0.7%
-	-100.0%
-92.9%	-47.6%

-	-100.0%
-100.0%	-80.6%
0.0%	-43.6%
-100.0%	-96.3%
-6.0%	-7.1%
-23.1%	22.9%
-42.7%	-17.1%

-29.0%	-22.6%
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Variance +/- %	
MTH	YTD
-17.3%	-42.8%
50.0%	-29.1%
-32.4%	-30.4%
-93.8%	-26.5%
53.8%	-20.2%
55.4%	-41.8%
-100.0%	-32.0%
14.2%	-40.2%

260.0%	4.0%
-100.0%	-94.1%
322.2%	71.1%
83.7%	-26.9%
-87.5%	-91.4%
-77.5%	-56.7%
-100.0%	-24.3%
119.0%	-60.4%
-	-95.3%
28.9%	-6.4%
-1.5%	-28.9%
39.3%	-28.4%
-100.0%	-96.9%
-	-100.0%
-	-100.0%
-	-100.0%
-100.0%	-71.8%
-90.0%	-29.1%
13.5%	-70.2%

14.0%	-54.2%
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Variance +/- %	
MTH	YTD
-100.0%	-94.6%
-33.3%	18.1%
-38.5%	-5.0%

-75.9%	-38.4%
-81.8%	-23.5%
-50.0%	-67.1%
31.3%	-26.2%
625.0%	263.1%
-40.0%	-32.1%

-	-100.0%
-100.0%	-53.3%
7.3%	36.4%
-63.6%	-27.9%
-	-
-50.0%	-37.6%
-	-77.8%
49.3%	3.5%

42.4%	2.7%
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Variance +/- %	
MTH	YTD
-100.0%	-62.5%
-	-52.6%
-	-100.0%
-60.0%	0.0%
-100.0%	23.1%
150.0%	9.7%
-	20.0%
-	-40.0%
-100.0%	-50.0%
-33.3%	-80.0%
11.1%	111.4%
0.0%	54.9%
-	87.5%
3.3%	15.9%

3.3%	15.9%
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Variance +/- %	
MTH	YTD
-	-
-59.1%	-15.4%
9.0%	5.4%
-90.7%	-59.8%
33.3%	5.5%
-100.0%	-25.0%
1.1%	7.2%

-100.0%	-66.7%
-20.0%	-3.2%
-100.0%	250.0%
-100.0%	-100.0%
-66.7%	-1.0%
-33.3%	41.2%
-100.0%	-68.6%
-100.0%	-85.6%
-	-
-6.9%	-49.1%
-	-
-8.4%	6.1%

0.2%	7.1%
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Variance +/- %	
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MTH	YTD
-95.5%	327.5%
14.5%	22.7%
-	74.5%
-6.7%	-54.1%
-32.8%	-21.0%
-46.2%	24.5%
-54.7%	88.9%

-100.0%	-93.7%
-	-100.0%
-33.3%	-27.9%
-54.7%	-26.5%
-91.7%	-40.7%
-70.5%	-25.0%
100.0%	-55.6%
-85.7%	-64.3%
-100.0%	-100.0%
25.4%	109.1%
-	-94.1%
-	-
-62.1%	-46.4%
-81.3%	-50.4%
-50.0%	-22.1%
-44.8%	-21.6%

50.0%	36.8%
233.3%	-31.6%
-	8.7%
-100.0%	240.0%
-100.0%	-46.7%
-36.4%	-15.0%
-42.1%	-30.8%
66.7%	2.1%
-100.0%	-45.8%
12.5%	-15.5%
-	-
50.0%	-32.5%
48.1%	-18.5%
0.0%	-17.6%
23.4%	-8.4%

-42.0%	22.1%
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-18.8%	-19.9%
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-27.8%	-33.4%
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-21.6%	-23.8%
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NEW VEHICLE SALES BY MARQUE - PASSENGER
OCTOBER 2025

	Month				Year to Date				Variance MTH
	2025		2024		2025		2024		
	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Alfa Romeo	18	0.1%	5	0.0%	183	0.1%	176	0.1%	260.0%
Aston Martin	9	0.1%	6	0.0%	104	0.1%	76	0.0%	50.0%
Audi	468	3.8%	217	1.4%	3,038	2.3%	3,814	2.2%	115.7%
Bentley	11	0.1%	3	0.0%	61	0.0%	95	0.1%	266.7%
BMW	656	5.4%	626	4.0%	6,745	5.0%	8,186	4.7%	4.8%
BYD	570	4.7%	380	2.4%	6,094	4.5%	7,428	4.2%	50.0%
Chevrolet	13	0.1%	50	0.3%	221	0.2%	290	0.2%	-74.0%
Citroen	0	0.0%	8	0.1%	8	0.0%	58	0.0%	-100.0%
CUPRA	77	0.6%	99	0.6%	588	0.4%	692	0.4%	-22.2%
Ferrari	14	0.1%	22	0.1%	136	0.1%	160	0.1%	-36.4%
Fiat	29	0.2%	48	0.3%	345	0.3%	466	0.3%	-39.6%
Ford	87	0.7%	311	2.0%	4,388	3.3%	866	0.5%	-72.0%
Genesis	3	0.0%	7	0.0%	64	0.0%	90	0.1%	-57.1%
GWM	99	0.8%	154	1.0%	626	0.5%	1,055	0.6%	-35.7%
Honda	100	0.8%	43	0.3%	820	0.6%	992	0.6%	132.6%
Hyundai	1,106	9.1%	1,546	10.0%	11,875	8.9%	12,714	7.2%	-28.5%
Jaguar	2	0.0%	1	0.0%	23	0.0%	120	0.1%	100.0%
Kia	1,935	15.9%	2,363	15.2%	21,448	16.0%	27,213	15.5%	-18.1%
Lamborghini	11	0.1%	19	0.1%	99	0.1%	143	0.1%	-42.1%
LDV	4	0.0%	44	0.3%	169	0.1%	422	0.2%	-90.9%
Lexus	113	0.9%	89	0.6%	1,104	0.8%	1,165	0.7%	27.0%
Lotus	1	0.0%	7	0.0%	48	0.0%	131	0.1%	-85.7%
Maserati	0	0.0%	6	0.0%	20	0.0%	39	0.0%	-100.0%
Mazda	1,109	9.1%	1,455	9.4%	13,908	10.4%	15,060	8.6%	-23.8%
McLaren	9	0.1%	8	0.1%	60	0.0%	71	0.0%	12.5%
Mercedes-Benz Cars	633	5.2%	451	2.9%	5,040	3.8%	5,178	2.9%	40.4%
Mercedes-Benz Vans	19	0.2%	59	0.4%	360	0.3%	333	0.2%	-67.8%
MG	826	6.8%	2,665	17.2%	12,076	9.0%	19,104	10.9%	-69.0%
MINI	285	2.3%	286	1.8%	2,823	2.1%	1,796	1.0%	-0.3%
Nissan	14	0.1%	34	0.2%	198	0.1%	615	0.3%	-58.8%
Peugeot	11	0.1%	14	0.1%	85	0.1%	205	0.1%	-21.4%
Polestar	0	0.0%	0	0.0%	0	0.0%	264	0.2%	-
Porsche	121	1.0%	176	1.1%	1,154	0.9%	1,669	0.9%	-31.3%
Renault	0	0.0%	2	0.0%	1	0.0%	27	0.0%	-100.0%
Rolls-Royce	4	0.0%	2	0.0%	29	0.0%	25	0.0%	100.0%
Skoda	155	1.3%	121	0.8%	1,279	1.0%	1,528	0.9%	28.1%
Subaru	278	2.3%	304	2.0%	3,800	2.8%	4,296	2.4%	-8.6%
Suzuki	216	1.8%	509	3.3%	2,905	2.2%	5,112	2.9%	-57.6%
Tesla	0	0.0%	0	0.0%	0	0.0%	10,600	6.0%	-
Toyota	2,768	22.7%	2,682	17.3%	27,545	20.6%	38,375	21.8%	3.2%
Volkswagen	398	3.3%	680	4.4%	4,262	3.2%	4,844	2.8%	-41.5%
Volvo Car	1	0.0%	25	0.2%	132	0.1%	265	0.2%	-96.0%
Zeekr	7	0.1%	0	0.0%	104	0.1%	0	0.0%	-
Total Passenger	12,180	100.0%	15,527	100.0%	133,968	100.0%	175,758	100.0%	-21.6%

Change +/- %
YTD
4.0%
36.8%
-20.3%
-35.8%
-17.6%
-18.0%
-23.8%
-86.2%
-15.0%
-15.0%
-26.0%
406.7%
-28.9%
-40.7%
-17.3%
-6.6%
-80.8%
-21.2%
-30.8%
-60.0%
-5.2%
-63.4%
-48.7%
-7.6%
-15.5%
-2.7%
8.1%
-36.8%
57.2%
-67.8%
-58.5%
-100.0%
-30.9%
-96.3%
16.0%
-16.3%
-11.5%
-43.2%
-100.0%
-28.2%
-12.0%
-50.2%
-
-23.8%

SUV Light	Month				Year to Date			
	2025		2024		2025		2024	
SUV Light	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Alfa Romeo Junior	12	0.3%	0	0.0%	78	0.2%	0	0.0%
Ford Puma	0	0.0%	4	0.1%	1	0.0%	839	1.8%
Hyundai Inster	45	1.0%	0	0.0%	384	0.8%	0	0.0%
Hyundai Venue	609	14.0%	723	13.9%	6,619	14.6%	5,820	12.5%
Jeep Avenger	4	0.1%	35	0.7%	86	0.2%	52	0.1%
Kia Stonic	462	10.6%	548	10.5%	5,491	12.1%	4,752	10.2%
Mazda CX-3	1,295	29.7%	1,631	31.3%	13,266	29.2%	15,433	33.3%
Nissan Juke	70	1.6%	94	1.8%	646	1.4%	1,496	3.2%
Renault Captur	0	0.0%	4	0.1%	7	0.0%	158	0.3%
Suzuki Fronx	340	7.8%	0	0.0%	1,133	2.5%	0	0.0%
Suzuki Ignis	57	1.3%	136	2.6%	757	1.7%	1,540	3.3%
Suzuki Jimny	470	10.8%	827	15.9%	6,399	14.1%	7,985	17.2%
Toyota Yaris Cross	878	20.2%	835	16.0%	9,197	20.3%	6,829	14.7%
Volkswagen T-Cross	115	2.6%	377	7.2%	1,338	2.9%	1,503	3.2%
Total SUV Light	4,357	4.4%	5,214	5.3%	45,402	4.5%	46,407	4.5%

Total SUV Light	4,357	4.4%	5,214	5.3%	45,402	4.5%	46,407	4.5%
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SUV Small	Month				Year to Date			
	2025		2024		2025		2024	
SUV Small < \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Chery C5/E5 & Omoda 5	522	3.9%	529	4.7%	4,536	3.3%	5,029	4.3%
Chery Tiggo 4 Pro	1,975	14.7%	354	3.2%	15,864	11.6%	354	0.3%
Citroen C4	0	0.0%	3	0.0%	0	0.0%	26	0.0%
GWM Haval Jolion	1,582	11.8%	967	8.6%	15,741	11.5%	11,273	9.6%
Honda HR-V	386	2.9%	335	3.0%	4,099	3.0%	2,736	2.3%
Hyundai Kona	2,057	15.3%	1,800	16.1%	19,028	13.9%	15,152	12.9%
Jeep Compass	2	0.0%	17	0.2%	138	0.1%	455	0.4%
Kia Seltos	816	6.1%	578	5.2%	7,882	5.8%	6,973	5.9%
Leapmotor B10	7	0.1%	0	0.0%	7	0.0%	0	0.0%
Mazda CX-30	925	6.9%	1,022	9.1%	10,295	7.5%	10,803	9.2%
Mazda MX-30	0	0.0%	4	0.0%	5	0.0%	108	0.1%
MG S5	282	2.1%	0	0.0%	1,466	1.1%	0	0.0%
MG ZS	1,743	13.0%	1,761	15.7%	17,758	13.0%	18,668	15.9%
Mitsubishi ASX	440	3.3%	1,045	9.3%	8,937	6.5%	10,149	8.6%
Mitsubishi Eclipse Cross	209	1.6%	629	5.6%	4,101	3.0%	8,005	6.8%
Nissan Qashqai	280	2.1%	342	3.1%	4,046	3.0%	5,827	5.0%
Renault Arkana	12	0.1%	35	0.3%	195	0.1%	361	0.3%
Renault Duster	28	0.2%	0	0.0%	139	0.1%	0	0.0%
Skoda Kamiq	95	0.7%	107	1.0%	831	0.6%	1,156	1.0%
Subaru Crosstrek	689	5.1%	1,007	9.0%	9,147	6.7%	9,772	8.3%
Suzuki S-Cross	19	0.1%	35	0.3%	428	0.3%	631	0.5%
Suzuki Vitara	93	0.7%	245	2.2%	1,788	1.3%	2,402	2.0%
Toyota Corolla Cross	1,293	9.6%	371	3.3%	10,438	7.6%	7,459	6.4%
Total SUV Small < \$45K	13,455	13.5%	11,186	11.4%	#####	13.5%	#####	11.4%

SUV Small > \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Alfa Romeo Tonale	5	0.2%	11	0.3%	121	0.4%	224	0.6%
Audi Q2	50	1.5%	38	1.0%	724	2.1%	1,091	3.1%
Audi Q3	491	15.0%	543	14.0%	3,453	10.0%	4,128	11.8%
BMW X1	449	13.7%	449	11.6%	4,397	12.7%	3,814	10.9%
BMW X2	158	4.8%	252	6.5%	1,837	5.3%	1,535	4.4%
CUPRA Ateca	4	0.1%	22	0.6%	89	0.3%	218	0.6%
CUPRA Formentor	122	3.7%	72	1.9%	1,198	3.5%	895	2.6%
Genesis GV60	1	0.0%	7	0.2%	15	0.0%	65	0.2%

Jaguar E-Pace	2	0.1%	12	0.3%	176	0.5%	141	0.4%
Kia EV3	241	7.4%	0	0.0%	2,181	6.3%	0	0.0%
Kia Niro	14	0.4%	83	2.1%	350	1.0%	1,301	3.7%
Lexus LBX	169	5.2%	141	3.6%	1,797	5.2%	1,227	3.5%
Lexus UX	125	3.8%	74	1.9%	1,024	3.0%	716	2.1%
Mercedes-Benz EQA	52	1.6%	86	2.2%	735	2.1%	915	2.6%
Mercedes-Benz GLA-Class	257	7.8%	420	10.8%	2,903	8.4%	2,498	7.2%
MINI Countryman	151	4.6%	384	9.9%	1,897	5.5%	1,532	4.4%
Peugeot 2008	10	0.3%	8	0.2%	143	0.4%	330	0.9%
Renault Megane E-Tech	11	0.3%	18	0.5%	190	0.6%	230	0.7%
Toyota C-HR	164	5.0%	190	4.9%	2,676	7.7%	2,427	7.0%
Volkswagen T-Roc	439	13.4%	588	15.2%	4,483	13.0%	6,567	18.8%
Volvo C40	0	0.0%	22	0.6%	165	0.5%	472	1.4%
Volvo EX30	122	3.7%	159	4.1%	1,099	3.2%	1,856	5.3%
Volvo XC40	206	6.3%	298	7.7%	2,277	6.6%	2,726	7.8%
Zeekr X	31	0.9%	0	0.0%	611	1.8%	0	0.0%
Total SUV Small > \$45K	3,274	3.3%	3,877	3.9%	34,541	3.4%	34,908	3.4%

Total SUV Small	16,729	16.8%	15,063	15.3%	#####	16.9%	#####	14.8%
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SUV Medium	Month				Year to Date			
	2025		2024		2025		2024	
SUV Medium < \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
BYD Atto 3	318	1.5%	330	1.7%	3,330	1.7%	5,256	2.7%
BYD Sealion 6	660	3.2%	1,022	5.4%	7,453	3.8%	4,229	2.2%
BYD Sealion 7	1,341	6.5%	0	0.0%	9,824	5.0%	0	0.0%
Chery Tiggo 7 Pro	649	3.1%	287	1.5%	4,344	2.2%	2,343	1.2%
Citroen C5 Aircross	0	0.0%	11	0.1%	0	0.0%	53	0.0%
Deepal S07	39	0.2%	0	0.0%	217	0.1%	0	0.0%
Ford Escape	1	0.0%	12	0.1%	28	0.0%	366	0.2%
Geely EX5	343	1.7%	0	0.0%	3,358	1.7%	0	0.0%
Geely Starry EM-i	361	1.7%	0	0.0%	543	0.3%	0	0.0%
GWM Haval H6	1,079	5.2%	1,029	5.4%	11,340	5.8%	10,418	5.4%
GWM Haval H7	73	0.4%	0	0.0%	286	0.1%	0	0.0%
Honda CR-V	474	2.3%	277	1.5%	4,811	2.5%	5,035	2.6%
Honda ZR-V	318	1.5%	199	1.0%	3,155	1.6%	3,697	1.9%
Hyundai Tucson	1,548	7.5%	1,803	9.5%	16,662	8.5%	16,201	8.5%
KGM Ssangyong Actyon	15	0.1%	0	0.0%	130	0.1%	0	0.0%
KGM SsangYong Korando	20	0.1%	25	0.1%	170	0.1%	381	0.2%
KGM SsangYong Torres	16	0.1%	40	0.2%	264	0.1%	97	0.1%
Kia Sportage	1,610	7.8%	2,136	11.2%	16,621	8.5%	18,231	9.5%
Leapmotor C10	57	0.3%	0	0.0%	509	0.3%	0	0.0%
Mazda CX-5	1,813	8.8%	1,833	9.6%	18,842	9.6%	19,510	10.2%
MG HS	364	1.8%	780	4.1%	3,808	1.9%	3,530	1.8%
Mitsubishi Outlander	1,689	8.2%	1,901	10.0%	18,517	9.4%	23,150	12.1%
Nissan Ariya	19	0.1%	0	0.0%	101	0.1%	0	0.0%
Nissan X-Trail	1,212	5.9%	1,030	5.4%	13,430	6.8%	13,903	7.3%
Omoda Jaecoo J7	375	1.8%	0	0.0%	2,002	1.0%	0	0.0%
Renault Koleos	114	0.6%	42	0.2%	851	0.4%	822	0.4%
Skoda Elroq	79	0.4%	0	0.0%	181	0.1%	0	0.0%
Skoda Karoq	39	0.2%	42	0.2%	380	0.2%	664	0.3%
Subaru Forester	1,313	6.4%	1,028	5.4%	12,480	6.4%	11,348	5.9%
Toyota RAV4	4,401	21.3%	4,841	25.4%	39,519	20.1%	48,073	25.1%
Volkswagen Tiguan	301	1.5%	354	1.9%	3,035	1.5%	3,993	2.1%
Total SUV Medium < \$60K	20,641	20.7%	19,022	19.3%	#####	19.3%	#####	18.7%

SUV Medium > \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Alfa Romeo Stelvio	8	0.2%	12	0.5%	97	0.3%	110	0.3%
Audi Q4 e-tron	50	1.1%	15	0.6%	778	2.0%	16	0.0%
Audi Q5	294	6.7%	253	9.6%	2,606	6.8%	2,109	5.2%
Audi Q6 e-tron	101	2.3%	3	0.1%	388	1.0%	3	0.0%

BMW X3	473	10.8%	128	4.8%	4,102	10.7%	2,744	6.8%
BMW X4	37	0.8%	44	1.7%	362	0.9%	663	1.6%
CUPRA Tavascan	8	0.2%	0	0.0%	275	0.7%	0	0.0%
CUPRA Terramar	27	0.6%	0	0.0%	180	0.5%	0	0.0%
Genesis GV70	108	2.5%	39	1.5%	1,004	2.6%	707	1.8%
Hyundai Ioniq 5	20	0.5%	50	1.9%	555	1.4%	779	1.9%
Hyundai Nexo	0	0.0%	0	0.0%	0	0.0%	1	0.0%
Kia EV5	340	7.8%	97	3.7%	4,241	11.0%	137	0.3%
Land Rover Discovery Sport	33	0.8%	19	0.7%	340	0.9%	287	0.7%
Land Rover Range Rover Evoque	69	1.6%	31	1.2%	534	1.4%	498	1.2%
Lexus NX	619	14.1%	563	21.3%	5,084	13.2%	5,102	12.6%
Maserati Grecale	19	0.4%	17	0.6%	210	0.5%	253	0.6%
Mazda CX-60	423	9.6%	265	10.0%	4,490	11.7%	3,454	8.6%
Mercedes-Benz EQB	94	2.1%	62	2.3%	743	1.9%	335	0.8%
Mercedes-Benz EQC	0	0.0%	0	0.0%	0	0.0%	70	0.2%
Mercedes-Benz GLB-Class	158	3.6%	110	4.2%	974	2.5%	1,056	2.6%
Mercedes-Benz GLC-Class Coupe	112	2.6%	137	5.2%	1,316	3.4%	1,239	3.1%
Mercedes-Benz GLC-Class Wagon	441	10.1%	277	10.5%	3,579	9.3%	2,393	5.9%
Peugeot 3008 / E3008	22	0.5%	2	0.1%	229	0.6%	346	0.9%
Peugeot 408	5	0.1%	10	0.4%	79	0.2%	57	0.1%
Peugeot 5008 (Gen 2)	0	0.0%	1	0.0%	4	0.0%	36	0.1%
Porsche Macan	124	2.8%	337	12.8%	2,057	5.3%	2,614	6.5%
Skoda Enyaq	57	1.3%	0	0.0%	223	0.6%	0	0.0%
Subaru Solterra	3	0.1%	8	0.3%	142	0.4%	360	0.9%
Tesla Model Y	0	0.0%	0	0.0%	0	0.0%	12,516	31.0%
Toyota bZ4X	121	2.8%	82	3.1%	797	2.1%	853	2.1%
Volkswagen ID.4	197	4.5%	0	0.0%	926	2.4%	0	0.0%
Volkswagen ID.5	59	1.3%	0	0.0%	293	0.8%	0	0.0%
Volvo XC60	184	4.2%	81	3.1%	1,621	4.2%	1,617	4.0%
Zeekr 7X	178	4.1%	0	0.0%	231	0.6%	0	0.0%
Total SUV Medium > \$60K	4,384	4.4%	2,643	2.7%	38,460	3.8%	40,355	3.9%
Total SUV Medium	25,025	25.1%	21,665	22.0%	#####	23.1%	#####	22.6%

SUV Large	Month				Year to Date			
	2025		2024		2025		2024	
	Volume	Share	Volume	Share	Volume	Share	Volume	Share
SUV Large < \$80K								
Chery Tiggo 8 Pro	404	3.6%	278	3.0%	2,834	2.4%	1,230	1.2%
Deepal E07	43	0.4%	0	0.0%	115	0.1%	0	0.0%
Dodge Journey	0	0.0%	0	0.0%	0	0.0%	6	0.0%
Ford Everest	2,435	21.7%	2,668	28.3%	21,915	18.6%	21,281	21.2%
GWM Tank 300	449	4.0%	277	2.9%	4,207	3.6%	3,309	3.3%
GWM Tank 500	155	1.4%	152	1.6%	1,272	1.1%	1,387	1.4%
Hyundai Palisade	327	2.9%	268	2.8%	1,863	1.6%	2,676	2.7%
Hyundai Santa Fe	439	3.9%	603	6.4%	5,370	4.6%	4,589	4.6%
Isuzu Ute MU-X	1,458	13.0%	1,356	14.4%	12,499	10.6%	15,584	15.5%
Jeep Wrangler	28	0.2%	54	0.6%	373	0.3%	619	0.6%
KGM Ssangyong Rexton	81	0.7%	132	1.4%	1,206	1.0%	1,367	1.4%
Kia Sorento	557	5.0%	631	6.7%	7,588	6.5%	8,379	8.3%
LDV D90	400	3.6%	107	1.1%	2,928	2.5%	2,009	2.0%
Mazda CX-8	0	0.0%	45	0.5%	9	0.0%	2,628	2.6%
Mazda CX-80	295	2.6%	113	1.2%	3,258	2.8%	113	0.1%
Mazda CX-9	0	0.0%	3	0.0%	1	0.0%	385	0.4%
MG QS	130	1.2%	0	0.0%	777	0.7%	0	0.0%
Mitsubishi Pajero Sport	606	5.4%	466	4.9%	5,014	4.3%	6,367	6.3%
Nissan Pathfinder	35	0.3%	29	0.3%	636	0.5%	497	0.5%
Omoda Jaecoo J8	110	1.0%	0	0.0%	480	0.4%	0	0.0%
Omoda Jaecoo Omoda 9	80	0.7%	0	0.0%	227	0.2%	0	0.0%
Peugeot 5008	3	0.0%	0	0.0%	52	0.0%	0	0.0%
Skoda Kodiaq	90	0.8%	66	0.7%	1,035	0.9%	1,031	1.0%
Subaru Outback	625	5.6%	769	8.2%	7,218	6.1%	8,857	8.8%
Toyota Fortuner	311	2.8%	195	2.1%	2,928	2.5%	2,477	2.5%
Toyota Kluger	447	4.0%	871	9.2%	7,045	6.0%	8,721	8.7%
Toyota Prado	1,458	13.0%	2	0.0%	23,298	19.8%	3,525	3.5%
Volkswagen Passat Alltrack	0	0.0%	0	0.0%	3	0.0%	81	0.1%
Volkswagen Tayron	159	1.4%	0	0.0%	446	0.4%	0	0.0%
Volkswagen Tiguan Allspace	114	1.0%	333	3.5%	2,963	2.5%	3,460	3.4%
Total SUV Large < \$80K	11,239	11.3%	9,418	9.6%	#####	11.6%	#####	9.8%

SUV Large > \$80K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Audi Q7	66	3.4%	85	4.0%	1,134	5.2%	668	3.1%
Audi Q8	31	1.6%	44	2.1%	390	1.8%	373	1.7%
Audi Q8 e-tron	1	0.1%	10	0.5%	42	0.2%	162	0.8%
BMW iX	29	1.5%	41	1.9%	408	1.9%	434	2.0%
BMW X5	374	19.1%	278	13.1%	3,138	14.4%	2,612	12.2%
BMW X6	40	2.0%	74	3.5%	640	2.9%	645	3.0%
Ford Mustang Mach-E	75	3.8%	68	3.2%	389	1.8%	612	2.9%
Genesis GV80 Coupe	16	0.8%	11	0.5%	72	0.3%	90	0.4%
Genesis GV80 Wagon	14	0.7%	6	0.3%	165	0.8%	200	0.9%
Jaguar F-Pace	8	0.4%	21	1.0%	275	1.3%	384	1.8%
Jaguar I-Pace	1	0.1%	2	0.1%	5	0.0%	11	0.1%
Jeep Grand Cherokee	30	1.5%	45	2.1%	655	3.0%	564	2.6%
Kia EV6	11	0.6%	129	6.1%	331	1.5%	1,599	7.5%
Land Rover Defender	346	17.7%	328	15.4%	3,379	15.5%	2,755	12.9%
Land Rover Range Rover Sport	127	6.5%	109	5.1%	1,982	9.1%	1,847	8.6%
Land Rover Range Rover Velar	24	1.2%	16	0.8%	313	1.4%	309	1.4%
Lexus RX	115	5.9%	176	8.3%	1,689	7.7%	1,726	8.1%
Lexus RZ	0	0.0%	15	0.7%	41	0.2%	189	0.9%
Maserati Levante	1	0.1%	5	0.2%	6	0.0%	37	0.2%
Mazda CX-70	25	1.3%	37	1.7%	303	1.4%	37	0.2%
Mazda CX-90	48	2.5%	62	2.9%	595	2.7%	812	3.8%
Mercedes-Benz EQE SUV	36	1.8%	37	1.7%	940	4.3%	726	3.4%
Mercedes-Benz GLE-Class Coupe	40	2.0%	26	1.2%	358	1.6%	314	1.5%
Mercedes-Benz GLE-Class Wagon	206	10.5%	135	6.4%	1,585	7.3%	1,213	5.7%
MG IM6	70	3.6%	0	0.0%	150	0.7%	0	0.0%
Porsche Cayenne Coupe	42	2.1%	84	4.0%	789	3.6%	862	4.0%
Porsche Cayenne Wagon	49	2.5%	76	3.6%	560	2.6%	732	3.4%
Volkswagen Touareg	45	2.3%	104	4.9%	678	3.1%	727	3.4%
Volvo EX90	29	1.5%	0	0.0%	187	0.9%	0	0.0%
Volvo XC90	55	2.8%	101	4.8%	626	2.9%	724	3.4%
Total SUV Large > \$80K	1,954	2.0%	2,125	2.2%	21,825	2.2%	21,364	2.1%
Total SUV Large	13,193	13.2%	11,543	11.7%	#####	13.7%	#####	11.9%

SUV Upper Large	Month				Year to Date			
	2025		2024		2025		2024	
SUV Upper Large < \$120K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Hyundai Ioniq 9	5	0.3%	0	0.0%	31	0.2%	0	0.0%
Kia EV9	14	0.9%	37	1.8%	252	1.6%	490	2.3%
Land Rover Discovery	26	1.8%	24	1.2%	361	2.2%	394	1.9%
Nissan Patrol Wagon	302	20.3%	813	39.4%	5,454	33.8%	6,709	31.9%
Toyota Landcruiser Wagon	1,138	76.6%	1,190	57.7%	10,026	62.2%	13,464	63.9%
Total SUV Upper Large < \$120K	1,485	1.5%	2,064	2.1%	16,124	1.6%	21,057	2.1%

SUV Upper Large > \$120K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Aston Martin DBX	2	0.3%	2	0.3%	48	1.0%	51	1.4%
Bentley Bentayga	6	1.0%	9	1.5%	51	1.1%	56	1.5%
BMW X7	149	23.9%	111	18.4%	951	20.7%	915	24.3%
BMW XM	4	0.6%	14	2.3%	90	2.0%	113	3.0%
Ferrari Purosangue	9	1.4%	9	1.5%	43	0.9%	53	1.4%
GMC Yukon	56	9.0%	0	0.0%	270	5.9%	0	0.0%
Lamborghini Urus	11	1.8%	11	1.8%	134	2.9%	101	2.7%
Land Rover Range Rover	17	2.7%	49	8.1%	338	7.3%	599	15.9%
Lexus GX	139	22.3%	241	40.0%	965	21.0%	580	15.4%
Lexus LX	72	11.5%	75	12.4%	515	11.2%	429	11.4%
Lotus Eletre	2	0.3%	0	0.0%	8	0.2%	10	0.3%
Mercedes-Benz EQS SUV	14	2.2%	7	1.2%	137	3.0%	123	3.3%
Mercedes-Benz G-Class	86	13.8%	37	6.1%	466	10.1%	343	9.1%
Mercedes-Benz GLS-Class	53	8.5%	36	6.0%	556	12.1%	379	10.1%
Rolls-Royce Cullinan	4	0.6%	2	0.3%	29	0.6%	17	0.5%
Total SUV Upper Large > \$120K	624	0.6%	603	0.6%	4,601	0.5%	3,769	0.4%

Total SUV Upper Large	2,109	2.1%	2,667	2.7%	20,725	2.0%	24,826	2.4%
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Total SUV < \$	51,177	51.4%	46,904	47.7%	#####	50.5%	#####	46.5%
Total SUV > \$	10,236	10.3%	9,248	9.4%	99,427	9.8%	#####	9.8%
Total SUV	61,413	61.7%	56,152	57.1%	#####	60.3%	#####	56.3%

MODEL

Variance +/- %	
MTH	YTD
-	-
-100.0%	-99.9%
-	-
-15.8%	13.7%
-88.6%	65.4%
-15.7%	15.6%
-20.6%	-14.0%
-25.5%	-56.8%
-100.0%	-95.6%
-	-
-58.1%	-50.8%
-43.2%	-19.9%
5.1%	34.7%
-69.5%	-11.0%
-16.4%	-2.2%

-16.4%	-2.2%
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Variance +/- %	
MTH	YTD
-1.3%	-9.8%
457.9%	>999%
-100.0%	-100.0%
63.6%	39.6%
15.2%	49.8%
14.3%	25.6%
-88.2%	-69.7%
41.2%	13.0%
-	-
-9.5%	-4.7%
-100.0%	-95.4%
-	-
-1.0%	-4.9%
-57.9%	-11.9%
-66.8%	-48.8%
-18.1%	-30.6%
-65.7%	-46.0%
-	-
-11.2%	-28.1%
-31.6%	-6.4%
-45.7%	-32.2%
-62.0%	-25.6%
248.5%	39.9%
20.3%	16.6%

-54.5%	-46.0%
31.6%	-33.6%
-9.6%	-16.4%
0.0%	15.3%
-37.3%	19.7%
-81.8%	-59.2%
69.4%	33.9%
-85.7%	-76.9%

-83.3%	24.8%
-	-
-83.1%	-73.1%
19.9%	46.5%
68.9%	43.0%
-39.5%	-19.7%
-38.8%	16.2%
-60.7%	23.8%
25.0%	-56.7%
-38.9%	-17.4%
-13.7%	10.3%
-25.3%	-31.7%
-100.0%	-65.0%
-23.3%	-40.8%
-30.9%	-16.5%
-	-
-15.6%	-1.1%

11.1%	12.6%
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Variance +/- %	
MTH	YTD
-3.6%	-36.6%
-35.4%	76.2%
-	-
126.1%	85.4%
-100.0%	-100.0%
-	-
-91.7%	-92.3%
-	-
-	-
4.9%	8.9%
-	-
71.1%	-4.4%
59.8%	-14.7%
-14.1%	2.8%
-	-
-20.0%	-55.4%
-60.0%	172.2%
-24.6%	-8.8%
-	-
-1.1%	-3.4%
-53.3%	7.9%
-11.2%	-20.0%
-	-
17.7%	-3.4%
-	-
171.4%	3.5%
-	-
-7.1%	-42.8%
27.7%	10.0%
-9.1%	-17.8%
-15.0%	-24.0%
8.5%	2.6%

-33.3%	-11.8%
233.3%	>999%
16.2%	23.6%
>999%	>999%

269.5%	49.5%
-15.9%	-45.4%
-	-
-	-
176.9%	42.0%
-60.0%	-28.8%
-	-100.0%
250.5%	>999%
73.7%	18.5%
122.6%	7.2%
9.9%	-0.4%
11.8%	-17.0%
59.6%	30.0%
51.6%	121.8%
-	-100.0%
43.6%	-7.8%
-18.2%	6.2%
59.2%	49.6%
>999%	-33.8%
-50.0%	38.6%
-100.0%	-88.9%
-63.2%	-21.3%
-	-
-62.5%	-60.6%
-	-100.0%
47.6%	-6.6%
-	-
-	-
127.2%	0.2%
-	-
65.9%	-4.7%

15.5%	1.3%
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Variance +/- %	
MTH	YTD
45.3%	130.4%
-	-
-	-100.0%
-8.7%	3.0%
62.1%	27.1%
2.0%	-8.3%
22.0%	-30.4%
-27.2%	17.0%
7.5%	-19.8%
-48.1%	-39.7%
-38.6%	-11.8%
-11.7%	-9.4%
273.8%	45.7%
-100.0%	-99.7%
161.1%	>999%
-100.0%	-99.7%
-	-
30.0%	-21.3%
20.7%	28.0%
-	-
-	-
-	-
36.4%	0.4%
-18.7%	-18.5%
59.5%	18.2%

-48.7%	-19.2%
>999%	560.9%
-	-96.3%
-	-
-65.8%	-14.4%
19.3%	16.9%

-22.4%	69.8%
-29.5%	4.6%
-90.0%	-74.1%
-29.3%	-6.0%
34.5%	20.1%
-45.9%	-0.8%
10.3%	-36.4%
45.5%	-20.0%
133.3%	-17.5%
-61.9%	-28.4%
-50.0%	-54.5%
-33.3%	16.1%
-91.5%	-79.3%
5.5%	22.6%
16.5%	7.3%
50.0%	1.3%
-34.7%	-2.1%
-100.0%	-78.3%
-80.0%	-83.8%
-32.4%	718.9%
-22.6%	-26.7%
-2.7%	29.5%
53.8%	14.0%
52.6%	30.7%
-	-
-50.0%	-8.5%
-35.5%	-23.5%
-56.7%	-6.7%
-	-
-45.5%	-13.5%
-8.0%	2.2%

14.3%	14.3%
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Variance +/- %	
MTH	YTD
-	-
-62.2%	-48.6%
8.3%	-8.4%
-62.9%	-18.7%
-4.4%	-25.5%
-28.1%	-23.4%

0.0%	-5.9%
-33.3%	-8.9%
34.2%	3.9%
-71.4%	-20.4%
0.0%	-18.9%
-	-
0.0%	32.7%

-65.3%	-43.6%
-42.3%	66.4%
-4.0%	20.0%
-	-20.0%
100.0%	11.4%
132.4%	35.9%
47.2%	46.7%
100.0%	70.6%
3.5%	22.1%

-20.9%	-16.5%
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9.1%	7.4%
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10.7%	-1.0%
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9.4%	6.0%
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NEW VEHICLE SALES BY MARQUE - SUV
OCTOBER 2025

	Month				Year to Date				Varianc
	2025		2024		2025		2024		MTH
	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Alfa Romeo	13	0.0%	23	0.0%	218	0.0%	334	0.1%	-43.5%
Aston Martin	2	0.0%	2	0.0%	48	0.0%	51	0.0%	0.0%
Audi	1,084	1.8%	991	1.8%	9,515	1.6%	8,550	1.5%	9.4%
Bentley	6	0.0%	9	0.0%	51	0.0%	56	0.0%	-33.3%
BMW	1,713	2.8%	1,391	2.5%	15,925	2.6%	13,475	2.3%	23.1%
BYD	2,319	3.8%	1,352	2.4%	20,607	3.4%	9,485	1.6%	71.5%
Chery	3,550	5.8%	1,448	2.6%	27,578	4.5%	8,956	1.6%	145.2%
Citroen	0	0.0%	14	0.0%	0	0.0%	79	0.0%	-100.0%
CUPRA	161	0.3%	94	0.2%	1,742	0.3%	1,113	0.2%	71.3%
Deepal	82	0.1%	0	0.0%	332	0.1%	0	0.0%	-
Dodge	0	0.0%	0	0.0%	0	0.0%	6	0.0%	-
Ferrari	9	0.0%	9	0.0%	43	0.0%	53	0.0%	0.0%
Ford	2,511	4.1%	2,752	4.9%	22,333	3.7%	23,098	4.0%	-8.8%
Geely	704	1.1%	0	0.0%	3,901	0.6%	0	0.0%	-
Genesis	139	0.2%	63	0.1%	1,256	0.2%	1,062	0.2%	120.6%
GMC	56	0.1%	0	0.0%	270	0.0%	0	0.0%	-
GWM	3,338	5.4%	2,425	4.3%	32,846	5.4%	26,387	4.6%	37.6%
Honda	1,178	1.9%	811	1.4%	12,065	2.0%	11,468	2.0%	45.3%
Hyundai	5,050	8.2%	5,247	9.3%	50,512	8.3%	45,218	7.8%	-3.8%
Isuzu Ute	1,458	2.4%	1,356	2.4%	12,499	2.0%	15,584	2.7%	7.5%
Jaguar	11	0.0%	35	0.1%	456	0.1%	536	0.1%	-68.6%
Jeep	60	0.1%	116	0.2%	1,166	0.2%	1,638	0.3%	-48.3%
KGM	132	0.2%	197	0.4%	1,770	0.3%	1,845	0.3%	-33.0%
Kia	4,065	6.6%	4,239	7.5%	44,937	7.3%	41,862	7.3%	-4.1%
Lamborghini	11	0.0%	11	0.0%	134	0.0%	101	0.0%	0.0%
Land Rover	642	1.0%	576	1.0%	7,247	1.2%	6,689	1.2%	11.5%
LDV	400	0.7%	107	0.2%	2,928	0.5%	2,009	0.3%	273.8%
Leapmotor	64	0.1%	0	0.0%	516	0.1%	0	0.0%	-
Lexus	1,239	2.0%	1,285	2.3%	11,115	1.8%	9,969	1.7%	-3.6%
Lotus	2	0.0%	0	0.0%	8	0.0%	10	0.0%	-
Maserati	20	0.0%	22	0.0%	216	0.0%	290	0.1%	-9.1%
Mazda	4,824	7.9%	5,015	8.9%	51,064	8.3%	53,283	9.2%	-3.8%
Mercedes-Benz Cars	1,549	2.5%	1,370	2.4%	14,292	2.3%	11,604	2.0%	13.1%
MG	2,589	4.2%	2,541	4.5%	23,959	3.9%	22,198	3.8%	1.9%
MINI	151	0.2%	384	0.7%	1,897	0.3%	1,532	0.3%	-60.7%
Mitsubishi	2,944	4.8%	4,041	7.2%	36,569	6.0%	47,671	8.3%	-27.1%
Nissan	1,918	3.1%	2,308	4.1%	24,313	4.0%	28,432	4.9%	-16.9%
Omoda Jaecoo	565	0.9%	0	0.0%	2,709	0.4%	0	0.0%	-
Peugeot	40	0.1%	21	0.0%	507	0.1%	769	0.1%	90.5%
Porsche	215	0.4%	497	0.9%	3,406	0.6%	4,208	0.7%	-56.7%
Renault	165	0.3%	99	0.2%	1,382	0.2%	1,571	0.3%	66.7%
Rolls-Royce	4	0.0%	2	0.0%	29	0.0%	17	0.0%	100.0%
Skoda	360	0.6%	215	0.4%	2,650	0.4%	2,851	0.5%	67.4%
Stellantis	16	0.0%	35	0.1%	164	0.0%	52	0.0%	-54.3%
Subaru	2,630	4.3%	2,812	5.0%	28,987	4.7%	30,337	5.3%	-6.5%
Suzuki	979	1.6%	1,243	2.2%	10,505	1.7%	12,558	2.2%	-21.2%
Tesla	0	0.0%	0	0.0%	0	0.0%	12,516	2.2%	-
Toyota	10,211	16.6%	8,577	15.3%	105,924	17.3%	93,828	16.3%	19.1%
Volkswagen	1,429	2.3%	1,756	3.1%	14,165	2.3%	16,331	2.8%	-18.6%
Volvo Car	596	1.0%	661	1.2%	5,975	1.0%	7,395	1.3%	-9.8%
Zeekr	209	0.3%	0	0.0%	842	0.1%	0	0.0%	-
Total SUV	61,413	100.0%	56,152	100.0%	611,573	100.0%	577,077	100.0%	9.4%

Change +/- %
YTD
-34.7%
-5.9%
11.3%
-8.9%
18.2%
117.3%
207.9%
-100.0%
56.5%
-
-100.0%
-18.9%
-3.3%
-
18.3%
-
24.5%
5.2%
11.7%
-19.8%
-14.9%
-28.8%
-4.1%
7.3%
32.7%
8.3%
45.7%
-
11.5%
-20.0%
-25.5%
-4.2%
23.2%
7.9%
23.8%
-23.3%
-14.5%
-
-34.1%
-19.1%
-12.0%
70.6%
-7.1%
215.4%
-4.5%
-16.3%
-100.0%
12.9%
-13.3%
-19.2%
-
6.0%

Light Commercial	Month				Year to Date			
	2025		2024		2025		2024	
Light Buses < 20 Seats	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Ford Transit Bus	7	2.9%	15	3.7%	150	3.8%	100	3.3%
LDV Deliver 9 Bus	33	13.5%	36	8.8%	290	7.3%	386	12.8%
Mercedes-Benz Sprinter Bus	5	2.0%	6	1.5%	68	1.7%	84	2.8%
Renault Master Bus	0	0.0%	22	5.4%	34	0.9%	36	1.2%
Toyota Hiace Commuter	200	81.6%	329	80.6%	3,449	86.4%	2,408	79.9%
Total Light Buses < 20 Seats	245	0.2%	408	0.4%	3,991	0.4%	3,014	0.3%

Light Buses => 20 Seats	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Toyota Coaster	54	100.0%	20	100.0%	618	100.0%	225	100.0%
Total Light Buses => 20 Seats	54	0.1%	20	0.0%	618	0.1%	225	0.0%

Vans/CC <= 2.5t	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Peugeot Partner / E-Partner	22	14.2%	41	29.1%	359	27.3%	410	33.8%
Renault Kangoo	60	38.7%	34	24.1%	209	15.9%	138	11.4%
Volkswagen Caddy Cargo Van	73	47.1%	66	46.8%	747	56.8%	665	54.8%
Total Vans/CC <= 2.5t	155	0.2%	141	0.1%	1,315	0.1%	1,213	0.1%

Vans/CC 2.5-3.5t	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Ford Transit Custom	368	17.7%	337	14.2%	2,909	15.5%	2,712	12.7%
Hyundai Staria Load	246	11.8%	289	12.2%	2,470	13.2%	3,085	14.5%
LDV Deliver 7 / eDeliver7	104	5.0%	8	0.3%	1,014	5.4%	140	0.7%
LDV G10/G10+	83	4.0%	254	10.7%	1,434	7.7%	2,556	12.0%
LDV V80	0	0.0%	17	0.7%	40	0.2%	266	1.2%
Mercedes-Benz Vito / eVito Van	42	2.0%	28	1.2%	475	2.5%	338	1.6%
Peugeot Expert / E-Expert	13	0.6%	16	0.7%	199	1.1%	280	1.3%
Renault Trafic	50	2.4%	83	3.5%	670	3.6%	1,138	5.3%
Toyota Hiace Van	1,039	50.0%	1,241	52.5%	9,088	48.5%	10,049	47.2%
Volkswagen ID. Buzz Cargo	52	2.5%	0	0.0%	174	0.9%	0	0.0%
Volkswagen Transporter	81	3.9%	93	3.9%	266	1.4%	725	3.4%
Total Vans/CC 2.5-3.5t	2,078	2.1%	2,366	2.4%	18,739	1.8%	21,289	2.1%

PU/CC 4X2	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Ford Ranger 4X2	207	10.2%	288	13.4%	2,528	12.8%	4,091	18.1%
GWM Cannon 4X2	63	3.1%	0	0.0%	188	1.0%	0	0.0%
GWM Ute 4X2	0	0.0%	11	0.5%	8	0.0%	177	0.8%
Isuzu Ute D-Max 4X2	434	21.4%	411	19.1%	4,710	23.9%	5,411	24.0%
Kia Tasman 4X2	40	2.0%	0	0.0%	174	0.9%	0	0.0%
LDV T60/T60 EV 4X2	10	0.5%	5	0.2%	19	0.1%	23	0.1%
Mazda BT-50 4X2	282	13.9%	232	10.8%	2,546	12.9%	2,729	12.1%
Mitsubishi Triton 4X2	323	15.9%	287	13.4%	2,093	10.6%	2,808	12.5%
Nissan Navara 4X2	21	1.0%	88	4.1%	354	1.8%	917	4.1%
Toyota Hilux 4X2	651	32.1%	825	38.4%	7,089	36.0%	6,395	28.4%
Total PU/CC 4X2	2,031	2.0%	2,147	2.2%	19,709	1.9%	22,551	2.2%

PU/CC 4X4	Volume	Share	Volume	Share	Volume	Share	Volume	Share
BYD Shark 6	1,070	6.4%	0	0.0%	15,181	8.5%	0	0.0%
Ford Ranger 4X4	4,195	25.0%	4,469	27.6%	43,924	24.5%	49,028	28.3%
GWM Cannon 4X4	698	4.2%	0	0.0%	5,975	3.3%	0	0.0%
GWM Cannon Alpha	233	1.4%	174	1.1%	2,053	1.1%	768	0.4%
GWM Ute 4X4	0	0.0%	586	3.6%	2,078	1.2%	6,756	3.9%
Isuzu Ute D-Max 4X4	1,462	8.7%	1,884	11.6%	17,905	10.0%	20,233	11.7%
JAC T9 4X4	106	0.6%	0	0.0%	1,362	0.8%	0	0.0%
Jeep Gladiator	25	0.1%	76	0.5%	307	0.2%	420	0.2%
KGM Ssangyong Musso/MusXLV 4X4	189	1.1%	231	1.4%	1,773	1.0%	2,899	1.7%
Kia Tasman 4X4	570	3.4%	0	0.0%	2,935	1.6%	0	0.0%
LDV T60/T60 MAX 4X4	240	1.4%	530	3.3%	3,680	2.1%	5,361	3.1%
LDV Terron 9	157	0.9%	0	0.0%	399	0.2%	0	0.0%
Mazda BT-50 4X4	925	5.5%	954	5.9%	9,864	5.5%	10,071	5.8%
MG MGU9	141	0.8%	0	0.0%	141	0.1%	0	0.0%
Mitsubishi Triton 4X4	1,447	8.6%	1,262	7.8%	13,702	7.6%	12,109	7.0%
Nissan Navara 4X4	304	1.8%	620	3.8%	6,185	3.5%	7,746	4.5%
Toyota Hilux 4X4	3,793	22.6%	3,698	22.8%	38,168	21.3%	40,199	23.2%
Toyota Landcruiser PU/CC	952	5.7%	1,098	6.8%	8,978	5.0%	10,354	6.0%
Volkswagen Amarok 4X4	295	1.8%	626	3.9%	4,649	2.6%	7,297	4.2%
Total PU/CC 4X4	16,802	16.9%	16,208	16.5%	#####	17.7%	#####	16.9%

Pick-Up/CC > \$100K	Volume	Share	Volume	Share	Volume	Share	Volume	Share
Chevrolet Silverado	178	25.9%	195	22.0%	1,814	25.4%	1,989	23.3%
Chevrolet Silverado HD	194	28.2%	136	15.3%	1,312	18.4%	1,199	14.1%
Ford F150	0	0.0%	247	27.8%	549	7.7%	1,881	22.1%
RAM 1500	209	30.4%	258	29.1%	2,321	32.5%	2,690	31.5%
RAM 2500	47	6.8%	47	5.3%	448	6.3%	482	5.7%
RAM 3500	2	0.3%	3	0.3%	12	0.2%	45	0.5%
Toyota Tundra	58	8.4%	1	0.1%	676	9.5%	244	2.9%
Total Pick-Up/CC > \$100K	688	0.7%	887	0.9%	7,132	0.7%	8,530	0.8%

Total Light Commercial	22,053	22.1%	22,177	22.5%	#####	22.8%	#####	22.4%
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MODEL

Variance +/- %	
MTH	YTD
-53.3%	50.0%
-8.3%	-24.9%
-16.7%	-19.0%
-100.0%	-5.6%
-39.2%	43.2%
-40.0%	32.4%

170.0%	174.7%
170.0%	174.7%

-46.3%	-12.4%
76.5%	51.4%
10.6%	12.3%
9.9%	8.4%

9.2%	7.3%
-14.9%	-19.9%
>999%	624.3%
-67.3%	-43.9%
-100.0%	-85.0%
50.0%	40.5%
-18.8%	-28.9%
-39.8%	-41.1%
-16.3%	-9.6%
-	-
-12.9%	-63.3%
-12.2%	-12.0%

-28.1%	-38.2%
-	-
-100.0%	-95.5%
5.6%	-13.0%
-	-
100.0%	-17.4%
21.6%	-6.7%
12.5%	-25.5%
-76.1%	-61.4%
-21.1%	10.9%
-5.4%	-12.6%

-	-
-6.1%	-10.4%
-	-
33.9%	167.3%
-100.0%	-69.2%
-22.4%	-11.5%
-	-

-67.1%	-26.9%
-18.2%	-38.8%
-	-
-54.7%	-31.4%
-	-
-3.0%	-2.1%
-	-
14.7%	13.2%
-51.0%	-20.2%
2.6%	-5.1%
-13.3%	-13.3%
-52.9%	-36.3%
3.7%	3.5%

-8.7%	-8.8%
42.6%	9.4%
-100.0%	-70.8%
-19.0%	-13.7%
0.0%	-7.1%
-33.3%	-73.3%
>999%	177.0%
-22.4%	-16.4%

-0.6%	0.3%
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NEW VEHICLE SALES BY MARQUE - LIGHT COMMERCIAL
OCTOBER 2025

	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
BYD	1,070	4.9%	0	0.0%	15,181	6.6%	0	0.0%	-
Chevrolet	372	1.7%	331	1.5%	3,126	1.4%	3,188	1.4%	12.4%
Ford	4,777	21.7%	5,356	24.2%	50,060	21.7%	57,812	25.1%	-10.8%
GWM	994	4.5%	771	3.5%	10,302	4.5%	7,701	3.3%	28.9%
Hyundai	246	1.1%	289	1.3%	2,470	1.1%	3,085	1.3%	-14.9%
Isuzu Ute	1,896	8.6%	2,295	10.3%	22,615	9.8%	25,644	11.1%	-17.4%
JAC	106	0.5%	0	0.0%	1,362	0.6%	0	0.0%	-
Jeep	25	0.1%	76	0.3%	307	0.1%	420	0.2%	-67.1%
KGM	189	0.9%	231	1.0%	1,773	0.8%	2,899	1.3%	-18.2%
Kia	610	2.8%	0	0.0%	3,109	1.3%	0	0.0%	-
LDV	627	2.8%	850	3.8%	6,876	3.0%	8,732	3.8%	-26.2%
Mazda	1,207	5.5%	1,186	5.3%	12,410	5.4%	12,800	5.6%	1.8%
Mercedes-Benz Vans	47	0.2%	34	0.2%	543	0.2%	422	0.2%	38.2%
MG	141	0.6%	0	0.0%	141	0.1%	0	0.0%	-
Mitsubishi	1,770	8.0%	1,549	7.0%	15,795	6.8%	14,917	6.5%	14.3%
Nissan	325	1.5%	708	3.2%	6,539	2.8%	8,663	3.8%	-54.1%
Peugeot	35	0.2%	57	0.3%	558	0.2%	690	0.3%	-38.6%
RAM	258	1.2%	308	1.4%	2,781	1.2%	3,217	1.4%	-16.2%
Renault	110	0.5%	139	0.6%	913	0.4%	1,312	0.6%	-20.9%
Toyota	6,747	30.6%	7,212	32.5%	68,066	29.5%	69,874	30.4%	-6.4%
Volkswagen	501	2.3%	785	3.5%	5,836	2.5%	8,687	3.8%	-36.2%
Total Light Commercial	22,053	100.0%	22,177	100.0%	230,763	100.0%	230,063	100.0%	-0.6%

AL

Change +/- %
YTD
-
-1.9%
-13.4%
33.8%
-19.9%
-11.8%
-
-26.9%
-38.8%
-
-21.3%
-3.0%
28.7%
-
5.9%
-24.5%
-19.1%
-13.6%
-30.4%
-2.6%
-32.8%
0.3%

Heavy Commercial	Month				Year to Date		
	2025		2024		2025		20
LD 3501-8000 kgs GVM	Volume	Share	Volume	Share	Volume	Share	Volume
Fiat Ducato	123	5.5%	171	7.5%	1,218	6.0%	1,369
Ford Transit Heavy	195	8.7%	162	7.1%	1,670	8.3%	1,369
Foton Mobility T5	5	0.2%	5	0.2%	42	0.2%	59
Fuso Canter (LD)	159	7.1%	184	8.0%	1,512	7.5%	1,713
Hino (LD)	239	10.7%	142	6.2%	1,372	6.8%	1,612
Hyundai EX4	5	0.2%	19	0.8%	104	0.5%	163
Hyundai EX8	0	0.0%	2	0.1%	20	0.1%	20
Hyundai Mighty	1	0.0%	4	0.2%	4	0.0%	16
Isuzu N-Series (LD)	715	32.1%	609	26.5%	5,920	29.3%	5,582
Iveco C/C (LD)	70	3.1%	150	6.5%	757	3.8%	1,169
Iveco Van (LD)	23	1.0%	22	1.0%	301	1.5%	339
LDV Deliver 9 / eDeliver 9	204	9.2%	215	9.4%	2,046	10.1%	2,552
Mercedes (LD)	0	0.0%	0	0.0%	0	0.0%	18
Mercedes-Benz Sprinter	306	13.7%	323	14.1%	3,121	15.5%	3,159
Peugeot Boxer	1	0.0%	1	0.0%	18	0.1%	34
Renault Master	117	5.2%	227	9.9%	1,598	7.9%	1,754
Volkswagen Crafter	66	3.0%	58	2.5%	468	2.3%	685
Total LD 3501-8000 kgs GVM	2,229	2.2%	2,294	2.3%	20,171	2.0%	21,613

MD => 8001 GVM & GCM < 39001	Volume	Share	Volume	Share	Volume	Share	Volume
DAF (MD)	0	0.0%	1	0.1%	13	0.2%	31
Freightliner (MD)	0	0.0%	0	0.0%	0	0.0%	2
Fuso Fighter (MD)	79	16.2%	102	14.6%	750	13.0%	821
Hino (MD)	137	28.1%	215	30.8%	1,851	32.1%	1,935
Hyundai EX10	2	0.4%	1	0.1%	23	0.4%	25
Hyundai EX9	5	1.0%	4	0.6%	46	0.8%	69
Hyundai Pavise	3	0.6%	3	0.4%	29	0.5%	26
Isuzu N-Series (MD)	241	49.5%	347	49.7%	2,809	48.8%	3,448
Iveco (MD)	4	0.8%	8	1.1%	68	1.2%	115
MAN (MD)	7	1.4%	4	0.6%	43	0.7%	37
Mercedes (MD)	5	1.0%	2	0.3%	55	1.0%	59
SEA Electric (MD)	0	0.0%	0	0.0%	0	0.0%	9
UD Trucks (MD)	3	0.6%	7	1.0%	50	0.9%	81
Volvo Truck (MD)	1	0.2%	4	0.6%	25	0.4%	66
Total MD => 8001 GVM & GCM < 39001	487	0.5%	698	0.7%	5,762	0.6%	6,724

HD => 8001 GVM & GCM > 39000	Volume	Share	Volume	Share	Volume	Share	Volume
DAF (HD)	63	5.1%	39	2.6%	454	3.9%	510
Dennis Eagle (HD)	4	0.3%	15	1.0%	85	0.7%	64
Foton Mobility (HD)	0	0.0%	0	0.0%	1	0.0%	0
Freightliner (HD)	12	1.0%	27	1.8%	110	0.9%	235
Fuso F-Series (HD)	69	5.6%	57	3.7%	673	5.7%	623
Hino (HD)	62	5.1%	77	5.0%	565	4.8%	648
Isuzu (HD)	174	14.2%	230	15.1%	1,861	15.8%	2,036
Iveco (HD)	15	1.2%	46	3.0%	310	2.6%	317
Kenworth	320	26.1%	375	24.6%	2,818	23.9%	3,078
Mack (HD)	55	4.5%	84	5.5%	594	5.0%	835
MAN (HD)	17	1.4%	32	2.1%	240	2.0%	265
Mercedes (HD)	74	6.0%	80	5.2%	705	6.0%	905
Scania (HD)	93	7.6%	120	7.9%	934	7.9%	1,266
SEA Electric (HD)	0	0.0%	0	0.0%	0	0.0%	3
UD Trucks (HD)	40	3.3%	51	3.3%	378	3.2%	704
Volvo Truck (HD)	217	17.7%	272	17.8%	1,926	16.3%	2,689
Western Star (HD)	11	0.9%	22	1.4%	136	1.2%	208

Total HD => 8001 GVM & GCM > 39000	1,226	1.2%	1,527	1.6%	11,790	1.2%	14,386
Total Heavy Commercial	3,942	4.0%	4,519	4.6%	37,723	3.7%	42,723

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24	Variance +/- %	
	MTH	YTD
Share		
6.3%	-28.1%	-11.0%
6.3%	20.4%	22.0%
0.3%	0.0%	-28.8%
7.9%	-13.6%	-11.7%
7.5%	68.3%	-14.9%
0.8%	-73.7%	-36.2%
0.1%	-100.0%	0.0%
0.1%	-75.0%	-75.0%
25.8%	17.4%	6.1%
5.4%	-53.3%	-35.2%
1.6%	4.5%	-11.2%
11.8%	-5.1%	-19.8%
0.1%	-	-100.0%
14.6%	-5.3%	-1.2%
0.2%	0.0%	-47.1%
8.1%	-48.5%	-8.9%
3.2%	13.8%	-31.7%
2.1%	-2.8%	-6.7%

Share		
0.5%	-100.0%	-58.1%
0.0%	-	-100.0%
12.2%	-22.5%	-8.6%
28.8%	-36.3%	-4.3%
0.4%	100.0%	-8.0%
1.0%	25.0%	-33.3%
0.4%	0.0%	11.5%
51.3%	-30.5%	-18.5%
1.7%	-50.0%	-40.9%
0.6%	75.0%	16.2%
0.9%	150.0%	-6.8%
0.1%	-	-100.0%
1.2%	-57.1%	-38.3%
1.0%	-75.0%	-62.1%
0.7%	-30.2%	-14.3%

Share		
3.5%	61.5%	-11.0%
0.4%	-73.3%	32.8%
0.0%	-	-
1.6%	-55.6%	-53.2%
4.3%	21.1%	8.0%
4.5%	-19.5%	-12.8%
14.2%	-24.3%	-8.6%
2.2%	-67.4%	-2.2%
21.4%	-14.7%	-8.4%
5.8%	-34.5%	-28.9%
1.8%	-46.9%	-9.4%
6.3%	-7.5%	-22.1%
8.8%	-22.5%	-26.2%
0.0%	-	-100.0%
4.9%	-21.6%	-46.3%
18.7%	-20.2%	-28.4%
1.4%	-50.0%	-34.6%

1.4%	-19.7%	-18.0%
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4.2%	-12.8%	-11.7%
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NEW VEHICLE SALES BY MARQUE - HEAVY COMMERCIAL
OCTOBER 2025

	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Daf	63	1.6%	40	0.9%	467	1.2%	541	1.3%	57.5%	-13.7%
Dennis Eagle	4	0.1%	15	0.3%	85	0.2%	64	0.1%	-73.3%	32.8%
Fiat Professional	123	3.1%	171	3.8%	1,218	3.2%	1,369	3.2%	-28.1%	-11.0%
Ford	195	4.9%	162	3.6%	1,670	4.4%	1,369	3.2%	20.4%	22.0%
Foton Mobility	5	0.1%	5	0.1%	43	0.1%	59	0.1%	0.0%	-27.1%
Freightliner	12	0.3%	27	0.6%	110	0.3%	237	0.6%	-55.6%	-53.6%
Fuso	307	7.8%	343	7.6%	2,935	7.8%	3,157	7.4%	-10.5%	-7.0%
Hino	438	11.1%	434	9.6%	3,788	10.0%	4,195	9.8%	0.9%	-9.7%
Hyundai	1	0.0%	4	0.1%	4	0.0%	16	0.0%	-75.0%	-75.0%
Hyundai Commercial Vehicles	15	0.4%	29	0.6%	222	0.6%	303	0.7%	-48.3%	-26.7%
Isuzu	1,130	28.7%	1,186	26.2%	10,590	28.1%	11,066	25.9%	-4.7%	-4.3%
Iveco Trucks	112	2.8%	226	5.0%	1,436	3.8%	1,940	4.5%	-50.4%	-26.0%
Kenworth	320	8.1%	375	8.3%	2,818	7.5%	3,078	7.2%	-14.7%	-8.4%
LDV	204	5.2%	215	4.8%	2,046	5.4%	2,552	6.0%	-5.1%	-19.8%
Mack	55	1.4%	84	1.9%	594	1.6%	835	2.0%	-34.5%	-28.9%
Man	24	0.6%	36	0.8%	283	0.8%	302	0.7%	-33.3%	-6.3%
Mercedes-Benz Trucks	79	2.0%	82	1.8%	760	2.0%	982	2.3%	-3.7%	-22.6%
Mercedes-Benz Vans	306	7.8%	323	7.1%	3,121	8.3%	3,159	7.4%	-5.3%	-1.2%
Peugeot	1	0.0%	1	0.0%	18	0.0%	34	0.1%	0.0%	-47.1%
Renault	117	3.0%	227	5.0%	1,598	4.2%	1,754	4.1%	-48.5%	-8.9%
Scania	93	2.4%	120	2.7%	934	2.5%	1,266	3.0%	-22.5%	-26.2%
SEA Electric	0	0.0%	0	0.0%	0	0.0%	12	0.0%	-	-100.0%
UD Trucks	43	1.1%	58	1.3%	428	1.1%	785	1.8%	-25.9%	-45.5%
Volkswagen	66	1.7%	58	1.3%	468	1.2%	685	1.6%	13.8%	-31.7%
Volvo Commercial	218	5.5%	276	6.1%	1,951	5.2%	2,755	6.4%	-21.0%	-29.2%
Western Star	11	0.3%	22	0.5%	136	0.4%	208	0.5%	-50.0%	-34.6%
Total Heavy Commercial	3,942	100.0%	4,519	100.0%	37,723	100.0%	42,723	100.0%	-12.8%	-11.7%

	Month		YTD		MTH
	2025	2024	2025	2024	
Alfa Romeo					
Alfa Romeo Giulia	18	5	183	176	13
Alfa Romeo Stelvio	8	12	97	110	-4
Alfa Romeo Tonale	5	11	121	224	-6
Alfa Romeo Total	31	28	401	510	3
Aston Martin					
Aston Martin Coupe/Conv	9	6	104	76	3
Aston Martin DBX	2	2	48	51	0
Aston Martin Total	11	8	152	127	3
Audi					
Audi A1	38	2	367	174	36
Audi A3	268	74	1,815	2,298	194
Audi A4	0	48	27	457	-48
Audi A5	152	49	618	468	103
Audi A6	7	29	143	232	-22
Audi A7	2	11	39	51	-9
Audi A8	0	2	3	8	-2
Audi e-tron GT	1	2	26	79	-1
Audi Q2	50	38	724	1,091	12
Audi Q3	491	543	3,453	4,128	-52
Audi Q4 e-tron	50	15	778	16	35
Audi Q5	294	253	2,606	2,109	41
Audi Q6 e-tron	101	3	388	3	98
Audi Q7	66	85	1,134	668	-19
Audi Q8	31	44	390	373	-13
Audi Q8 e-tron	1	10	42	162	-9
Audi TT	0	0	0	47	0
Audi Total	1,552	1,208	12,553	12,364	344
Bentley					
Bentley Bentayga	6	9	51	56	-3
Bentley Coupe/Conv	10	3	52	76	7
Bentley Sedan	1	0	9	19	1
Bentley Total	17	12	112	151	5
BMW					
BMW 1 Series	143	70	1,483	869	73
BMW 2 Series Coupe/Conv	64	96	977	1,355	-32
BMW 2 Series Gran Coupe	61	63	599	485	-2
BMW 3 Series	191	104	1,576	2,156	87
BMW 4 Series Coupe/Conv	43	95	490	667	-52
BMW 4 Series Gran Coupe	1	8	20	232	-7
BMW 5 Series	21	16	288	390	5
BMW 6 Series GT	0	0	0	3	0
BMW 7 Series	2	5	36	36	-3
BMW 8 Series	5	0	25	23	5
BMW 8 Series Gran Coupe	0	1	16	13	-1
BMW i4	32	142	750	1,734	-110
BMW i5	87	12	403	111	75
BMW i7	5	2	34	31	3
BMW iX	29	41	408	434	-12
BMW X1	449	449	4,397	3,814	0
BMW X2	158	252	1,837	1,535	-94
BMW X3	473	128	4,102	2,744	345
BMW X4	37	44	362	663	-7

BMW X5	374	278	3,138	2,612	96
BMW X6	40	74	640	645	-34
BMW X7	149	111	951	915	38
BMW XM	4	14	90	113	-10
BMW Z4	1	12	48	81	-11
BMW Total	2,369	2,017	22,670	21,661	352
BYD					
BYD Atto 3	318	330	3,330	5,256	-12
BYD Dolphin	311	67	2,880	1,807	244
BYD Seal	259	313	3,214	5,621	-54
BYD Sealion 6	660	1,022	7,453	4,229	-362
BYD Sealion 7	1,341	0	9,824	0	1,341
BYD Shark 6	1,070	0	15,181	0	1,070
BYD Total	3,959	1,732	41,882	16,913	2,227
Chery					
Chery C5/E5 & Omoda 5	522	529	4,536	5,029	-7
Chery Tiggo 4 Pro	1,975	354	15,864	354	1,621
Chery Tiggo 7 Pro	649	287	4,344	2,343	362
Chery Tiggo 8 Pro	404	278	2,834	1,230	126
Chery Total	3,550	1,448	27,578	8,956	2,102
Chevrolet					
Chevrolet Corvette E-Ray	0	2	17	5	-2
Chevrolet Corvette Stingray	13	44	180	240	-31
Chevrolet Corvette Z06	0	4	24	45	-4
Chevrolet Silverado	178	195	1,814	1,989	-17
Chevrolet Silverado HD	194	136	1,312	1,199	58
Chevrolet Total	385	381	3,347	3,478	4
Citroen					
Citroen C3	0	7	6	21	-7
Citroen C4	0	3	0	26	-3
Citroen C5 Aircross	0	11	0	53	-11
Citroen C5 X	0	1	2	37	-1
Citroen Total	0	22	8	137	-22
CUPRA					
CUPRA Ateca	4	22	89	218	-18
CUPRA Born	1	69	315	403	-68
CUPRA Formentor	122	72	1,198	895	50
CUPRA Leon	76	30	273	289	46
CUPRA Tavascan	8	0	275	0	8
CUPRA Terramar	27	0	180	0	27
CUPRA Total	238	193	2,330	1,805	45
Daf					
DAF (HD)	63	39	454	510	24
DAF (MD)	0	1	13	31	-1
Daf Total	63	40	467	541	23
Deepal					
Deepal E07	43	0	115	0	43
Deepal S07	39	0	217	0	39
Deepal Total	82	0	332	0	82
Dennis Eagle					
Dennis Eagle (HD)	4	15	85	64	-11
Dennis Eagle Total	4	15	85	64	-11
Dodge					
Dodge Journey	0	0	0	6	0

Dodge Total	0	0	0	6	0
Ferrari					
Ferrari Coupe/Conv	14	22	136	160	-8
Ferrari Purosangue	9	9	43	53	0
Ferrari Total	23	31	179	213	-8
Fiat					
Fiat 500 / Abarth	29	48	345	466	-19
Fiat Total	29	48	345	466	-19
Fiat Professional					
Fiat Ducato	123	171	1,218	1,369	-48
Fiat Professional Total	123	171	1,218	1,369	-48
Ford					
Ford Escape	1	12	28	366	-11
Ford Everest	2,435	2,668	21,915	21,281	-233
Ford F150	0	247	549	1,881	-247
Ford Mustang	14	311	3,702	866	-297
Ford Mustang Mach-E	75	68	389	612	7
Ford Puma	0	4	1	839	-4
Ford Ranger 4X2	207	288	2,528	4,091	-81
Ford Ranger 4X4	4,195	4,469	43,924	49,028	-274
Ford Tourneo	73	0	686	0	73
Ford Transit Bus	7	15	150	100	-8
Ford Transit Custom	368	337	2,909	2,712	31
Ford Transit Heavy	195	162	1,670	1,369	33
Ford Total	7,570	8,581	78,451	83,145	-1,011
Foton Mobility					
Foton Mobility (HD)	0	0	1	0	0
Foton Mobility T5	5	5	42	59	0
Foton Mobility Total	5	5	43	59	0

Freightliner					
Freightliner (HD)	12	27	110	235	-15
Freightliner (MD)	0	0	0	2	0
Freightliner Total	12	27	110	237	-15
Fuso					
Fuso Canter (LD)	159	184	1,512	1,713	-25
Fuso Fighter (MD)	79	102	750	821	-23
Fuso F-Series (HD)	69	57	673	623	12
Fuso Total	307	343	2,935	3,157	-36
Geely					
Geely EX5	343	0	3,358	0	343
Geely Starray EM-i	361	0	543	0	361
Geely Total	704	0	3,901	0	704
Genesis					
Genesis G70	0	2	28	37	-2
Genesis G80	3	5	36	53	-2
Genesis GV60	1	7	15	65	-6
Genesis GV70	108	39	1,004	707	69
Genesis GV80 Coupe	16	11	72	90	5
Genesis GV80 Wagon	14	6	165	200	8
Genesis Total	142	70	1,320	1,152	72
GMC					
GMC Yukon	56	0	270	0	56
GMC Total	56	0	270	0	56
GWM					
GWM Cannon 4X2	63	0	188	0	63
GWM Cannon 4X4	698	0	5,975	0	698
GWM Cannon Alpha	233	174	2,053	768	59
GWM Haval H6	1,079	1,029	11,340	10,418	50
GWM Haval H7	73	0	286	0	73
GWM Haval Jolion	1,582	967	15,741	11,273	615
GWM Ora	99	154	626	1,055	-55
GWM Tank 300	449	277	4,207	3,309	172
GWM Tank 500	155	152	1,272	1,387	3
GWM Ute 4X2	0	11	8	177	-11
GWM Ute 4X4	0	586	2,078	6,756	-586
GWM Total	4,431	3,350	43,774	35,143	1,081
Hino					
Hino (HD)	62	77	565	648	-15
Hino (LD)	239	142	1,372	1,612	97
Hino (MD)	137	215	1,851	1,935	-78
Hino Total	438	434	3,788	4,195	4
Honda					
Honda Accord	12	8	90	127	4
Honda Civic	88	35	730	865	53
Honda CR-V	474	277	4,811	5,035	197
Honda HR-V	386	335	4,099	2,736	51
Honda ZR-V	318	199	3,155	3,697	119
Honda Total	1,278	854	12,885	12,460	424
Hyundai					
Hyundai i20	67	24	1,108	257	43
Hyundai i30	898	1,293	9,366	10,536	-395
Hyundai Instar	45	0	384	0	45
Hyundai Ioniq 5	20	50	555	779	-30

Hyundai Ioniq 6	46	21	139	351	25
Hyundai Ioniq 9	5	0	31	0	5
Hyundai Kona	2,057	1,800	19,028	15,152	257
Hyundai Mighty	1	4	4	16	-3
Hyundai Nexo	0	0	0	1	0
Hyundai Palisade	327	268	1,863	2,676	59
Hyundai Santa Fe	439	603	5,370	4,589	-164
Hyundai Sonata	25	37	309	444	-12
Hyundai Staria	70	171	953	1,126	-101
Hyundai Staria Load	246	289	2,470	3,085	-43
Hyundai Tucson	1,548	1,803	16,662	16,201	-255
Hyundai Venue	609	723	6,619	5,820	-114
Hyundai Total	6,403	7,086	64,861	61,033	-683
Hyundai Commercial Vehicles					
Hyundai EX10	2	1	23	25	1
Hyundai EX4	5	19	104	163	-14
Hyundai EX8	0	2	20	20	-2
Hyundai EX9	5	4	46	69	1
Hyundai Pavise	3	3	29	26	0
Hyundai Commercial Vehicles Total	15	29	222	303	-14
Isuzu					
Isuzu (HD)	174	230	1,861	2,036	-56
Isuzu N-Series (LD)	715	609	5,920	5,582	106
Isuzu N-Series (MD)	241	347	2,809	3,448	-106
Isuzu Total	1,130	1,186	10,590	11,066	-56
Isuzu Ute					
Isuzu Ute D-Max 4X2	434	411	4,710	5,411	23
Isuzu Ute D-Max 4X4	1,462	1,884	17,905	20,233	-422
Isuzu Ute MU-X	1,458	1,356	12,499	15,584	102
Isuzu Ute Total	3,354	3,651	35,114	41,228	-297
Iveco Trucks					
Iveco (HD)	15	46	310	317	-31
Iveco (MD)	4	8	68	115	-4
Iveco C/C (LD)	70	150	757	1,169	-80
Iveco Van (LD)	23	22	301	339	1
Iveco Trucks Total	112	226	1,436	1,940	-114
JAC					
JAC T9 4X4	106	0	1,362	0	106
JAC Total	106	0	1,362	0	106
Jaguar					
Jaguar E-Pace	2	12	176	141	-10
Jaguar F-Pace	8	21	275	384	-13
Jaguar F-Type	2	1	20	45	1
Jaguar I-Pace	1	2	5	11	-1
Jaguar XE	0	0	3	64	0
Jaguar XF	0	0	0	11	0
Jaguar Total	13	36	479	656	-23
Jeep					
Jeep Compass	2	17	138	455	-15
Jeep Gladiator	25	76	307	420	-51
Jeep Grand Cherokee	30	45	655	564	-15
Jeep Wrangler	28	54	373	619	-26
Jeep Total	85	192	1,473	2,058	-107
Kenworth					
Kenworth	320	375	2,818	3,078	-55

Kenworth Total	320	375	2,818	3,078	-55
KGM					
KGM Ssangyong Actyon	15	0	130	0	15
KGM SsangYong Korando	20	25	170	381	-5
KGM Ssangyong Musso/MusXLV 4X4	189	231	1,773	2,899	-42
KGM Ssangyong Rexton	81	132	1,206	1,367	-51
KGM SsangYong Torres	16	40	264	97	-24
KGM Total	321	428	3,543	4,744	-107
Kia					
Kia Carnival	948	870	8,963	8,503	78
Kia Cerato	0	967	1,094	13,772	-967
Kia EV3	241	0	2,181	0	241
Kia EV5	340	97	4,241	137	243
Kia EV6	11	129	331	1,599	-118
Kia EV9	14	37	252	490	-23
Kia K4	454	0	5,247	0	454
Kia Niro	14	83	350	1,301	-69
Kia Picanto	533	526	6,144	4,938	7
Kia Seltos	816	578	7,882	6,973	238
Kia Sorento	557	631	7,588	8,379	-74
Kia Sportage	1,610	2,136	16,621	18,231	-526
Kia Stonic	462	548	5,491	4,752	-86
Kia Tasman 4X2	40	0	174	0	40
Kia Tasman 4X4	570	0	2,935	0	570
Kia Total	6,610	6,602	69,494	69,075	8
Lamborghini					
Lamborghini Coupe/Conv	11	19	99	143	-8
Lamborghini Urus	11	11	134	101	0
Lamborghini Total	22	30	233	244	-8
Land Rover					
Land Rover Defender	346	328	3,379	2,755	18
Land Rover Discovery	26	24	361	394	2
Land Rover Discovery Sport	33	19	340	287	14
Land Rover Range Rover	17	49	338	599	-32
Land Rover Range Rover Evoque	69	31	534	498	38
Land Rover Range Rover Sport	127	109	1,982	1,847	18
Land Rover Range Rover Velar	24	16	313	309	8
Land Rover Total	642	576	7,247	6,689	66
LDV					
LDV D90	400	107	2,928	2,009	293
LDV Deliver 7 / eDeliver7	104	8	1,014	140	96
LDV Deliver 9 / eDeliver 9	204	215	2,046	2,552	-11
LDV Deliver 9 Bus	33	36	290	386	-3
LDV G10/G10+	83	254	1,434	2,556	-171
LDV Mifa	4	43	166	413	-39
LDV Mifa9	0	1	3	9	-1
LDV T60/T60 EV 4X2	10	5	19	23	5
LDV T60/T60 MAX 4X4	240	530	3,680	5,361	-290
LDV Terron 9	157	0	399	0	157
LDV V80	0	17	40	266	-17
LDV Total	1,235	1,216	12,019	13,715	19
Leapmotor					
Leapmotor B10	7	0	7	0	7
Leapmotor C10	57	0	509	0	57
Leapmotor Total	64	0	516	0	64
Lexus					

Lexus ES	98	76	835	892	22
Lexus GX	139	241	965	580	-102
Lexus LBX	169	141	1,797	1,227	28
Lexus LC	5	3	48	47	2
Lexus LM	8	10	209	216	-2
Lexus LS	2	0	12	10	2
Lexus LX	72	75	515	429	-3
Lexus NX	619	563	5,084	5,102	56
Lexus RX	115	176	1,689	1,726	-61
Lexus RZ	0	15	41	189	-15
Lexus UX	125	74	1,024	716	51
Lexus Total	1,352	1,374	12,219	11,134	-22
Lotus					
Lotus Eletre	2	0	8	10	2
Lotus Emeya	0	0	3	5	0
Lotus Emira	1	7	45	126	-6
Lotus Total	3	7	56	141	-4
Mack					
Mack (HD)	55	84	594	835	-29
Mack Total	55	84	594	835	-29
Man					
MAN (HD)	17	32	240	265	-15
MAN (MD)	7	4	43	37	3
Man Total	24	36	283	302	-12
Maserati					
Maserati Coupe/Conv	0	3	13	24	-3
Maserati Ghibli	0	3	7	15	-3
Maserati Grecale	19	17	210	253	2
Maserati Levante	1	5	6	37	-4
Maserati Total	20	28	236	329	-8
Mazda					
Mazda BT-50 4X2	282	232	2,546	2,729	50
Mazda BT-50 4X4	925	954	9,864	10,071	-29
Mazda CX-3	1,295	1,631	13,266	15,433	-336
Mazda CX-30	925	1,022	10,295	10,803	-97
Mazda CX-5	1,813	1,833	18,842	19,510	-20
Mazda CX-60	423	265	4,490	3,454	158
Mazda CX-70	25	37	303	37	-12
Mazda CX-8	0	45	9	2,628	-45
Mazda CX-80	295	113	3,258	113	182
Mazda CX-9	0	3	1	385	-3
Mazda CX-90	48	62	595	812	-14
Mazda MX-30	0	4	5	108	-4
Mazda MX5	71	62	697	568	9
Mazda2	317	491	3,605	4,423	-174
Mazda3	711	742	8,763	8,922	-31
Mazda6	10	160	843	1,147	-150
Mazda Total	7,140	7,656	77,382	81,143	-516
McLaren					
McLaren Coupe/Conv	9	8	60	71	1
McLaren Total	9	8	60	71	1
Mercedes-Benz Cars					
Mercedes-AMG GT 4D	0	1	6	12	-1
Mercedes-AMG GT Cpe/Conv	10	0	119	0	10
Mercedes-Benz A-Class	264	124	1,736	1,749	140
Mercedes-Benz B-Class	0	0	0	2	0

Mercedes-Benz C-Class	129	131	1,218	1,714	-2
Mercedes-Benz C-Class Cpe/Conv	0	2	0	42	-2
Mercedes-Benz CLA-Class	78	56	482	673	22
Mercedes-Benz CLE-Class	89	71	805	385	18
Mercedes-Benz E-Class	44	41	457	335	3
Mercedes-Benz E-Class Cpe/Conv	0	0	1	17	0
Mercedes-Benz EQA	52	86	735	915	-34
Mercedes-Benz EQB	94	62	743	335	32
Mercedes-Benz EQC	0	0	0	70	0
Mercedes-Benz EQE	4	11	111	154	-7
Mercedes-Benz EQE SUV	36	37	940	726	-1
Mercedes-Benz EQS	2	3	4	20	-1
Mercedes-Benz EQS SUV	14	7	137	123	7
Mercedes-Benz G-Class	86	37	466	343	49
Mercedes-Benz GLA-Class	257	420	2,903	2,498	-163
Mercedes-Benz GLB-Class	158	110	974	1,056	48
Mercedes-Benz GLC-Class Coupe	112	137	1,316	1,239	-25
Mercedes-Benz GLC-Class Wagon	441	277	3,579	2,393	164
Mercedes-Benz GLE-Class Coupe	40	26	358	314	14
Mercedes-Benz GLE-Class Wagon	206	135	1,585	1,213	71
Mercedes-Benz GLS-Class	53	36	556	379	17
Mercedes-Benz S-Class	10	9	74	35	1
Mercedes-Benz SL-Class	3	2	27	40	1
Mercedes-Benz Cars Total	2,182	1,821	19,332	16,782	361
Mercedes-Benz Trucks					
Mercedes (HD)	74	80	705	905	-6
Mercedes (LD)	0	0	0	18	0
Mercedes (MD)	5	2	55	59	3
Mercedes-Benz Trucks Total	79	82	760	982	-3
Mercedes-Benz Vans					
Mercedes-Benz EQV	0	2	35	10	-2
Mercedes-Benz Marco Polo	0	12	0	31	-12
Mercedes-Benz Sprinter	306	323	3,121	3,159	-17
Mercedes-Benz Sprinter Bus	5	6	68	84	-1
Mercedes-Benz V-Class	11	33	205	207	-22
Mercedes-Benz Vito / eVito Van	42	28	475	338	14
Mercedes-Benz Vito/ eVito Tour	8	12	120	85	-4
Mercedes-Benz Vans Total	372	416	4,024	3,914	-44
MG					
MG Cyberster	5	0	47	0	5
MG HS	364	780	3,808	3,530	-416
MG IM5	47	0	85	0	47
MG IM6	70	0	150	0	70
MG MG3	562	920	7,365	10,421	-358
MG MG4	106	1,486	2,756	5,258	-1,380
MG MG5	106	259	1,823	3,425	-153
MG MGU9	141	0	141	0	141
MG QS	130	0	777	0	130
MG S5	282	0	1,466	0	282
MG ZS	1,743	1,761	17,758	18,668	-18
MG Total	3,556	5,206	36,176	41,302	-1,650
MINI					
MINI Aceman	25	69	562	81	-44
MINI Cabrio	53	0	328	188	53
MINI Clubman	0	0	0	174	0
MINI Cooper	207	217	1,933	1,353	-10
MINI Countryman	151	384	1,897	1,532	-233
MINI Total	436	670	4,720	3,328	-234

Mitsubishi					
Mitsubishi ASX	440	1,045	8,937	10,149	-605
Mitsubishi Eclipse Cross	209	629	4,101	8,005	-420
Mitsubishi Outlander	1,689	1,901	18,517	23,150	-212
Mitsubishi Pajero Sport	606	466	5,014	6,367	140
Mitsubishi Triton 4X2	323	287	2,093	2,808	36
Mitsubishi Triton 4X4	1,447	1,262	13,702	12,109	185
Mitsubishi Total	4,714	5,590	52,364	62,588	-876
Nissan					
Nissan Ariya	19	0	101	0	19
Nissan Juke	70	94	646	1,496	-24
Nissan Leaf	0	19	62	319	-19
Nissan Navara 4X2	21	88	354	917	-67
Nissan Navara 4X4	304	620	6,185	7,746	-316
Nissan Pathfinder	35	29	636	497	6
Nissan Patrol Wagon	302	813	5,454	6,709	-511
Nissan Qashqai	280	342	4,046	5,827	-62
Nissan X-Trail	1,212	1,030	13,430	13,903	182
Nissan Z	14	15	136	296	-1
Nissan Total	2,257	3,050	31,050	37,710	-793
Omoda Jaecoo					
Omoda Jaecoo J7	375	0	2,002	0	375
Omoda Jaecoo J8	110	0	480	0	110
Omoda Jaecoo Omoda 9	80	0	227	0	80
Omoda Jaecoo Total	565	0	2,709	0	565
Peugeot					
Peugeot 2008	10	8	143	330	2
Peugeot 208/e208	0	0	4	0	0
Peugeot 3008 / E3008	22	2	229	346	20
Peugeot 308/e308	11	11	79	140	0
Peugeot 408	5	10	79	57	-5
Peugeot 5008	3	0	52	0	3
Peugeot 5008 (Gen 2)	0	1	4	36	-1
Peugeot 508	0	3	2	65	-3
Peugeot Boxer	1	1	18	34	0
Peugeot Expert / E-Expert	13	16	199	280	-3
Peugeot Partner / E-Partner	22	41	359	410	-19
Peugeot Total	87	93	1,168	1,698	-6
Polestar					
Polestar 2	0	0	0	264	0
Polestar Total	0	0	0	264	0
Porsche					
Porsche 911	80	54	585	718	26
Porsche Boxster	11	29	140	261	-18
Porsche Cayenne Coupe	42	84	789	862	-42
Porsche Cayenne Wagon	49	76	560	732	-27
Porsche Cayman	12	64	189	381	-52
Porsche Macan	124	337	2,057	2,614	-213
Porsche Panamera	7	7	79	51	0
Porsche Taycan	11	22	161	258	-11
Porsche Total	336	673	4,560	5,877	-337
RAM					
RAM 1500	209	258	2,321	2,690	-49
RAM 2500	47	47	448	482	0
RAM 3500	2	3	12	45	-1
RAM Total	258	308	2,781	3,217	-50

Renault					
Renault Arkana	12	35	195	361	-23
Renault Captur	0	4	7	158	-4
Renault Duster	28	0	139	0	28
Renault Kangoo	60	34	209	138	26
Renault Koleos	114	42	851	822	72
Renault Master	117	227	1,598	1,754	-110
Renault Master Bus	0	22	34	36	-22
Renault Megane	0	2	1	27	-2
Renault Megane E-Tech	11	18	190	230	-7
Renault Trafic	50	83	670	1,138	-33
Renault Total	392	467	3,894	4,664	-75
Rolls-Royce					
Rolls-Royce Coupe/Conv	2	2	14	17	0
Rolls-Royce Cullinan	4	2	29	17	2
Rolls-Royce Sedan	2	0	15	8	2
Rolls-Royce Total	8	4	58	42	4
Scania					
Scania (HD)	93	120	934	1,266	-27
Scania Total	93	120	934	1,266	-27

SEA Electric					
SEA Electric (HD)	0	0	0	3	0
SEA Electric (MD)	0	0	0	9	0
SEA Electric Total	0	0	0	12	0
Skoda					
Skoda Elroq	79	0	181	0	79
Skoda Enyaq	57	0	223	0	57
Skoda Fabia	41	19	287	295	22
Skoda Kamiq	95	107	831	1,156	-12
Skoda Karoq	39	42	380	664	-3
Skoda Kodiaq	90	66	1,035	1,031	24
Skoda Octavia	60	39	617	773	21
Skoda Scala	46	51	205	316	-5
Skoda Superb	8	12	170	144	-4
Skoda Total	515	336	3,929	4,379	179
Stellantis					
Alfa Romeo Junior	12	0	78	0	12
Jeep Avenger	4	35	86	52	-31
Stellantis Total	16	35	164	52	-19
Subaru					
Subaru BRZ	45	67	657	832	-22
Subaru Crosstrek	689	1,007	9,147	9,772	-318
Subaru Forester	1,313	1,028	12,480	11,348	285
Subaru Impreza	108	104	1,398	1,586	4
Subaru Outback	625	769	7,218	8,857	-144
Subaru Solterra	3	8	142	360	-5
Subaru WRX	125	133	1,745	1,878	-8
Subaru Total	2,908	3,116	32,787	34,633	-208
Suzuki					
Suzuki Fronx	340	0	1,133	0	340
Suzuki Ignis	57	136	757	1,540	-79
Suzuki Jimny	470	827	6,399	7,985	-357
Suzuki S-Cross	19	35	428	631	-16
Suzuki Swift	216	509	2,905	5,112	-293
Suzuki Vitara	93	245	1,788	2,402	-152
Suzuki Total	1,195	1,752	13,410	17,670	-557
Tesla					
Tesla Model 3	0	0	0	10,600	0
Tesla Model Y	0	0	0	12,516	0
Tesla Total	0	0	0	23,116	0
Toyota					
Toyota bZ4X	121	82	797	853	39
Toyota Camry	1,027	661	8,508	14,614	366
Toyota C-HR	164	190	2,676	2,427	-26
Toyota Coaster	54	20	618	225	34
Toyota Corolla	1,432	1,751	15,714	20,927	-319
Toyota Corolla Cross	1,293	371	10,438	7,459	922
Toyota Fortuner	311	195	2,928	2,477	116
Toyota GR86 / 86	56	104	630	506	-48
Toyota Granvia	0	14	33	105	-14
Toyota Hiace Commuter	200	329	3,449	2,408	-129
Toyota Hiace Van	1,039	1,241	9,088	10,049	-202
Toyota Hilux 4X2	651	825	7,089	6,395	-174
Toyota Hilux 4X4	3,793	3,698	38,168	40,199	95
Toyota Kluger	447	871	7,045	8,721	-424
Toyota Landcruiser PU/CC	952	1,098	8,978	10,354	-146

Toyota Landcruiser Wagon	1,138	1,190	10,026	13,464	-52
Toyota Mirai	0	0	2	9	0
Toyota Prado	1,458	2	23,298	3,525	1,456
Toyota RAV4	4,401	4,841	39,519	48,073	-440
Toyota Supra	14	28	166	213	-14
Toyota Tundra	58	1	676	244	57
Toyota Yaris	239	124	2,492	2,001	115
Toyota Yaris Cross	878	835	9,197	6,829	43
Toyota Total	19,726	18,471	201,535	202,077	1,255
UD Trucks					
UD Trucks (HD)	40	51	378	704	-11
UD Trucks (MD)	3	7	50	81	-4
UD Trucks Total	43	58	428	785	-15
Volkswagen					
Volkswagen Amarok 4X4	295	626	4,649	7,297	-331
Volkswagen Arteon	0	0	0	87	0
Volkswagen Caddy	8	6	96	91	2
Volkswagen Caddy Cargo Van	73	66	747	665	7
Volkswagen California	0	6	17	118	-6
Volkswagen Caravelle	0	1	3	4	-1
Volkswagen Crafter	66	58	468	685	8
Volkswagen Golf	230	299	2,704	2,201	-69
Volkswagen ID. Buzz	48	0	371	0	48
Volkswagen ID. Buzz Cargo	52	0	174	0	52
Volkswagen ID.4	197	0	926	0	197
Volkswagen ID.5	59	0	293	0	59
Volkswagen Multivan	27	29	248	487	-2
Volkswagen Passat	0	2	66	97	-2
Volkswagen Passat Alltrack	0	0	3	81	0
Volkswagen Polo	85	337	757	1,759	-252
Volkswagen Tayron	159	0	446	0	159
Volkswagen T-Cross	115	377	1,338	1,503	-262
Volkswagen Tiguan	301	354	3,035	3,993	-53
Volkswagen Tiguan Allspace	114	333	2,963	3,460	-219
Volkswagen Touareg	45	104	678	727	-59
Volkswagen Transporter	81	93	266	725	-12
Volkswagen T-Roc	439	588	4,483	6,567	-149
Volkswagen Total	2,394	3,279	24,731	30,547	-885

Volvo Car					
Volvo C40	0	22	165	472	-22
Volvo EX30	122	159	1,099	1,856	-37
Volvo EX90	29	0	187	0	29
Volvo S60	0	15	37	131	-15
Volvo V60 Cross Country	1	10	95	134	-9
Volvo XC40	206	298	2,277	2,726	-92
Volvo XC60	184	81	1,621	1,617	103
Volvo XC90	55	101	626	724	-46
Volvo Car Total	597	686	6,107	7,660	-89
Volvo Commercial					
Volvo Truck (HD)	217	272	1,926	2,689	-55
Volvo Truck (MD)	1	4	25	66	-3
Volvo Commercial Total	218	276	1,951	2,755	-58
Western Star					
Western Star (HD)	11	22	136	208	-11
Western Star Total	11	22	136	208	-11
Zeekr					
Zeekr 009	7	0	104	0	7
Zeekr 7X	178	0	231	0	178
Zeekr X	31	0	611	0	31
Zeekr Total	216	0	946	0	216
TOTAL	99,588	98,375	1,014,027	1,025,621	1,213

UE & MODEL

Variance +/- Vol. & %		
YTD	MTH	YTD
7	260.0%	4.0%
-13	-33.3%	-11.8%
-103	-54.5%	-46.0%
-109	10.7%	-21.4%
28	50.0%	36.8%
-3	0.0%	-5.9%
25	37.5%	19.7%
193	>999%	110.9%
-483	262.2%	-21.0%
-430	-100.0%	-94.1%
150	210.2%	32.1%
-89	-75.9%	-38.4%
-12	-81.8%	-23.5%
-5	-100.0%	-62.5%
-53	-50.0%	-67.1%
-367	31.6%	-33.6%
-675	-9.6%	-16.4%
762	233.3%	>999%
497	16.2%	23.6%
385	>999%	>999%
466	-22.4%	69.8%
17	-29.5%	4.6%
-120	-90.0%	-74.1%
-47	-	-100.0%
189	28.5%	1.5%
-5	-33.3%	-8.9%
-24	233.3%	-31.6%
-10	-	-52.6%
-39	41.7%	-25.8%
614	104.3%	70.7%
-378	-33.3%	-27.9%
114	-3.2%	23.5%
-580	83.7%	-26.9%
-177	-54.7%	-26.5%
-212	-87.5%	-91.4%
-102	31.3%	-26.2%
-3	-	-100.0%
0	-60.0%	0.0%
2	-	8.7%
3	-100.0%	23.1%
-984	-77.5%	-56.7%
292	625.0%	263.1%
3	150.0%	9.7%
-26	-29.3%	-6.0%
583	0.0%	15.3%
302	-37.3%	19.7%
1,358	269.5%	49.5%
-301	-15.9%	-45.4%

526	34.5%	20.1%
-5	-45.9%	-0.8%
36	34.2%	3.9%
-23	-71.4%	-20.4%
-33	-91.7%	-40.7%
1,009	17.5%	4.7%
-1,926	-3.6%	-36.6%
1,073	364.2%	59.4%
-2,407	-17.3%	-42.8%
3,224	-35.4%	76.2%
9,824	-	-
15,181	-	-
24,969	128.6%	147.6%
-493	-1.3%	-9.8%
15,510	457.9%	>999%
2,001	126.1%	85.4%
1,604	45.3%	130.4%
18,622	145.2%	207.9%
12	-100.0%	240.0%
-60	-70.5%	-25.0%
-21	-100.0%	-46.7%
-175	-8.7%	-8.8%
113	42.6%	9.4%
-131	1.0%	-3.8%
-15	-100.0%	-71.4%
-26	-100.0%	-100.0%
-53	-100.0%	-100.0%
-35	-100.0%	-94.6%
-129	-100.0%	-94.2%
-129	-81.8%	-59.2%
-88	-98.6%	-21.8%
303	69.4%	33.9%
-16	153.3%	-5.5%
275	-	-
180	-	-
525	23.3%	29.1%
-56	61.5%	-11.0%
-18	-100.0%	-58.1%
-74	57.5%	-13.7%
115	-	-
217	-	-
332	-	-
21	-73.3%	32.8%
21	-73.3%	32.8%
-6	-	-100.0%

-6	-	-100.0%
-24	-36.4%	-15.0%
-10	0.0%	-18.9%
-34	-25.8%	-16.0%
-121	-39.6%	-26.0%
-121	-39.6%	-26.0%
-151	-28.1%	-11.0%
-151	-28.1%	-11.0%
-338	-91.7%	-92.3%
634	-8.7%	3.0%
-1,332	-100.0%	-70.8%
2,836	-95.5%	327.5%
-223	10.3%	-36.4%
-838	-100.0%	-99.9%
-1,563	-28.1%	-38.2%
-5,104	-6.1%	-10.4%
686	-	-
50	-53.3%	50.0%
197	9.2%	7.3%
301	20.4%	22.0%
-4,694	-11.8%	-5.6%
1	-	-
-17	0.0%	-28.8%
-16	0.0%	-27.1%
-125	-55.6%	-53.2%
-2	-	-100.0%
-127	-55.6%	-53.6%
-201	-13.6%	-11.7%
-71	-22.5%	-8.6%
50	21.1%	8.0%
-222	-10.5%	-7.0%
3,358	-	-
543	-	-
3,901	-	-
-9	-100.0%	-24.3%
-17	-40.0%	-32.1%
-50	-85.7%	-76.9%
297	176.9%	42.0%
-18	45.5%	-20.0%
-35	133.3%	-17.5%
168	102.9%	14.6%
270	-	-
270	-	-

188	-	-
5,975	-	-
1,285	33.9%	167.3%
922	4.9%	8.9%
286	-	-
4,468	63.6%	39.6%
-429	-35.7%	-40.7%
898	62.1%	27.1%
-115	2.0%	-8.3%
-169	-100.0%	-95.5%
-4,678	-100.0%	-69.2%
8,631	32.3%	24.6%
-83	-19.5%	-12.8%
-240	68.3%	-14.9%
-84	-36.3%	-4.3%
-407	0.9%	-9.7%
-37	50.0%	-29.1%
-135	151.4%	-15.6%
-224	71.1%	-4.4%
1,363	15.2%	49.8%
-542	59.8%	-14.7%
425	49.6%	3.4%
851	179.2%	331.1%
-1,170	-30.5%	-11.1%
384	-	-
-224	-60.0%	-28.8%
-212	119.0%	-60.4%
31	-	-
3,876	14.3%	25.6%
-12	-75.0%	-75.0%
-1	-	-100.0%
-813	22.0%	-30.4%
781	-27.2%	17.0%
-135	-32.4%	-30.4%
-173	-59.1%	-15.4%
-615	-14.9%	-19.9%
461	-14.1%	2.8%
799	-15.8%	13.7%
3,828	-9.6%	6.3%
-2	100.0%	-8.0%
-59	-73.7%	-36.2%
0	-100.0%	0.0%
-23	25.0%	-33.3%
3	0.0%	11.5%
-81	-48.3%	-26.7%
-175	-24.3%	-8.6%
338	17.4%	6.1%
-639	-30.5%	-18.5%
-476	-4.7%	-4.3%

-701	5.6%	-13.0%
-2,328	-22.4%	-11.5%
-3,085	7.5%	-19.8%
-6,114	-8.1%	-14.8%
-7	-67.4%	-2.2%
-47	-50.0%	-40.9%
-412	-53.3%	-35.2%
-38	4.5%	-11.2%
-504	-50.4%	-26.0%
1,362	-	-
1,362	-	-
35	-83.3%	24.8%
-109	-61.9%	-28.4%
-25	100.0%	-55.6%
-6	-50.0%	-54.5%
-61	-	-95.3%
-11	-	-100.0%
-177	-63.9%	-27.0%
-317	-88.2%	-69.7%
-113	-67.1%	-26.9%
91	-33.3%	16.1%
-246	-48.1%	-39.7%
-585	-55.7%	-28.4%
-260	-14.7%	-8.4%
-260	-14.7%	-8.4%
130	-	-
-211	-20.0%	-55.4%
-1,126	-18.2%	-38.8%
-161	-38.6%	-11.8%
167	-60.0%	172.2%
-1,201	-25.0%	-25.3%
460	9.0%	5.4%
-12,678	-100.0%	-92.1%
2,181	-	-
4,104	250.5%	>999%
-1,268	-91.5%	-79.3%
-238	-62.2%	-48.6%
5,247	-	-
-951	-83.1%	-73.1%
1,206	1.3%	24.4%
909	41.2%	13.0%
-791	-11.7%	-9.4%
-1,610	-24.6%	-8.8%
739	-15.7%	15.6%
174	-	-
2,935	-	-
419	0.1%	0.6%

-44	-42.1%	-30.8%
33	0.0%	32.7%
-11	-26.7%	-4.5%
624	5.5%	22.6%
-33	8.3%	-8.4%
53	73.7%	18.5%
-261	-65.3%	-43.6%
36	122.6%	7.2%
135	16.5%	7.3%
4	50.0%	1.3%
558	11.5%	8.3%
919	273.8%	45.7%
874	>999%	624.3%
-506	-5.1%	-19.8%
-96	-8.3%	-24.9%
-1,122	-67.3%	-43.9%
-247	-90.7%	-59.8%
-6	-100.0%	-66.7%
-4	100.0%	-17.4%
-1,681	-54.7%	-31.4%
399	-	-
-226	-100.0%	-85.0%
-1,696	1.6%	-12.4%
7	-	-
509	-	-
516	-	-
-57	28.9%	-6.4%
385	-42.3%	66.4%
570	19.9%	46.5%
1	66.7%	2.1%
-7	-20.0%	-3.2%
2	-	20.0%
86	-4.0%	20.0%
-18	9.9%	-0.4%
-37	-34.7%	-2.1%
-148	-100.0%	-78.3%
308	68.9%	43.0%
1,085	-1.6%	9.7%
-2	-	-20.0%
-2	-	-40.0%
-81	-85.7%	-64.3%
-85	-57.1%	-60.3%
-241	-34.5%	-28.9%
-241	-34.5%	-28.9%
-25	-46.9%	-9.4%
6	75.0%	16.2%
-19	-33.3%	-6.3%

-11	-100.0%	-45.8%
-8	-100.0%	-53.3%
-43	11.8%	-17.0%
-31	-80.0%	-83.8%
-93	-28.6%	-28.3%
-183	21.6%	-6.7%
-207	-3.0%	-2.1%
-2,167	-20.6%	-14.0%
-508	-9.5%	-4.7%
-668	-1.1%	-3.4%
1,036	59.6%	30.0%
266	-32.4%	718.9%
-2,619	-100.0%	-99.7%
3,145	161.1%	>999%
-384	-100.0%	-99.7%
-217	-22.6%	-26.7%
-103	-100.0%	-95.4%
129	14.5%	22.7%
-818	-35.4%	-18.5%
-159	-4.2%	-1.8%
-304	-93.8%	-26.5%
-3,761	-6.7%	-4.6%
-11	12.5%	-15.5%
-11	12.5%	-15.5%
-6	-100.0%	-50.0%
119	-	-
-13	112.9%	-0.7%
-2	-	-100.0%
-496	-1.5%	-28.9%
-42	-100.0%	-100.0%
-191	39.3%	-28.4%
420	25.4%	109.1%
122	7.3%	36.4%
-16	-	-94.1%
-180	-39.5%	-19.7%
408	51.6%	121.8%
-70	-	-100.0%
-43	-63.6%	-27.9%
214	-2.7%	29.5%
-16	-33.3%	-80.0%
14	100.0%	11.4%
123	132.4%	35.9%
405	-38.8%	16.2%
-82	43.6%	-7.8%
77	-18.2%	6.2%
1,186	59.2%	49.6%
44	53.8%	14.0%
372	52.6%	30.7%
177	47.2%	46.7%
39	11.1%	111.4%
-13	50.0%	-32.5%
2,550	19.8%	15.2%
-200	-7.5%	-22.1%
-18	-	-100.0%
-4	150.0%	-6.8%

-222	-3.7%	-22.6%
25	-100.0%	250.0%
-31	-100.0%	-100.0%
-38	-5.3%	-1.2%
-16	-16.7%	-19.0%
-2	-66.7%	-1.0%
137	50.0%	40.5%
35	-33.3%	41.2%
110	-10.6%	2.8%
47	-	-
278	-53.3%	7.9%
85	-	-
150	-	-
-3,056	-38.9%	-29.3%
-2,502	-92.9%	-47.6%
-1,602	-59.1%	-46.8%
141	-	-
777	-	-
1,466	-	-
-910	-1.0%	-4.9%
-5,126	-31.7%	-12.4%
481	-63.8%	593.8%
140	-	74.5%
-174	-	-100.0%
580	-4.6%	42.9%
365	-60.7%	23.8%
1,392	-34.9%	41.8%
-1,212	-57.9%	-11.9%
-3,904	-66.8%	-48.8%
-4,633	-11.2%	-20.0%
-1,353	30.0%	-21.3%
-715	12.5%	-25.5%
1,593	14.7%	13.2%
-10,224	-15.7%	-16.3%
101	-	-
-850	-25.5%	-56.8%
-257	-100.0%	-80.6%
-563	-76.1%	-61.4%
-1,561	-51.0%	-20.2%
139	20.7%	28.0%
-1,255	-62.9%	-18.7%
-1,781	-18.1%	-30.6%
-473	17.7%	-3.4%
-160	-6.7%	-54.1%
-6,660	-26.0%	-17.7%
2,002	-	-
480	-	-
227	-	-
2,709	-	-

-187	25.0%	-56.7%
4	-	-
-117	>999%	-33.8%
-61	0.0%	-43.6%
22	-50.0%	38.6%
52	-	-
-32	-100.0%	-88.9%
-63	-100.0%	-96.9%
-16	0.0%	-47.1%
-81	-18.8%	-28.9%
-51	-46.3%	-12.4%
-530	-6.5%	-31.2%
-264	-	-100.0%
-264	-	-100.0%
-133	48.1%	-18.5%
-121	-62.1%	-46.4%
-73	-50.0%	-8.5%
-172	-35.5%	-23.5%
-192	-81.3%	-50.4%
-557	-63.2%	-21.3%
28	0.0%	54.9%
-97	-50.0%	-37.6%
-1,317	-50.1%	-22.4%
-369	-19.0%	-13.7%
-34	0.0%	-7.1%
-33	-33.3%	-73.3%
-436	-16.2%	-13.6%
-166	-65.7%	-46.0%
-151	-100.0%	-95.6%
139	-	-
71	76.5%	51.4%
29	171.4%	3.5%
-156	-48.5%	-8.9%
-2	-100.0%	-5.6%
-26	-100.0%	-96.3%
-40	-38.9%	-17.4%
-468	-39.8%	-41.1%
-770	-16.1%	-16.5%
-3	0.0%	-17.6%
12	100.0%	70.6%
7	-	87.5%
16	100.0%	38.1%
-332	-22.5%	-26.2%
-332	-22.5%	-26.2%
-3	-	-100.0%
-9	-	-100.0%
-12	-	-100.0%

181	-	-
223	-	-
-8	115.8%	-2.7%
-325	-11.2%	-28.1%
-284	-7.1%	-42.8%
4	36.4%	0.4%
-156	53.8%	-20.2%
-111	-9.8%	-35.1%
26	-33.3%	18.1%
-450	53.3%	-10.3%
78	-	-
34	-88.6%	65.4%
112	-54.3%	215.4%
-175	-32.8%	-21.0%
-625	-31.6%	-6.4%
1,132	27.7%	10.0%
-188	3.8%	-11.9%
-1,639	-18.7%	-18.5%
-218	-62.5%	-60.6%
-133	-6.0%	-7.1%
-1,846	-6.7%	-5.3%
1,133	-	-
-783	-58.1%	-50.8%
-1,586	-43.2%	-19.9%
-203	-45.7%	-32.2%
-2,207	-57.6%	-43.2%
-614	-62.0%	-25.6%
-4,260	-31.8%	-24.1%
-10,600	-	-100.0%
-12,516	-	-100.0%
-23,116	-	-100.0%
-56	47.6%	-6.6%
-6,106	55.4%	-41.8%
249	-13.7%	10.3%
393	170.0%	174.7%
-5,213	-18.2%	-24.9%
2,979	248.5%	39.9%
451	59.5%	18.2%
124	-46.2%	24.5%
-72	-100.0%	-68.6%
1,041	-39.2%	43.2%
-961	-16.3%	-9.6%
694	-21.1%	10.9%
-2,031	2.6%	-5.1%
-1,676	-48.7%	-19.2%
-1,376	-13.3%	-13.3%
-3,438	-4.4%	-25.5%
-7	-	-77.8%
19,773	>999%	560.9%
-8,554	-9.1%	-17.8%
-47	-50.0%	-22.1%
432	>999%	177.0%
491	92.7%	24.5%

2,368	5.1%	34.7%
-542	6.8%	-0.3%
-326	-21.6%	-46.3%
-31	-57.1%	-38.3%
-357	-25.9%	-45.5%
-2,648	-52.9%	-36.3%
-87	-	-100.0%
5	33.3%	5.5%
82	10.6%	12.3%
-101	-100.0%	-85.6%
-1	-100.0%	-25.0%
-217	13.8%	-31.7%
503	-23.1%	22.9%
371	-	-
174	-	-
926	-	-
293	-	-
-239	-6.9%	-49.1%
-31	-100.0%	-32.0%
-78	-	-96.3%
-1,002	-74.8%	-57.0%
446	-	-
-165	-69.5%	-11.0%
-958	-15.0%	-24.0%
-497	-65.8%	-14.4%
-49	-56.7%	-6.7%
-459	-12.9%	-63.3%
-2,084	-25.3%	-31.7%
-5,816	-27.0%	-19.0%
-307	-100.0%	-65.0%
-757	-23.3%	-40.8%
187	-	-
-94	-100.0%	-71.8%
-39	-90.0%	-29.1%
-449	-30.9%	-16.5%
4	127.2%	0.2%
-98	-45.5%	-13.5%
-1,553	-13.0%	-20.3%
-763	-20.2%	-28.4%
-41	-75.0%	-62.1%
-804	-21.0%	-29.2%
-72	-50.0%	-34.6%
-72	-50.0%	-34.6%
104	-	-
231	-	-
611	-	-
946	-	-
-11,594	1.2%	-1.1%

2,368	5.1%	34.7%
-542	6.8%	-0.3%
-326	-21.6%	-46.3%
-31	-57.1%	-38.3%
-357	-25.9%	-45.5%
-2,648	-52.9%	-36.3%
-87	-	-100.0%
5	33.3%	5.5%
82	10.6%	12.3%
-101	-100.0%	-85.6%
-1	-100.0%	-25.0%
-217	13.8%	-31.7%
503	-23.1%	22.9%
371	-	-
174	-	-
926	-	-
293	-	-
-239	-6.9%	-49.1%
-31	-100.0%	-32.0%
-78	-	-96.3%
-1,002	-74.8%	-57.0%
446	-	-
-165	-69.5%	-11.0%
-958	-15.0%	-24.0%
-497	-65.8%	-14.4%
-49	-56.7%	-6.7%
-459	-12.9%	-63.3%
-2,084	-25.3%	-31.7%
-5,816	-27.0%	-19.0%
-307	-100.0%	-65.0%
-757	-23.3%	-40.8%
187	-	-
-94	-100.0%	-71.8%
-39	-90.0%	-29.1%
-449	-30.9%	-16.5%
4	127.2%	0.2%
-98	-45.5%	-13.5%
-1,553	-13.0%	-20.3%
-763	-20.2%	-28.4%
-41	-75.0%	-62.1%
-804	-21.0%	-29.2%
-72	-50.0%	-34.6%
-72	-50.0%	-34.6%
104	-	-
231	-	-
611	-	-
946	-	-
-11,594	1.2%	-1.1%

2,368	5.1%	34.7%
-542	6.8%	-0.3%
-326	-21.6%	-46.3%
-31	-57.1%	-38.3%
-357	-25.9%	-45.5%
-2,648	-52.9%	-36.3%
-87	-	-100.0%
5	33.3%	5.5%
82	10.6%	12.3%
-101	-100.0%	-85.6%
-1	-100.0%	-25.0%
-217	13.8%	-31.7%
503	-23.1%	22.9%
371	-	-
174	-	-
926	-	-
293	-	-
-239	-6.9%	-49.1%
-31	-100.0%	-32.0%
-78	-	-96.3%
-1,002	-74.8%	-57.0%
446	-	-
-165	-69.5%	-11.0%
-958	-15.0%	-24.0%
-497	-65.8%	-14.4%
-49	-56.7%	-6.7%
-459	-12.9%	-63.3%
-2,084	-25.3%	-31.7%
-5,816	-27.0%	-19.0%
-307	-100.0%	-65.0%
-757	-23.3%	-40.8%
187	-	-
-94	-100.0%	-71.8%
-39	-90.0%	-29.1%
-449	-30.9%	-16.5%
4	127.2%	0.2%
-98	-45.5%	-13.5%
-1,553	-13.0%	-20.3%
-763	-20.2%	-28.4%
-41	-75.0%	-62.1%
-804	-21.0%	-29.2%
-72	-50.0%	-34.6%
-72	-50.0%	-34.6%
104	-	-
231	-	-
611	-	-
946	-	-
-11,594	1.2%	-1.1%

2,368	5.1%	34.7%
-542	6.8%	-0.3%
-326	-21.6%	-46.3%
-31	-57.1%	-38.3%
-357	-25.9%	-45.5%
-2,648	-52.9%	-36.3%
-87	-	-100.0%
5	33.3%	5.5%
82	10.6%	12.3%
-101	-100.0%	-85.6%
-1	-100.0%	-25.0%
-217	13.8%	-31.7%
503	-23.1%	22.9%
371	-	-
174	-	-
926	-	-
293	-	-
-239	-6.9%	-49.1%
-31	-100.0%	-32.0%
-78	-	-96.3%
-1,002	-74.8%	-57.0%
446	-	-
-165	-69.5%	-11.0%
-958	-15.0%	-24.0%
-497	-65.8%	-14.4%
-49	-56.7%	-6.7%
-459	-12.9%	-63.3%
-2,084	-25.3%	-31.7%
-5,816	-27.0%	-19.0%
-307	-100.0%	-65.0%
-757	-23.3%	-40.8%
187	-	-
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