

VFACTS NATIONAL REPORT



FEDERAL CHAMBER OF AUTOMOTIVE INDUSTRIES

NEW VEHICLE SALES

APRIL 2025

Total Market	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
AUSTRALIAN CAPITAL TERRITORY	1,198	1,444	5,452	6,061	-246	-609	-17.0%	-10.0%
NEW SOUTH WALES	27,071	29,263	116,080	121,805	-2,192	-5,725	-7.5%	-4.7%
NORTHERN TERRITORY	838	859	3,429	3,402	-21	27	-2.4%	0.8%
QUEENSLAND	20,203	20,872	81,272	86,674	-669	-5,402	-3.2%	-6.2%
SOUTH AUSTRALIA	5,864	6,789	25,013	26,231	-925	-1,218	-13.6%	-4.6%
TASMANIA	1,366	1,677	6,054	6,597	-311	-543	-18.5%	-8.2%
VICTORIA	24,410	26,492	101,470	108,776	-2,082	-7,306	-7.9%	-6.7%
WESTERN AUSTRALIA	9,664	9,806	42,247	42,108	-142	139	-1.4%	0.3%
Total	90,614	97,202	381,017	401,654	-6,588	-20,637	-6.8%	-5.1%

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This report is compiled with the assistance of R. L. Polk Australia Pty Ltd in conjunction with the FCAI.

VFACTS	TOTAL MARKET SEGMENTATION							
National	APRIL 2025							
					Volumes			
	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Passenger	12,573	17,314	52,306	70,969	-4,741	-18,663	-27.4	-26.3
SUV	54,179	54,135	230,095	226,369	44	3,726	0.1	1.6
Light Commercial	20,436	21,426	84,786	88,866	-990	-4,080	-4.6	-4.6
Heavy Commercial	3,426	4,327	13,830	15,450	-901	-1,620	-20.8	-10.5
Total Market	90,614	97,202	381,017	401,654	-6,588	-20,637	-6.8	-5.1
	Month		YTD		Variance +/- Vol. & %			
Micro	519	432	2,552	1,539	87	1,013	20.1	65.8
Light	1,839	2,384	9,697	9,544	-545	153	-22.9	1.6
Small	5,800	7,918	24,240	32,007	-2,118	-7,767	-26.7	-24.3
Medium	1,918	4,892	6,382	20,766	-2,974	-14,384	-60.8	-69.3
Large	184	144	755	741	40	14	27.8	1.9
Upper Large	33	24	124	83	9	41	37.5	49.4
People Movers	1,114	919	4,359	3,406	195	953	21.2	28.0
Sports	1,166	601	4,197	2,883	565	1,314	94.0	45.6
SUV Light	3,913	4,210	17,941	18,387	-297	-446	-7.1	-2.4
SUV Small	15,267	14,327	64,895	58,873	940	6,022	6.6	10.2
SUV Medium	20,224	21,702	88,904	90,133	-1,478	-1,229	-6.8	-1.4
SUV Large	12,708	11,857	52,279	49,346	851	2,933	7.2	5.9
SUV Upper Large	2,067	2,039	6,076	9,630	28	-3,554	1.4	-36.9
Light Buses < 20 Seats	450	146	1,363	583	304	780	208.2	133.8
Light Buses => 20 Seats	57	18	154	50	39	104	216.7	208.0
Vans/CC <= 2.5t	96	142	482	450	-46	32	-32.4	7.1
Vans/CC 2.5-3.5t	1,802	1,744	7,480	7,395	58	85	3.3	1.1
PU/CC 4X2	1,692	2,311	6,855	9,146	-619	-2,291	-26.8	-25.0
PU/CC 4X4	15,699	16,198	65,442	67,752	-499	-2,310	-3.1	-3.4
Pick-Up/CC > \$100K	640	867	3,010	3,490	-227	-480	-26.2	-13.8
Heavy Commercial	3,426	4,327	13,830	15,450	-901	-1,620	-20.8	-10.5
Total Market	90,614	97,202	381,017	401,654	-6,588	-20,637	-6.8	-5.1
					Percentage Mix			
	Month		YTD		Yr to Yr change +/-			
	2025	2024	2025	2024	MTH	YTD		
Passenger	13.9	17.8	13.7	17.7	-3.9	-3.9		
SUV	59.8	55.7	60.4	56.4	4.1	4.0		
Light Commercial	22.6	22.0	22.3	22.1	0.5	0.1		
Heavy Commercial	3.8	4.5	3.6	3.8	-0.7	-0.2		
Total Market	100.0	100.0	100.0	100.0	0.0	0.0		
	Month		YTD		Yr to Yr change +/-			
Micro	0.6	0.4	0.7	0.4	0.1	0.3		
Light	2.0	2.5	2.5	2.4	-0.4	0.2		
Small	6.4	8.1	6.4	8.0	-1.7	-1.6		
Medium	2.1	5.0	1.7	5.2	-2.9	-3.5		
Large	0.2	0.1	0.2	0.2	0.1	0.0		
Upper Large	0.0	0.0	0.0	0.0	0.0	0.0		
People Movers	1.2	0.9	1.1	0.8	0.3	0.3		
Sports	1.3	0.6	1.1	0.7	0.7	0.4		
SUV Light	4.3	4.3	4.7	4.6	-0.0	0.1		
SUV Small	16.8	14.7	17.0	14.7	2.1	2.4		
SUV Medium	22.3	22.3	23.3	22.4	-0.0	0.9		

SUV Large	14.0	12.2	13.7	12.3		1.8	1.4		
SUV Upper Large	2.3	2.1	1.6	2.4		0.2	-0.8		
Light Buses < 20 Seats	0.5	0.2	0.4	0.1		0.3	0.2		
Light Buses => 20 Seats	0.1	0.0	0.0	0.0		0.0	0.0		
Vans/CC <= 2.5t	0.1	0.1	0.1	0.1		-0.0	0.0		
Vans/CC 2.5-3.5t	2.0	1.8	2.0	1.8		0.2	0.1		
PU/CC 4X2	1.9	2.4	1.8	2.3		-0.5	-0.5		
PU/CC 4X4	17.3	16.7	17.2	16.9		0.7	0.3		
Pick-Up/CC > \$100K	0.7	0.9	0.8	0.9		-0.2	-0.1		
Heavy Commercial	3.8	4.5	3.6	3.8		-0.7	-0.2		
Total Market	100.0	100.0	100.0	100.0		0.0	0.0		

VFACTS	NEW VEHICLE SALES BY MARQUE							
National	APRIL 2025							
	Month		YTD		Variance +/- Vol. & %			
Total Market	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Alfa Romeo	47	57	166	265	-10	-99	-17.5%	-37.4%
Aston Martin	16	9	71	50	7	21	77.8%	42.0%
Audi	668	1,411	4,060	4,929	-743	-869	-52.7%	-17.6%
Bentley	11	12	43	58	-1	-15	-8.3%	-25.9%
BMW	2,651	2,074	8,279	7,918	577	361	27.8%	4.6%
BYD	3,207	1,410	11,974	5,891	1,797	6,083	127.4%	103.3%
Chery	2,287	585	8,344	2,498	1,702	5,846	290.9%	234.0%
Chevrolet	249	362	1,256	1,255	-113	1	-31.2%	0.1%
Citroen	0	9	5	38	-9	-33	-100.0%	-86.8%
CUPRA	232	170	1,020	749	62	271	36.5%	36.2%
Dodge	0	0	0	6	0	-6	-	-100.0%
Ferrari	13	9	71	63	4	8	44.4%	12.7%
Fiat	28	40	146	188	-12	-42	-30.0%	-22.3%
Fiat Professional	114	138	528	326	-24	202	-17.4%	62.0%
Ford	7,334	8,648	28,733	31,323	-1,314	-2,590	-15.2%	-8.3%
Geely	324	0	512	0	324	512	-	-
Genesis	120	135	456	470	-15	-14	-11.1%	-3.0%
GWM	3,874	3,330	15,453	13,531	544	1,922	16.3%	14.2%
Honda	1,089	1,191	5,331	5,874	-102	-543	-8.6%	-9.2%
Hyundai	5,547	5,185	23,833	23,035	362	798	7.0%	3.5%
Isuzu Ute	3,330	4,256	12,445	17,057	-926	-4,612	-21.8%	-27.0%
JAC	125	0	650	0	125	650	-	-
Jaguar	52	57	203	254	-5	-51	-8.8%	-20.1%
Jeep	182	210	711	940	-28	-229	-13.3%	-24.4%
KGM SsangYong	263	461	1,377	1,829	-198	-452	-43.0%	-24.7%
Kia	6,303	6,653	26,037	25,571	-350	466	-5.3%	1.8%
Lamborghini	21	15	103	61	6	42	40.0%	68.9%
Land Rover	729	601	2,692	2,336	128	356	21.3%	15.2%
LDV	1,045	1,178	4,606	5,723	-133	-1,117	-11.3%	-19.5%
Leapmotor	56	0	194	0	56	194	-	-
Lexus	1,221	1,069	4,539	4,057	152	482	14.2%	11.9%
Lotus	6	15	22	74	-9	-52	-60.0%	-70.3%
Maserati	16	29	104	130	-13	-26	-44.8%	-20.0%
Mazda	6,573	7,301	31,692	31,062	-728	630	-10.0%	2.0%
McLaren	8	11	28	21	-3	7	-27.3%	33.3%
Mercedes-Benz Cars	1,546	1,625	6,677	5,540	-79	1,137	-4.9%	20.5%
Mercedes-Benz Vans	421	432	1,547	1,430	-11	117	-2.5%	8.2%
MG	3,103	3,781	14,508	16,210	-678	-1,702	-17.9%	-10.5%
MINI	423	234	1,817	1,057	189	760	80.8%	71.9%
Mitsubishi	4,212	5,314	23,277	25,502	-1,102	-2,225	-20.7%	-8.7%
Nissan	3,690	2,905	14,363	17,198	785	-2,835	27.0%	-16.5%
Peugeot	100	175	473	669	-75	-196	-42.9%	-29.3%
Polestar	0	0	0	264	0	-264	-	-100.0%
Porsche	452	369	1,898	2,229	83	-331	22.5%	-14.8%
RAM	280	324	1,048	1,364	-44	-316	-13.6%	-23.2%
Renault	363	403	1,526	1,861	-40	-335	-9.9%	-18.0%
Rolls-Royce	11	4	30	13	7	17	175.0%	130.8%
Skoda	280	475	1,380	2,028	-195	-648	-41.1%	-32.0%
Stellantis	7	0	21	0	7	21	-	-
Subaru	2,431	3,246	12,067	13,882	-815	-1,815	-25.1%	-13.1%
Suzuki	1,152	1,622	5,616	6,914	-470	-1,298	-29.0%	-18.8%
Tesla	0	2,077	0	14,866	-2,077	-14,866	-100.0%	-100.0%
Toyota	19,380	20,771	77,177	77,009	-1,391	168	-6.7%	0.2%
Volkswagen	2,076	2,838	9,275	11,750	-762	-2,475	-26.8%	-21.1%

Volvo Car	404	728	2,308	2,617	-324	-309	-44.5%	-11.8%
Zeekr	58	0	269	0	58	269	-	-
Daf	47	59	145	231	-12	-86	-20.3%	-37.2%
Dennis Eagle	4	7	22	17	-3	5	-42.9%	29.4%
Foton Mobility	2	8	8	20	-6	-12	-75.0%	-60.0%
Freightliner	7	18	37	84	-11	-47	-61.1%	-56.0%
Fuso	242	306	1,050	1,182	-64	-132	-20.9%	-11.2%
Hino	340	455	1,291	1,588	-115	-297	-25.3%	-18.7%
Hyundai Commercial Vehicles	23	30	87	103	-7	-16	-23.3%	-15.5%
Isuzu	992	1,090	3,893	3,983	-98	-90	-9.0%	-2.3%
Iveco Trucks	118	169	528	689	-51	-161	-30.2%	-23.4%
Kenworth	271	285	1,037	986	-14	51	-4.9%	5.2%
Mack	53	84	221	324	-31	-103	-36.9%	-31.8%
Man	24	26	124	86	-2	38	-7.7%	44.2%
Mercedes-Benz Trucks	57	93	314	349	-36	-35	-38.7%	-10.0%
Scania	70	145	327	459	-75	-132	-51.7%	-28.8%
SEA Electric	0	0	0	10	0	-10	-	-100.0%
UD Trucks	40	89	161	313	-49	-152	-55.1%	-48.6%
Volvo Commercial	184	362	760	1,169	-178	-409	-49.2%	-35.0%
Western Star	10	22	51	76	-12	-25	-54.5%	-32.9%
Total	90,614	97,202	381,017	401,654	-6,588	-20,637	-6.8%	-5.1%

VFACTS	NEW VEHICLE SALES SHARE BY MARQUE					
National	APRIL 2025					
	Month		YTD		Variance +/- ppts.	
Total Market	2025	2024	2025	2024	MTH	YTD
Alfa Romeo	0.1	0.1	0.0	0.1	-0.01	-0.02
Aston Martin	0.0	0.0	0.0	0.0	0.01	0.01
Audi	0.7	1.5	1.1	1.2	-0.71	-0.16
Bentley	0.0	0.0	0.0	0.0	-0.00	-0.00
BMW	2.9	2.1	2.2	2.0	0.79	0.20
BYD	3.5	1.5	3.1	1.5	2.09	1.68
Chery	2.5	0.6	2.2	0.6	1.92	1.57
Chevrolet	0.3	0.4	0.3	0.3	-0.10	0.02
Citroen	0.0	0.0	0.0	0.0	-0.01	-0.01
CUPRA	0.3	0.2	0.3	0.2	0.08	0.08
Dodge	0.0	0.0	0.0	0.0	0.00	-0.00
Ferrari	0.0	0.0	0.0	0.0	0.01	0.00
Fiat	0.0	0.0	0.0	0.0	-0.01	-0.01
Fiat Professional	0.1	0.1	0.1	0.1	-0.02	0.06
Ford	8.1	8.9	7.5	7.8	-0.80	-0.26
Geely	0.4	0.0	0.1	0.0	0.36	0.13
Genesis	0.1	0.1	0.1	0.1	-0.01	0.00
GWM	4.3	3.4	4.1	3.4	0.85	0.69
Honda	1.2	1.2	1.4	1.5	-0.02	-0.06
Hyundai	6.1	5.3	6.3	5.7	0.79	0.52
Isuzu Ute	3.7	4.4	3.3	4.2	-0.70	-0.98
JAC	0.1	0.0	0.2	0.0	0.14	0.17
Jaguar	0.1	0.1	0.1	0.1	-0.00	-0.01
Jeep	0.2	0.2	0.2	0.2	-0.02	-0.05
KGM SsangYong	0.3	0.5	0.4	0.5	-0.18	-0.09
Kia	7.0	6.8	6.8	6.4	0.11	0.47
Lamborghini	0.0	0.0	0.0	0.0	0.01	0.01
Land Rover	0.8	0.6	0.7	0.6	0.19	0.12
LDV	1.2	1.2	1.2	1.4	-0.06	-0.22
Leapmotor	0.1	0.0	0.1	0.0	0.06	0.05
Lexus	1.3	1.1	1.2	1.0	0.25	0.18
Lotus	0.0	0.0	0.0	0.0	-0.01	-0.01
Maserati	0.0	0.0	0.0	0.0	-0.01	-0.01
Mazda	7.3	7.5	8.3	7.7	-0.26	0.58
McLaren	0.0	0.0	0.0	0.0	-0.00	0.00
Mercedes-Benz Cars	1.7	1.7	1.8	1.4	0.03	0.37
Mercedes-Benz Vans	0.5	0.4	0.4	0.4	0.02	0.05
MG	3.4	3.9	3.8	4.0	-0.47	-0.23
MINI	0.5	0.2	0.5	0.3	0.23	0.21
Mitsubishi	4.6	5.5	6.1	6.3	-0.82	-0.24
Nissan	4.1	3.0	3.8	4.3	1.08	-0.51
Peugeot	0.1	0.2	0.1	0.2	-0.07	-0.04
Polestar	0.0	0.0	0.0	0.1	0.00	-0.07
Porsche	0.5	0.4	0.5	0.6	0.12	-0.06
RAM	0.3	0.3	0.3	0.3	-0.02	-0.06
Renault	0.4	0.4	0.4	0.5	-0.01	-0.06
Rolls-Royce	0.0	0.0	0.0	0.0	0.01	0.00
Skoda	0.3	0.5	0.4	0.5	-0.18	-0.14
Stellantis	0.0	0.0	0.0	0.0	0.01	0.01

Subaru	2.7	3.3	3.2	3.5	-0.66	-0.29
Suzuki	1.3	1.7	1.5	1.7	-0.40	-0.25
Tesla	0.0	2.1	0.0	3.7	-2.14	-3.70
Toyota	21.4	21.4	20.3	19.2	0.02	1.08
Volkswagen	2.3	2.9	2.4	2.9	-0.63	-0.49
Volvo Car	0.4	0.7	0.6	0.7	-0.30	-0.05
Zeekr	0.1	0.0	0.1	0.0	0.06	0.07
Daf	0.1	0.1	0.0	0.1	-0.01	-0.02
Dennis Eagle	0.0	0.0	0.0	0.0	-0.00	0.00
Foton Mobility	0.0	0.0	0.0	0.0	-0.01	-0.00
Freightliner	0.0	0.0	0.0	0.0	-0.01	-0.01
Fuso	0.3	0.3	0.3	0.3	-0.05	-0.02
Hino	0.4	0.5	0.3	0.4	-0.09	-0.06
Hyundai Commercial Vehicles	0.0	0.0	0.0	0.0	-0.01	-0.00
Isuzu	1.1	1.1	1.0	1.0	-0.03	0.03
Iveco Trucks	0.1	0.2	0.1	0.2	-0.04	-0.03
Kenworth	0.3	0.3	0.3	0.2	0.01	0.03
Mack	0.1	0.1	0.1	0.1	-0.03	-0.02
Man	0.0	0.0	0.0	0.0	-0.00	0.01
Mercedes-Benz Trucks	0.1	0.1	0.1	0.1	-0.03	-0.00
Scania	0.1	0.1	0.1	0.1	-0.07	-0.03
SEA Electric	0.0	0.0	0.0	0.0	0.00	-0.00
UD Trucks	0.0	0.1	0.0	0.1	-0.05	-0.04
Volvo Commercial	0.2	0.4	0.2	0.3	-0.17	-0.09
Western Star	0.0	0.0	0.0	0.0	-0.01	-0.01
Total	100.0	100.0	100.0	100.0	-0.00	-0.00

VFACTS	NEW VEHICLE SALES BY BUYER TYPE							
National	APRIL 2025							
	Month		YTD		Variance +/- Vol. & %			
Total Market	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Passenger	12,573	17,314	52,306	70,969	-4,741	-18,663	-27.4%	-26.3%
Private	6,579	10,080	27,886	42,502	-3,501	-14,616	-34.7%	-34.4%
Business	4,803	5,309	19,680	21,287	-506	-1,607	-9.5%	-7.5%
Gov't	219	440	913	1,761	-221	-848	-50.2%	-48.2%
Rental	972	1,485	3,827	5,419	-513	-1,592	-34.5%	-29.4%
SUV	54,179	54,135	230,095	226,369	44	3,726	0.1%	1.6%
Private	30,931	32,834	135,215	138,406	-1,903	-3,191	-5.8%	-2.3%
Business	17,772	17,303	76,886	69,987	469	6,899	2.7%	9.9%
Gov't	1,181	1,364	5,059	5,505	-183	-446	-13.4%	-8.1%
Rental	4,295	2,634	12,935	12,471	1,661	464	63.1%	3.7%
Light Commercial	20,436	21,426	84,786	88,866	-990	-4,080	-4.6%	-4.6%
Private	7,058	6,029	29,146	27,374	1,029	1,772	17.1%	6.5%
Business	11,584	13,315	48,474	53,604	-1,731	-5,130	-13.0%	-9.6%
Gov't	1,147	1,322	4,731	5,117	-175	-386	-13.2%	-7.5%
Rental	647	760	2,435	2,771	-113	-336	-14.9%	-12.1%
Sub Total	87,188	92,875	367,187	386,204	-5,687	-19,017	-6.1%	-4.9%
Private	44,568	48,943	192,247	208,282	-4,375	-16,035	-8.9%	-7.7%
Business	34,159	35,927	145,040	144,878	-1,768	162	-4.9%	0.1%
Gov't	2,547	3,126	10,703	12,383	-579	-1,680	-18.5%	-13.6%
Rental	5,914	4,879	19,197	20,661	1,035	-1,464	21.2%	-7.1%
Heavy Commercial	3,426	4,327	13,830	15,450	-901	-1,620	-20.8%	-10.5%
Total	90,614	97,202	381,017	401,654	-6,588	-20,637	-6.8%	-5.1%

VFACTS	NEW VEHICLE SALES BY FUEL TYPE							
National	APRIL 2025							
	Month		YTD		Variance +/- Vol. & %			
Total Market	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Passenger								
Diesel	797	597	2,975	2,236	200	739	33.5%	33.1%
Electric	1,337	2,822	4,677	14,070	-1,485	-9,393	-52.6%	-66.8%
Hybrid	3,238	3,588	11,922	13,737	-350	-1,815	-9.8%	-13.2%
Hydrogen	0	0	1	2	0	-1	-	-50.0%
Petrol	7,131	10,214	32,480	40,616	-3,083	-8,136	-30.2%	-20.0%
PHEV	70	93	251	308	-23	-57	-24.7%	-18.5%
SUV								
Diesel	10,391	9,787	38,159	39,637	604	-1,478	6.2%	-3.7%
Electric	3,939	3,318	12,786	17,474	621	-4,688	18.7%	-26.8%
Hybrid	10,925	11,578	48,868	36,193	-653	12,675	-5.6%	35.0%
Hydrogen	0	1	0	1	-1	-1	-100.0%	-100.0%
Petrol	27,728	28,213	120,392	128,493	-485	-8,101	-1.7%	-6.3%
PHEV	1,196	1,238	9,890	4,571	-42	5,319	-3.4%	116.4%
Light Commercial								
Diesel	17,451	19,215	71,293	80,615	-1,764	-9,322	-9.2%	-11.6%
Electric	32	54	197	118	-22	79	-40.7%	66.9%
Hybrid	125	28	512	150	97	362	346.4%	241.3%
Petrol	1,493	2,129	6,613	7,983	-636	-1,370	-29.9%	-17.2%
PHEV	1,335	0	6,171	0	1,335	6,171	-	-
Heavy Commercial	3,426	4,327	13,830	15,450	-901	-1,620	-20.8%	-10.5%
Total	90,614	97,202	381,017	401,654	-6,588	-20,637	-6.8%	-5.1%
Passenger, SUV, Light Commercial								
Diesel	28,639	29,599	112,427	122,488	-960	-10,061	-3.2%	-8.2%
Electric	5,308	6,194	17,660	31,662	-886	-14,002	-14.3%	-44.2%
Hybrid	14,288	15,194	61,302	50,080	-906	11,222	-6.0%	22.4%
Hydrogen	0	1	1	3	-1	-2	-100.0%	-66.7%
Petrol	36,352	40,556	159,485	177,092	-4,204	-17,607	-10.4%	-9.9%
PHEV	2,601	1,331	16,312	4,879	1,270	11,433	95.4%	234.3%
Heavy Commercial	3,426	4,327	13,830	15,450	-901	-1,620	-20.8%	-10.5%
Total	90,614	97,202	381,017	401,654	-6,588	-20,637	-6.8%	-5.1%

VFACTS	NEW VEHICLE SALES BY COUNTRY OF ORIGIN						
National	APRIL 2025						
	Month		YTD		Variance +/- Vol. & %		
	2025	2024	2025	2024	MTH	YTD	MTH
Locally Manufactured							
					0	0	-
Total Locally Manufactured	0	0	0	0	0	0	-
Imported							
Argentina	0	1	0	5	-1	-5	-100.0%
Austria	46	61	162	244	-15	-82	-24.6%
Belgium	13	13	55	56	0	-1	0.0%
China	14,917	13,159	60,692	61,657	1,758	-965	13.4%
Czech Republic	590	591	2,757	2,455	-1	302	-0.2%
England	1,150	1,162	4,648	6,393	-12	-1,745	-1.0%
France	352	386	1,415	1,524	-34	-109	-8.8%
Germany	4,539	4,179	17,974	16,354	360	1,620	8.6%
Hungary	295	733	1,905	2,935	-438	-1,030	-59.8%
India	362	652	1,454	2,234	-290	-780	-44.5%
Indonesia	80	180	539	519	-100	20	-55.6%
Italy	227	264	1,059	951	-37	108	-14.0%
Japan	27,994	30,320	123,913	124,608	-2,326	-695	-7.7%
Korea	11,092	12,426	47,541	51,081	-1,334	-3,540	-10.7%
Mexico	1,317	1,191	5,479	4,807	126	672	10.6%
Poland	109	157	492	587	-48	-95	-30.6%
Portugal	375	762	1,866	2,481	-387	-615	-50.8%
Romania	0	77	1	667	-77	-666	-100.0%
Slovak Republic	677	528	2,879	2,248	149	631	28.2%
South Africa	910	1,110	2,843	4,257	-200	-1,414	-18.0%
Spain	368	385	1,948	1,998	-17	-50	-4.4%
Sweden	29	28	209	298	1	-89	3.6%
Thailand	19,207	22,956	77,782	90,502	-3,749	-12,720	-16.3%
Turkey	790	692	3,275	2,000	98	1,275	14.2%
USA	2,709	1,967	10,136	9,205	742	931	37.7%
Wales	5	4	24	22	1	2	25.0%
Other	2,461	3,218	9,969	11,566	-757	-1,597	-23.5%
Total Imported	90,614	97,202	381,017	401,654	-6,588	-20,637	-6.8%
Total Market	90,614	97,202	381,017	401,654	-6,588	-20,637	-6.8%

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11.4%
-0.6%
-6.9%
14.0%
-16.2%
-24.8%
-99.9%
28.1%
-33.2%
-2.5%
-29.9%
-14.1%
63.7%
10.1%
9.1%
-13.8%
-5.1%
-5.1%

VFACTS	NEW VEHICLE SALES BY SEGMENT AND MODE								
National	APRIL 2025								
Micro	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
Micro	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Fiat 500 / Abarth	28	5.4%	40	9.3%	146	5.7%	188	12.2%	-30.0%
Kia Picanto	491	94.6%	392	90.7%	2,406	94.3%	1,351	87.8%	25.3%
Total Micro	519	0.6%	432	0.4%	2,552	0.7%	1,539	0.4%	20.1%
Total Micro	519	0.6%	432	0.4%	2,552	0.7%	1,539	0.4%	20.1%
Light	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
Light < \$30K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Mazda2	387	26.8%	453	22.2%	1,855	23.9%	1,604	20.0%	-14.6%
MG MG3	568	39.3%	890	43.7%	3,649	47.0%	3,779	47.2%	-36.2%
Suzuki Swift	231	16.0%	300	14.7%	1,275	16.4%	1,923	24.0%	-23.0%
Toyota Yaris	260	18.0%	393	19.3%	980	12.6%	702	8.8%	-33.8%
Total Light < \$30K	1,446	1.6%	2,036	2.1%	7,759	2.0%	8,008	2.0%	-29.0%
Light > \$30K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Audi A1	32	8.1%	24	6.9%	155	8.0%	98	6.4%	33.3%
Citroen C3	0	0.0%	1	0.3%	4	0.2%	4	0.3%	-100.0%
Hyundai i20	84	21.4%	2	0.6%	438	22.6%	111	7.2%	>999%
MINI Aceman	65	16.5%	0	0.0%	238	12.3%	0	0.0%	-
MINI Cooper	138	35.1%	118	33.9%	772	39.8%	607	39.5%	16.9%
Peugeot 208/e208	3	0.8%	0	0.0%	3	0.2%	0	0.0%	-
Skoda Fabia	29	7.4%	39	11.2%	115	5.9%	145	9.4%	-25.6%
Volkswagen Polo	42	10.7%	164	47.1%	213	11.0%	571	37.2%	-74.4%
Total Light > \$30K	393	0.4%	348	0.4%	1,938	0.5%	1,536	0.4%	12.9%
Total Light	1,839	2.0%	2,384	2.5%	9,697	2.5%	9,544	2.4%	-22.9%
Small	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
Small < \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
BYD Dolphin	216	5.0%	181	3.0%	431	2.4%	869	3.5%	19.3%
Hyundai i30	790	18.4%	785	12.9%	3,414	18.9%	4,905	19.5%	0.6%
Kia Cerato	84	2.0%	1,454	23.9%	990	5.5%	4,785	19.1%	-94.2%
Kia K4	502	11.7%	0	0.0%	1,315	7.3%	0	0.0%	-
Mazda3	696	16.2%	893	14.7%	3,800	21.0%	3,608	14.4%	-22.1%
MG MG5	243	5.6%	447	7.3%	1,123	6.2%	1,497	6.0%	-45.6%
Skoda Scala	7	0.2%	31	0.5%	43	0.2%	200	0.8%	-77.4%
Subaru Impreza	104	2.4%	202	3.3%	659	3.6%	731	2.9%	-48.5%
Toyota Corolla	1,660	38.6%	2,097	34.4%	6,331	35.0%	8,508	33.9%	-20.8%
Total Small < \$45K	4,302	4.7%	6,090	6.3%	18,106	4.8%	25,103	6.2%	-29.4%
Small > \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Audi A3	83	5.5%	345	18.9%	371	6.0%	1,061	15.4%	-75.9%
BMW 1 Series	191	12.8%	70	3.8%	663	10.8%	378	5.5%	172.9%
BMW 2 Series Gran Coupe	107	7.1%	55	3.0%	198	3.2%	286	4.1%	94.5%
CUPRA Born	81	5.4%	41	2.2%	271	4.4%	194	2.8%	97.6%
CUPRA Leon	22	1.5%	20	1.1%	96	1.6%	111	1.6%	10.0%
GWM Ora	64	4.3%	80	4.4%	196	3.2%	362	5.2%	-20.0%
Honda Civic	62	4.1%	92	5.0%	329	5.4%	385	5.6%	-32.6%

Mercedes-Benz A-Class	114	7.6%	251	13.7%	542	8.8%	637	9.2%	-54.6%
Mercedes-Benz B-Class	0	0.0%	0	0.0%	0	0.0%	2	0.0%	-
MG MG4	363	24.2%	476	26.0%	1,698	27.7%	1,811	26.2%	-23.7%
MINI Clubman	0	0.0%	38	2.1%	0	0.0%	155	2.2%	-100.0%
Nissan Leaf	5	0.3%	11	0.6%	62	1.0%	89	1.3%	-54.5%
Peugeot 308/e308	9	0.6%	11	0.6%	42	0.7%	59	0.9%	-18.2%
Renault Megane	0	0.0%	2	0.1%	1	0.0%	15	0.2%	-100.0%
Subaru WRX	187	12.5%	231	12.6%	602	9.8%	662	9.6%	-19.0%
Volkswagen Golf	210	14.0%	105	5.7%	1,063	17.3%	697	10.1%	100.0%
Total Small > \$45K	1,498	1.7%	1,828	1.9%	6,134	1.6%	6,904	1.7%	-18.1%
Total Small	5,800	6.4%	7,918	8.1%	24,240	6.4%	32,007	8.0%	-26.7%
Medium	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
Medium < \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
BYD Seal	325	23.1%	811	27.5%	627	14.7%	2,384	24.1%	-59.9%
Honda Accord	5	0.4%	14	0.5%	44	1.0%	32	0.3%	-64.3%
Hyundai Sonata	33	2.3%	43	1.5%	145	3.4%	177	1.8%	-23.3%
Mazda6	144	10.2%	104	3.5%	586	13.7%	536	5.4%	38.5%
Skoda Octavia	43	3.1%	98	3.3%	207	4.9%	417	4.2%	-56.1%
Toyota Camry	843	60.0%	1,873	63.5%	2,601	61.0%	6,307	63.7%	-55.0%
Volkswagen Passat	13	0.9%	8	0.3%	54	1.3%	55	0.6%	62.5%
Total Medium < \$60K	1,406	1.6%	2,951	3.0%	4,264	1.1%	9,908	2.5%	-52.4%
Medium > \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Alfa Romeo Giulia	11	2.1%	25	1.3%	63	3.0%	93	0.9%	-56.0%
Audi A4	3	0.6%	44	2.3%	24	1.1%	141	1.3%	-93.2%
Audi A5	3	0.6%	53	2.7%	16	0.8%	156	1.4%	-94.3%
BMW 3 Series	170	33.2%	219	11.3%	566	26.7%	938	8.6%	-22.4%
BMW 4 Series Gran Coupe	2	0.4%	21	1.1%	12	0.6%	97	0.9%	-90.5%
BMW i4	73	14.3%	206	10.6%	382	18.0%	663	6.1%	-64.6%
Genesis G70	3	0.6%	6	0.3%	13	0.6%	13	0.1%	-50.0%
Hyundai Ioniq 6	14	2.7%	37	1.9%	58	2.7%	133	1.2%	-62.2%
Jaguar XE	1	0.2%	7	0.4%	3	0.1%	24	0.2%	-85.7%
Lexus ES	79	15.4%	109	5.6%	281	13.3%	369	3.4%	-27.5%
Mercedes-Benz C-Class	91	17.8%	189	9.7%	460	21.7%	622	5.7%	-51.9%
Mercedes-Benz CLA-Class	45	8.8%	60	3.1%	153	7.2%	263	2.4%	-25.0%
Peugeot 508	0	0.0%	3	0.2%	2	0.1%	29	0.3%	-100.0%
Polestar 2	0	0.0%	0	0.0%	0	0.0%	264	2.4%	-
Tesla Model 3	0	0.0%	911	46.9%	0	0.0%	6,865	63.2%	-100.0%
Volkswagen Arteon	0	0.0%	13	0.7%	0	0.0%	65	0.6%	-100.0%
Volvo S60	4	0.8%	25	1.3%	30	1.4%	67	0.6%	-84.0%
Volvo V60 Cross Country	13	2.5%	13	0.7%	55	2.6%	56	0.5%	0.0%
Total Medium > \$60K	512	0.6%	1,941	2.0%	2,118	0.6%	10,858	2.7%	-73.6%
Total Medium	1,918	2.1%	4,892	5.0%	6,382	1.7%	20,766	5.2%	-60.8%
Large	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
Large < \$70K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Citroen C5 X	0	0.0%	4	20.0%	1	2.2%	12	12.4%	-100.0%
Skoda Superb	7	100.0%	16	80.0%	44	97.8%	85	87.6%	-56.3%
Total Large < \$70K	7	0.0%	20	0.0%	45	0.0%	97	0.0%	-65.0%
Large > \$70K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Audi A6	9	5.1%	13	10.5%	58	8.2%	77	12.0%	-30.8%

Audi A7	5	2.8%	2	1.6%	16	2.3%	13	2.0%	150.0%
Audi e-tron GT	5	2.8%	9	7.3%	16	2.3%	53	8.2%	-44.4%
BMW 5 Series	55	31.1%	57	46.0%	318	44.8%	231	35.9%	-3.5%
Genesis G80	3	1.7%	6	4.8%	16	2.3%	24	3.7%	-50.0%
Jaguar XF	0	0.0%	2	1.6%	0	0.0%	6	0.9%	-100.0%
Maserati Ghibli	2	1.1%	0	0.0%	5	0.7%	6	0.9%	-
Mercedes-Benz E-Class	78	44.1%	4	3.2%	191	26.9%	39	6.1%	>999%
Mercedes-Benz EQE	3	1.7%	19	15.3%	16	2.3%	55	8.5%	-84.2%
Porsche Taycan	17	9.6%	12	9.7%	73	10.3%	138	21.4%	41.7%
Toyota Mirai	0	0.0%	0	0.0%	1	0.1%	2	0.3%	-
Total Large > \$70K	177	0.2%	124	0.1%	710	0.2%	644	0.2%	42.7%
Total Large	184	0.2%	144	0.1%	755	0.2%	741	0.2%	27.8%
Upper Large	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
Upper Large > \$100K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Audi A8	0	0.0%	1	4.2%	1	0.8%	4	4.8%	-100.0%
Bentley Sedan	2	6.1%	2	8.3%	5	4.0%	7	8.4%	0.0%
BMW 6 Series GT	0	0.0%	0	0.0%	0	0.0%	3	3.6%	-
BMW 7 Series	4	12.1%	4	16.7%	14	11.3%	10	12.0%	0.0%
BMW 8 Series Gran Coupe	2	6.1%	0	0.0%	6	4.8%	3	3.6%	-
BMW i7	0	0.0%	6	25.0%	7	5.6%	14	16.9%	-100.0%
Lexus LS	4	12.1%	1	4.2%	4	3.2%	6	7.2%	300.0%
Lotus Emeya	1	3.0%	0	0.0%	3	2.4%	0	0.0%	-
Mercedes-AMG GT 4D	2	6.1%	1	4.2%	2	1.6%	5	6.0%	100.0%
Mercedes-Benz EQS	1	3.0%	0	0.0%	1	0.8%	2	2.4%	-
Mercedes-Benz S-Class	5	15.2%	3	12.5%	33	26.6%	10	12.0%	66.7%
Porsche Panamera	8	24.2%	4	16.7%	40	32.3%	16	19.3%	100.0%
Rolls-Royce Sedan	4	12.1%	2	8.3%	8	6.5%	3	3.6%	100.0%
Total Upper Large > \$100K	33	0.0%	24	0.0%	124	0.0%	83	0.0%	37.5%
Total Upper Large	33	0.0%	24	0.0%	124	0.0%	83	0.0%	37.5%
People Movers	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
People Movers < \$70K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Ford Tourneo	72	7.2%	0	0.0%	229	5.9%	0	0.0%	-
Hyundai Staria	92	9.2%	85	10.9%	328	8.4%	357	12.3%	8.2%
Kia Carnival	811	80.7%	647	83.3%	3,213	82.5%	2,354	81.3%	25.3%
LDV Mifa	26	2.6%	36	4.6%	91	2.3%	158	5.5%	-27.8%
Volkswagen Caddy	3	0.3%	8	1.0%	31	0.8%	25	0.9%	-62.5%
Volkswagen Caravelle	1	0.1%	1	0.1%	3	0.1%	3	0.1%	0.0%
Total People Movers < \$70K	1,005	1.1%	777	0.8%	3,895	1.0%	2,897	0.7%	29.3%
People Movers > \$70K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
LDV Mifa9	0	0.0%	0	0.0%	3	0.6%	0	0.0%	-
Lexus LM	23	21.1%	27	19.0%	116	25.0%	139	27.3%	-14.8%
Mercedes-Benz EQV	2	1.8%	3	2.1%	12	2.6%	7	1.4%	-33.3%
Mercedes-Benz Marco Polo	0	0.0%	0	0.0%	0	0.0%	2	0.4%	-
Mercedes-Benz V-Class	26	23.9%	19	13.4%	105	22.6%	88	17.3%	36.8%
Mercedes-Benz Vito/ eVito Tour	9	8.3%	14	9.9%	31	6.7%	21	4.1%	-35.7%
Toyota Granvia	6	5.5%	6	4.2%	30	6.5%	26	5.1%	0.0%
Volkswagen California	0	0.0%	13	9.2%	17	3.7%	47	9.2%	-100.0%
Volkswagen ID. Buzz	3	2.8%	0	0.0%	21	4.5%	0	0.0%	-
Volkswagen Multivan	27	24.8%	60	42.3%	84	18.1%	179	35.2%	-55.0%
Zeekr 009	13	11.9%	0	0.0%	45	9.7%	0	0.0%	-

Total People Movers > \$70K	109	0.1%	142	0.1%	464	0.1%	509	0.1%	-23.2%
Total People Movers	1,114	1.2%	919	0.9%	4,359	1.1%	3,406	0.8%	21.2%
Sports	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
Sports < \$90K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Ford Mustang	566	74.5%	1	0.5%	1,769	68.2%	6	0.6%	>999%
Mazda MX5	24	3.2%	58	27.2%	170	6.6%	205	19.2%	-58.6%
MINI Cabrio	49	6.4%	16	7.5%	83	3.2%	115	10.7%	206.3%
Nissan Z	14	1.8%	27	12.7%	67	2.6%	137	12.8%	-48.1%
Subaru BRZ	66	8.7%	74	34.7%	276	10.6%	353	33.0%	-10.8%
Toyota GR86 / 86	41	5.4%	37	17.4%	227	8.8%	254	23.7%	10.8%
Total Sports < \$90K	760	0.8%	213	0.2%	2,592	0.7%	1,070	0.3%	256.8%
Sports > \$90K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Audi A5	0	0.0%	8	2.8%	7	0.6%	28	2.2%	-100.0%
Audi TT	0	0.0%	3	1.1%	0	0.0%	40	3.2%	-100.0%
BMW 2 Series Coupe/Conv	88	29.9%	131	46.1%	259	23.0%	497	39.3%	-32.8%
BMW 4 Series Coupe/Conv	49	16.7%	42	14.8%	206	18.3%	256	20.2%	16.7%
BMW Z4	6	2.0%	5	1.8%	24	2.1%	20	1.6%	20.0%
Chevrolet Corvette Stingray	11	3.7%	18	6.3%	77	6.8%	62	4.9%	-38.9%
Jaguar F-Type	1	0.3%	4	1.4%	6	0.5%	20	1.6%	-75.0%
Lotus Emira	5	1.7%	15	5.3%	17	1.5%	74	5.8%	-66.7%
Mercedes-Benz C-Class Cpe/Conv	0	0.0%	2	0.7%	0	0.0%	34	2.7%	-100.0%
Mercedes-Benz CLE-Class	78	26.5%	1	0.4%	309	27.4%	9	0.7%	>999%
Mercedes-Benz E-Class Cpe/Conv	0	0.0%	2	0.7%	1	0.1%	14	1.1%	-100.0%
MG Cyberster	4	1.4%	0	0.0%	23	2.0%	0	0.0%	-
Porsche Boxster	7	2.4%	19	6.7%	60	5.3%	55	4.3%	-63.2%
Porsche Cayman	19	6.5%	19	6.7%	80	7.1%	82	6.5%	0.0%
Toyota Supra	26	8.8%	15	5.3%	57	5.1%	74	5.8%	73.3%
Total Sports > \$90K	294	0.3%	284	0.3%	1,126	0.3%	1,265	0.3%	3.5%
Sports > \$200K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Aston Martin Coupe/Conv	11	9.8%	5	4.8%	47	9.8%	28	5.1%	120.0%
Bentley Coupe/Conv	9	8.0%	3	2.9%	23	4.8%	25	4.6%	200.0%
BMW 8 Series	3	2.7%	1	1.0%	10	2.1%	11	2.0%	200.0%
Chevrolet Corvette E-Ray	0	0.0%	0	0.0%	2	0.4%	0	0.0%	-
Chevrolet Corvette Z06	6	5.4%	2	1.9%	20	4.2%	6	1.1%	200.0%
Ferrari Coupe/Conv	13	11.6%	5	4.8%	62	12.9%	47	8.6%	160.0%
Lamborghini Coupe/Conv	3	2.7%	8	7.7%	46	9.6%	40	7.3%	-62.5%
Lexus LC	8	7.1%	4	3.8%	19	4.0%	18	3.3%	100.0%
Maserati Coupe/Conv	2	1.8%	0	0.0%	5	1.0%	4	0.7%	-
McLaren Coupe/Conv	8	7.1%	11	10.6%	28	5.8%	21	3.8%	-27.3%
Mercedes-AMG GT Cpe/Conv	5	4.5%	0	0.0%	39	8.1%	0	0.0%	-
Mercedes-Benz SL-Class	1	0.9%	6	5.8%	7	1.5%	25	4.6%	-83.3%
Porsche 911	42	37.5%	59	56.7%	164	34.2%	318	58.0%	-28.8%
Rolls-Royce Coupe/Conv	1	0.9%	0	0.0%	7	1.5%	5	0.9%	-
Total Sports > \$200K	112	0.1%	104	0.1%	479	0.1%	548	0.1%	7.7%
Total Sports	1,166	1.3%	601	0.6%	4,197	1.1%	2,883	0.7%	94.0%
Total Passenger < \$	9,445	10.4%	12,519	12.9%	39,213	10.3%	48,622	12.1%	-24.6%
Total Passenger > \$	3,128	3.5%	4,795	4.9%	13,093	3.4%	22,347	5.6%	-34.8%
Total Passenger	12,573	13.9%	17,314	17.8%	52,306	13.7%	70,969	17.7%	-27.4%

L
ce +/- %
YTD
-22.3%
78.1%
65.8%
65.8%
ce +/- %
YTD
15.6%
-3.4%
-33.7%
39.6%
-3.1%
58.2%
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294.6%
-
27.2%
-
-20.7%
-62.7%
26.2%
1.6%
ce +/- %
YTD
-50.4%
-30.4%
-79.3%
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75.4%
-30.8%
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-14.9%
-100.0%
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-28.8%
-93.3%
-9.1%
52.5%
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Change +/- %
YTD
-73.7%
37.5%
-18.1%
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-83.0%
-89.7%
-39.7%
-87.6%
-42.4%
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-41.8%
-93.1%
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-69.3%
Change +/- %
YTD
-91.7%
-48.2%
-53.6%
-24.7%

23.1%
-69.8%
37.7%
-33.3%
-100.0%
-16.7%
389.7%
-70.9%
-47.1%
-50.0%
10.2%
1.9%
ce +/- %
YTD
-75.0%
-28.6%
-100.0%
40.0%
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-50.0%
-33.3%
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230.0%
150.0%
166.7%
49.4%
49.4%
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YTD
-
-8.1%
36.5%
-42.4%
24.0%
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34.4%
-
-16.5%
71.4%
-100.0%
19.3%
47.6%
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-63.8%
-
-53.1%
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-8.8%
28.0%
Change +/- %
YTD
>999%
-17.1%
-27.8%
-51.1%
-21.8%
-10.6%
142.2%
-75.0%
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-47.9%
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-77.0%
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-92.9%
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67.9%
-8.0%
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233.3%
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33.3%
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-72.0%
-48.4%
40.0%
-12.6%
45.6%
-19.4%
-41.4%
-26.3%

VFACTS	NEW VEHICLE SALES BY MARQUE - PASSENGER								
National	APRIL 2025								
	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Alfa Romeo	11	0.1%	25	0.1%	63	0.1%	93	0.1%	-56.0%
Aston Martin	11	0.1%	5	0.0%	47	0.1%	28	0.0%	120.0%
Audi	140	1.1%	502	2.9%	664	1.3%	1,671	2.4%	-72.1%
Bentley	11	0.1%	5	0.0%	28	0.1%	32	0.0%	120.0%
BMW	750	6.0%	817	4.7%	2,665	5.1%	3,407	4.8%	-8.2%
BYD	541	4.3%	992	5.7%	1,058	2.0%	3,253	4.6%	-45.5%
Chevrolet	17	0.1%	20	0.1%	99	0.2%	68	0.1%	-15.0%
Citroen	0	0.0%	5	0.0%	5	0.0%	16	0.0%	-100.0%
CUPRA	103	0.8%	61	0.4%	367	0.7%	305	0.4%	68.9%
Ferrari	13	0.1%	5	0.0%	62	0.1%	47	0.1%	160.0%
Fiat	28	0.2%	40	0.2%	146	0.3%	188	0.3%	-30.0%
Ford	638	5.1%	1	0.0%	1,998	3.8%	6	0.0%	>999%
Genesis	6	0.0%	12	0.1%	29	0.1%	37	0.1%	-50.0%
GWM	64	0.5%	80	0.5%	196	0.4%	362	0.5%	-20.0%
Honda	67	0.5%	106	0.6%	373	0.7%	417	0.6%	-36.8%
Hyundai	1,013	8.1%	952	5.5%	4,383	8.4%	5,683	8.0%	6.4%
Jaguar	2	0.0%	13	0.1%	9	0.0%	50	0.1%	-84.6%
Kia	1,888	15.0%	2,493	14.4%	7,924	15.1%	8,490	12.0%	-24.3%
Lamborghini	3	0.0%	8	0.0%	46	0.1%	40	0.1%	-62.5%
LDV	26	0.2%	36	0.2%	94	0.2%	158	0.2%	-27.8%
Lexus	114	0.9%	141	0.8%	420	0.8%	532	0.7%	-19.1%
Lotus	6	0.0%	15	0.1%	20	0.0%	74	0.1%	-60.0%
Maserati	4	0.0%	0	0.0%	10	0.0%	10	0.0%	-
Mazda	1,251	9.9%	1,508	8.7%	6,411	12.3%	5,953	8.4%	-17.0%
McLaren	8	0.1%	11	0.1%	28	0.1%	21	0.0%	-27.3%
Mercedes-Benz Cars	423	3.4%	538	3.1%	1,754	3.4%	1,717	2.4%	-21.4%
Mercedes-Benz Vans	37	0.3%	36	0.2%	148	0.3%	118	0.2%	2.8%
MG	1,178	9.4%	1,813	10.5%	6,493	12.4%	7,087	10.0%	-35.0%
MINI	252	2.0%	172	1.0%	1,093	2.1%	877	1.2%	46.5%
Nissan	19	0.2%	38	0.2%	129	0.2%	226	0.3%	-50.0%
Peugeot	12	0.1%	14	0.1%	47	0.1%	88	0.1%	-14.3%
Polestar	0	0.0%	0	0.0%	0	0.0%	264	0.4%	-
Porsche	93	0.7%	113	0.7%	417	0.8%	609	0.9%	-17.7%
Renault	0	0.0%	2	0.0%	1	0.0%	15	0.0%	-100.0%
Rolls-Royce	5	0.0%	2	0.0%	15	0.0%	8	0.0%	150.0%
Skoda	86	0.7%	184	1.1%	409	0.8%	847	1.2%	-53.3%
Subaru	357	2.8%	507	2.9%	1,537	2.9%	1,746	2.5%	-29.6%
Suzuki	231	1.8%	300	1.7%	1,275	2.4%	1,923	2.7%	-23.0%
Tesla	0	0.0%	911	5.3%	0	0.0%	6,865	9.7%	-100.0%
Toyota	2,836	22.6%	4,421	25.5%	10,227	19.6%	15,873	22.4%	-35.9%
Volkswagen	299	2.4%	372	2.1%	1,486	2.8%	1,642	2.3%	-19.6%
Volvo Car	17	0.1%	38	0.2%	85	0.2%	123	0.2%	-55.3%
Zeekr	13	0.1%	0	0.0%	45	0.1%	0	0.0%	-
Total Passenger	12,573	100.0%	17,314	100.0%	52,306	100.0%	70,969	100.0%	-27.4%

Change +/- %
YTD
-32.3%
67.9%
-60.3%
-12.5%
-21.8%
-67.5%
45.6%
-68.8%
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-22.3%
>999%
-21.6%
-45.9%
-10.6%
-22.9%
-82.0%
-6.7%
15.0%
-40.5%
-21.1%
-73.0%
0.0%
7.7%
33.3%
2.2%
25.4%
-8.4%
24.6%
-42.9%
-46.6%
-100.0%
-31.5%
-93.3%
87.5%
-51.7%
-12.0%
-33.7%
-100.0%
-35.6%
-9.5%
-30.9%
-
-26.3%

VFACTS	NEW VEHICLE SALES BY SEGMENT AND MODEL									
National	APRIL 2025									
SUV Light	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
SUV Light	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Ford Puma	0	0.0%	77	1.8%	1	0.0%	667	3.6%	-100.0%	-99.9%
Hyundai Inster	51	1.3%	0	0.0%	58	0.3%	0	0.0%	-	-
Hyundai Venue	630	16.1%	443	10.5%	2,457	13.7%	2,064	11.2%	42.2%	19.0%
Jeep Avenger	7	0.2%	0	0.0%	21	0.1%	0	0.0%	-	-
Kia Stonic	445	11.4%	420	10.0%	2,041	11.4%	2,179	11.9%	6.0%	-6.3%
Mazda CX-3	1,053	26.9%	1,416	33.6%	5,390	30.0%	5,639	30.7%	-25.6%	-4.4%
Nissan Juke	68	1.7%	67	1.6%	296	1.6%	938	5.1%	1.5%	-68.4%
Renault Captur	0	0.0%	24	0.6%	7	0.0%	102	0.6%	-100.0%	-93.1%
Suzuki Ignis	63	1.6%	170	4.0%	324	1.8%	710	3.9%	-62.9%	-54.4%
Suzuki Jimny	685	17.5%	862	20.5%	2,910	16.2%	3,037	16.5%	-20.5%	-4.2%
Toyota Yaris Cross	834	21.3%	714	17.0%	3,849	21.5%	2,582	14.0%	16.8%	49.1%
Volkswagen T-Cross	77	2.0%	17	0.4%	587	3.3%	469	2.6%	352.9%	25.2%
Total SUV Light	3,913	4.3%	4,210	4.3%	17,941	4.7%	18,387	4.6%	-7.1%	-2.4%
Total SUV Light	3,913	4.3%	4,210	4.3%	17,941	4.7%	18,387	4.6%	-7.1%	-2.4%
SUV Small	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
SUV Small < \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Chery Omoda 5	483	4.0%	409	3.7%	1,837	3.5%	1,790	3.8%	18.1%	2.6%
Chery Tiggo 4 Pro	1,165	9.7%	0	0.0%	4,503	8.7%	0	0.0%	-	-
Citroen C4	0	0.0%	2	0.0%	0	0.0%	9	0.0%	-100.0%	-100.0%
GWM Haval Jolion	1,423	11.8%	1,101	10.1%	5,583	10.7%	4,561	9.6%	29.2%	22.4%
Honda HR-V	318	2.6%	281	2.6%	1,509	2.9%	1,192	2.5%	13.2%	26.6%
Hyundai Kona	1,605	13.3%	1,303	11.9%	6,806	13.1%	5,302	11.1%	23.2%	28.4%
Jeep Compass	19	0.2%	55	0.5%	84	0.2%	260	0.5%	-65.5%	-67.7%
Kia Seltos	688	5.7%	613	5.6%	2,867	5.5%	2,942	6.2%	12.2%	-2.5%
Mazda CX-30	853	7.1%	927	8.5%	3,914	7.5%	3,858	8.1%	-8.0%	1.5%
Mazda MX-30	0	0.0%	9	0.1%	5	0.0%	80	0.2%	-100.0%	-93.8%
MG ZS	1,587	13.1%	1,707	15.6%	6,539	12.6%	7,998	16.8%	-7.0%	-18.2%
Mitsubishi ASX	1,045	8.7%	978	8.9%	4,484	8.6%	4,086	8.6%	6.9%	9.7%
Mitsubishi Eclipse Cross	320	2.7%	652	6.0%	2,472	4.8%	3,527	7.4%	-50.9%	-29.9%
Nissan Qashqai	480	4.0%	488	4.5%	1,986	3.8%	2,654	5.6%	-1.6%	-25.2%
Renault Arkana	22	0.2%	26	0.2%	101	0.2%	140	0.3%	-15.4%	-27.9%
Skoda Kamiq	45	0.4%	99	0.9%	213	0.4%	408	0.9%	-54.5%	-47.8%
Subaru Crosstrek	644	5.3%	818	7.5%	3,549	6.8%	3,931	8.3%	-21.3%	-9.7%
Suzuki S-Cross	26	0.2%	59	0.5%	205	0.4%	393	0.8%	-55.9%	-47.8%
Suzuki Vitara	147	1.2%	231	2.1%	902	1.7%	851	1.8%	-36.4%	6.0%
Toyota Corolla Cross	1,202	10.0%	1,180	10.8%	4,413	8.5%	3,594	7.6%	1.9%	22.8%
Total SUV Small < \$45K	12,072	13.3%	10,938	11.3%	51,972	13.6%	47,576	11.8%	10.4%	9.2%
SUV Small > \$45K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Alfa Romeo Tonale	24	0.8%	21	0.6%	59	0.5%	114	1.0%	14.3%	-48.2%
Audi Q2	58	1.8%	97	2.9%	297	2.3%	305	2.7%	-40.2%	-2.6%
Audi Q3	122	3.8%	428	12.6%	798	6.2%	1,617	14.3%	-71.5%	-50.6%
BMW X1	571	17.9%	243	7.2%	1,660	12.8%	1,304	11.5%	135.0%	27.3%
BMW X2	222	6.9%	90	2.7%	728	5.6%	240	2.1%	146.7%	203.3%
CUPRA Ateca	13	0.4%	2	0.1%	44	0.3%	34	0.3%	550.0%	29.4%
CUPRA Formentor	111	3.5%	107	3.2%	580	4.5%	410	3.6%	3.7%	41.5%
Genesis GV60	3	0.1%	7	0.2%	9	0.1%	27	0.2%	-57.1%	-66.7%
Jaguar E-Pace	16	0.5%	12	0.4%	75	0.6%	48	0.4%	33.3%	56.3%
Kia EV3	336	10.5%	0	0.0%	522	4.0%	0	0.0%	-	-
Kia Niro	34	1.1%	181	5.3%	263	2.0%	588	5.2%	-81.2%	-55.3%
Lexus LBX	219	6.9%	252	7.4%	817	6.3%	384	3.4%	-13.1%	112.8%

Lexus UX	69	2.2%	80	2.4%	321	2.5%	348	3.1%	-13.8%	-7.8%
Mercedes-Benz EQA	56	1.8%	73	2.2%	310	2.4%	331	2.9%	-23.3%	-6.3%
Mercedes-Benz GLA-Class	224	7.0%	183	5.4%	987	7.6%	502	4.4%	22.4%	96.6%
MINI Countryman	171	5.4%	62	1.8%	724	5.6%	180	1.6%	175.8%	302.2%
Peugeot 2008	22	0.7%	35	1.0%	84	0.7%	108	1.0%	-37.1%	-22.2%
Renault Megane E-Tech	19	0.6%	16	0.5%	127	1.0%	97	0.9%	18.8%	30.9%
Toyota C-HR	279	8.7%	334	9.9%	1,043	8.1%	709	6.3%	-16.5%	47.1%
Volkswagen T-Roc	375	11.7%	762	22.5%	1,866	14.4%	2,481	22.0%	-50.8%	-24.8%
Volvo C40	0	0.0%	38	1.1%	158	1.2%	173	1.5%	-100.0%	-8.7%
Volvo EX30	79	2.5%	115	3.4%	464	3.6%	115	1.0%	-31.3%	303.5%
Volvo XC40	127	4.0%	251	7.4%	763	5.9%	1,182	10.5%	-49.4%	-35.4%
Zeekr X	45	1.4%	0	0.0%	224	1.7%	0	0.0%	-	-
Total SUV Small > \$45K	3,195	3.5%	3,389	3.5%	12,923	3.4%	11,297	2.8%	-5.7%	14.4%
Total SUV Small	15,267	16.8%	14,327	14.7%	64,895	17.0%	58,873	14.7%	6.6%	10.2%
SUV Medium	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
SUV Medium < \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
BYD Atto 3	355	2.1%	418	2.3%	956	1.3%	2,638	3.7%	-15.1%	-63.8%
BYD Sealion 6	275	1.6%	0	0.0%	2,358	3.2%	0	0.0%	-	-
BYD Sealion 7	743	4.4%	0	0.0%	1,473	2.0%	0	0.0%	-	-
Chery Tiggo 7 Pro	363	2.2%	176	1.0%	1,073	1.4%	708	1.0%	106.3%	51.6%
Citroen C5 Aircross	0	0.0%	2	0.0%	0	0.0%	13	0.0%	-100.0%	-100.0%
Ford Escape	0	0.0%	29	0.2%	5	0.0%	222	0.3%	-100.0%	-97.7%
Geely EX5	324	1.9%	0	0.0%	512	0.7%	0	0.0%	-	-
GWM Haval H6	986	5.9%	1,039	5.8%	4,419	5.9%	4,130	5.7%	-5.1%	7.0%
Honda CR-V	489	2.9%	473	2.6%	2,148	2.9%	2,393	3.3%	3.4%	-10.2%
Honda ZR-V	215	1.3%	331	1.8%	1,301	1.7%	1,872	2.6%	-35.0%	-30.5%
Hyundai Tucson	1,410	8.4%	1,548	8.6%	6,146	8.2%	6,233	8.7%	-8.9%	-1.4%
Kia Sportage	1,701	10.1%	1,699	9.5%	7,301	9.8%	6,828	9.5%	0.1%	6.9%
Leapmotor C10	56	0.3%	0	0.0%	194	0.3%	0	0.0%	-	-
Mazda CX-5	1,607	9.5%	1,629	9.1%	7,145	9.6%	7,125	9.9%	-1.4%	0.3%
MG HS	338	2.0%	261	1.5%	1,476	2.0%	1,125	1.6%	29.5%	31.2%
Mitsubishi Outlander	1,327	7.9%	1,848	10.3%	8,807	11.8%	8,898	12.4%	-28.2%	-1.0%
Nissan X-Trail	1,615	9.6%	1,219	6.8%	6,176	8.3%	6,817	9.5%	32.5%	-9.4%
Renault Koleos	39	0.2%	53	0.3%	247	0.3%	440	0.6%	-26.4%	-43.9%
Skoda Elroq	2	0.0%	0	0.0%	2	0.0%	0	0.0%	-	-
Skoda Karoq	27	0.2%	73	0.4%	176	0.2%	315	0.4%	-63.0%	-44.1%
SsangYong Korando	11	0.1%	37	0.2%	57	0.1%	177	0.2%	-70.3%	-67.8%
SsangYong Torres	23	0.1%	0	0.0%	110	0.1%	0	0.0%	-	-
Subaru Forester	788	4.7%	916	5.1%	3,996	5.4%	4,499	6.3%	-14.0%	-11.2%
Toyota RAV4	3,808	22.6%	5,857	32.6%	17,610	23.6%	15,981	22.2%	-35.0%	10.2%
Volkswagen Tiguan	330	2.0%	343	1.9%	929	1.2%	1,558	2.2%	-3.8%	-40.4%
Total SUV Medium < \$60K	16,832	18.6%	17,951	18.5%	74,617	19.6%	71,972	17.9%	-6.2%	3.7%
SUV Medium > \$60K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Alfa Romeo Stelvio	12	0.4%	11	0.3%	44	0.3%	58	0.3%	9.1%	-24.1%
Audi Q4 e-tron	63	1.9%	0	0.0%	375	2.6%	0	0.0%	-	-
Audi Q5	173	5.1%	273	7.3%	1,201	8.4%	847	4.7%	-36.6%	41.8%
Audi Q6 e-tron	18	0.5%	0	0.0%	68	0.5%	0	0.0%	-	-
BMW X3	497	14.7%	341	9.1%	1,329	9.3%	1,114	6.1%	45.7%	19.3%
BMW X4	17	0.5%	71	1.9%	85	0.6%	193	1.1%	-76.1%	-56.0%
CUPRA Tavascan	5	0.1%	0	0.0%	29	0.2%	0	0.0%	-	-
Genesis GV70	87	2.6%	97	2.6%	321	2.2%	311	1.7%	-10.3%	3.2%
Hyundai Ioniq 5	46	1.4%	113	3.0%	299	2.1%	357	2.0%	-59.3%	-16.2%
Hyundai Nexo	0	0.0%	1	0.0%	0	0.0%	1	0.0%	-100.0%	-100.0%
Kia EV5	342	10.1%	0	0.0%	1,509	10.6%	0	0.0%	-	-
Land Rover Discovery Sport	12	0.4%	18	0.5%	136	1.0%	97	0.5%	-33.3%	40.2%
Land Rover Range Rover Evoque	74	2.2%	47	1.3%	191	1.3%	223	1.2%	57.4%	-14.3%
Lexus NX	462	13.6%	368	9.8%	1,838	12.9%	1,846	10.2%	25.5%	-0.4%

Maserati Grecale	12	0.4%	27	0.7%	92	0.6%	103	0.6%	-55.6%	-10.7%
Mazda CX-60	377	11.1%	230	6.1%	1,961	13.7%	971	5.3%	63.9%	102.0%
Mercedes-Benz EQB	44	1.3%	15	0.4%	251	1.8%	71	0.4%	193.3%	253.5%
Mercedes-Benz EQC	0	0.0%	6	0.2%	0	0.0%	58	0.3%	-100.0%	-100.0%
Mercedes-Benz GLB-Class	77	2.3%	89	2.4%	375	2.6%	287	1.6%	-13.5%	30.7%
Mercedes-Benz GLC-Class Coupe	107	3.2%	120	3.2%	460	3.2%	452	2.5%	-10.8%	1.8%
Mercedes-Benz GLC-Class Wagon	348	10.3%	186	5.0%	1,310	9.2%	713	3.9%	87.1%	83.7%
Peugeot 3008 / E3008	22	0.6%	40	1.1%	63	0.4%	128	0.7%	-45.0%	-50.8%
Peugeot 408	8	0.2%	5	0.1%	44	0.3%	34	0.2%	60.0%	29.4%
Peugeot 5008 (Gen 2)	0	0.0%	4	0.1%	4	0.0%	14	0.1%	-100.0%	-71.4%
Porsche Macan	240	7.1%	134	3.6%	998	7.0%	969	5.3%	79.1%	3.0%
Skoda Enyaq	25	0.7%	0	0.0%	80	0.6%	0	0.0%	-	-
Subaru Solterra	25	0.7%	57	1.5%	68	0.5%	202	1.1%	-56.1%	-66.3%
Tesla Model Y	0	0.0%	1,166	31.1%	0	0.0%	8,001	44.1%	-100.0%	-100.0%
Toyota bZ4X	89	2.6%	74	2.0%	299	2.1%	385	2.1%	20.3%	-22.3%
Volkswagen ID.4	57	1.7%	0	0.0%	182	1.3%	0	0.0%	-	-
Volkswagen ID.5	22	0.6%	0	0.0%	93	0.7%	0	0.0%	-	-
Volvo XC60	131	3.9%	258	6.9%	582	4.1%	726	4.0%	-49.2%	-19.8%
Total SUV Medium > \$60K	3,392	3.7%	3,751	3.9%	14,287	3.7%	18,161	4.5%	-9.6%	-21.3%
Total SUV Medium	20,224	22.3%	21,702	22.3%	88,904	23.3%	90,133	22.4%	-6.8%	-1.4%
SUV Large	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
SUV Large < \$80K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Chery Tiggo 8 Pro	276	2.6%	0	0.0%	931	2.1%	0	0.0%	-	-
Dodge Journey	0	0.0%	0	0.0%	0	0.0%	6	0.0%	-	-100.0%
Ford Everest	2,234	21.0%	2,400	24.4%	7,220	16.3%	6,899	16.7%	-6.9%	4.7%
GWM Tank 300	419	3.9%	311	3.2%	1,278	2.9%	1,445	3.5%	34.7%	-11.6%
GWM Tank 500	99	0.9%	179	1.8%	464	1.0%	198	0.5%	-44.7%	134.3%
Hyundai Palisade	162	1.5%	261	2.6%	678	1.5%	1,056	2.6%	-37.9%	-35.8%
Hyundai Santa Fe	452	4.2%	230	2.3%	2,141	4.8%	1,201	2.9%	96.5%	78.3%
Isuzu Ute MU-X	1,223	11.5%	1,876	19.0%	4,142	9.4%	6,730	16.3%	-34.8%	-38.5%
Jeep Wrangler	31	0.3%	86	0.9%	151	0.3%	305	0.7%	-64.0%	-50.5%
Kia Sorento	801	7.5%	1,054	10.7%	3,284	7.4%	3,606	8.8%	-24.0%	-8.9%
LDV D90	243	2.3%	173	1.8%	1,022	2.3%	965	2.3%	40.5%	5.9%
Mazda CX-8	0	0.0%	337	3.4%	9	0.0%	1,762	4.3%	-100.0%	-99.5%
Mazda CX-80	205	1.9%	0	0.0%	1,488	3.4%	0	0.0%	-	-
Mazda CX-9	0	0.0%	43	0.4%	1	0.0%	325	0.8%	-100.0%	-99.7%
Mitsubishi Pajero Sport	390	3.7%	549	5.6%	1,787	4.0%	2,830	6.9%	-29.0%	-36.9%
Nissan Pathfinder	228	2.1%	44	0.4%	279	0.6%	244	0.6%	418.2%	14.3%
Skoda Kodiaq	95	0.9%	119	1.2%	500	1.1%	458	1.1%	-20.2%	9.2%
Ssangyong Rexton	84	0.8%	102	1.0%	518	1.2%	556	1.3%	-17.6%	-6.8%
Subaru Outback	617	5.8%	948	9.6%	2,917	6.6%	3,504	8.5%	-34.9%	-16.8%
Toyota Fortuner	269	2.5%	312	3.2%	1,250	2.8%	1,219	3.0%	-13.8%	2.5%
Toyota Kluger	323	3.0%	260	2.6%	2,125	4.8%	2,826	6.9%	24.2%	-24.8%
Toyota Prado	2,233	21.0%	172	1.7%	10,674	24.1%	3,382	8.2%	>999%	215.6%
Volkswagen Passat Alltrack	1	0.0%	24	0.2%	3	0.0%	48	0.1%	-95.8%	-93.8%
Volkswagen Tiguan Allspace	263	2.5%	375	3.8%	1,355	3.1%	1,640	4.0%	-29.9%	-17.4%
Total SUV Large < \$80K	10,648	11.8%	9,855	10.1%	44,217	11.6%	41,205	10.3%	8.0%	7.3%
SUV Large > \$80K	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Audi Q7	68	3.3%	64	3.2%	510	6.3%	233	2.9%	6.3%	118.9%
Audi Q8	21	1.0%	29	1.4%	124	1.5%	172	2.1%	-27.6%	-27.9%
Audi Q8 e-tron	5	0.2%	18	0.9%	23	0.3%	84	1.0%	-72.2%	-72.6%
BMW iX	12	0.6%	36	1.8%	108	1.3%	157	1.9%	-66.7%	-31.2%
BMW X5	393	19.1%	271	13.5%	1,103	13.7%	906	11.1%	45.0%	21.7%
BMW X6	56	2.7%	90	4.5%	214	2.7%	233	2.9%	-37.8%	-8.2%
Ford Mustang Mach-E	24	1.2%	42	2.1%	181	2.2%	223	2.7%	-42.9%	-18.8%
Genesis GV80 Coupe	7	0.3%	7	0.3%	29	0.4%	18	0.2%	0.0%	61.1%
Genesis GV80 Wagon	17	0.8%	12	0.6%	68	0.8%	77	0.9%	41.7%	-11.7%

VFACTS	NEW VEHICLE SALES BY MARQUE - SUV								
National	APRIL 2025								
	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Alfa Romeo	36	0.1%	32	0.1%	103	0.0%	172	0.1%	12.5%
Aston Martin	5	0.0%	4	0.0%	24	0.0%	22	0.0%	25.0%
Audi	528	1.0%	909	1.7%	3,396	1.5%	3,258	1.4%	-41.9%
Bentley	0	0.0%	7	0.0%	15	0.0%	26	0.0%	-100.0%
BMW	1,901	3.5%	1,257	2.3%	5,614	2.4%	4,511	2.0%	51.2%
BYD	1,373	2.5%	418	0.8%	4,787	2.1%	2,638	1.2%	228.5%
Chery	2,287	4.2%	585	1.1%	8,344	3.6%	2,498	1.1%	290.9%
Citroen	0	0.0%	4	0.0%	0	0.0%	22	0.0%	-100.0%
CUPRA	129	0.2%	109	0.2%	653	0.3%	444	0.2%	18.3%
Dodge	0	0.0%	0	0.0%	0	0.0%	6	0.0%	-
Ferrari	0	0.0%	4	0.0%	9	0.0%	16	0.0%	-100.0%
Ford	2,258	4.2%	2,548	4.7%	7,407	3.2%	8,011	3.5%	-11.4%
Geely	324	0.6%	0	0.0%	512	0.2%	0	0.0%	-
Genesis	114	0.2%	123	0.2%	427	0.2%	433	0.2%	-7.3%
GWM	2,927	5.4%	2,630	4.9%	11,744	5.1%	10,334	4.6%	11.3%
Honda	1,022	1.9%	1,085	2.0%	4,958	2.2%	5,457	2.4%	-5.8%
Hyundai	4,356	8.0%	3,899	7.2%	18,585	8.1%	16,214	7.2%	11.7%
Isuzu Ute	1,223	2.3%	1,876	3.5%	4,142	1.8%	6,730	3.0%	-34.8%
Jaguar	50	0.1%	44	0.1%	194	0.1%	204	0.1%	13.6%
Jeep	153	0.3%	196	0.4%	581	0.3%	819	0.4%	-21.9%
KGM SsangYong	118	0.2%	139	0.3%	685	0.3%	733	0.3%	-15.1%
Kia	4,415	8.1%	4,160	7.7%	18,113	7.9%	17,081	7.5%	6.1%
Lamborghini	18	0.0%	7	0.0%	57	0.0%	21	0.0%	157.1%
Land Rover	729	1.3%	601	1.1%	2,692	1.2%	2,336	1.0%	21.3%
LDV	243	0.4%	173	0.3%	1,022	0.4%	965	0.4%	40.5%
Leapmotor	56	0.1%	0	0.0%	194	0.1%	0	0.0%	-
Lexus	1,107	2.0%	928	1.7%	4,119	1.8%	3,525	1.6%	19.3%
Lotus	0	0.0%	0	0.0%	2	0.0%	0	0.0%	-
Maserati	12	0.0%	29	0.1%	94	0.0%	120	0.1%	-58.6%
Mazda	4,171	7.7%	4,656	8.6%	20,262	8.8%	20,028	8.8%	-10.4%
Mercedes-Benz Cars	1,123	2.1%	1,087	2.0%	4,923	2.1%	3,823	1.7%	3.3%
MG	1,925	3.6%	1,968	3.6%	8,015	3.5%	9,123	4.0%	-2.2%
MINI	171	0.3%	62	0.1%	724	0.3%	180	0.1%	175.8%
Mitsubishi	3,082	5.7%	4,027	7.4%	17,550	7.6%	19,341	8.5%	-23.5%
Nissan	2,932	5.4%	2,278	4.2%	11,131	4.8%	13,305	5.9%	28.7%
Peugeot	52	0.1%	84	0.2%	195	0.1%	284	0.1%	-38.1%
Porsche	359	0.7%	256	0.5%	1,481	0.6%	1,620	0.7%	40.2%
Renault	80	0.1%	119	0.2%	482	0.2%	779	0.3%	-32.8%
Rolls-Royce	6	0.0%	2	0.0%	15	0.0%	5	0.0%	200.0%
Skoda	194	0.4%	291	0.5%	971	0.4%	1,181	0.5%	-33.3%
Stellantis	7	0.0%	0	0.0%	21	0.0%	0	0.0%	-
Subaru	2,074	3.8%	2,739	5.1%	10,530	4.6%	12,136	5.4%	-24.3%
Suzuki	921	1.7%	1,322	2.4%	4,341	1.9%	4,991	2.2%	-30.3%
Tesla	0	0.0%	1,166	2.2%	0	0.0%	8,001	3.5%	-100.0%
Toyota	10,059	18.6%	10,072	18.6%	43,189	18.8%	36,107	16.0%	-0.1%
Volkswagen	1,207	2.2%	1,549	2.9%	5,345	2.3%	6,375	2.8%	-22.1%
Volvo Car	387	0.7%	690	1.3%	2,223	1.0%	2,494	1.1%	-43.9%
Zeekr	45	0.1%	0	0.0%	224	0.1%	0	0.0%	-
Total SUV	54,179	100.0%	54,135	100.0%	230,095	100.0%	226,369	100.0%	0.1%

Change +/- %
YTD
-40.1%
9.1%
4.2%
-42.3%
24.5%
81.5%
234.0%
-100.0%
47.1%
-100.0%
-43.8%
-7.5%
-
-1.4%
13.6%
-9.1%
14.6%
-38.5%
-4.9%
-29.1%
-6.5%
6.0%
171.4%
15.2%
5.9%
-
16.9%
-
-21.7%
1.2%
28.8%
-12.1%
302.2%
-9.3%
-16.3%
-31.3%
-8.6%
-38.1%
200.0%
-17.8%
-
-13.2%
-13.0%
-100.0%
19.6%
-16.2%
-10.9%
-
1.6%

VFACTS	NEW VEHICLE SALES BY SEGMENT AND MODE								
National	APRIL 2025								
Light Commercial	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
Light Buses < 20 Seats	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Ford Transit Bus	14	3.1%	4	2.7%	50	3.7%	11	1.9%	250.0%
LDV Deliver 9 Bus	22	4.9%	42	28.8%	109	8.0%	145	24.9%	-47.6%
Mercedes-Benz Sprinter Bus	5	1.1%	13	8.9%	27	2.0%	26	4.5%	-61.5%
Renault Master Bus	5	1.1%	0	0.0%	21	1.5%	0	0.0%	-
Toyota Hiace Commuter	404	89.8%	87	59.6%	1,156	84.8%	401	68.8%	364.4%
Total Light Buses < 20 Seats	450	0.5%	146	0.2%	1,363	0.4%	583	0.1%	208.2%
Light Buses => 20 Seats	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Toyota Coaster	57	100.0%	18	100.0%	154	100.0%	50	100.0%	216.7%
Total Light Buses => 20 Seats	57	0.1%	18	0.0%	154	0.0%	50	0.0%	216.7%
Vans/CC <= 2.5t	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Peugeot Partner	26	27.1%	50	35.2%	136	28.2%	204	45.3%	-48.0%
Renault Kangoo	14	14.6%	25	17.6%	79	16.4%	28	6.2%	-44.0%
Volkswagen Caddy Cargo Van	56	58.3%	67	47.2%	267	55.4%	218	48.4%	-16.4%
Total Vans/CC <= 2.5t	96	0.1%	142	0.1%	482	0.1%	450	0.1%	-32.4%
Vans/CC 2.5-3.5t	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Ford Transit Custom	208	11.5%	253	14.5%	963	12.9%	803	10.9%	-17.8%
Hyundai Staria Load	178	9.9%	333	19.1%	863	11.5%	1,135	15.3%	-46.5%
LDV Deliver 7 / eDeliver7	88	4.9%	21	1.2%	363	4.9%	49	0.7%	319.0%
LDV G10/G10+	160	8.9%	219	12.6%	674	9.0%	1,047	14.2%	-26.9%
LDV V80	6	0.3%	31	1.8%	13	0.2%	132	1.8%	-80.6%
Mercedes-Benz Vito / eVito Van	41	2.3%	39	2.2%	149	2.0%	132	1.8%	5.1%
Peugeot Expert / E-Expert	8	0.4%	23	1.3%	87	1.2%	83	1.1%	-65.2%
Renault Trafic	94	5.2%	107	6.1%	298	4.0%	443	6.0%	-12.1%
Toyota Hiace Van	972	53.9%	651	37.3%	3,873	51.8%	3,311	44.8%	49.3%
Volkswagen ID. Buzz Cargo	11	0.6%	0	0.0%	68	0.9%	0	0.0%	-
Volkswagen Transporter	36	2.0%	67	3.8%	129	1.7%	260	3.5%	-46.3%
Total Vans/CC 2.5-3.5t	1,802	2.0%	1,744	1.8%	7,480	2.0%	7,395	1.8%	3.3%
PU/CC 4X2	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Ford Ranger 4X2	255	15.1%	480	20.8%	1,019	14.9%	2,001	21.9%	-46.9%
GWM Ute 4X2	0	0.0%	12	0.5%	8	0.1%	92	1.0%	-100.0%
Isuzu Ute D-Max 4X2	455	26.9%	592	25.6%	1,760	25.7%	2,157	23.6%	-23.1%
LDV T60/T60 EV 4X2	0	0.0%	0	0.0%	7	0.1%	5	0.1%	-
Mazda BT-50 4X2	208	12.3%	277	12.0%	879	12.8%	1,117	12.2%	-24.9%
Mitsubishi Triton 4X2	124	7.3%	205	8.9%	689	10.1%	1,159	12.7%	-39.5%
Nissan Navara 4X2	38	2.2%	81	3.5%	135	2.0%	381	4.2%	-53.1%
Toyota Hilux 4X2	612	36.2%	664	28.7%	2,358	34.4%	2,234	24.4%	-7.8%
Total PU/CC 4X2	1,692	1.9%	2,311	2.4%	6,855	1.8%	9,146	2.3%	-26.8%
PU/CC 4X4	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
BYD Shark 6	1,293	8.2%	0	0.0%	6,129	9.4%	0	0.0%	-
Ford Ranger 4X4	3,776	24.1%	5,089	31.4%	16,238	24.8%	19,329	28.5%	-25.8%
GWM Cannon 4X4	550	3.5%	0	0.0%	1,113	1.7%	0	0.0%	-
GWM Cannon Alpha	126	0.8%	0	0.0%	563	0.9%	5	0.0%	-
GWM Ute 4X4	207	1.3%	608	3.8%	1,829	2.8%	2,738	4.0%	-66.0%
Isuzu Ute D-Max 4X4	1,652	10.5%	1,788	11.0%	6,543	10.0%	8,170	12.1%	-7.6%

JAC T9 4X4	125	0.8%	0	0.0%	650	1.0%	0	0.0%	-
Jeep Gladiator	29	0.2%	14	0.1%	130	0.2%	121	0.2%	107.1%
LDV T60/T60 MAX 4X4	337	2.1%	368	2.3%	1,584	2.4%	2,155	3.2%	-8.4%
Mazda BT-50 4X4	943	6.0%	860	5.3%	4,140	6.3%	3,964	5.9%	9.7%
Mitsubishi Triton 4X4	1,006	6.4%	1,082	6.7%	5,038	7.7%	5,002	7.4%	-7.0%
Nissan Navara 4X4	701	4.5%	508	3.1%	2,968	4.5%	3,286	4.9%	38.0%
Ssangyong Musso/ Musso XLV 4X4	145	0.9%	322	2.0%	692	1.1%	1,096	1.6%	-55.0%
Toyota Hilux 4X4	3,509	22.4%	4,029	24.9%	12,762	19.5%	14,949	22.1%	-12.9%
Toyota Landcruiser PU/CC	855	5.4%	801	4.9%	3,159	4.8%	3,934	5.8%	6.7%
Volkswagen Amarok 4X4	445	2.8%	729	4.5%	1,904	2.9%	3,003	4.4%	-39.0%
Total PU/CC 4X4	15,699	17.3%	16,198	16.7%	65,442	17.2%	67,752	16.9%	-3.1%
Pick-Up/CC > \$100K	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Chevrolet Silverado	156	24.4%	191	22.0%	783	26.0%	739	21.2%	-18.3%
Chevrolet Silverado HD	76	11.9%	151	17.4%	374	12.4%	448	12.8%	-49.7%
Ford F150	52	8.1%	173	20.0%	506	16.8%	789	22.6%	-69.9%
RAM 1500	226	35.3%	276	31.8%	873	29.0%	1,162	33.3%	-18.1%
RAM 2500	52	8.1%	42	4.8%	170	5.6%	186	5.3%	23.8%
RAM 3500	2	0.3%	6	0.7%	5	0.2%	16	0.5%	-66.7%
Toyota Tundra	76	11.9%	28	3.2%	299	9.9%	150	4.3%	171.4%
Total Pick-Up/CC > \$100K	640	0.7%	867	0.9%	3,010	0.8%	3,490	0.9%	-26.2%
Total Light Commercial	20,436	22.6%	21,426	22.0%	84,786	22.3%	88,866	22.1%	-4.6%

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Change +/- %
YTD
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VFACTS	NEW VEHICLE SALES BY MARQUE - LIGHT COMMERCIAL								
National	APRIL 2025								
	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
BYD	1,293	6.3%	0	0.0%	6,129	7.2%	0	0.0%	-
Chevrolet	232	1.1%	342	1.6%	1,157	1.4%	1,187	1.3%	-32.2%
Ford	4,305	21.1%	5,999	28.0%	18,776	22.1%	22,933	25.8%	-28.2%
GWM	883	4.3%	620	2.9%	3,513	4.1%	2,835	3.2%	42.4%
Hyundai	178	0.9%	333	1.6%	863	1.0%	1,135	1.3%	-46.5%
Isuzu Ute	2,107	10.3%	2,380	11.1%	8,303	9.8%	10,327	11.6%	-11.5%
JAC	125	0.6%	0	0.0%	650	0.8%	0	0.0%	-
Jeep	29	0.1%	14	0.1%	130	0.2%	121	0.1%	107.1%
KGM SsangYong	145	0.7%	322	1.5%	692	0.8%	1,096	1.2%	-55.0%
LDV	613	3.0%	681	3.2%	2,750	3.2%	3,533	4.0%	-10.0%
Mazda	1,151	5.6%	1,137	5.3%	5,019	5.9%	5,081	5.7%	1.2%
Mercedes-Benz Vans	46	0.2%	52	0.2%	176	0.2%	158	0.2%	-11.5%
Mitsubishi	1,130	5.5%	1,287	6.0%	5,727	6.8%	6,161	6.9%	-12.2%
Nissan	739	3.6%	589	2.7%	3,103	3.7%	3,667	4.1%	25.5%
Peugeot	34	0.2%	73	0.3%	223	0.3%	287	0.3%	-53.4%
RAM	280	1.4%	324	1.5%	1,048	1.2%	1,364	1.5%	-13.6%
Renault	113	0.6%	132	0.6%	398	0.5%	471	0.5%	-14.4%
Toyota	6,485	31.7%	6,278	29.3%	23,761	28.0%	25,029	28.2%	3.3%
Volkswagen	548	2.7%	863	4.0%	2,368	2.8%	3,481	3.9%	-36.5%
Total Light Commercial	20,436	100.0%	21,426	100.0%	84,786	100.0%	88,866	100.0%	-4.6%

AL
ce +/- %
YTD
-
-2.5%
-18.1%
23.9%
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-1.2%
11.4%
-7.0%
-15.4%
-22.3%
-23.2%
-15.5%
-5.1%
-32.0%
-4.6%

VFACTS	NEW VEHICLE SALES BY SEGMENT AND MODE								
National	APRIL 2025								
Heavy Commercial	Month				Year to Date				Variance
	2025		2024		2025		2024		MTH
LD 3501-8000 kgs GVM	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
Fiat Ducato	114	6.6%	138	6.5%	528	7.5%	326	4.2%	-17.4%
Ford Transit Heavy	133	7.8%	100	4.7%	552	7.8%	373	4.8%	33.0%
Foton Mobility T5	2	0.1%	8	0.4%	7	0.1%	20	0.3%	-75.0%
Fuso Canter (LD)	123	7.2%	162	7.6%	579	8.2%	678	8.8%	-24.1%
Hino (LD)	58	3.4%	199	9.4%	293	4.1%	705	9.1%	-70.9%
Hyundai EX4	11	0.6%	19	0.9%	42	0.6%	60	0.8%	-42.1%
Hyundai EX8	2	0.1%	2	0.1%	9	0.1%	7	0.1%	0.0%
Hyundai Mighty	0	0.0%	1	0.0%	2	0.0%	3	0.0%	-100.0%
Isuzu N-Series (LD)	487	28.4%	523	24.7%	1,984	28.0%	1,943	25.2%	-6.9%
Iveco C/C (LD)	63	3.7%	97	4.6%	279	3.9%	401	5.2%	-35.1%
Iveco Van (LD)	28	1.6%	26	1.2%	109	1.5%	110	1.4%	7.7%
LDV Deliver 9 / eDeliver 9	163	9.5%	288	13.6%	740	10.5%	1,067	13.8%	-43.4%
Mercedes (LD)	0	0.0%	3	0.1%	0	0.0%	5	0.1%	-100.0%
Mercedes-Benz Sprinter	338	19.7%	344	16.2%	1,223	17.3%	1,154	15.0%	-1.7%
Peugeot Boxer	2	0.1%	4	0.2%	8	0.1%	10	0.1%	-50.0%
Renault Master	170	9.9%	150	7.1%	645	9.1%	596	7.7%	13.3%
Volkswagen Crafter	22	1.3%	54	2.5%	76	1.1%	252	3.3%	-59.3%
Total LD 3501-8000 kgs GVM	1,716	1.9%	2,118	2.2%	7,076	1.9%	7,710	1.9%	-19.0%
MD => 8001 GVM & GCM < 39001	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
DAF (MD)	1	0.2%	2	0.3%	5	0.2%	14	0.6%	-50.0%
Freightliner (MD)	0	0.0%	1	0.2%	0	0.0%	2	0.1%	-100.0%
Fuso Fighter (MD)	65	10.8%	73	11.1%	264	11.7%	246	10.2%	-11.0%
Hino (MD)	213	35.5%	189	28.7%	748	33.0%	684	28.5%	12.7%
Hyundai EX10	4	0.7%	3	0.5%	9	0.4%	9	0.4%	33.3%
Hyundai EX9	4	0.7%	4	0.6%	19	0.8%	20	0.8%	0.0%
Hyundai Pavise	2	0.3%	2	0.3%	8	0.4%	7	0.3%	0.0%
Isuzu N-Series (MD)	297	49.5%	347	52.7%	1,112	49.1%	1,272	53.0%	-14.4%
Iveco (MD)	3	0.5%	12	1.8%	33	1.5%	41	1.7%	-75.0%
MAN (MD)	5	0.8%	4	0.6%	12	0.5%	13	0.5%	25.0%
Mercedes (MD)	1	0.2%	2	0.3%	22	1.0%	23	1.0%	-50.0%
SEA Electric (MD)	0	0.0%	0	0.0%	0	0.0%	7	0.3%	-
UD Trucks (MD)	4	0.7%	11	1.7%	24	1.1%	35	1.5%	-63.6%
Volvo Truck (MD)	1	0.2%	9	1.4%	8	0.4%	28	1.2%	-88.9%
Total MD => 8001 GVM & GCM < 39001	600	0.7%	659	0.7%	2,264	0.6%	2,401	0.6%	-9.0%
HD => 8001 GVM & GCM > 39000	Volume	Share	Volume	Share	Volume	Share	Volume	Share	
DAF (HD)	46	4.1%	57	3.7%	140	3.1%	217	4.1%	-19.3%
Dennis Eagle (HD)	4	0.4%	7	0.5%	22	0.5%	17	0.3%	-42.9%
Foton Mobility (HD)	0	0.0%	0	0.0%	1	0.0%	0	0.0%	-
Freightliner (HD)	7	0.6%	17	1.1%	37	0.8%	82	1.5%	-58.8%
Fuso F-Series (HD)	54	4.9%	71	4.6%	207	4.6%	258	4.8%	-23.9%
Hino (HD)	69	6.2%	67	4.3%	250	5.6%	199	3.7%	3.0%
Isuzu (HD)	208	18.7%	220	14.2%	797	17.8%	768	14.4%	-5.5%
Iveco (HD)	24	2.2%	34	2.2%	107	2.4%	137	2.6%	-29.4%
Kenworth	271	24.4%	285	18.4%	1,037	23.1%	986	18.5%	-4.9%
Mack (HD)	53	4.8%	84	5.4%	221	4.9%	324	6.1%	-36.9%
MAN (HD)	19	1.7%	22	1.4%	112	2.5%	73	1.4%	-13.6%
Mercedes (HD)	56	5.0%	88	5.7%	292	6.5%	321	6.0%	-36.4%
Scania (HD)	70	6.3%	145	9.4%	327	7.3%	459	8.6%	-51.7%
SEA Electric (HD)	0	0.0%	0	0.0%	0	0.0%	3	0.1%	-
UD Trucks (HD)	36	3.2%	78	5.0%	137	3.1%	278	5.2%	-53.8%
Volvo Truck (HD)	183	16.5%	353	22.8%	752	16.7%	1,141	21.4%	-48.2%

Western Star (HD)	10	0.9%	22	1.4%	51	1.1%	76	1.4%	-54.5%
Total HD => 8001 GVM & GCM > 39000	1,110	1.2%	1,550	1.6%	4,490	1.2%	5,339	1.3%	-28.4%
Total Heavy Commercial	3,426	3.8%	4,327	4.5%	13,830	3.6%	15,450	3.8%	-20.8%

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62.0%
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-50.7%
-34.1%

-32.9%
-15.9%
-10.5%

VFACTS	NEW VEHICLE SALES BY MARQUE - HEAVY COMMERCIAL									
National	APRIL 2025									
	Month				Year to Date				Variance +/- %	
	2025		2024		2025		2024		MTH	YTD
	Volume	Share	Volume	Share	Volume	Share	Volume	Share		
Daf	47	1.4%	59	1.4%	145	1.0%	231	1.5%	-20.3%	-37.2%
Dennis Eagle	4	0.1%	7	0.2%	22	0.2%	17	0.1%	-42.9%	29.4%
Fiat Professional	114	3.3%	138	3.2%	528	3.8%	326	2.1%	-17.4%	62.0%
Ford	133	3.9%	100	2.3%	552	4.0%	373	2.4%	33.0%	48.0%
Foton Mobility	2	0.1%	8	0.2%	8	0.1%	20	0.1%	-75.0%	-60.0%
Freightliner	7	0.2%	18	0.4%	37	0.3%	84	0.5%	-61.1%	-56.0%
Fuso	242	7.1%	306	7.1%	1,050	7.6%	1,182	7.7%	-20.9%	-11.2%
Hino	340	9.9%	455	10.5%	1,291	9.3%	1,588	10.3%	-25.3%	-18.7%
Hyundai	0	0.0%	1	0.0%	2	0.0%	3	0.0%	-100.0%	-33.3%
Hyundai Commercial Vehicles	23	0.7%	30	0.7%	87	0.6%	103	0.7%	-23.3%	-15.5%
Isuzu	992	29.0%	1,090	25.2%	3,893	28.1%	3,983	25.8%	-9.0%	-2.3%
Iveco Trucks	118	3.4%	169	3.9%	528	3.8%	689	4.5%	-30.2%	-23.4%
Kenworth	271	7.9%	285	6.6%	1,037	7.5%	986	6.4%	-4.9%	5.2%
LDV	163	4.8%	288	6.7%	740	5.4%	1,067	6.9%	-43.4%	-30.6%
Mack	53	1.5%	84	1.9%	221	1.6%	324	2.1%	-36.9%	-31.8%
Man	24	0.7%	26	0.6%	124	0.9%	86	0.6%	-7.7%	44.2%
Mercedes-Benz Trucks	57	1.7%	93	2.1%	314	2.3%	349	2.3%	-38.7%	-10.0%
Mercedes-Benz Vans	338	9.9%	344	8.0%	1,223	8.8%	1,154	7.5%	-1.7%	6.0%
Peugeot	2	0.1%	4	0.1%	8	0.1%	10	0.1%	-50.0%	-20.0%
Renault	170	5.0%	150	3.5%	645	4.7%	596	3.9%	13.3%	8.2%
Scania	70	2.0%	145	3.4%	327	2.4%	459	3.0%	-51.7%	-28.8%
SEA Electric	0	0.0%	0	0.0%	0	0.0%	10	0.1%	-	-100.0%
UD Trucks	40	1.2%	89	2.1%	161	1.2%	313	2.0%	-55.1%	-48.6%
Volkswagen	22	0.6%	54	1.2%	76	0.5%	252	1.6%	-59.3%	-69.8%
Volvo Commercial	184	5.4%	362	8.4%	760	5.5%	1,169	7.6%	-49.2%	-35.0%
Western Star	10	0.3%	22	0.5%	51	0.4%	76	0.5%	-54.5%	-32.9%
Total Heavy Commercial	3,426	100.0%	4,327	100.0%	13,830	100.0%	15,450	100.0%	-20.8%	-10.5%

VFACTS	NEW VEHICLE SALES BY MARQUE & MODEL							
National	APRIL 2025							
	Month		YTD		Variance +/- Vol. & %			
	2025	2024	2025	2024	MTH	YTD	MTH	YTD
Alfa Romeo								
Alfa Romeo Giulia	11	25	63	93	-14	-30	-56.0%	-32.3%
Alfa Romeo Stelvio	12	11	44	58	1	-14	9.1%	-24.1%
Alfa Romeo Tonale	24	21	59	114	3	-55	14.3%	-48.2%
Alfa Romeo Total	47	57	166	265	-10	-99	-17.5%	-37.4%
Aston Martin								
Aston Martin Coupe/Conv	11	5	47	28	6	19	120.0%	67.9%
Aston Martin DBX	5	4	24	22	1	2	25.0%	9.1%
Aston Martin Total	16	9	71	50	7	21	77.8%	42.0%
Audi								
Audi A1	32	24	155	98	8	57	33.3%	58.2%
Audi A3	83	345	371	1,061	-262	-690	-75.9%	-65.0%
Audi A4	3	44	24	141	-41	-117	-93.2%	-83.0%
Audi A5	3	61	23	184	-58	-161	-95.1%	-87.5%
Audi A6	9	13	58	77	-4	-19	-30.8%	-24.7%
Audi A7	5	2	16	13	3	3	150.0%	23.1%
Audi A8	0	1	1	4	-1	-3	-100.0%	-75.0%
Audi e-tron GT	5	9	16	53	-4	-37	-44.4%	-69.8%
Audi Q2	58	97	297	305	-39	-8	-40.2%	-2.6%
Audi Q3	122	428	798	1,617	-306	-819	-71.5%	-50.6%
Audi Q4 e-tron	63	0	375	0	63	375	-	-
Audi Q5	173	273	1,201	847	-100	354	-36.6%	41.8%
Audi Q6 e-tron	18	0	68	0	18	68	-	-
Audi Q7	68	64	510	233	4	277	6.3%	118.9%
Audi Q8	21	29	124	172	-8	-48	-27.6%	-27.9%
Audi Q8 e-tron	5	18	23	84	-13	-61	-72.2%	-72.6%
Audi TT	0	3	0	40	-3	-40	-100.0%	-100.0%
Audi Total	668	1,411	4,060	4,929	-743	-869	-52.7%	-17.6%
Bentley								
Bentley Bentayga	0	7	15	26	-7	-11	-100.0%	-42.3%
Bentley Coupe/Conv	9	3	23	25	6	-2	200.0%	-8.0%
Bentley Sedan	2	2	5	7	0	-2	0.0%	-28.6%
Bentley Total	11	12	43	58	-1	-15	-8.3%	-25.9%
BMW								
BMW 1 Series	191	70	663	378	121	285	172.9%	75.4%
BMW 2 Series Coupe/Conv	88	131	259	497	-43	-238	-32.8%	-47.9%
BMW 2 Series Gran Coupe	107	55	198	286	52	-88	94.5%	-30.8%
BMW 3 Series	170	219	566	938	-49	-372	-22.4%	-39.7%
BMW 4 Series Coupe/Conv	49	42	206	256	7	-50	16.7%	-19.5%
BMW 4 Series Gran Coupe	2	21	12	97	-19	-85	-90.5%	-87.6%
BMW 5 Series	55	57	318	231	-2	87	-3.5%	37.7%
BMW 6 Series GT	0	0	0	3	0	-3	-	-100.0%
BMW 7 Series	4	4	14	10	0	4	0.0%	40.0%
BMW 8 Series	3	1	10	11	2	-1	200.0%	-9.1%
BMW 8 Series Gran Coupe	2	0	6	3	2	3	-	100.0%
BMW i4	73	206	382	663	-133	-281	-64.6%	-42.4%
BMW i7	0	6	7	14	-6	-7	-100.0%	-50.0%
BMW iX	12	36	108	157	-24	-49	-66.7%	-31.2%
BMW X1	571	243	1,660	1,304	328	356	135.0%	27.3%
BMW X2	222	90	728	240	132	488	146.7%	203.3%
BMW X3	497	341	1,329	1,114	156	215	45.7%	19.3%
BMW X4	17	71	85	193	-54	-108	-76.1%	-56.0%
BMW X5	393	271	1,103	906	122	197	45.0%	21.7%
BMW X6	56	90	214	233	-34	-19	-37.8%	-8.2%
BMW X7	116	99	344	318	17	26	17.2%	8.2%

BMW XM	17	16	43	46	1	-3	6.3%	-6.5%
BMW Z4	6	5	24	20	1	4	20.0%	20.0%
BMW Total	2,651	2,074	8,279	7,918	577	361	27.8%	4.6%
BYD								
BYD Atto 3	355	418	956	2,638	-63	-1,682	-15.1%	-63.8%
BYD Dolphin	216	181	431	869	35	-438	19.3%	-50.4%
BYD Seal	325	811	627	2,384	-486	-1,757	-59.9%	-73.7%
BYD Sealion 6	275	0	2,358	0	275	2,358	-	-
BYD Sealion 7	743	0	1,473	0	743	1,473	-	-
BYD Shark 6	1,293	0	6,129	0	1,293	6,129	-	-
BYD Total	3,207	1,410	11,974	5,891	1,797	6,083	127.4%	103.3%
Chery								
Chery Omoda 5	483	409	1,837	1,790	74	47	18.1%	2.6%
Chery Tiggo 4 Pro	1,165	0	4,503	0	1,165	4,503	-	-
Chery Tiggo 7 Pro	363	176	1,073	708	187	365	106.3%	51.6%
Chery Tiggo 8 Pro	276	0	931	0	276	931	-	-
Chery Total	2,287	585	8,344	2,498	1,702	5,846	290.9%	234.0%
Chevrolet								
Chevrolet Corvette E-Ray	0	0	2	0	0	2	-	-
Chevrolet Corvette Stingray	11	18	77	62	-7	15	-38.9%	24.2%
Chevrolet Corvette Z06	6	2	20	6	4	14	200.0%	233.3%
Chevrolet Silverado	156	191	783	739	-35	44	-18.3%	6.0%
Chevrolet Silverado HD	76	151	374	448	-75	-74	-49.7%	-16.5%
Chevrolet Total	249	362	1,256	1,255	-113	1	-31.2%	0.1%
Citroen								
Citroen C3	0	1	4	4	-1	0	-100.0%	0.0%
Citroen C4	0	2	0	9	-2	-9	-100.0%	-100.0%
Citroen C5 Aircross	0	2	0	13	-2	-13	-100.0%	-100.0%
Citroen C5 X	0	4	1	12	-4	-11	-100.0%	-91.7%
Citroen Total	0	9	5	38	-9	-33	-100.0%	-86.8%
CUPRA								
CUPRA Ateca	13	2	44	34	11	10	550.0%	29.4%
CUPRA Born	81	41	271	194	40	77	97.6%	39.7%
CUPRA Formentor	111	107	580	410	4	170	3.7%	41.5%
CUPRA Leon	22	20	96	111	2	-15	10.0%	-13.5%
CUPRA Tavascan	5	0	29	0	5	29	-	-
CUPRA Total	232	170	1,020	749	62	271	36.5%	36.2%
Daf								
DAF (HD)	46	57	140	217	-11	-77	-19.3%	-35.5%
DAF (MD)	1	2	5	14	-1	-9	-50.0%	-64.3%
Daf Total	47	59	145	231	-12	-86	-20.3%	-37.2%
Dennis Eagle								
Dennis Eagle (HD)	4	7	22	17	-3	5	-42.9%	29.4%
Dennis Eagle Total	4	7	22	17	-3	5	-42.9%	29.4%
Dodge								
Dodge Journey	0	0	0	6	0	-6	-	-100.0%
Dodge Total	0	0	0	6	0	-6	-	-100.0%
Ferrari								
Ferrari Coupe/Conv	13	5	62	47	8	15	160.0%	31.9%
Ferrari Purosangue	0	4	9	16	-4	-7	-100.0%	-43.8%
Ferrari Total	13	9	71	63	4	8	44.4%	12.7%
Fiat								
Fiat 500 / Abarth	28	40	146	188	-12	-42	-30.0%	-22.3%
Fiat Total	28	40	146	188	-12	-42	-30.0%	-22.3%
Fiat Professional								

Fiat Ducato	114	138	528	326	-24	202	-17.4%	62.0%
Fiat Professional Total	114	138	528	326	-24	202	-17.4%	62.0%
Ford								
Ford Escape	0	29	5	222	-29	-217	-100.0%	-97.7%
Ford Everest	2,234	2,400	7,220	6,899	-166	321	-6.9%	4.7%
Ford F150	52	173	506	789	-121	-283	-69.9%	-35.9%
Ford Mustang	566	1	1,769	6	565	1,763	>999%	>999%
Ford Mustang Mach-E	24	42	181	223	-18	-42	-42.9%	-18.8%
Ford Puma	0	77	1	667	-77	-666	-100.0%	-99.9%
Ford Ranger 4X2	255	480	1,019	2,001	-225	-982	-46.9%	-49.1%
Ford Ranger 4X4	3,776	5,089	16,238	19,329	-1,313	-3,091	-25.8%	-16.0%
Ford Tourneo	72	0	229	0	72	229	-	-
Ford Transit Bus	14	4	50	11	10	39	250.0%	354.5%
Ford Transit Custom	208	253	963	803	-45	160	-17.8%	19.9%
Ford Transit Heavy	133	100	552	373	33	179	33.0%	48.0%
Ford Total	7,334	8,648	28,733	31,323	-1,314	-2,590	-15.2%	-8.3%
Foton Mobility								
Foton Mobility (HD)	0	0	1	0	0	1	-	-
Foton Mobility T5	2	8	7	20	-6	-13	-75.0%	-65.0%
Foton Mobility Total	2	8	8	20	-6	-12	-75.0%	-60.0%
Freightliner								
Freightliner (HD)	7	17	37	82	-10	-45	-58.8%	-54.9%
Freightliner (MD)	0	1	0	2	-1	-2	-100.0%	-100.0%
Freightliner Total	7	18	37	84	-11	-47	-61.1%	-56.0%
Fuso								
Fuso Canter (LD)	123	162	579	678	-39	-99	-24.1%	-14.6%
Fuso Fighter (MD)	65	73	264	246	-8	18	-11.0%	7.3%
Fuso F-Series (HD)	54	71	207	258	-17	-51	-23.9%	-19.8%
Fuso Total	242	306	1,050	1,182	-64	-132	-20.9%	-11.2%
Geely								
Geely EX5	324	0	512	0	324	512	-	-
Geely Total	324	0	512	0	324	512	-	-
Genesis								
Genesis G70	3	6	13	13	-3	0	-50.0%	0.0%
Genesis G80	3	6	16	24	-3	-8	-50.0%	-33.3%
Genesis GV60	3	7	9	27	-4	-18	-57.1%	-66.7%
Genesis GV70	87	97	321	311	-10	10	-10.3%	3.2%
Genesis GV80 Coupe	7	7	29	18	0	11	0.0%	61.1%
Genesis GV80 Wagon	17	12	68	77	5	-9	41.7%	-11.7%
Genesis Total	120	135	456	470	-15	-14	-11.1%	-3.0%
GWM								
GWM Cannon 4X4	550	0	1,113	0	550	1,113	-	-
GWM Cannon Alpha	126	0	563	5	126	558	-	>999%
GWM Haval H6	986	1,039	4,419	4,130	-53	289	-5.1%	7.0%
GWM Haval Jolion	1,423	1,101	5,583	4,561	322	1,022	29.2%	22.4%
GWM Ora	64	80	196	362	-16	-166	-20.0%	-45.9%
GWM Tank 300	419	311	1,278	1,445	108	-167	34.7%	-11.6%
GWM Tank 500	99	179	464	198	-80	266	-44.7%	134.3%
GWM Ute 4X2	0	12	8	92	-12	-84	-100.0%	-91.3%
GWM Ute 4X4	207	608	1,829	2,738	-401	-909	-66.0%	-33.2%
GWM Total	3,874	3,330	15,453	13,531	544	1,922	16.3%	14.2%
Hino								
Hino (HD)	69	67	250	199	2	51	3.0%	25.6%
Hino (LD)	58	199	293	705	-141	-412	-70.9%	-58.4%
Hino (MD)	213	189	748	684	24	64	12.7%	9.4%
Hino Total	340	455	1,291	1,588	-115	-297	-25.3%	-18.7%
Honda								

Honda Accord	5	14	44	32	-9	12	-64.3%	37.5%
Honda Civic	62	92	329	385	-30	-56	-32.6%	-14.5%
Honda CR-V	489	473	2,148	2,393	16	-245	3.4%	-10.2%
Honda HR-V	318	281	1,509	1,192	37	317	13.2%	26.6%
Honda ZR-V	215	331	1,301	1,872	-116	-571	-35.0%	-30.5%
Honda Total	1,089	1,191	5,331	5,874	-102	-543	-8.6%	-9.2%
Hyundai								
Hyundai i20	84	2	438	111	82	327	>999%	294.6%
Hyundai i30	790	785	3,414	4,905	5	-1,491	0.6%	-30.4%
Hyundai Inster	51	0	58	0	51	58	-	-
Hyundai Ioniq 5	46	113	299	357	-67	-58	-59.3%	-16.2%
Hyundai Ioniq 6	14	37	58	133	-23	-75	-62.2%	-56.4%
Hyundai Kona	1,605	1,303	6,806	5,302	302	1,504	23.2%	28.4%
Hyundai Mighty	0	1	2	3	-1	-1	-100.0%	-33.3%
Hyundai Nexso	0	1	0	1	-1	-1	-100.0%	-100.0%
Hyundai Palisade	162	261	678	1,056	-99	-378	-37.9%	-35.8%
Hyundai Santa Fe	452	230	2,141	1,201	222	940	96.5%	78.3%
Hyundai Sonata	33	43	145	177	-10	-32	-23.3%	-18.1%
Hyundai Staria	92	85	328	357	7	-29	8.2%	-8.1%
Hyundai Staria Load	178	333	863	1,135	-155	-272	-46.5%	-24.0%
Hyundai Tucson	1,410	1,548	6,146	6,233	-138	-87	-8.9%	-1.4%
Hyundai Venue	630	443	2,457	2,064	187	393	42.2%	19.0%
Hyundai Total	5,547	5,185	23,833	23,035	362	798	7.0%	3.5%
Hyundai Commercial Vehicles								
Hyundai EX10	4	3	9	9	1	0	33.3%	0.0%
Hyundai EX4	11	19	42	60	-8	-18	-42.1%	-30.0%
Hyundai EX8	2	2	9	7	0	2	0.0%	28.6%
Hyundai EX9	4	4	19	20	0	-1	0.0%	-5.0%
Hyundai Pavise	2	2	8	7	0	1	0.0%	14.3%
Hyundai Commercial Vehicles Total	23	30	87	103	-7	-16	-23.3%	-15.5%
Isuzu								
Isuzu (HD)	208	220	797	768	-12	29	-5.5%	3.8%
Isuzu N-Series (LD)	487	523	1,984	1,943	-36	41	-6.9%	2.1%
Isuzu N-Series (MD)	297	347	1,112	1,272	-50	-160	-14.4%	-12.6%
Isuzu Total	992	1,090	3,893	3,983	-98	-90	-9.0%	-2.3%
Isuzu Ute								
Isuzu Ute D-Max 4X2	455	592	1,760	2,157	-137	-397	-23.1%	-18.4%
Isuzu Ute D-Max 4X4	1,652	1,788	6,543	8,170	-136	-1,627	-7.6%	-19.9%
Isuzu Ute MU-X	1,223	1,876	4,142	6,730	-653	-2,588	-34.8%	-38.5%
Isuzu Ute Total	3,330	4,256	12,445	17,057	-926	-4,612	-21.8%	-27.0%
Iveco Trucks								
Iveco (HD)	24	34	107	137	-10	-30	-29.4%	-21.9%
Iveco (MD)	3	12	33	41	-9	-8	-75.0%	-19.5%
Iveco C/C (LD)	63	97	279	401	-34	-122	-35.1%	-30.4%
Iveco Van (LD)	28	26	109	110	2	-1	7.7%	-0.9%
Iveco Trucks Total	118	169	528	689	-51	-161	-30.2%	-23.4%
JAC								
JAC T9 4X4	125	0	650	0	125	650	-	-
JAC Total	125	0	650	0	125	650	-	-
Jaguar								
Jaguar E-Pace	16	12	75	48	4	27	33.3%	56.3%
Jaguar F-Pace	34	31	116	152	3	-36	9.7%	-23.7%
Jaguar F-Type	1	4	6	20	-3	-14	-75.0%	-70.0%
Jaguar I-Pace	0	1	3	4	-1	-1	-100.0%	-25.0%
Jaguar XE	1	7	3	24	-6	-21	-85.7%	-87.5%
Jaguar XF	0	2	0	6	-2	-6	-100.0%	-100.0%
Jaguar Total	52	57	203	254	-5	-51	-8.8%	-20.1%
Jeep								

Jeep Compass	19	55	84	260	-36	-176	-65.5%	-67.7%
Jeep Gladiator	29	14	130	121	15	9	107.1%	7.4%
Jeep Grand Cherokee	103	55	346	254	48	92	87.3%	36.2%
Jeep Wrangler	31	86	151	305	-55	-154	-64.0%	-50.5%
Jeep Total	182	210	711	940	-28	-229	-13.3%	-24.4%
Kenworth								
Kenworth	271	285	1,037	986	-14	51	-4.9%	5.2%
Kenworth Total	271	285	1,037	986	-14	51	-4.9%	5.2%
KGM SsangYong								
SsangYong Korando	11	37	57	177	-26	-120	-70.3%	-67.8%
Ssangyong Musso/ Musso XLV 4X4	145	322	692	1,096	-177	-404	-55.0%	-36.9%
Ssangyong Rexton	84	102	518	556	-18	-38	-17.6%	-6.8%
SsangYong Torres	23	0	110	0	23	110	-	-
KGM SsangYong Total	263	461	1,377	1,829	-198	-452	-43.0%	-24.7%
Kia								
Kia Carnival	811	647	3,213	2,354	164	859	25.3%	36.5%
Kia Cerato	84	1,454	990	4,785	-1,370	-3,795	-94.2%	-79.3%
Kia EV3	336	0	522	0	336	522	-	-
Kia EV5	342	0	1,509	0	342	1,509	-	-
Kia EV6	39	132	201	721	-93	-520	-70.5%	-72.1%
Kia EV9	29	61	125	217	-32	-92	-52.5%	-42.4%
Kia K4	502	0	1,315	0	502	1,315	-	-
Kia Niro	34	181	263	588	-147	-325	-81.2%	-55.3%
Kia Picanto	491	392	2,406	1,351	99	1,055	25.3%	78.1%
Kia Seltos	688	613	2,867	2,942	75	-75	12.2%	-2.5%
Kia Sorento	801	1,054	3,284	3,606	-253	-322	-24.0%	-8.9%
Kia Sportage	1,701	1,699	7,301	6,828	2	473	0.1%	6.9%
Kia Stonic	445	420	2,041	2,179	25	-138	6.0%	-6.3%
Kia Total	6,303	6,653	26,037	25,571	-350	466	-5.3%	1.8%
Lamborghini								
Lamborghini Coupe/Conv	3	8	46	40	-5	6	-62.5%	15.0%
Lamborghini Urus	18	7	57	21	11	36	157.1%	171.4%
Lamborghini Total	21	15	103	61	6	42	40.0%	68.9%
Land Rover								
Land Rover Defender	350	255	1,277	830	95	447	37.3%	53.9%
Land Rover Discovery	37	29	151	179	8	-28	27.6%	-15.6%
Land Rover Discovery Sport	12	18	136	97	-6	39	-33.3%	40.2%
Land Rover Range Rover	36	43	132	191	-7	-59	-16.3%	-30.9%
Land Rover Range Rover Evoque	74	47	191	223	27	-32	57.4%	-14.3%
Land Rover Range Rover Sport	194	180	693	684	14	9	7.8%	1.3%
Land Rover Range Rover Velar	26	29	112	132	-3	-20	-10.3%	-15.2%
Land Rover Total	729	601	2,692	2,336	128	356	21.3%	15.2%
LDV								
LDV D90	243	173	1,022	965	70	57	40.5%	5.9%
LDV Deliver 7 / eDeliver7	88	21	363	49	67	314	319.0%	640.8%
LDV Deliver 9 / eDeliver 9	163	288	740	1,067	-125	-327	-43.4%	-30.6%
LDV Deliver 9 Bus	22	42	109	145	-20	-36	-47.6%	-24.8%
LDV G10/G10+	160	219	674	1,047	-59	-373	-26.9%	-35.6%
LDV Mifa	26	36	91	158	-10	-67	-27.8%	-42.4%
LDV Mifa9	0	0	3	0	0	3	-	-
LDV T60/T60 EV 4X2	0	0	7	5	0	2	-	40.0%
LDV T60/T60 MAX 4X4	337	368	1,584	2,155	-31	-571	-8.4%	-26.5%
LDV V80	6	31	13	132	-25	-119	-80.6%	-90.2%
LDV Total	1,045	1,178	4,606	5,723	-133	-1,117	-11.3%	-19.5%
Leapmotor								
Leapmotor C10	56	0	194	0	56	194	-	-
Leapmotor Total	56	0	194	0	56	194	-	-
Lexus								

Lexus ES	79	109	281	369	-30	-88	-27.5%	-23.8%
Lexus GX	91	0	376	0	91	376	-	-
Lexus LBX	219	252	817	384	-33	433	-13.1%	112.8%
Lexus LC	8	4	19	18	4	1	100.0%	5.6%
Lexus LM	23	27	116	139	-4	-23	-14.8%	-16.5%
Lexus LS	4	1	4	6	3	-2	300.0%	-33.3%
Lexus LX	71	34	155	195	37	-40	108.8%	-20.5%
Lexus NX	462	368	1,838	1,846	94	-8	25.5%	-0.4%
Lexus RX	190	168	585	677	22	-92	13.1%	-13.6%
Lexus RZ	5	26	27	75	-21	-48	-80.8%	-64.0%
Lexus UX	69	80	321	348	-11	-27	-13.8%	-7.8%
Lexus Total	1,221	1,069	4,539	4,057	152	482	14.2%	11.9%
Lotus								
Lotus Eletre	0	0	2	0	0	2	-	-
Lotus Emeya	1	0	3	0	1	3	-	-
Lotus Emira	5	15	17	74	-10	-57	-66.7%	-77.0%
Lotus Total	6	15	22	74	-9	-52	-60.0%	-70.3%
Mack								
Mack (HD)	53	84	221	324	-31	-103	-36.9%	-31.8%
Mack Total	53	84	221	324	-31	-103	-36.9%	-31.8%
Man								
MAN (HD)	19	22	112	73	-3	39	-13.6%	53.4%
MAN (MD)	5	4	12	13	1	-1	25.0%	-7.7%
Man Total	24	26	124	86	-2	38	-7.7%	44.2%
Maserati								
Maserati Coupe/Conv	2	0	5	4	2	1	-	25.0%
Maserati Ghibli	2	0	5	6	2	-1	-	-16.7%
Maserati Grecale	12	27	92	103	-15	-11	-55.6%	-10.7%
Maserati Levante	0	2	2	17	-2	-15	-100.0%	-88.2%
Maserati Total	16	29	104	130	-13	-26	-44.8%	-20.0%
Mazda								
Mazda BT-50 4X2	208	277	879	1,117	-69	-238	-24.9%	-21.3%
Mazda BT-50 4X4	943	860	4,140	3,964	83	176	9.7%	4.4%
Mazda CX-3	1,053	1,416	5,390	5,639	-363	-249	-25.6%	-4.4%
Mazda CX-30	853	927	3,914	3,858	-74	56	-8.0%	1.5%
Mazda CX-5	1,607	1,629	7,145	7,125	-22	20	-1.4%	0.3%
Mazda CX-60	377	230	1,961	971	147	990	63.9%	102.0%
Mazda CX-70	34	0	117	0	34	117	-	-
Mazda CX-8	0	337	9	1,762	-337	-1,753	-100.0%	-99.5%
Mazda CX-80	205	0	1,488	0	205	1,488	-	-
Mazda CX-9	0	43	1	325	-43	-324	-100.0%	-99.7%
Mazda CX-90	42	65	232	268	-23	-36	-35.4%	-13.4%
Mazda MX-30	0	9	5	80	-9	-75	-100.0%	-93.8%
Mazda MX5	24	58	170	205	-34	-35	-58.6%	-17.1%
Mazda2	387	453	1,855	1,604	-66	251	-14.6%	15.6%
Mazda3	696	893	3,800	3,608	-197	192	-22.1%	5.3%
Mazda6	144	104	586	536	40	50	38.5%	9.3%
Mazda Total	6,573	7,301	31,692	31,062	-728	630	-10.0%	2.0%
McLaren								
McLaren Coupe/Conv	8	11	28	21	-3	7	-27.3%	33.3%
McLaren Total	8	11	28	21	-3	7	-27.3%	33.3%
Mercedes-Benz Cars								
Mercedes-AMG GT 4D	2	1	2	5	1	-3	100.0%	-60.0%
Mercedes-AMG GT Cpe/Conv	5	0	39	0	5	39	-	-
Mercedes-Benz A-Class	114	251	542	637	-137	-95	-54.6%	-14.9%
Mercedes-Benz B-Class	0	0	0	2	0	-2	-	-100.0%
Mercedes-Benz C-Class	91	189	460	622	-98	-162	-51.9%	-26.0%
Mercedes-Benz C-Class Cpe/Conv	0	2	0	34	-2	-34	-100.0%	-100.0%
Mercedes-Benz CLA-Class	45	60	153	263	-15	-110	-25.0%	-41.8%

Mercedes-Benz CLE-Class	78	1	309	9	77	300	>999%	>999%
Mercedes-Benz E-Class	78	4	191	39	74	152	>999%	389.7%
Mercedes-Benz E-Class Cpe/Conv	0	2	1	14	-2	-13	-100.0%	-92.9%
Mercedes-Benz EQA	56	73	310	331	-17	-21	-23.3%	-6.3%
Mercedes-Benz EQB	44	15	251	71	29	180	193.3%	253.5%
Mercedes-Benz EQC	0	6	0	58	-6	-58	-100.0%	-100.0%
Mercedes-Benz EQE	3	19	16	55	-16	-39	-84.2%	-70.9%
Mercedes-Benz EQE SUV	27	113	377	403	-86	-26	-76.1%	-6.5%
Mercedes-Benz EQS	1	0	1	2	1	-1	-	-50.0%
Mercedes-Benz EQS SUV	4	25	11	44	-21	-33	-84.0%	-75.0%
Mercedes-Benz G-Class	24	46	121	163	-22	-42	-47.8%	-25.8%
Mercedes-Benz GLA-Class	224	183	987	502	41	485	22.4%	96.6%
Mercedes-Benz GLB-Class	77	89	375	287	-12	88	-13.5%	30.7%
Mercedes-Benz GLC-Class Coupe	107	120	460	452	-13	8	-10.8%	1.8%
Mercedes-Benz GLC-Class Wagon	348	186	1,310	713	162	597	87.1%	83.7%
Mercedes-Benz GLE-Class Coupe	41	45	158	145	-4	13	-8.9%	9.0%
Mercedes-Benz GLE-Class Wagon	121	153	387	548	-32	-161	-20.9%	-29.4%
Mercedes-Benz GLS-Class	50	33	176	106	17	70	51.5%	66.0%
Mercedes-Benz S-Class	5	3	33	10	2	23	66.7%	230.0%
Mercedes-Benz SL-Class	1	6	7	25	-5	-18	-83.3%	-72.0%
Mercedes-Benz Cars Total	1,546	1,625	6,677	5,540	-79	1,137	-4.9%	20.5%
Mercedes-Benz Trucks								
Mercedes (HD)	56	88	292	321	-32	-29	-36.4%	-9.0%
Mercedes (LD)	0	3	0	5	-3	-5	-100.0%	-100.0%
Mercedes (MD)	1	2	22	23	-1	-1	-50.0%	-4.3%
Mercedes-Benz Trucks Total	57	93	314	349	-36	-35	-38.7%	-10.0%
Mercedes-Benz Vans								
Mercedes-Benz EQV	2	3	12	7	-1	5	-33.3%	71.4%
Mercedes-Benz Marco Polo	0	0	0	2	0	-2	-	-100.0%
Mercedes-Benz Sprinter	338	344	1,223	1,154	-6	69	-1.7%	6.0%
Mercedes-Benz Sprinter Bus	5	13	27	26	-8	1	-61.5%	3.8%
Mercedes-Benz V-Class	26	19	105	88	7	17	36.8%	19.3%
Mercedes-Benz Vito / eVito Van	41	39	149	132	2	17	5.1%	12.9%
Mercedes-Benz Vito/ eVito Tour	9	14	31	21	-5	10	-35.7%	47.6%
Mercedes-Benz Vans Total	421	432	1,547	1,430	-11	117	-2.5%	8.2%
MG								
MG Cyberster	4	0	23	0	4	23	-	-
MG HS	338	261	1,476	1,125	77	351	29.5%	31.2%
MG MG3	568	890	3,649	3,779	-322	-130	-36.2%	-3.4%
MG MG4	363	476	1,698	1,811	-113	-113	-23.7%	-6.2%
MG MG5	243	447	1,123	1,497	-204	-374	-45.6%	-25.0%
MG ZS	1,587	1,707	6,539	7,998	-120	-1,459	-7.0%	-18.2%
MG Total	3,103	3,781	14,508	16,210	-678	-1,702	-17.9%	-10.5%
MINI								
MINI Aceman	65	0	238	0	65	238	-	-
MINI Cabrio	49	16	83	115	33	-32	206.3%	-27.8%
MINI Clubman	0	38	0	155	-38	-155	-100.0%	-100.0%
MINI Cooper	138	118	772	607	20	165	16.9%	27.2%
MINI Countryman	171	62	724	180	109	544	175.8%	302.2%
MINI Total	423	234	1,817	1,057	189	760	80.8%	71.9%
Mitsubishi								
Mitsubishi ASX	1,045	978	4,484	4,086	67	398	6.9%	9.7%
Mitsubishi Eclipse Cross	320	652	2,472	3,527	-332	-1,055	-50.9%	-29.9%
Mitsubishi Outlander	1,327	1,848	8,807	8,898	-521	-91	-28.2%	-1.0%
Mitsubishi Pajero Sport	390	549	1,787	2,830	-159	-1,043	-29.0%	-36.9%
Mitsubishi Triton 4X2	124	205	689	1,159	-81	-470	-39.5%	-40.6%
Mitsubishi Triton 4X4	1,006	1,082	5,038	5,002	-76	36	-7.0%	0.7%
Mitsubishi Total	4,212	5,314	23,277	25,502	-1,102	-2,225	-20.7%	-8.7%
Nissan								
Nissan Juke	68	67	296	938	1	-642	1.5%	-68.4%

Nissan Leaf	5	11	62	89	-6	-27	-54.5%	-30.3%
Nissan Navara 4X2	38	81	135	381	-43	-246	-53.1%	-64.6%
Nissan Navara 4X4	701	508	2,968	3,286	193	-318	38.0%	-9.7%
Nissan Pathfinder	228	44	279	244	184	35	418.2%	14.3%
Nissan Patrol Wagon	541	460	2,394	2,652	81	-258	17.6%	-9.7%
Nissan Qashqai	480	488	1,986	2,654	-8	-668	-1.6%	-25.2%
Nissan X-Trail	1,615	1,219	6,176	6,817	396	-641	32.5%	-9.4%
Nissan Z	14	27	67	137	-13	-70	-48.1%	-51.1%
Nissan Total	3,690	2,905	14,363	17,198	785	-2,835	27.0%	-16.5%
Peugeot								
Peugeot 2008	22	35	84	108	-13	-24	-37.1%	-22.2%
Peugeot 208/e208	3	0	3	0	3	3	-	-
Peugeot 3008 / E3008	22	40	63	128	-18	-65	-45.0%	-50.8%
Peugeot 308/e308	9	11	42	59	-2	-17	-18.2%	-28.8%
Peugeot 408	8	5	44	34	3	10	60.0%	29.4%
Peugeot 5008 (Gen 2)	0	4	4	14	-4	-10	-100.0%	-71.4%
Peugeot 508	0	3	2	29	-3	-27	-100.0%	-93.1%
Peugeot Boxer	2	4	8	10	-2	-2	-50.0%	-20.0%
Peugeot Expert / E-Expert	8	23	87	83	-15	4	-65.2%	4.8%
Peugeot Partner	26	50	136	204	-24	-68	-48.0%	-33.3%
Peugeot Total	100	175	473	669	-75	-196	-42.9%	-29.3%
Polestar								
Polestar 2	0	0	0	264	0	-264	-	-100.0%
Polestar Total	0	0	0	264	0	-264	-	-100.0%
Porsche								
Porsche 911	42	59	164	318	-17	-154	-28.8%	-48.4%
Porsche Boxster	7	19	60	55	-12	5	-63.2%	9.1%
Porsche Cayenne Coupe	69	67	283	326	2	-43	3.0%	-13.2%
Porsche Cayenne Wagon	50	55	200	325	-5	-125	-9.1%	-38.5%
Porsche Cayman	19	19	80	82	0	-2	0.0%	-2.4%
Porsche Macan	240	134	998	969	106	29	79.1%	3.0%
Porsche Panamera	8	4	40	16	4	24	100.0%	150.0%
Porsche Taycan	17	12	73	138	5	-65	41.7%	-47.1%
Porsche Total	452	369	1,898	2,229	83	-331	22.5%	-14.8%
RAM								
RAM 1500	226	276	873	1,162	-50	-289	-18.1%	-24.9%
RAM 2500	52	42	170	186	10	-16	23.8%	-8.6%
RAM 3500	2	6	5	16	-4	-11	-66.7%	-68.8%
RAM Total	280	324	1,048	1,364	-44	-316	-13.6%	-23.2%
Renault								
Renault Arkana	22	26	101	140	-4	-39	-15.4%	-27.9%
Renault Captur	0	24	7	102	-24	-95	-100.0%	-93.1%
Renault Kangoo	14	25	79	28	-11	51	-44.0%	182.1%
Renault Koleos	39	53	247	440	-14	-193	-26.4%	-43.9%
Renault Master	170	150	645	596	20	49	13.3%	8.2%
Renault Master Bus	5	0	21	0	5	21	-	-
Renault Megane	0	2	1	15	-2	-14	-100.0%	-93.3%
Renault Megane E-Tech	19	16	127	97	3	30	18.8%	30.9%
Renault Trafic	94	107	298	443	-13	-145	-12.1%	-32.7%
Renault Total	363	403	1,526	1,861	-40	-335	-9.9%	-18.0%
Rolls-Royce								
Rolls-Royce Coupe/Conv	1	0	7	5	1	2	-	40.0%
Rolls-Royce Cullinan	6	2	15	5	4	10	200.0%	200.0%
Rolls-Royce Sedan	4	2	8	3	2	5	100.0%	166.7%
Rolls-Royce Total	11	4	30	13	7	17	175.0%	130.8%
Scania								
Scania (HD)	70	145	327	459	-75	-132	-51.7%	-28.8%
Scania Total	70	145	327	459	-75	-132	-51.7%	-28.8%

SEA Electric									
SEA Electric (HD)	0	0	0	3	0	-3	-	-100.0%	
SEA Electric (MD)	0	0	0	7	0	-7	-	-100.0%	
SEA Electric Total	0	0	0	10	0	-10	-	-100.0%	
Skoda									
Skoda Elroq	2	0	2	0	2	2	-	-	
Skoda Enyaq	25	0	80	0	25	80	-	-	
Skoda Fabia	29	39	115	145	-10	-30	-25.6%	-20.7%	
Skoda Kamiq	45	99	213	408	-54	-195	-54.5%	-47.8%	
Skoda Karoq	27	73	176	315	-46	-139	-63.0%	-44.1%	
Skoda Kodiaq	95	119	500	458	-24	42	-20.2%	9.2%	
Skoda Octavia	43	98	207	417	-55	-210	-56.1%	-50.4%	
Skoda Scala	7	31	43	200	-24	-157	-77.4%	-78.5%	
Skoda Superb	7	16	44	85	-9	-41	-56.3%	-48.2%	
Skoda Total	280	475	1,380	2,028	-195	-648	-41.1%	-32.0%	
Stellantis									
Jeep Avenger	7	0	21	0	7	21	-	-	
Stellantis Total	7	0	21	0	7	21	-	-	
Subaru									
Subaru BRZ	66	74	276	353	-8	-77	-10.8%	-21.8%	
Subaru Crosstrek	644	818	3,549	3,931	-174	-382	-21.3%	-9.7%	
Subaru Forester	788	916	3,996	4,499	-128	-503	-14.0%	-11.2%	
Subaru Impreza	104	202	659	731	-98	-72	-48.5%	-9.8%	
Subaru Outback	617	948	2,917	3,504	-331	-587	-34.9%	-16.8%	
Subaru Solterra	25	57	68	202	-32	-134	-56.1%	-66.3%	
Subaru WRX	187	231	602	662	-44	-60	-19.0%	-9.1%	
Subaru Total	2,431	3,246	12,067	13,882	-815	-1,815	-25.1%	-13.1%	
Suzuki									
Suzuki Ignis	63	170	324	710	-107	-386	-62.9%	-54.4%	
Suzuki Jimny	685	862	2,910	3,037	-177	-127	-20.5%	-4.2%	
Suzuki S-Cross	26	59	205	393	-33	-188	-55.9%	-47.8%	
Suzuki Swift	231	300	1,275	1,923	-69	-648	-23.0%	-33.7%	
Suzuki Vitara	147	231	902	851	-84	51	-36.4%	6.0%	
Suzuki Total	1,152	1,622	5,616	6,914	-470	-1,298	-29.0%	-18.8%	
Tesla									
Tesla Model 3	0	911	0	6,865	-911	-6,865	-100.0%	-100.0%	
Tesla Model Y	0	1,166	0	8,001	-1,166	-8,001	-100.0%	-100.0%	
Tesla Total	0	2,077	0	14,866	-2,077	-14,866	-100.0%	-100.0%	
Toyota									
Toyota bZ4X	89	74	299	385	15	-86	20.3%	-22.3%	
Toyota Camry	843	1,873	2,601	6,307	-1,030	-3,706	-55.0%	-58.8%	
Toyota C-HR	279	334	1,043	709	-55	334	-16.5%	47.1%	
Toyota Coaster	57	18	154	50	39	104	216.7%	208.0%	
Toyota Corolla	1,660	2,097	6,331	8,508	-437	-2,177	-20.8%	-25.6%	
Toyota Corolla Cross	1,202	1,180	4,413	3,594	22	819	1.9%	22.8%	
Toyota Fortuner	269	312	1,250	1,219	-43	31	-13.8%	2.5%	
Toyota GR86 / 86	41	37	227	254	4	-27	10.8%	-10.6%	
Toyota Granvia	6	6	30	26	0	4	0.0%	15.4%	
Toyota Hiace Commuter	404	87	1,156	401	317	755	364.4%	188.3%	
Toyota Hiace Van	972	651	3,873	3,311	321	562	49.3%	17.0%	
Toyota Hilux 4X2	612	664	2,358	2,234	-52	124	-7.8%	5.6%	
Toyota Hilux 4X4	3,509	4,029	12,762	14,949	-520	-2,187	-12.9%	-14.6%	
Toyota Kluger	323	260	2,125	2,826	63	-701	24.2%	-24.8%	
Toyota Landcruiser PU/CC	855	801	3,159	3,934	54	-775	6.7%	-19.7%	
Toyota Landcruiser Wagon	1,022	1,169	1,926	5,429	-147	-3,503	-12.6%	-64.5%	
Toyota Mirai	0	0	1	2	0	-1	-	-50.0%	
Toyota Prado	2,233	172	10,674	3,382	2,061	7,292	>999%	215.6%	
Toyota RAV4	3,808	5,857	17,610	15,981	-2,049	1,629	-35.0%	10.2%	
Toyota Supra	26	15	57	74	11	-17	73.3%	-23.0%	
Toyota Tundra	76	28	299	150	48	149	171.4%	99.3%	

Toyota Yaris	260	393	980	702	-133	278	-33.8%	39.6%
Toyota Yaris Cross	834	714	3,849	2,582	120	1,267	16.8%	49.1%
Toyota Total	19,380	20,771	77,177	77,009	-1,391	168	-6.7%	0.2%
UD Trucks								
UD Trucks (HD)	36	78	137	278	-42	-141	-53.8%	-50.7%
UD Trucks (MD)	4	11	24	35	-7	-11	-63.6%	-31.4%
UD Trucks Total	40	89	161	313	-49	-152	-55.1%	-48.6%
Volkswagen								
Volkswagen Amarok 4X4	445	729	1,904	3,003	-284	-1,099	-39.0%	-36.6%
Volkswagen Arteon	0	13	0	65	-13	-65	-100.0%	-100.0%
Volkswagen Caddy	3	8	31	25	-5	6	-62.5%	24.0%
Volkswagen Caddy Cargo Van	56	67	267	218	-11	49	-16.4%	22.5%
Volkswagen California	0	13	17	47	-13	-30	-100.0%	-63.8%
Volkswagen Caravelle	1	1	3	3	0	0	0.0%	0.0%
Volkswagen Crafter	22	54	76	252	-32	-176	-59.3%	-69.8%
Volkswagen Golf	210	105	1,063	697	105	366	100.0%	52.5%
Volkswagen ID. Buzz	3	0	21	0	3	21	-	-
Volkswagen ID. Buzz Cargo	11	0	68	0	11	68	-	-
Volkswagen ID.4	57	0	182	0	57	182	-	-
Volkswagen ID.5	22	0	93	0	22	93	-	-
Volkswagen Multivan	27	60	84	179	-33	-95	-55.0%	-53.1%
Volkswagen Passat	13	8	54	55	5	-1	62.5%	-1.8%
Volkswagen Passat Alltrack	1	24	3	48	-23	-45	-95.8%	-93.8%
Volkswagen Polo	42	164	213	571	-122	-358	-74.4%	-62.7%
Volkswagen T-Cross	77	17	587	469	60	118	352.9%	25.2%
Volkswagen Tiguan	330	343	929	1,558	-13	-629	-3.8%	-40.4%
Volkswagen Tiguan Allspace	263	375	1,355	1,640	-112	-285	-29.9%	-17.4%
Volkswagen Touareg	82	28	330	179	54	151	192.9%	84.4%
Volkswagen Transporter	36	67	129	260	-31	-131	-46.3%	-50.4%
Volkswagen T-Roc	375	762	1,866	2,481	-387	-615	-50.8%	-24.8%
Volkswagen Total	2,076	2,838	9,275	11,750	-762	-2,475	-26.8%	-21.1%
Volvo Car								
Volvo C40	0	38	158	173	-38	-15	-100.0%	-8.7%
Volvo EX30	79	115	464	115	-36	349	-31.3%	303.5%
Volvo EX90	21	0	47	0	21	47	-	-
Volvo S60	4	25	30	67	-21	-37	-84.0%	-55.2%
Volvo V60 Cross Country	13	13	55	56	0	-1	0.0%	-1.8%
Volvo XC40	127	251	763	1,182	-124	-419	-49.4%	-35.4%
Volvo XC60	131	258	582	726	-127	-144	-49.2%	-19.8%
Volvo XC90	29	28	209	298	1	-89	3.6%	-29.9%
Volvo Car Total	404	728	2,308	2,617	-324	-309	-44.5%	-11.8%
Volvo Commercial								
Volvo Truck (HD)	183	353	752	1,141	-170	-389	-48.2%	-34.1%
Volvo Truck (MD)	1	9	8	28	-8	-20	-88.9%	-71.4%
Volvo Commercial Total	184	362	760	1,169	-178	-409	-49.2%	-35.0%
Western Star								
Western Star (HD)	10	22	51	76	-12	-25	-54.5%	-32.9%
Western Star Total	10	22	51	76	-12	-25	-54.5%	-32.9%
Zeekr								
Zeekr 009	13	0	45	0	13	45	-	-
Zeekr X	45	0	224	0	45	224	-	-
Zeekr Total	58	0	269	0	58	269	-	-
TOTAL	90,614	97,202	381,017	401,654	-6,588	-20,637	-6.8%	-5.1%